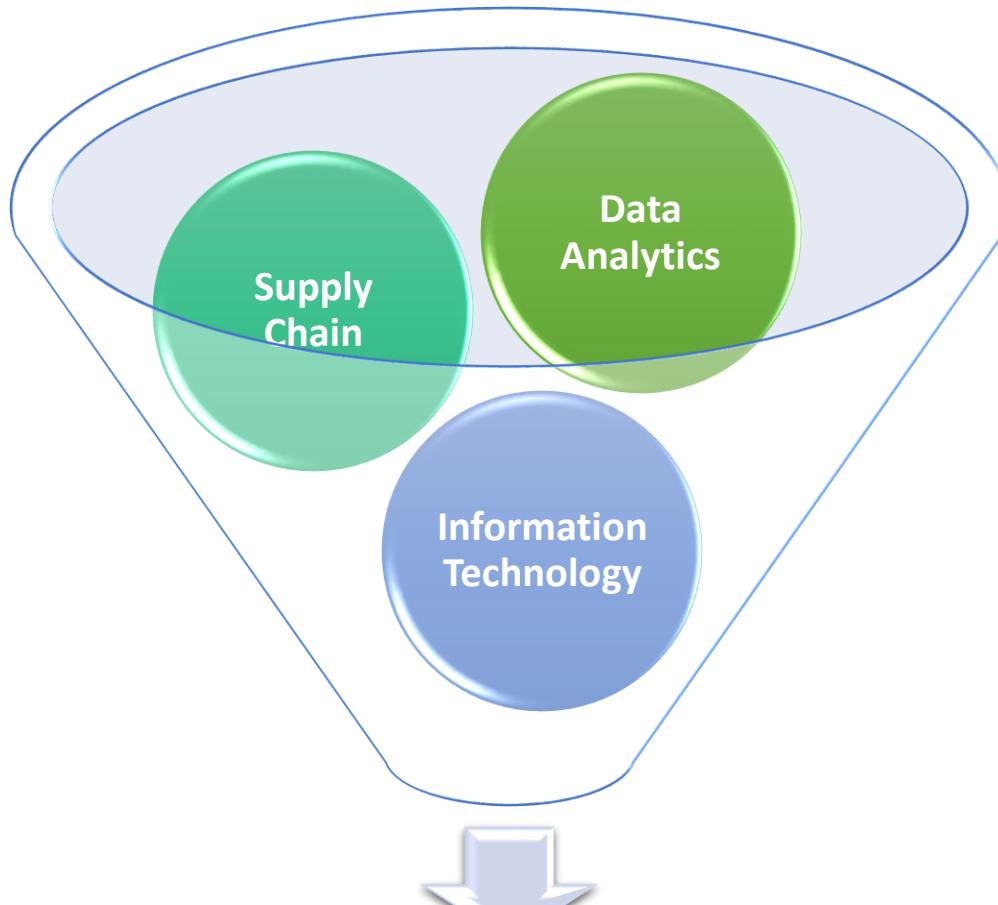


SALES &  
OPERATIONS  
Analytics

# CREATE A DATA-DRIVEN SUPPLY CHAIN



**SUPPLY CHAIN**  
**ANALYTICS**

# 4 Steps to Insight

- 1 Combine disparate data for analysis
- 2 Interact with your data
- 3 Extend your data
- 4 Provide access when & where it's needed

**Using ANALYTICS to take good  
BUSINESS DECISIONS in order to  
improve the Supply Chain**

# SCM Analytics Modules

**Sales Analytics**

**Sales / Demand Forecasting**

**Merchandise Performance Analytics**

**Cohort / Customer Loyalty Analytics**

**Inventory Analytics**

**Store Performance Analytics**

**Store Segment Performance Analytics**

**Retailer Performance Analytics**

**Order Tracking Analytics**

**Actionable Reports / Alerts Analytics**

# Sales Analytics

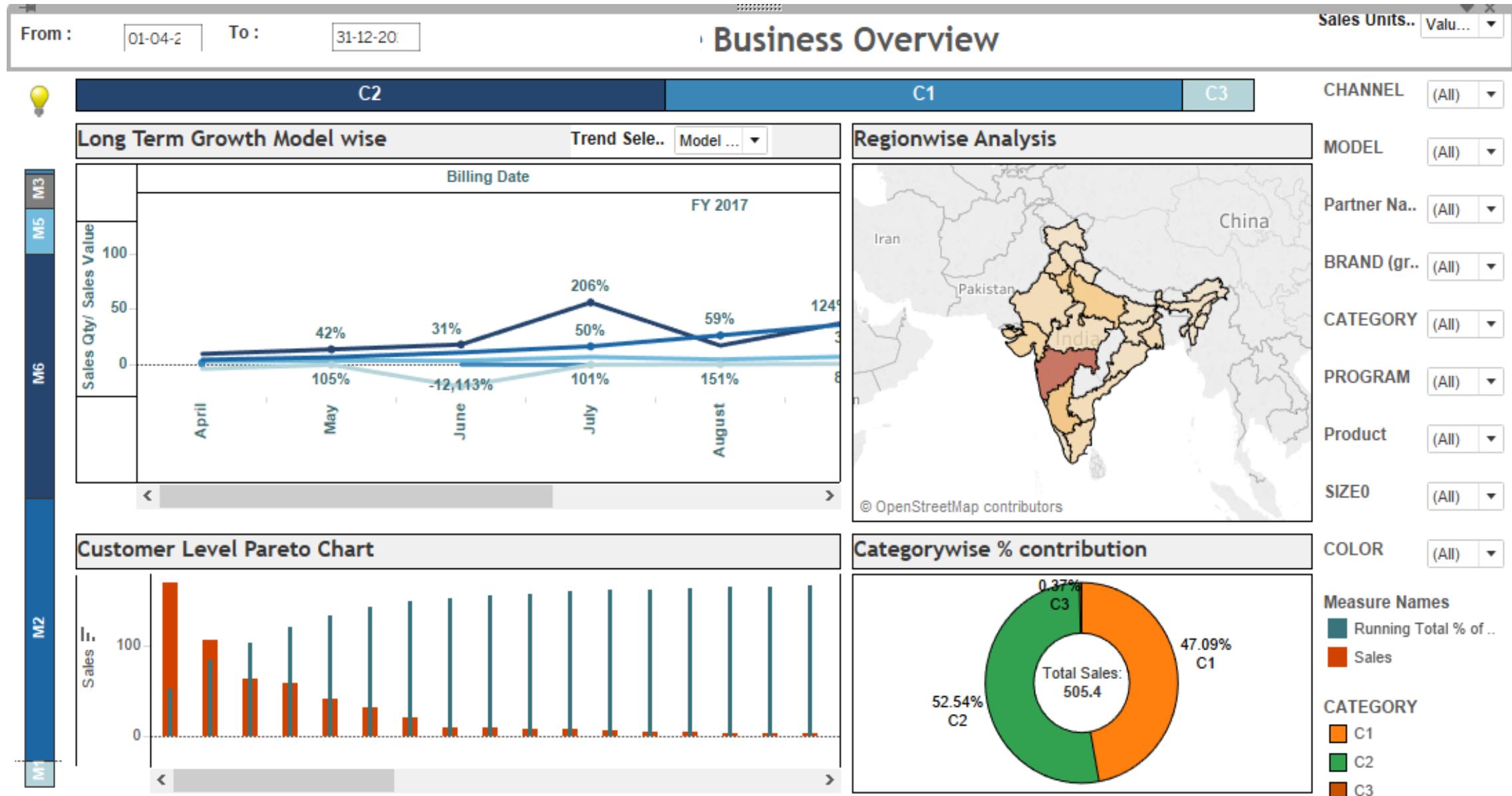
- Target Vs. Actual/Achievement.
- Discount Analysis.
- Trend Analysis.
- Demand Forecasting.
- Periodic Performance Analysis.
- Margin / Negative Margin Analysis.
- Clearance Analysis.
- Cohort / Customer Loyalty Analytics.

# Sales Analytics

## Business Questions :

- Yearly/ Monthly /Weekly/ Daily trend across Model / Channel/Program ?
- Region wise/Channel / Product Category Sales/Qty and % contribution ?
- Customer wise Contribution , which 20% of customers are giving me 80% of business ?
- Sales contribution over various Discount Bins across each Program ?
- Sales Achievement across its defined Targets for each Program ?
- Sales/Qty for 'n' no of weeks TY and LY comparison ?
- Margin and Margin % for LY and TY across various Business / Model/ Channel/ Brand ?
- Month on Month / Year on Year Growth % ?

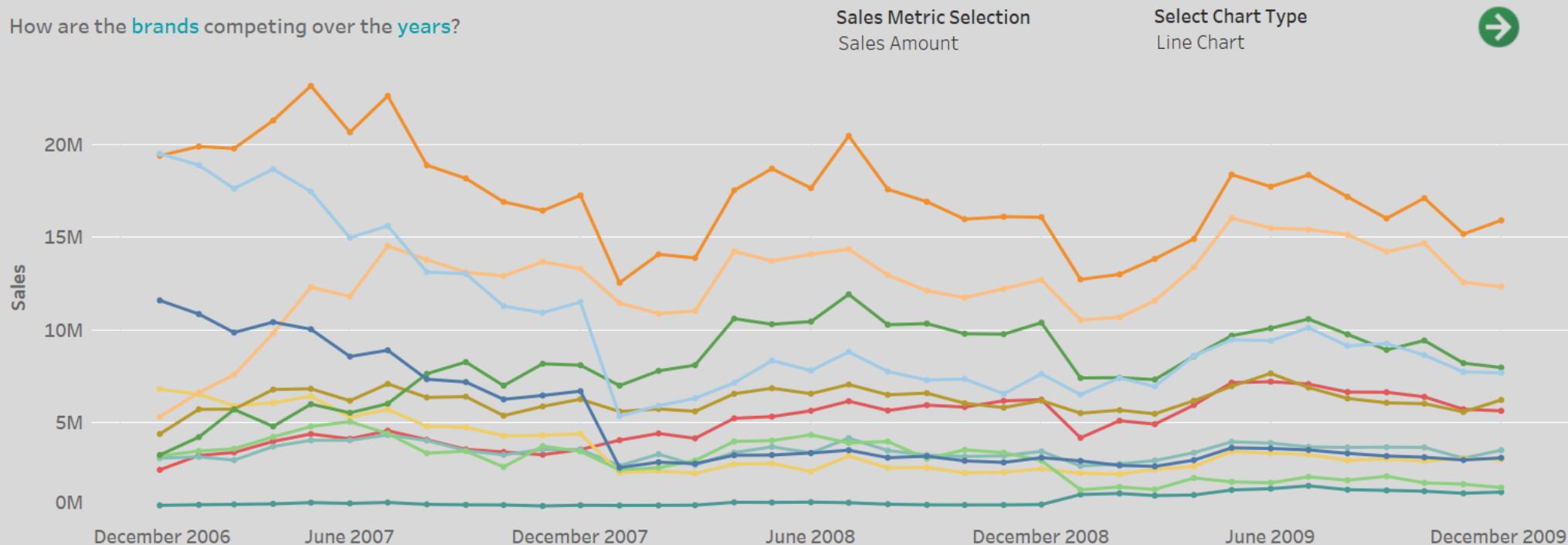
## B. Q. Shows Sales across multiple dimensions – Model , Channel , Region , Customer , Category.



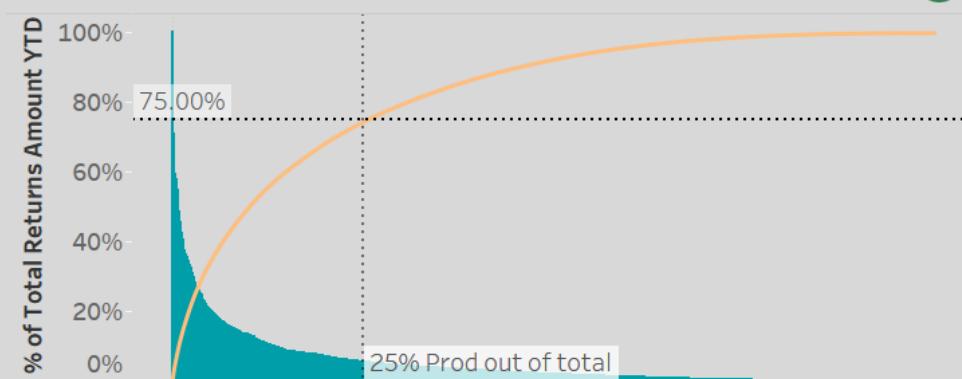
# RETAIL ANALYTICS

How are we performing in terms of sales and returns?

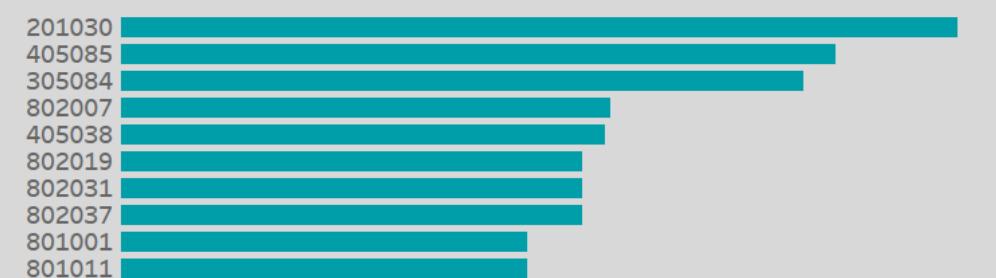
How are the **brands** competing over the **years**?



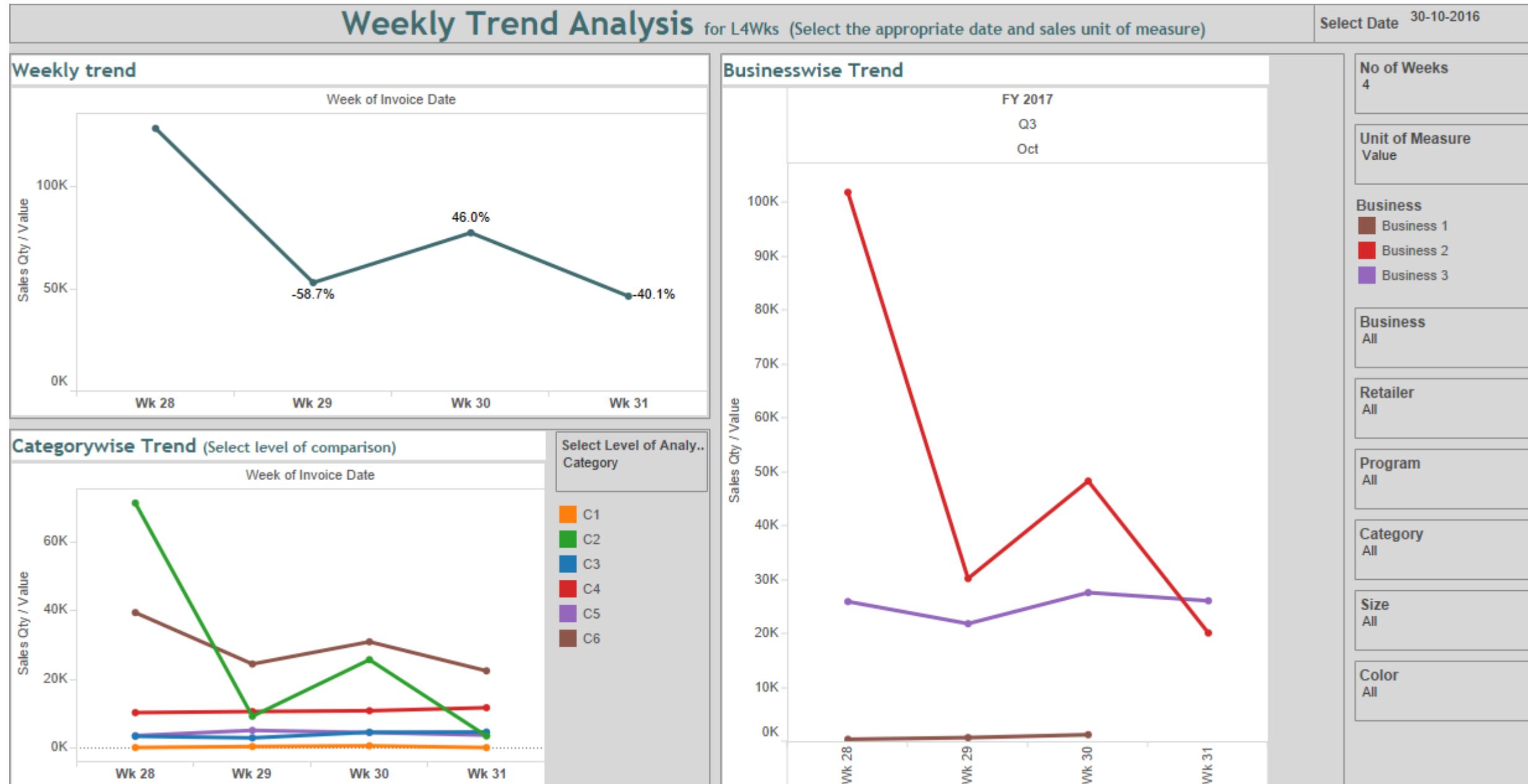
Which of my **25% products** are contributing to **75% of returns amount**? →



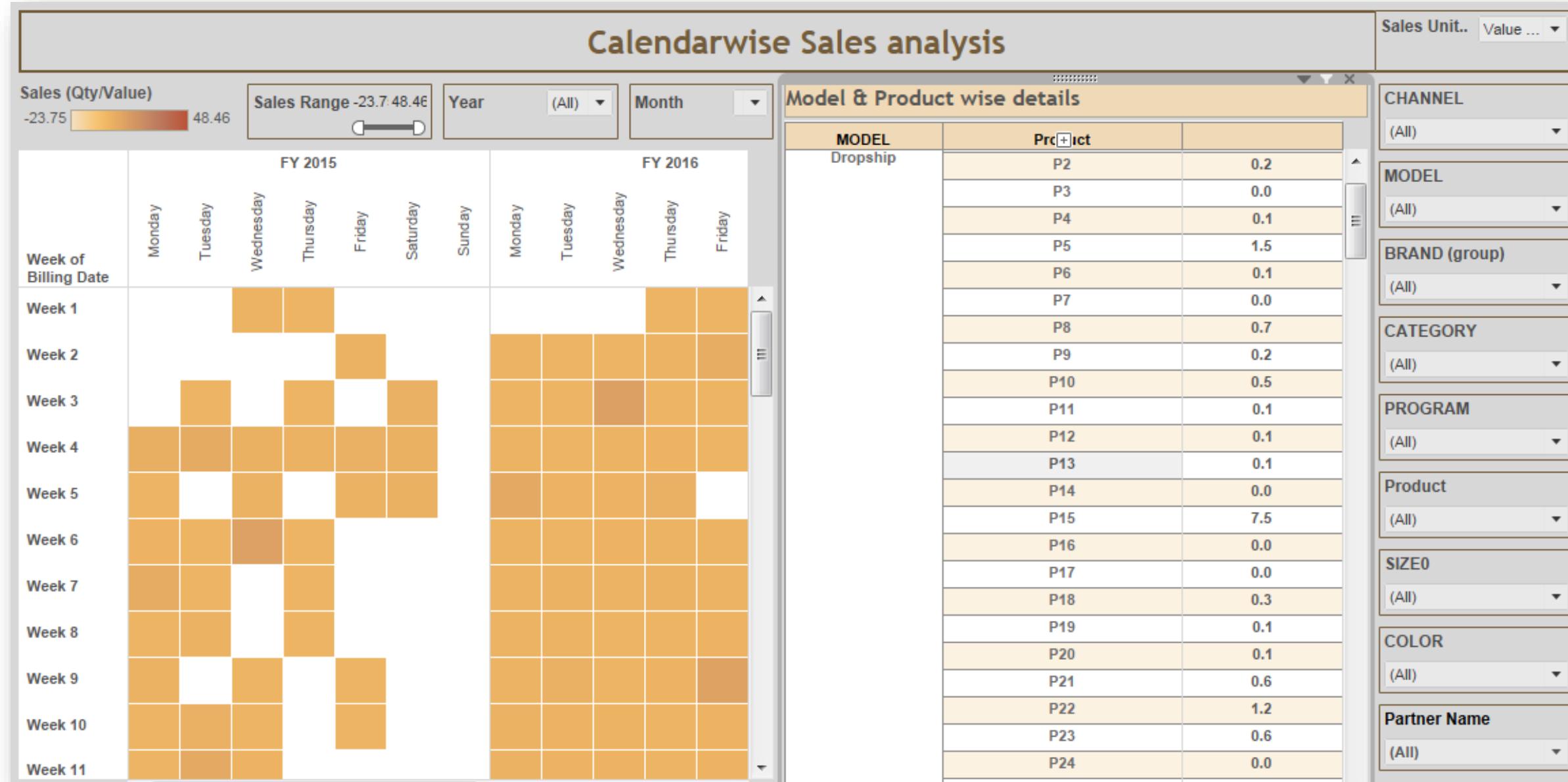
Which are top **10** products returned last week?



# B.Q. Shows Sales Trend across the Week with respect to Business , Category

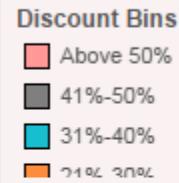


## B.Q. Shows Sales w.r.t Week and Day and respective Model , Product wise details

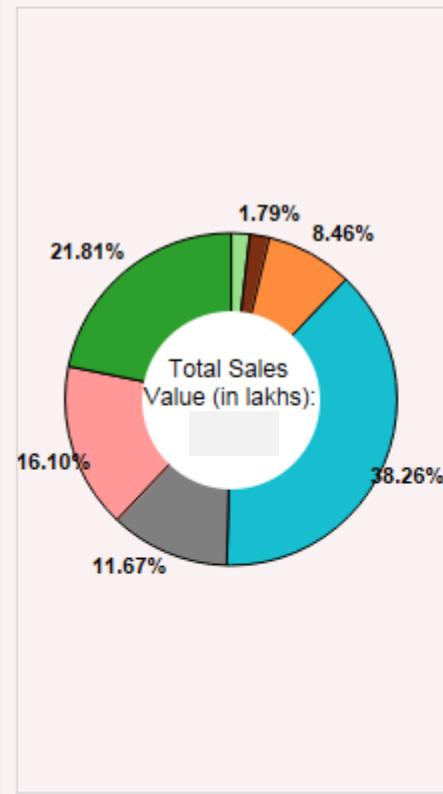


## B.Q. Total Sales Contribution in Different Discount Bins across Program

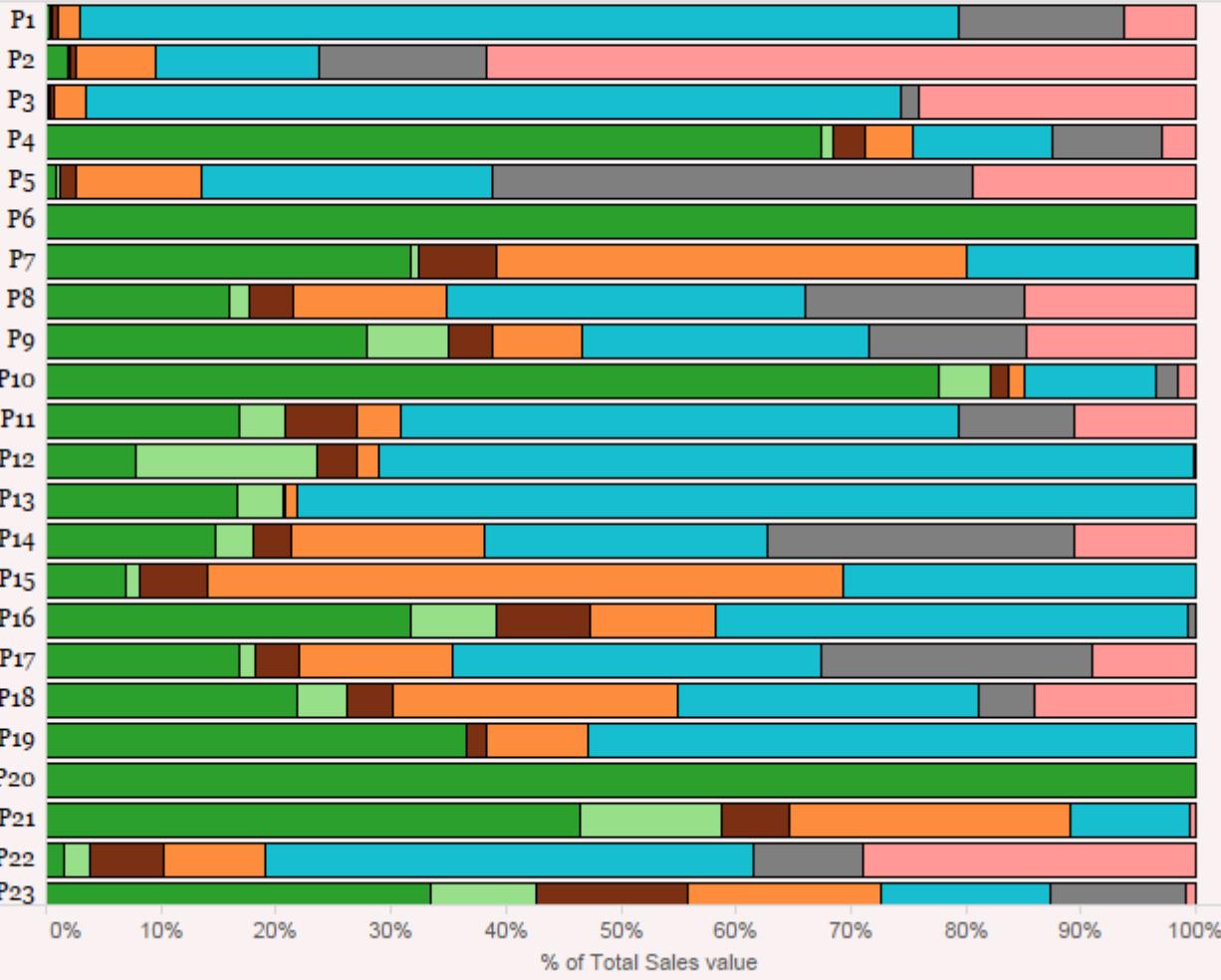
### Discount % Analysis



Overall Discount Analysis



#### PROGRAM



#### From

01-Apr-16

#### To

31-Oct-16

#### CHANNEL

(All)

#### MODEL

(All)

#### Partner Name

(All)

#### BRAND (group)

(All)

#### CATEGORY

(All)

#### PROGRAM

(All)

#### Product

(All)

#### SIZE0

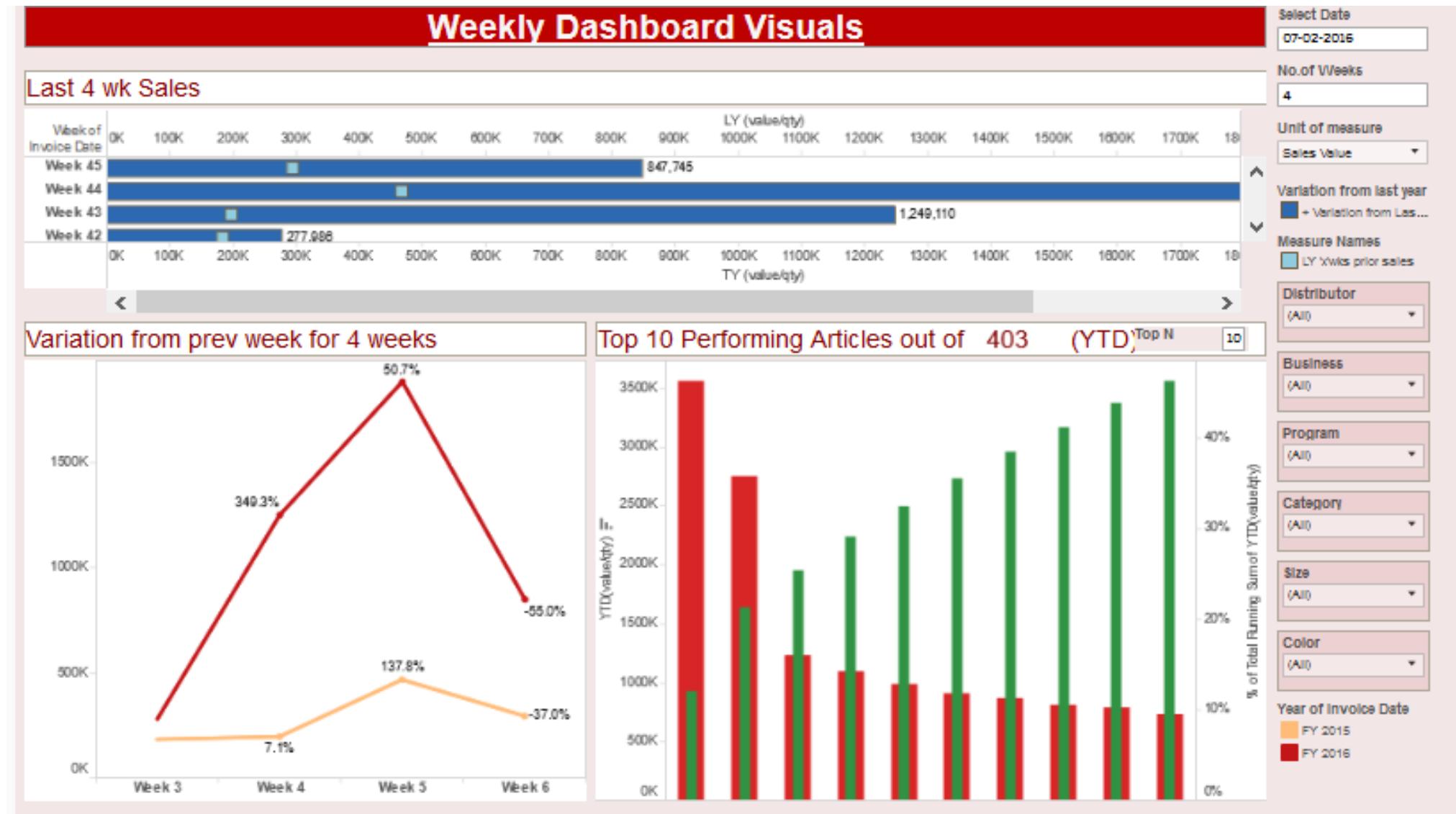
(All)

#### COLOR

(All)

# Providing End-to-End Visibility

B.Q. What is the Sales for last 4 weeks ,variation from prev week for 4 weeks and top performing articles across business ,program ,color?



# B.Q. What is the Margin contribution for different business Model across a period?

**From :** 01-04-2016      **To :** 31-10-2016

**LY vs TY Margin & Margin % (Ignoring negatives)**

Data Updated Till : 31-10-2016

Model	LY Billed QTY	LY Sale Value (in lakhs)	LY ASP	LY Margin (in Lakhs)	LY Margin %	TY Billed Qty	TY Sale Value (in Lakhs)	TY ASP	TY Margin (in Lakhs)	TY Margin%
Dropship	7,721	76.85	995	10.26	24.80%	678	7.99	1,178	3.38	51.31%
Market place	14,956	126.89	848	37.52	38.55%	24,664	231.99	941	69.89	40.88%
OR	13,331	59.47	446	20.63	34.69%	1,263	6.51	516	3.61	55.67%
Own Site	1,333	11.12	834	6.01	54.34%	5,146	39.87	775	21.13	53.29%
SOR	23,351	129.71	555	-2.84	-3.37%	18,871	154.12	817	24.86	24.50%
Null	0	0.00	0		0.00%	369	2.24	608		0.00%
<b>Grand Total</b>	<b>60,692</b>	<b>404.04</b>	<b>666</b>	<b>76.27</b>	<b>25.57%</b>	<b>50,991</b>	<b>442.73</b>	<b>868</b>	<b>182.42</b>	<b>47.25%</b>

**LY vs LY Net Sale Value**

Model	LY Net Sale Value (in Lakhs)	Margin %
Null	0.00	51%
Dropship	1.80	19.02%
Market place	13.41	31.41%
OR	1.47	14.72%
Own Site	0.01	2.75%
SOR	3.21	34.81%
<b>Total</b>	<b>25.40</b>	<b>52.40%</b>

**TY Net Sale vs Margin %**

Select LY or TY:

Model	TY Margin %	TY Net Sale Value (in Lakhs)
Null	-11	3.0
Dropship	0	10.0
Market place	0	8.0
OR	0	6.0
Own Site	0	4.0
SOR	0	1.0

**Model**

(All)

**Customer Name**

(All)

**Brand**

(All)

**Category**

(All)

**Sub Category**

(All)

**Program**

(All)

**Season**

(All)

**Product**

(All)

**Article**

(All)

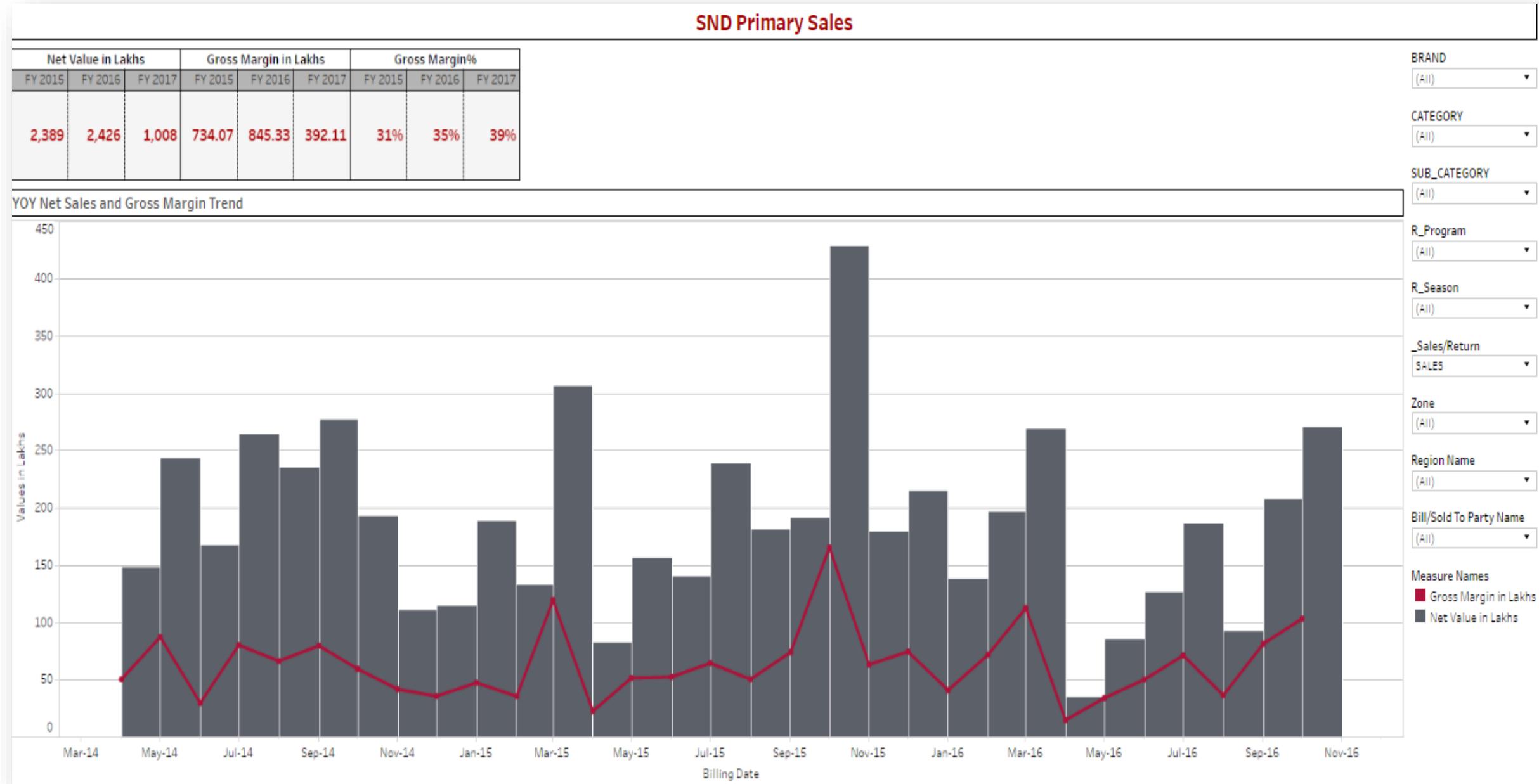
**Model**

Null  Dropship  Market place  OR

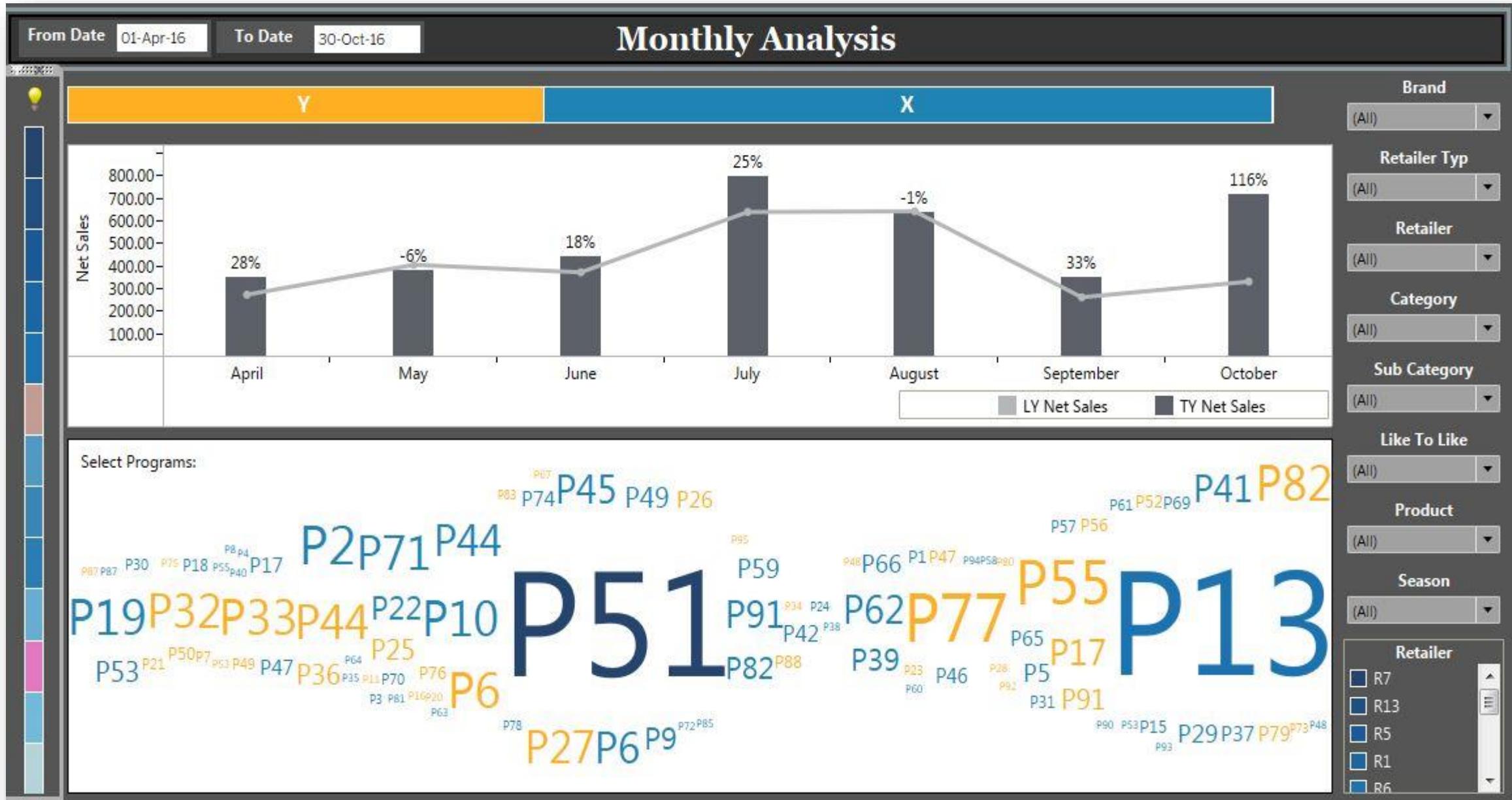
**Measure Names**

LY Net Sale Value  TY Net Sale Value

## B.Q. What is the Sales & Margin Trend across the Months?



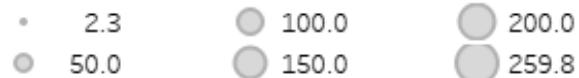
## B.Q. What is the Monthly Sale across Category , Program , retailer and this year vs. last year Sale?



# B.Q. Sales Analysis for Distributor across Region , relationship between Net Value and Gross Margin for all the Customers.

## Distributor Analysis

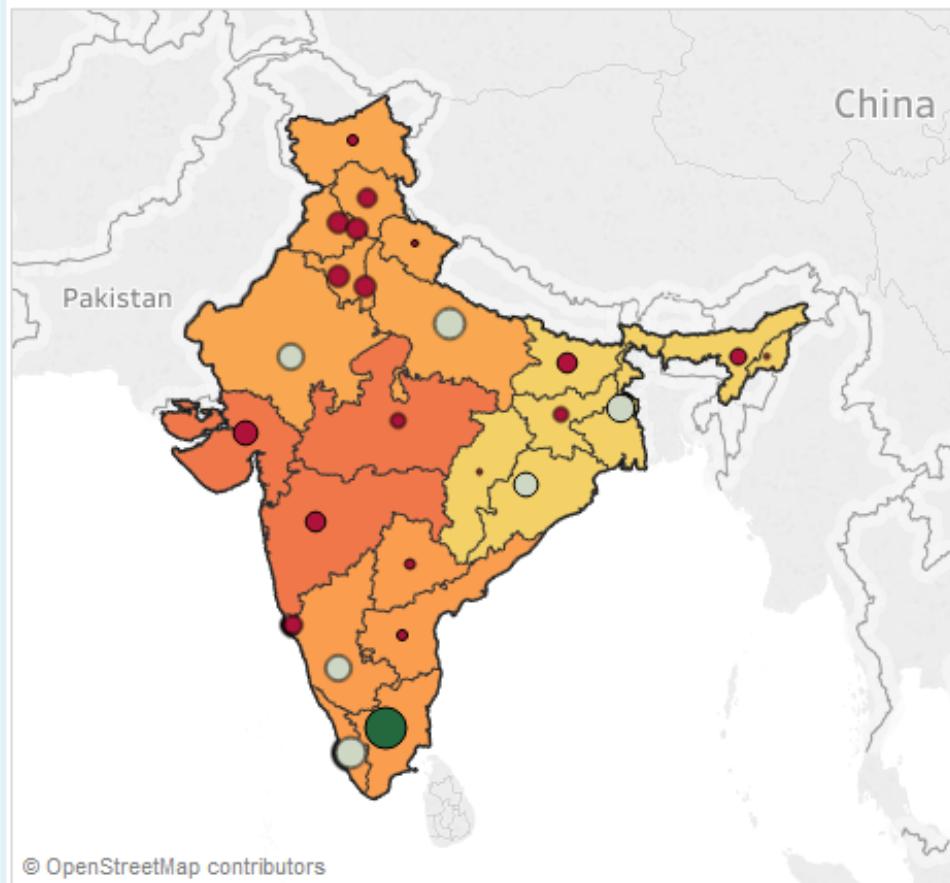
Avg. Net Value per Dist



Avg. Net Value per Dist



Region wise Net Value(in lakhs)

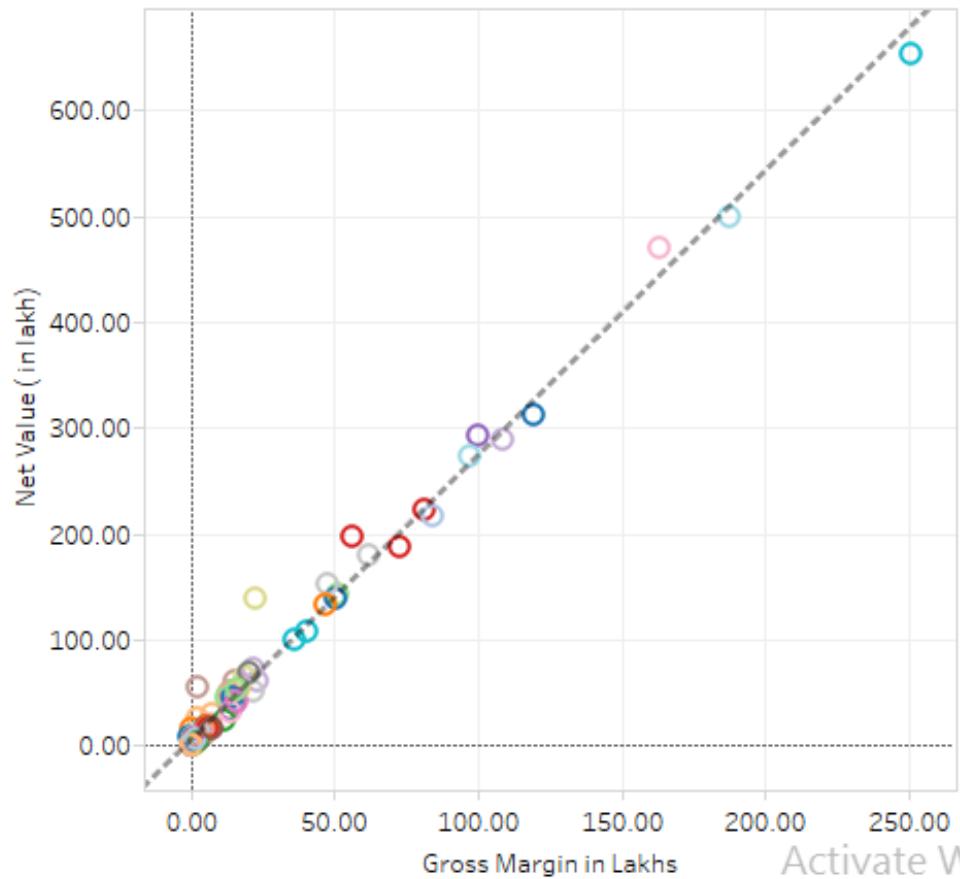


© OpenStreetMap contributors

Zone



Scatter plot w.r.t Margin % on NSV and Net Value(in lakh)



Distributor Status

(Multiple values)

BRAND

(Multiple values)

Region Name

(All)

Bill/Sold To Party Name ..

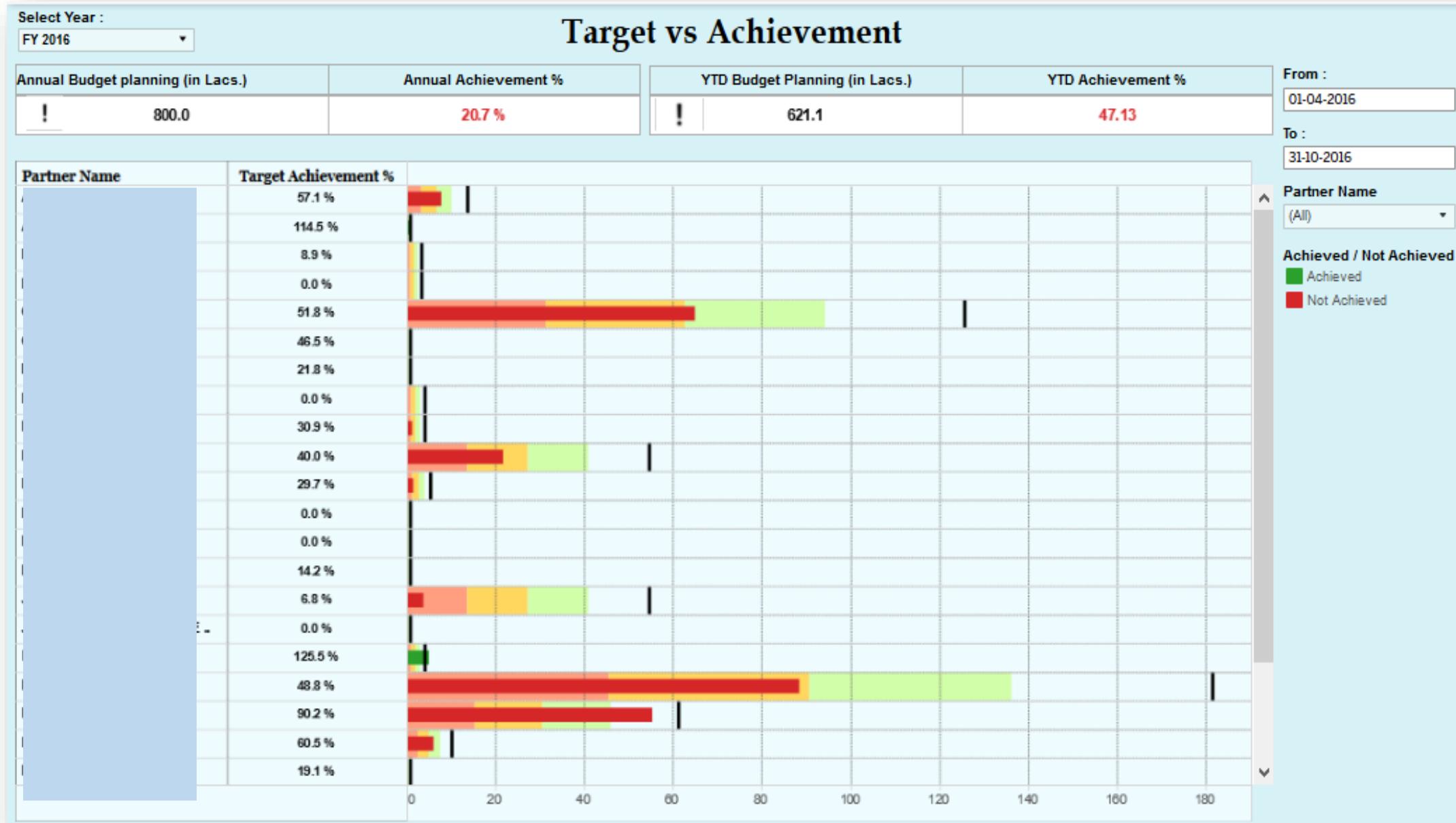
(Multiple values)

Bill/Sold To Party Name ..

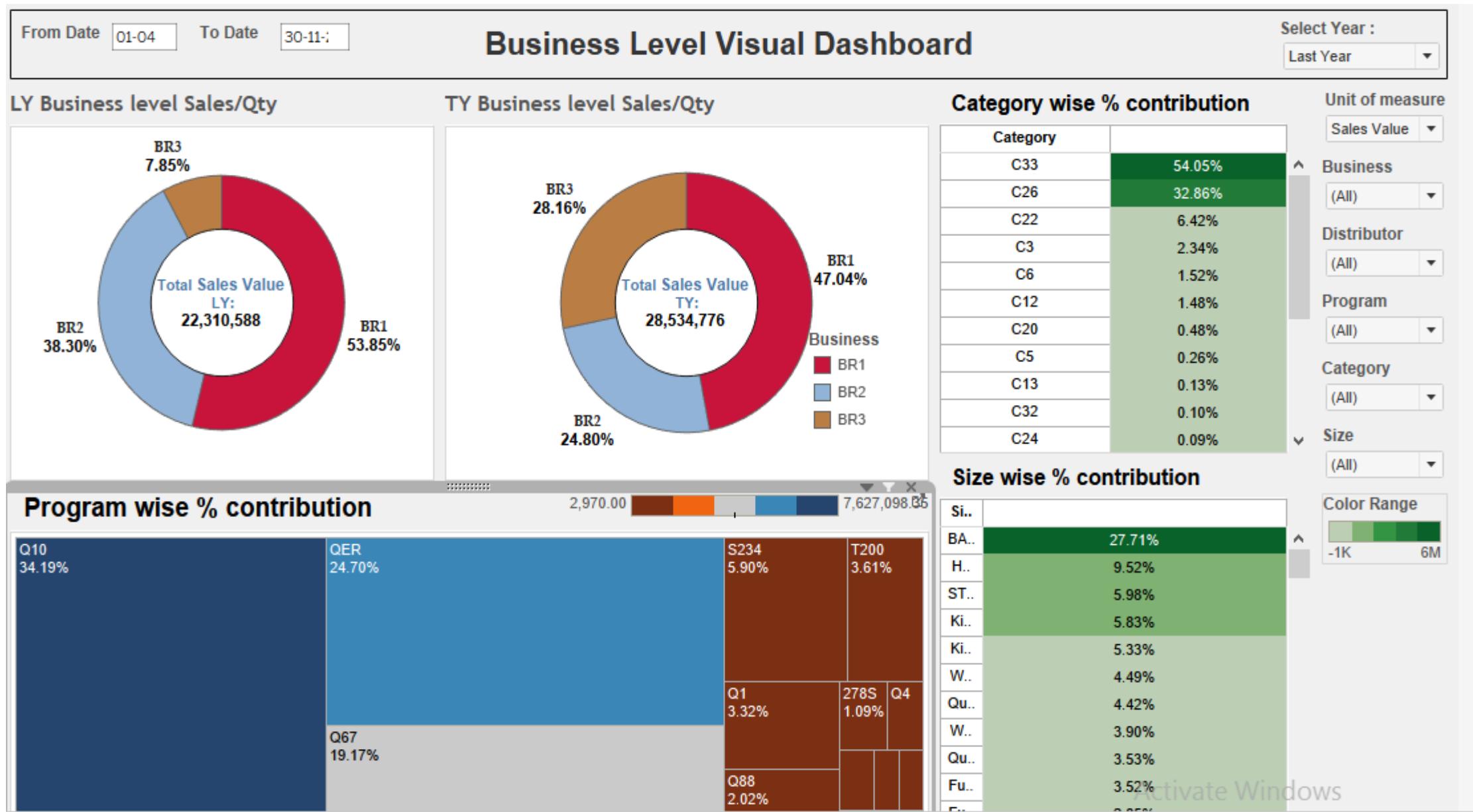


Activate Windows

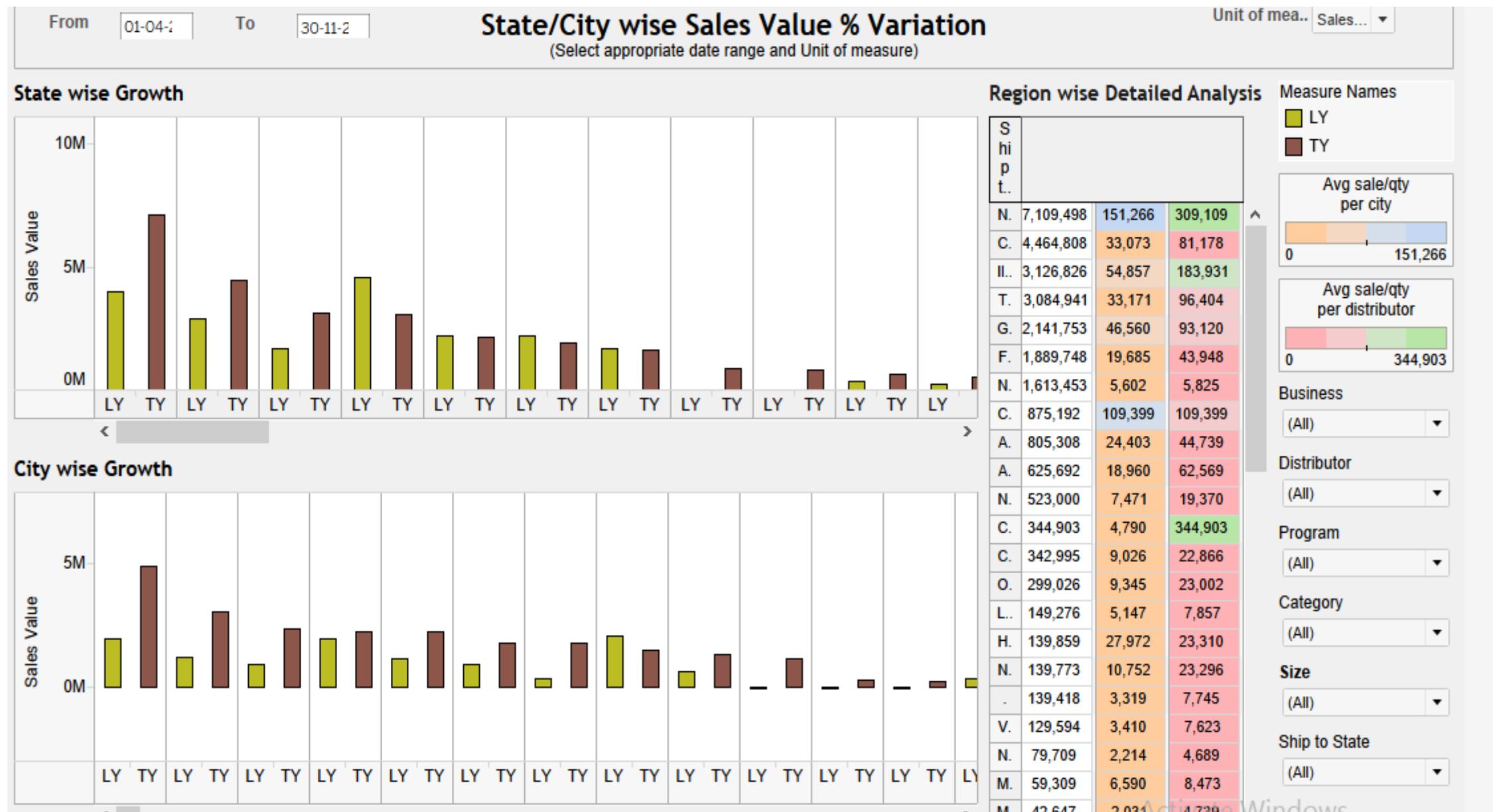
## B.Q. What is the Target Vs Achievement across Program?



# B.Q. Sales /Qty Analysis across the years , business, category , Size , Program



# B.Q. State and City Sales and Growth Analysis



## **RETURNS ANALYSIS**



## RETURNS ANALYSIS

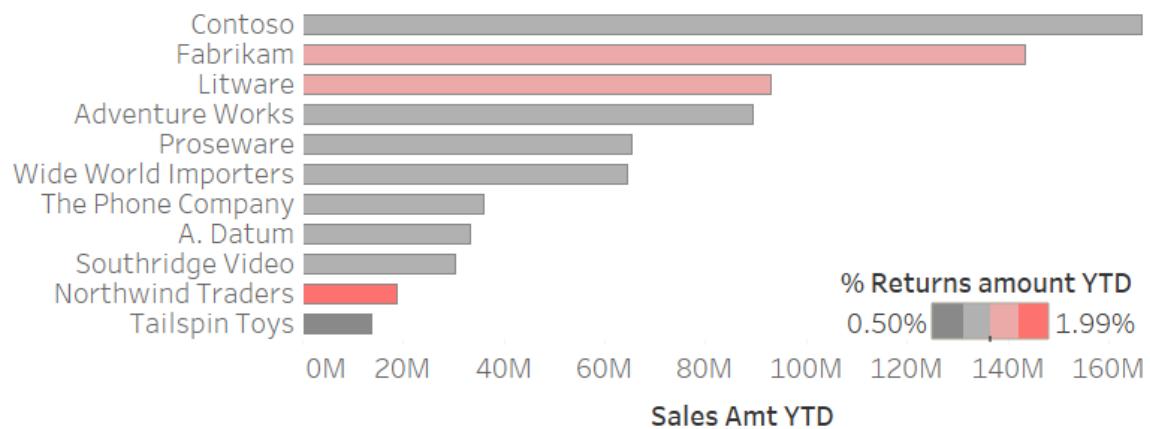
Where are we **losing** revenue in returns?



Select Date  
11/14/2009

YTD Return Qty	YTD Returns Amt	YTD Sales	YTD Returns Amt %	Total Customer Base	No. of Customers returning products	% Customer Base of Return orders
27,900	9,182,867	753,755,725	1.22%	17,791	9,623	54.09%

What is the **sales and returns correlation** at brand level?



What are my **returns customer base** contributing to **revenue** as a whole?

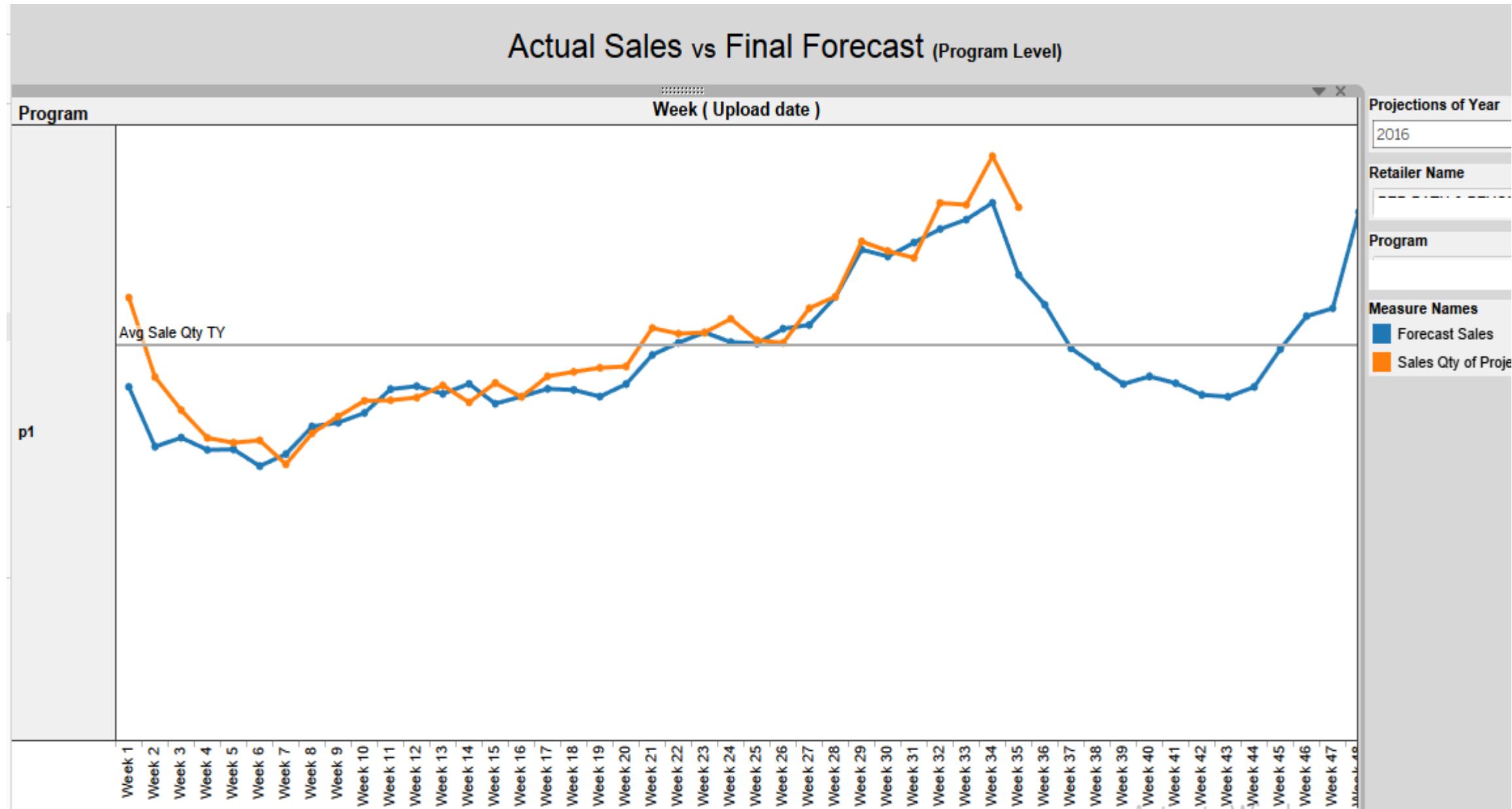
	YTD Sales Amount	YTD Sales of Return Customers	% Sales contributed by returned customers
East	261,538,698	260,278,145	99.52%
South	269,856,770	254,180,331	94.19%
West	222,360,257	215,135,429	96.75%

# Sales / Demand Forecasting

## Business Questions:

- Actual Vs Forecast Trend ?
- Forecasting (Projections) based on Seasonal Indexing ?

## B.Q. Sales Vs Forecast at a Program Level across the weeks



# B.Q. Forecasting at a Program Level Detailed Analysis

## Program Lvl Projections (Detailed Dashboard)

Retailer Name		Program		Projections of Year													ADJUSTMENTS :				
		p1		2016																	
Program	Week ( Upload date )	Sale Qty(last to last yr)	Sale Qty(last yr)	Weekwise Average sales of en..	Avg sales per week of last to ..	Avg sales per week of last yr	Entered Growth	Avg incr ease% based on yearl..	Entered Growth	Avg incr ease after week +year..	Periodwise Growth Calculatio..	Avg incr ease% after periodwi..	Ideal S.I for last two yr (selectio..	Manual S.I	New Seasonal Index(Pr ogram)	Forecast after final adjus tm..	Final Forecast_Grand total				
p1	Week 1	76,034	94,676	85,355	93,888	95,388	94,638		95,388		95,388		95,388	#####	#####	86,031					
	Week 2	67,944	73,962	70,953	93,888	95,388	94,638		95,388		95,388		95,388	#####	#####	71,515					
	Week 3	72,876	73,391	73,134	93,888	95,388	94,638		95,388		95,388		95,388	#####	#####	73,713					
	Week 4	66,073	74,277	70,175	93,888	95,388	94,638		95,388		95,388		95,388	#####	#####	70,731					
	Week 5	70,034	70,567	70,301	93,888	95,388	94,638		95,388		95,388		95,388	#####	#####	70,858					
	Week 6	65,855	66,669	66,262	93,888	95,388	94,638		95,388		95,388		95,388	#####	#####	66,787					
	Week 7	71,024	67,273	69,149	93,888	95,388	94,638		95,388		95,388		95,388	#####	#####	69,696					
	Week 8	82,371	69,252	75,812	93,888	95,388	94,638		95,388		95,388		95,388	#####	#####	76,412					
	Week 9	80,594	72,917	76,756	93,888	95,388	94,638		95,388		95,388		95,388	#####	#####	77,364					
	Week 10	81,140	77,026	79,083	93,888	95,388	94,638		95,388		95,388		95,388	#####	#####	79,710					
	Week 11	85,949	83,727	84,838	93,888	95,388	94,638		95,388		95,388		95,388	#####	#####	85,510					
	Week 12	86,056	85,037	85,547	93,888	95,388	94,638		95,388		95,388		95,388	#####	#####	86,224					
	Week 13	83,369	84,051	83,710	93,888	95,388	94,638		95,388		95,388		95,388	#####	#####	84,373					
	Week 14	86,117	86,150	86,134	93,888	95,388	94,638		95,388		95,388		95,388	#####	#####	86,816					
	Week 15	81,729	80,922	81,326	93,888	95,388	94,638		95,388		95,388		95,388	#####	#####	81,970					
	Week 16	82,388	83,697	83,043	93,888	95,388	94,638		95,388		95,388		95,388	#####	#####	83,701					
	Week 17	81,253	88,592	84,923	93,888	95,388	94,638		95,388		95,388		95,388	#####	#####	85,595					
	Week 18	84,668	84,632	84,650	93,888	95,388	94,638		95,388		95,388		95,388	#####	#####	85,321					
	Week 19	82,573	83,521	83,047	93,888	95,388	94,638		95,388		95,388		95,388	#####	#####	83,705					
	Week 20	82,233	89,882	86,058	93,888	95,388	94,638		95,388		95,388		95,388	#####	#####	86,739					
	Week 21	88,710	97,503	93,107	93,888	95,388	94,638		95,388		95,388		95,388	#####	#####	93,844					

Activate Windows

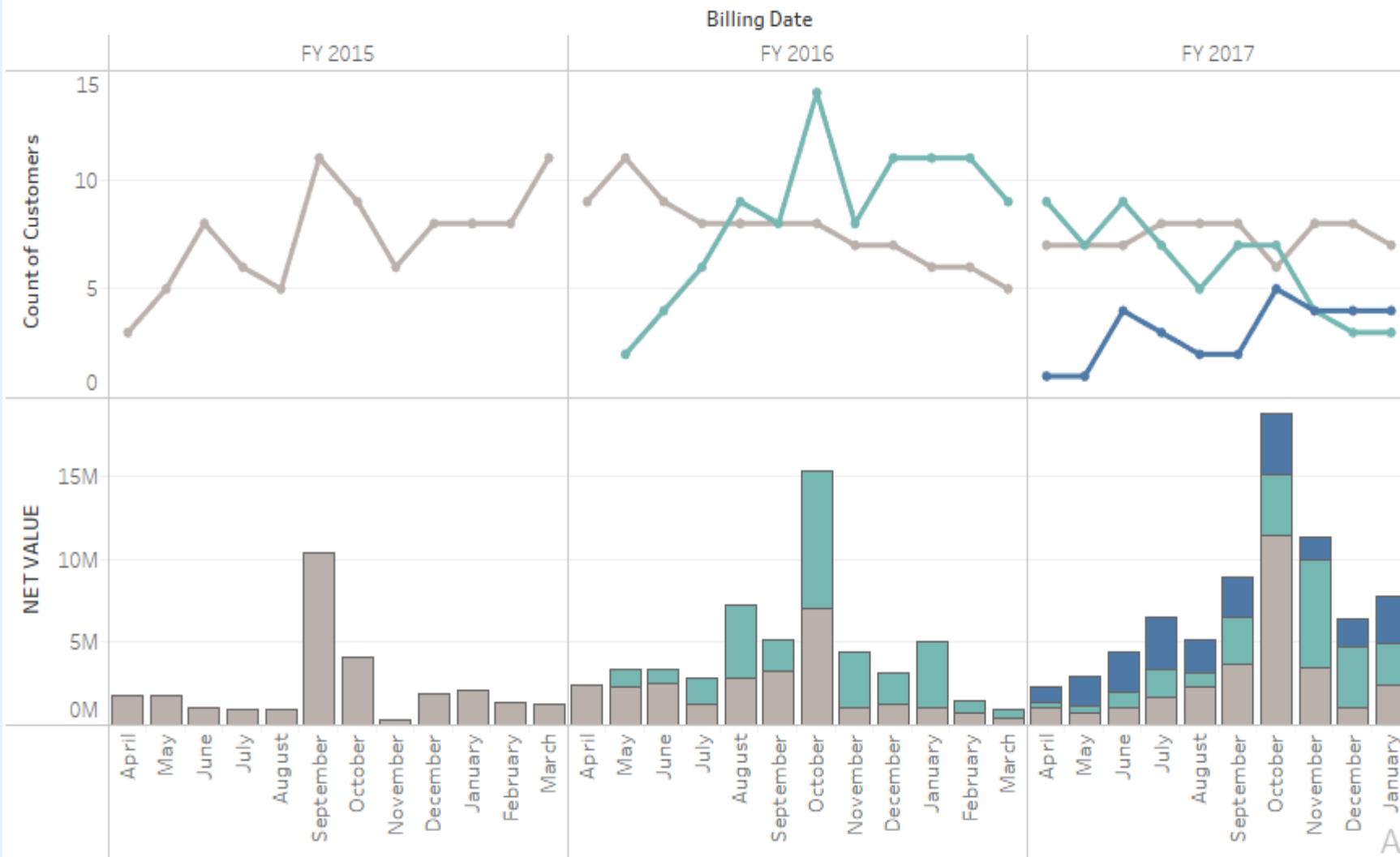
Helps **plan inventory** to be pushed to DC  
based on Projections calculated at Program  
and SKU level

# Cohort / Customer Loyalty Analytics

# B.Q. Cohort at Customer Level Analysis

## Cohort at Customer Level

### Cohort at Customer Level



Year of First Customer n..  
FY 2017  
FY 2016  
FY 2015

New/Existing  
(All) ▾

Activate Windows

# Merchandise Performance Analytics

# Merchandise Performance Analytics

- **Merchandise Performance Analytics**
  - Price Range/Pricing Analysis
  - Top Performing product analysis

# B.Q. Seasonal Trend for Design No/Color

From Date 01-Apr-16

To Date 30-Oct-16

## Seasonal Trend

Unit of Me.. Units ▾

Season: FLOW

Brand (Multiple values)

Retailer Typ (All)

Retailer (All)

Category (Multiple values)

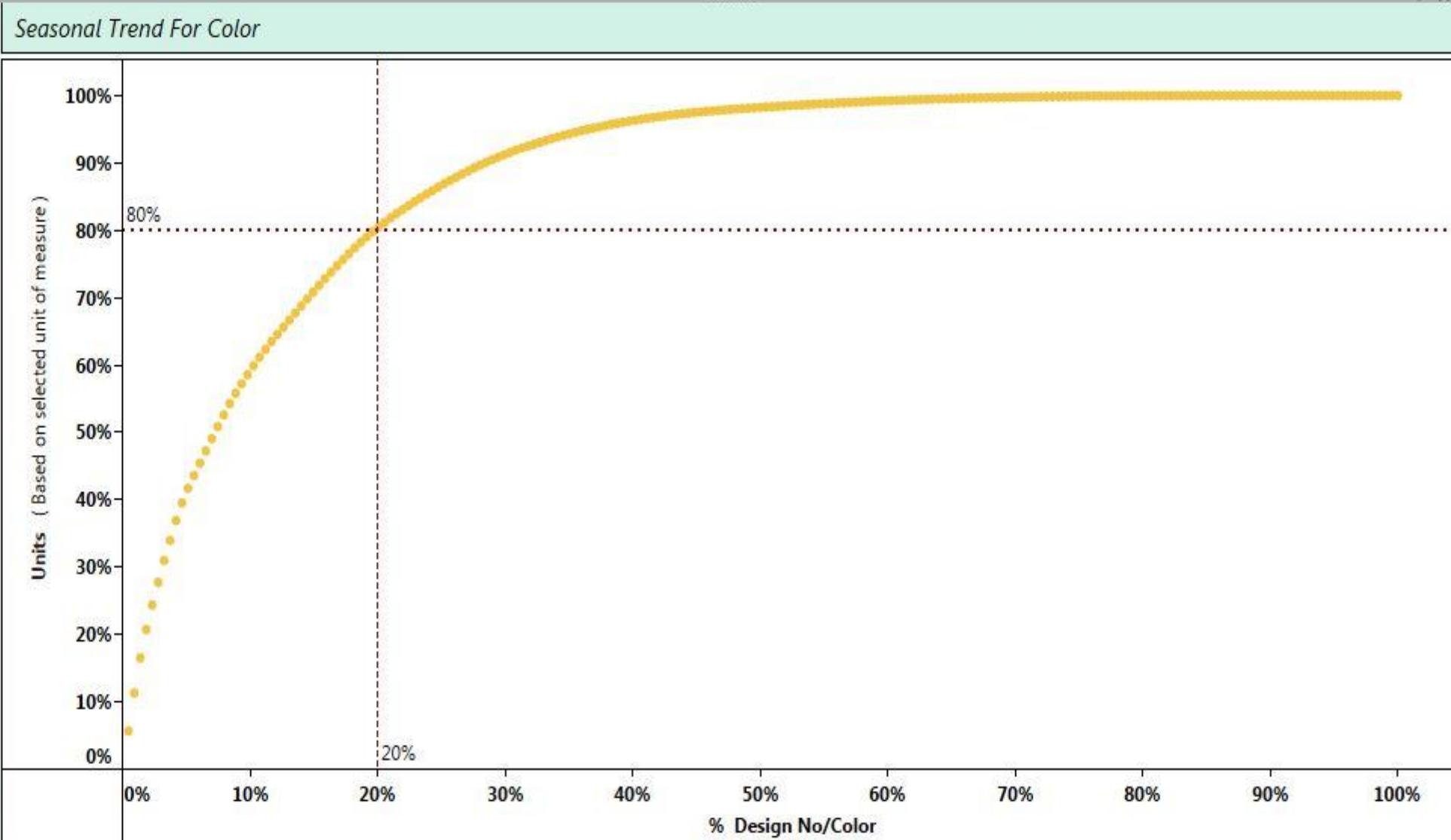
Sub Category (All)

Like To Like (All)

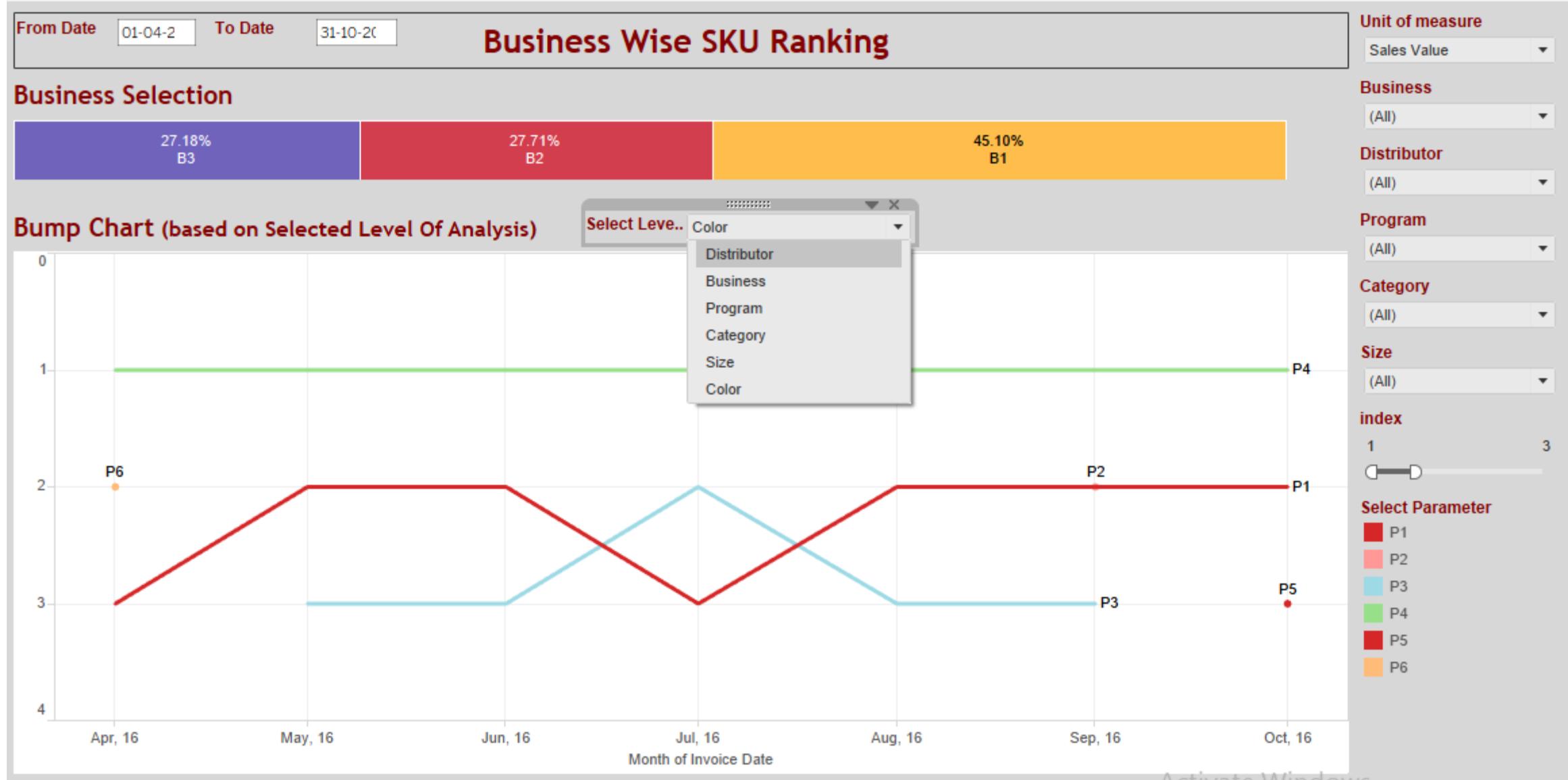
Program (All)

Zone (All)

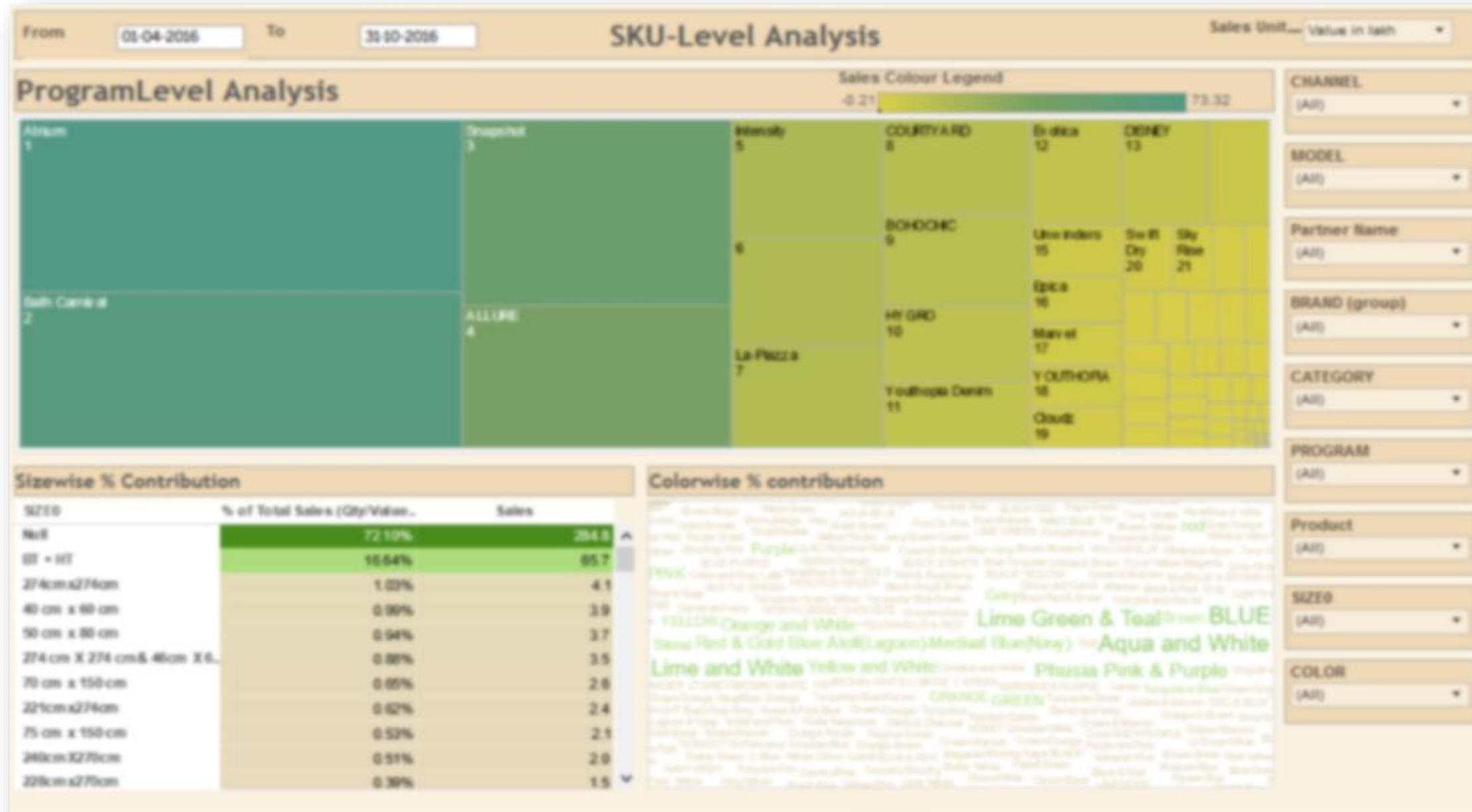
Season FLOW



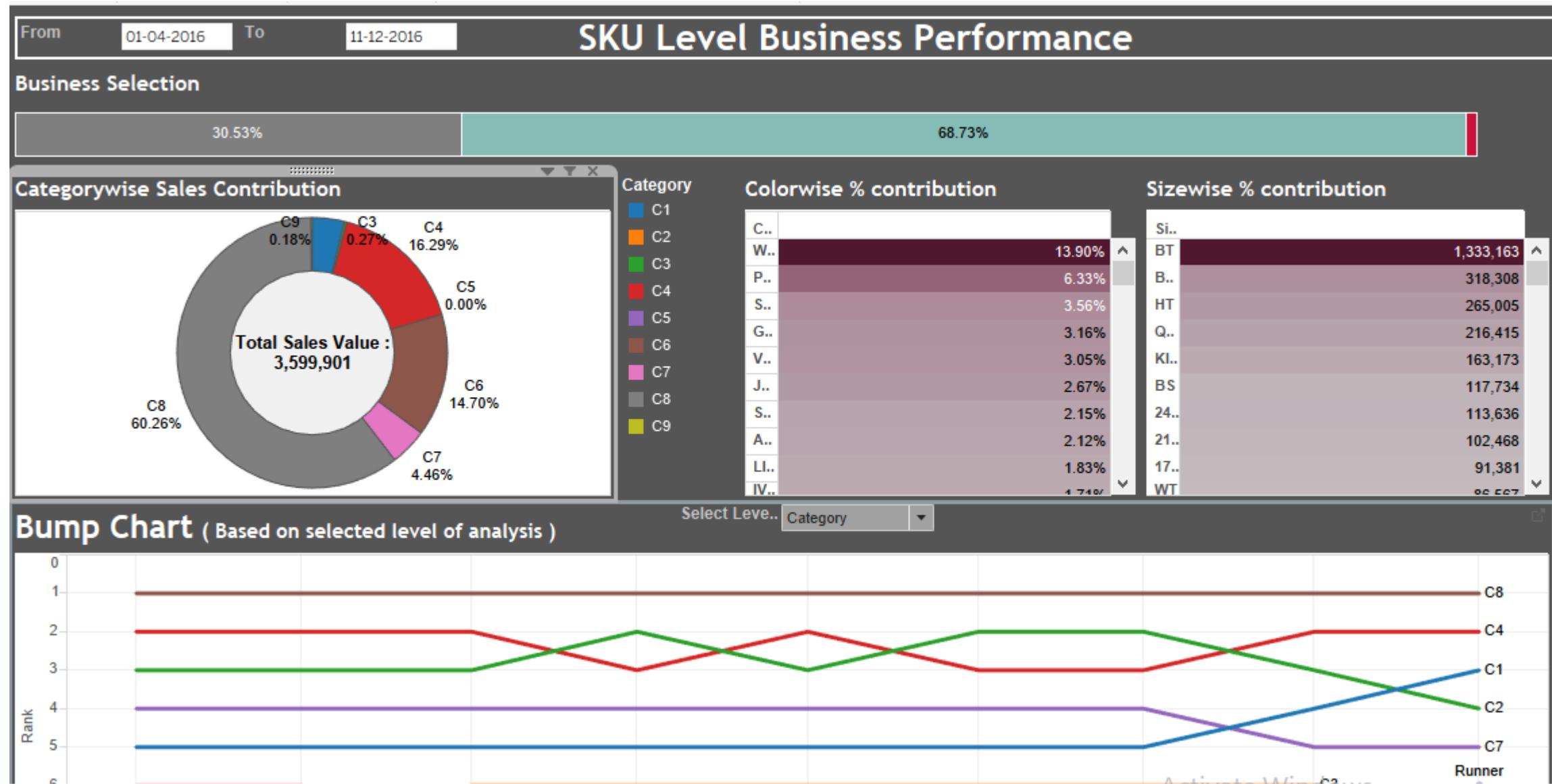
# Overall Business wise Analysis and the top performing products across months



## B.Q. What is the SKU level % Contribution across Program , Size and Color ?



# B.Q. SKU Level Business Performance Analysis with respect to Category , Colour , Size



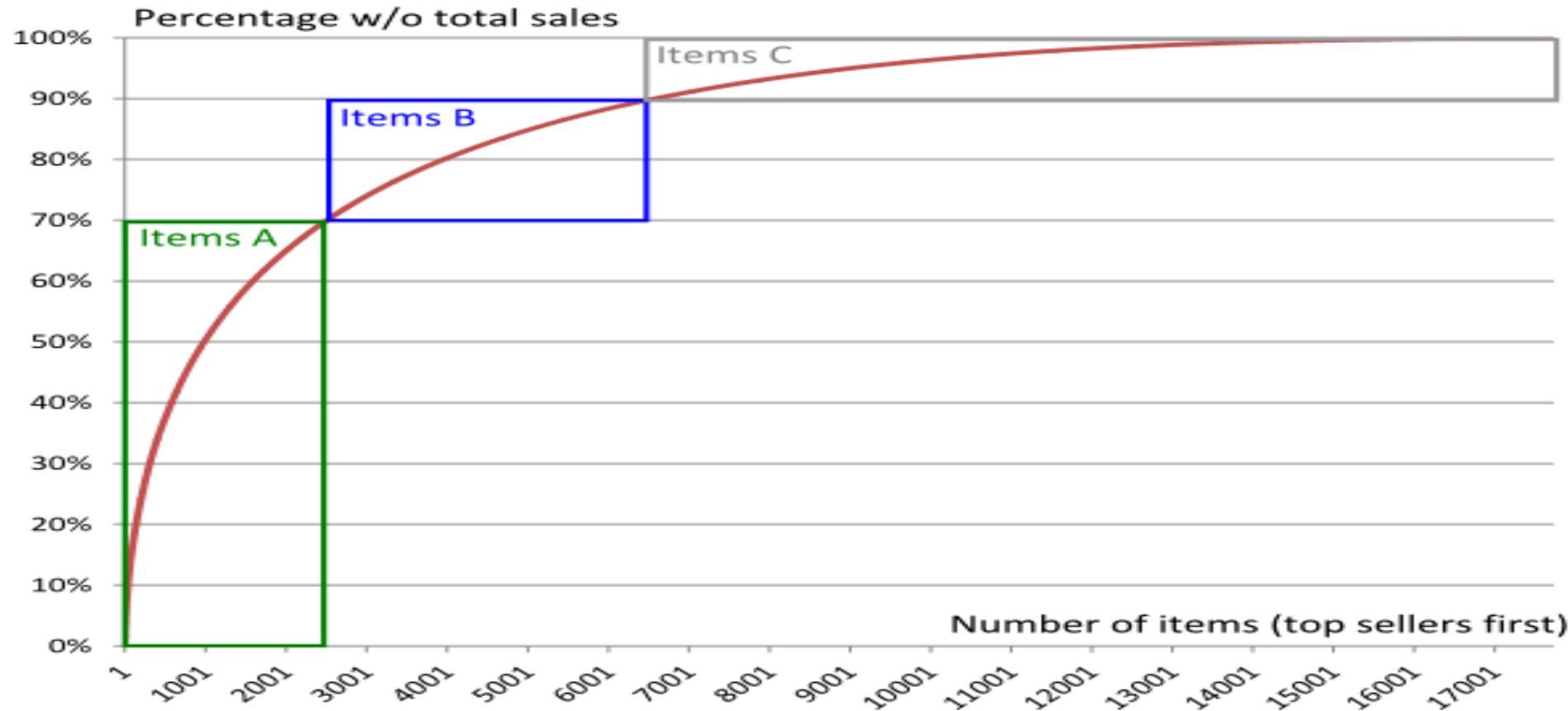
# Inventory Analytics

# Inventory Analytics

- Inventory Planning Analysis – Inventory Turns , WOC,MOC
- Inventory/Order Suggestion Analysis
- MDQ vs non MDQ Analysis
- Front End Stock Analysis
- Stock Ageing Analysis

# ABC Analysis - inventory categorization based on value for annual consumption

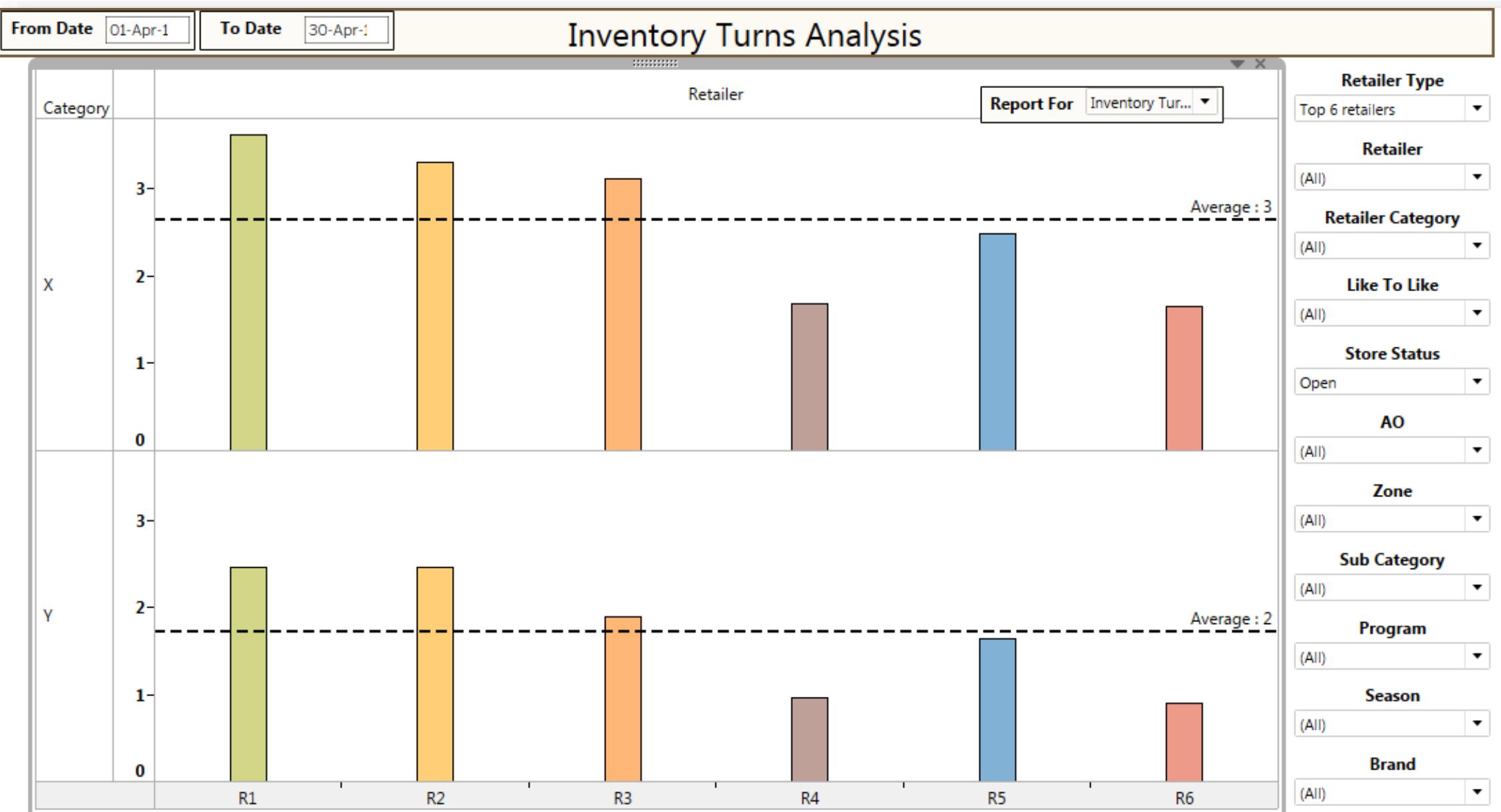
## eCommerce example



The graph above illustrates the yearly sales distribution of a US eCommerce in 2011 for all products that have been sold at least one. Products are ranked starting with the highest sales volumes. Out of 17000 references:

- Top 2500 products (Top 15%) represent 70% of the sales.
- Next 4000 products (Next 25%) represent 20% of the sales.
- Bottom 10500 products (Bottom 60%) represents 10% of the sales.

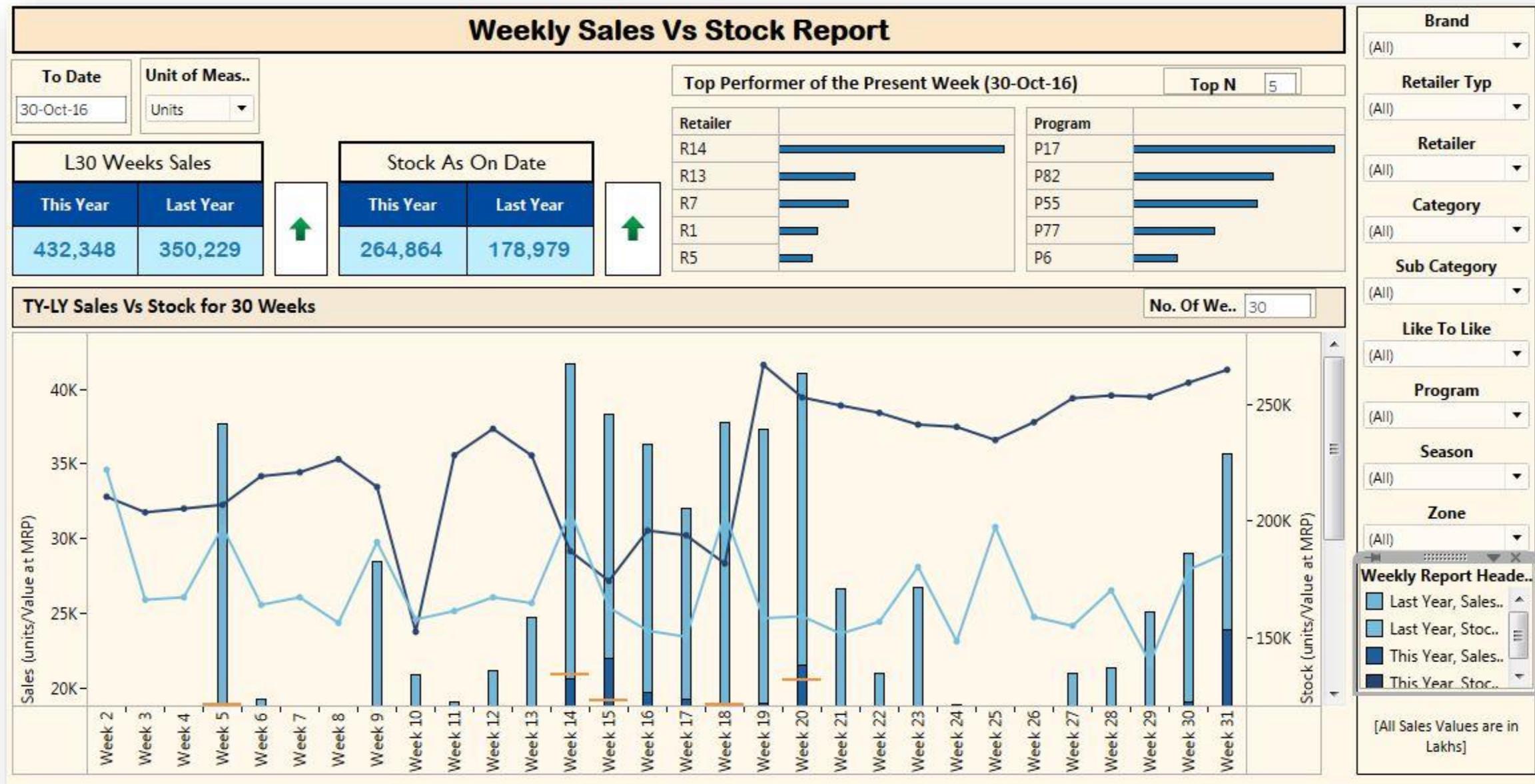
# Inventory Turn Analysis for Product Category across the Retailers



**High Inventory Turn Ratio** – Retailer is able to rapidly sell their merchandise OR Inventory is so low that customer needs are not met and sales are lost.

**Low Inventory Turn Ratio** – Inventory is slow to sell OR too much inventory on Hand

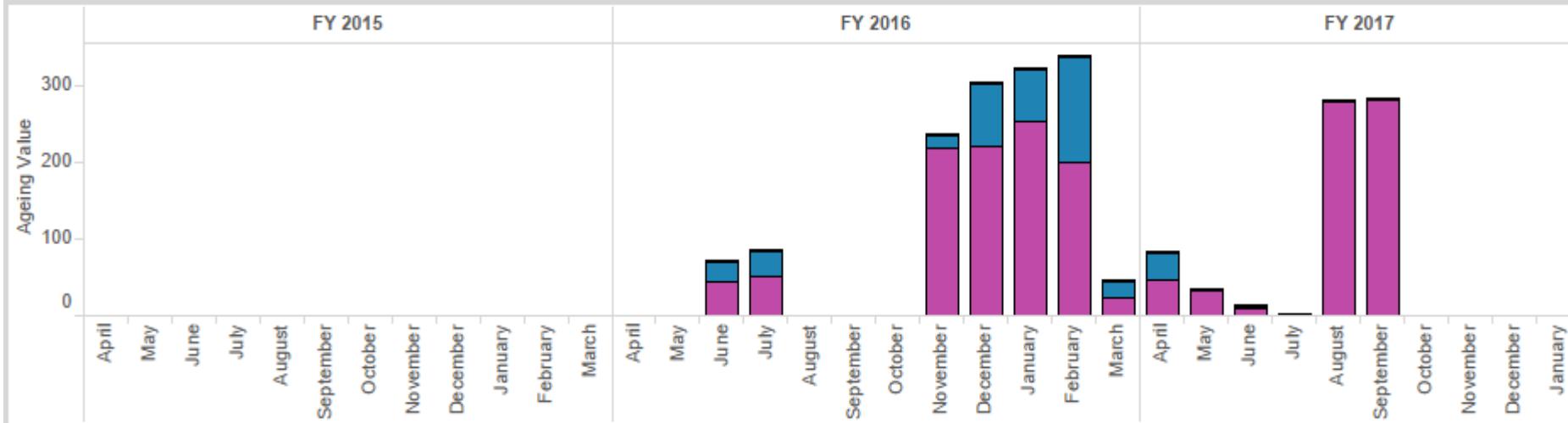
# Weekly Sales vs Stock Analysis (TY vs LY)



# Inventory Ageing Analysis across the years

## Ageing Report

### Inventory Value Monthwise



Program

(All) ▾

Year

(Multiple values) ▾

Month

(All) ▾

Ageing Value bins

Value 180 to 360 in lacs

Value 90 to 180 in lacs

Value 0-90 in lacs

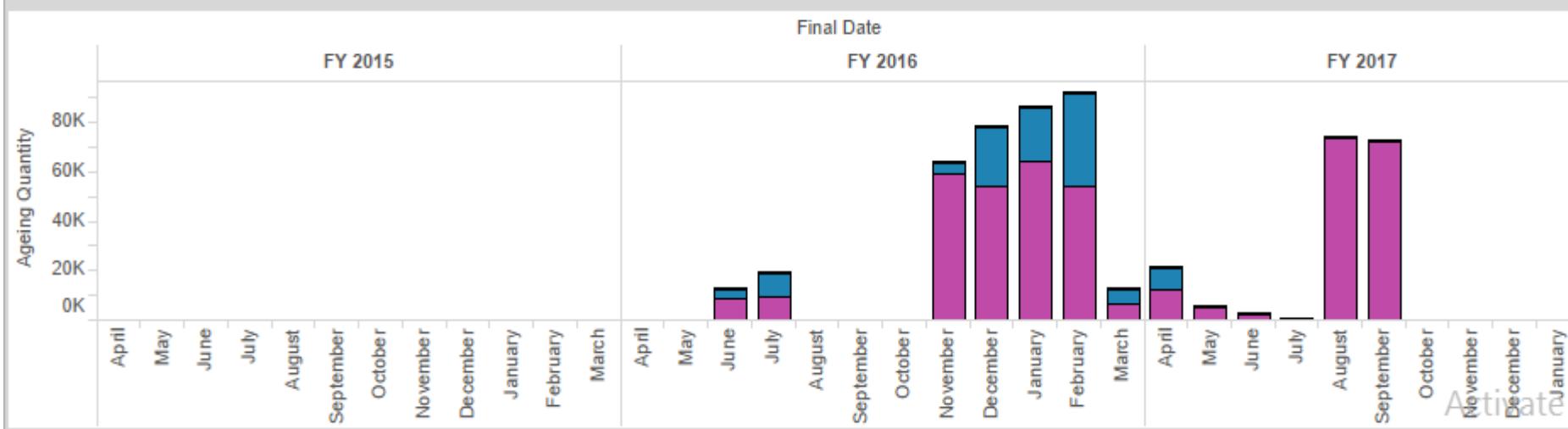
Ageing Qty bins

Aging-180 to 360

Aging-90 to 180

Aging- 0 to 90

### Inventory QTY Monthwise

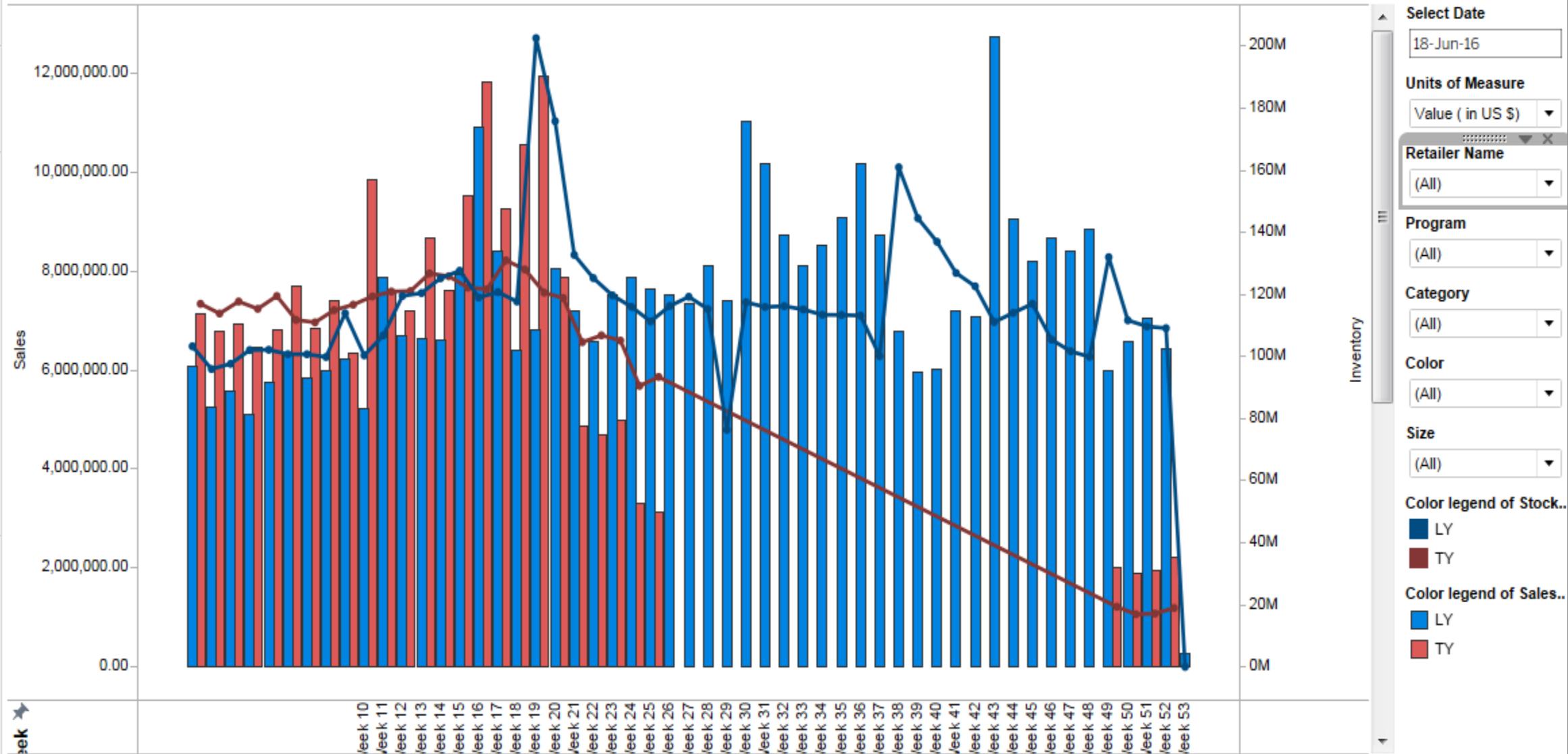


Activate Windows

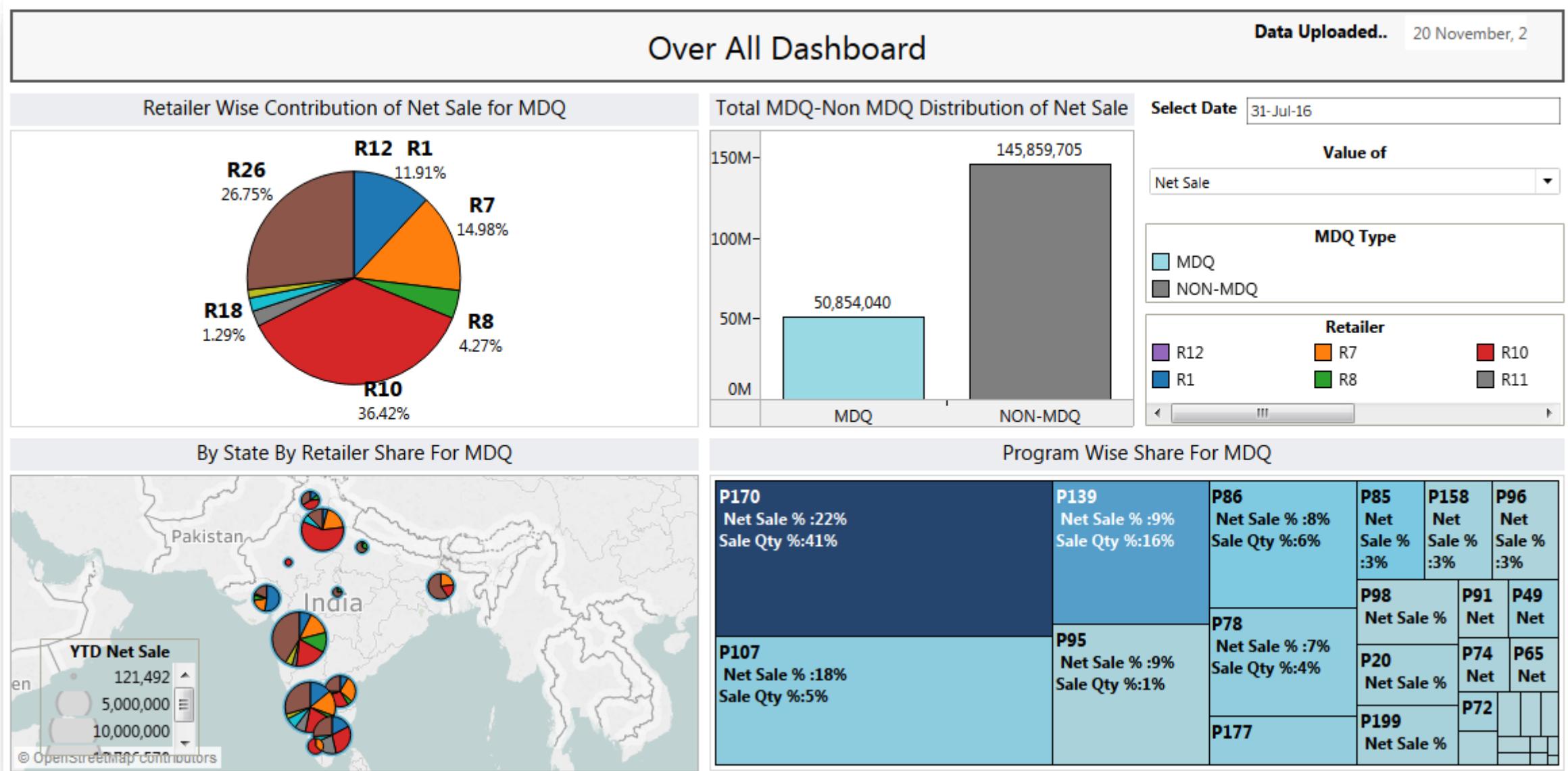
Go to PC settings to activate Windows

# B.Q. Sales Vs Inventory Trend

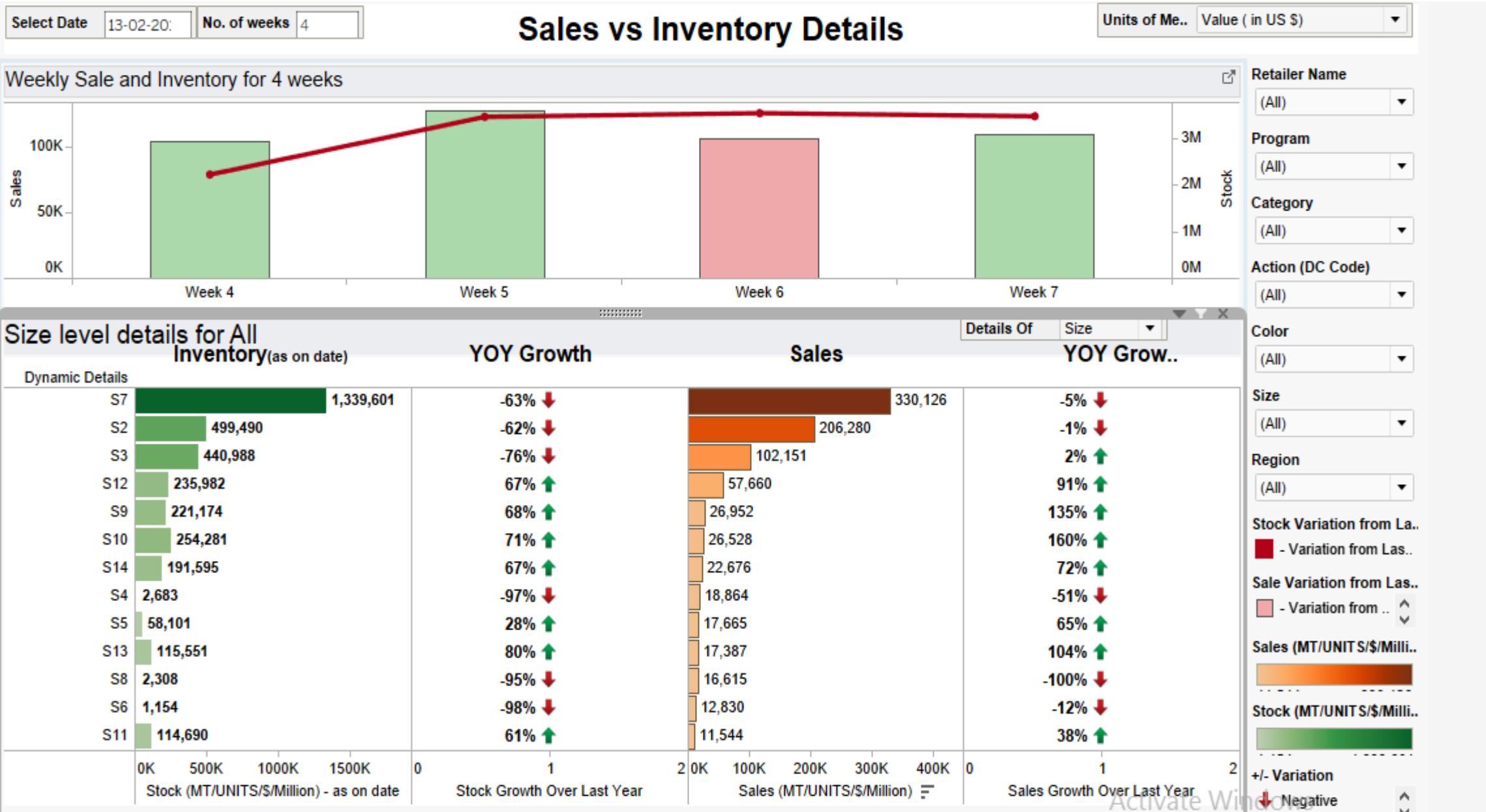
## Sales vs Inventory Trend



## B.Q. What is the contribution of MDQ and non MDQ across retailer ,states , program ?



# B.Q. Sales and Inventory Analysis across Size , Retailer , Program



# **Store wise Performance Analytics**

## Business Questions :

- Store sales contribution across Retailers ?
- Performance of stores w.r.t TY sale and LY sale for different Retailers?

Analysing sales in each store based on multiple dimensions – Retailer , Brand ,Category etc..

# Stores Analytics

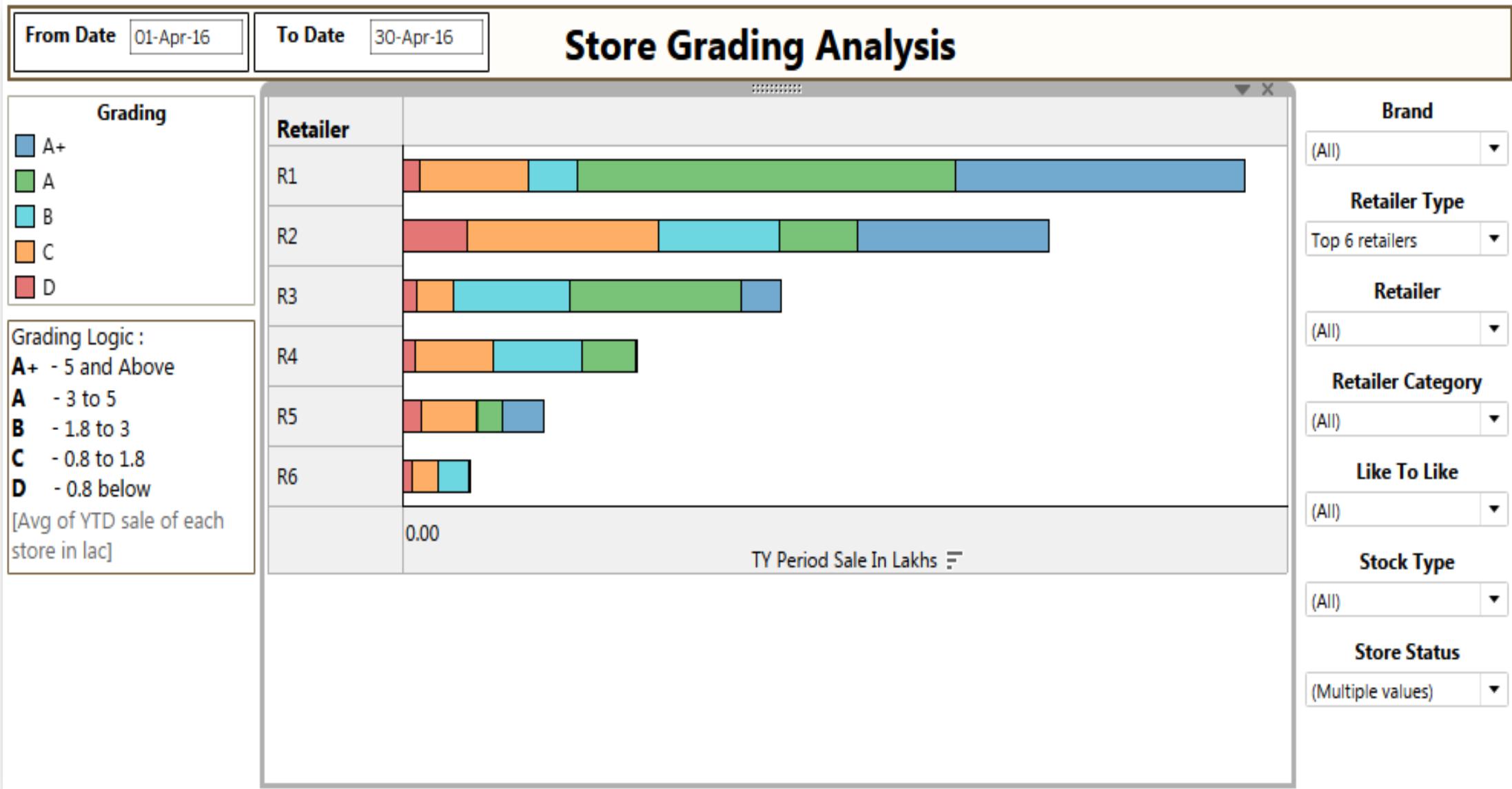
- **Segment (Store) wise Analytics**

- Pipeline WOS Analysis
- Markdown Analysis
- POS Units Analysis

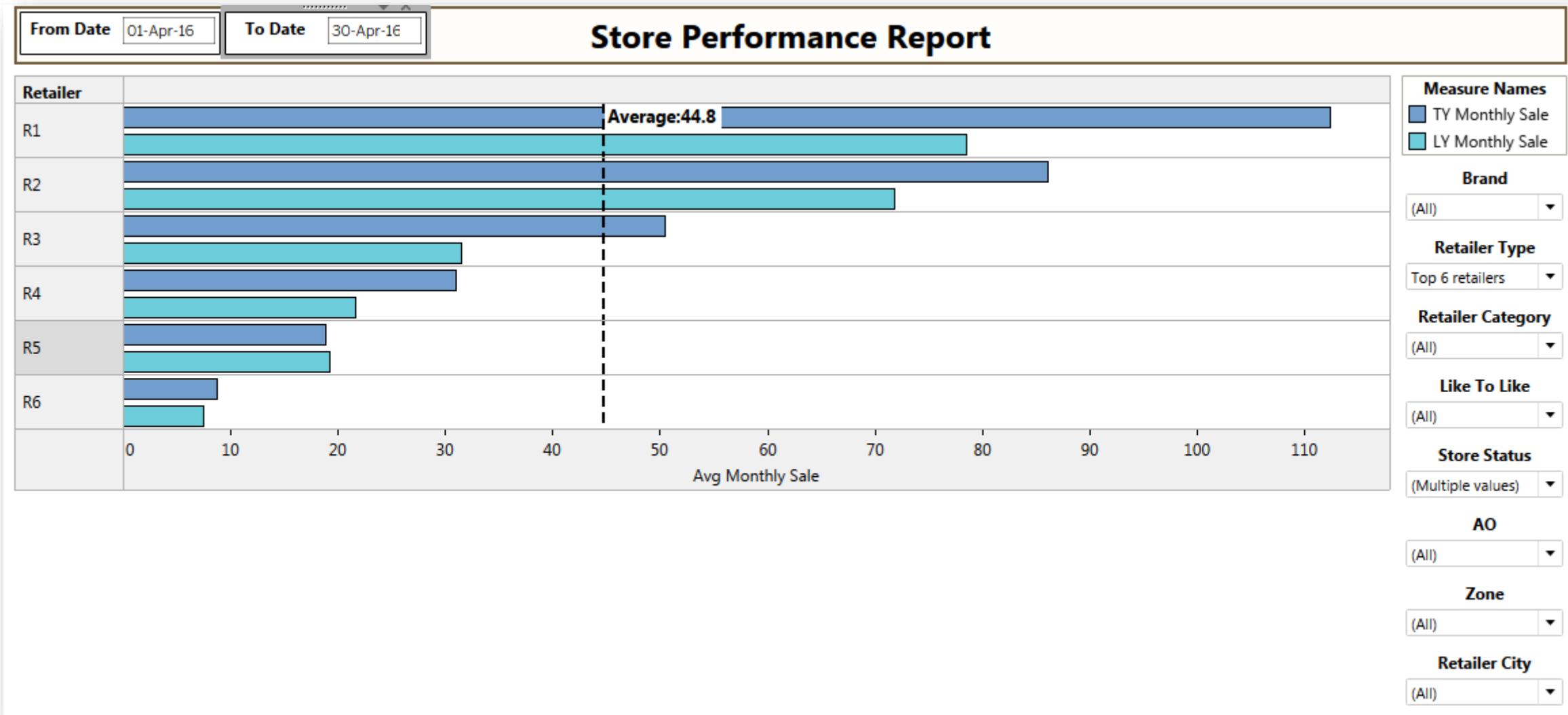
- **Store wise Performance Analytics**

- Store Grading Analysis
- Top/Bottom Performing store Analysis
- Collection wise Analysis
- Store wise MDQ vs Non MDQ Analysis

## B. Q. Retailer wise Store Grading Analysis



# Store Performance Analysis

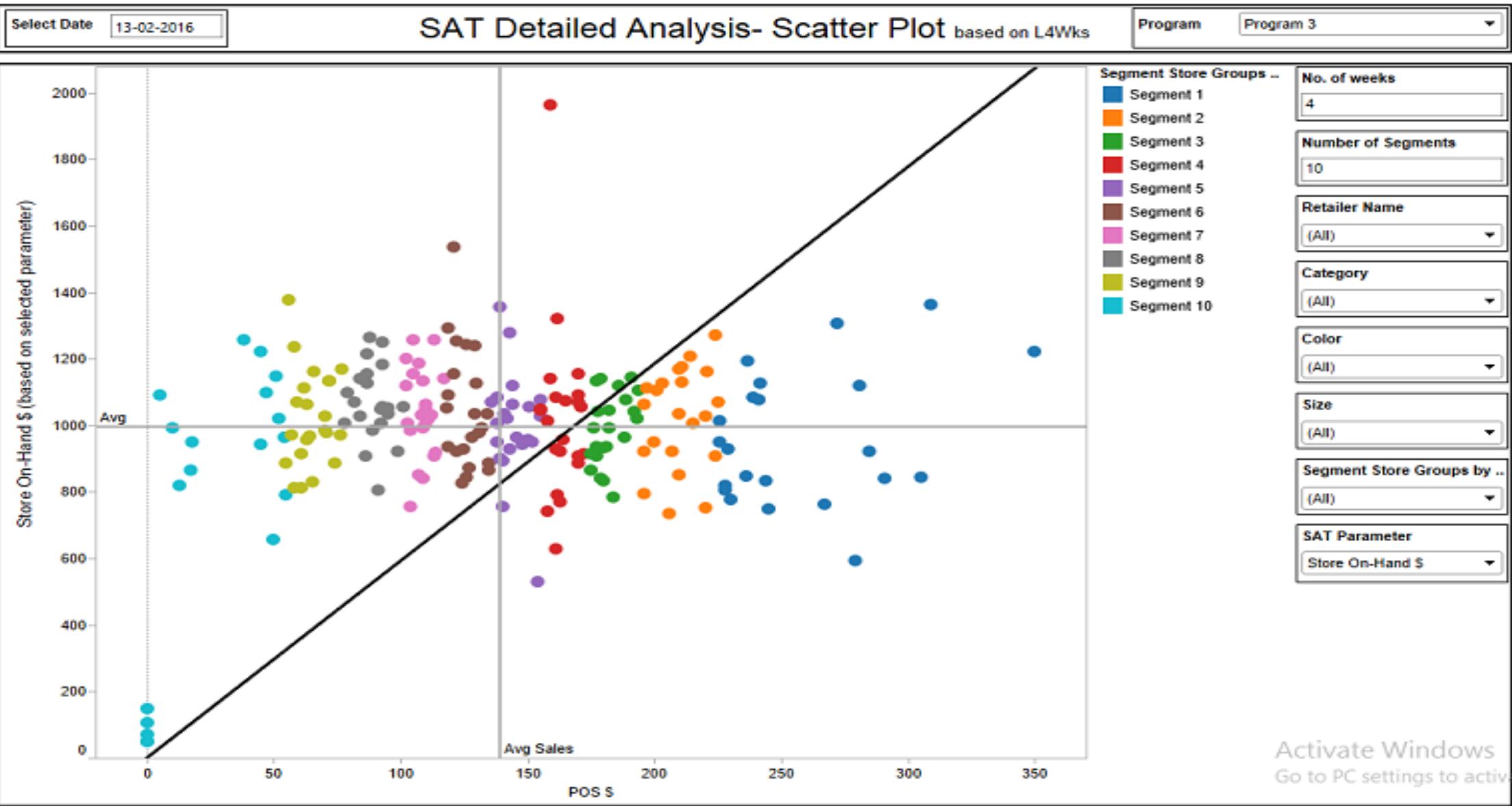


# **Segment (Store) wise Analytics**

# Business Questions:

- Store performance in terms of segments/bins ?
- How are my Sales and Inventory metrics faring at the Segment Level?  
What is the % contribution of the same across segments?
- Which inventory metric is deviating from the desired target at store level disrupting the entire segment alignment?

# Store Segment Analysis w.r.t Sales and Inventory



**Align sales with inventory**, remove/prevent excess stock at low performing/bottom segments and push it towards higher performing/top segments.

## B.Q. How are my Sales and Inventory metrics faring at the Segment Level? What is the % contribution of the same across segments?

SAT Analysis based on L4 Wks (Select a single program)												Program	Program 3	▼	
Segment Store Groups by..	Store Count	POS \$	POS \$ % to Total POS \$	POS Units	Avg POS Units/Str/Wk	Ship Rtl \$	Ship Rtl % to Total Ship Rtl	Ship Units	On-Order \$	On-Order % To Total On-Order	On-Order Units	Current OH \$ (Retail)	OH \$ % to TOTAL OH %	Current OH Units	Number of Segmen..
Segment 1	22	5,690	18.88%	984	11.2	1,136	26.67%	210	0		0	21,179	9.80%	3,028	10
Segment 2	22	4,617	15.32%	795	9.0	715	16.77%	138	0		0	22,493	10.41%	3,218	(All) ▼
Segment 3	22	4,015	13.32%	681	7.7	621	14.58%	124	0		0	21,759	10.07%	3,111	Select Date
Segment 4	22	3,599	11.94%	617	7.0	645	15.14%	124	0		0	22,509	10.41%	3,220	13-02-2016
Segment 5	22	3,176	10.54%	557	6.3	234	5.48%	66	0		0	21,970	10.16%	3,142	No. of weeks
Segment 6	22	2,772	9.20%	491	5.6	271	6.35%	64	0		0	23,081	10.68%	3,299	4
Segment 7	22	2,384	7.91%	412	4.7	402	9.43%	77	0		0	22,911	10.60%	3,279	Category
Segment 8	22	1,960	6.50%	341	3.9	353	8.29%	66	0		0	23,547	10.89%	3,369	(All) ▼
Segment 9	22	1,430	4.74%	266	3.0	-154	-3.61%	1	0		0	22,450	10.39%	3,215	Size
Segment 10	19	500	1.66%	89	1.2	38	0.89%	8	0		0	14,238	6.59%	2,035	(All) ▼
Total	217	30,143	100.00%	5,233	6	4,258	100.00%	878				216,146.58	100.00%	30,916	Color

## B.Q. Which inventory metric is deviating from the desired target at store level disrupting the entire segment alignment?

**SAT DETAILED ANALYSIS** for L4 wks

Select Date: 13-02-2016 | Program: Program 3

			6	281	47.94	2K	ABOVE AVG	Below Avg	No Alert	BELOW AVG	ABOVE AVG	Below Av..	
Segment Store Groups by POS	Stores performing (Last 'x' week..)	POS \$	POS Units	Current OH Units	Current OH \$	Ship Units	Ship Rtl \$	WOS (per last 13 wks)	On-Order Units	On-Order \$	Markdown \$	No. of weeks	
Segment 1	25	350.0	56	175	1,223.25	18	128.9	40.63			0.74	4	
	158	309.0	52	195	1,363.05	12	56.1	48.75			1.05		
	220	305.0	48	121	845.79	10	74.1	32.77			0.64		
	33	291.0	54	120	838.80	0	-18.9	28.89			1.60		
	50	285.0	51	132	922.68	21	139.9	33.65			1.40		
	146	281.0	50	160	1,118.40	0	-23.9	41.60			1.37		
	179	279.0	51	85	594.15	0	-44.7	21.67			1.52		
	235	272.0	46	187	1,307.13	6	32.1	52.85			1.08		
	132	267.0	46	109	761.91	15	64.1	30.80			1.19		
	193	245.0	41	107	747.93	3	-18.8	33.93			1.01		
	260	244.0	45	119	831.81	6	14.1	34.38			1.57		
	177	242.0	40	161	1,125.39	9	59.0	52.33			0.94		
	44	241.0	42	154	1,078.66	12	80.0	47.67			1.27		
	20	239.0	40	155	1,083.45	12	77.9	50.38			1.02		
	54	237.0	38	171	1,195.29	6	41.0	58.50			0.75		
	167	236.0	40	121	847.84	12	87.1	39.33			1.11		
	53	230.0	41	111	777.48	6	24.0	35.20			1.39		
	105	229.0	46	132	930.44	12	76.3	37.30			2.07		
	181	228.0	44	117	817.83	9	37.0	34.57			1.81		
	209	228.0	40	115	803.85	12	61.1	37.38			1.29		
	26	226.0	38	136	950.64	17	104.9	46.53			1.04		
	324	226.0	35	145	1,013.55	12	84.9	53.86			0.53		
	403												
		POS \$	POS Units	Current OH Units	Current OH \$	Ship Units	Ship Rtl \$	WOS	On Order qty	On Order \$	Markdown \$		

Activate Windows

Go to PC settings to activate Windows.

# Retailer Performance Analytics

# Retailer Performance Analytics

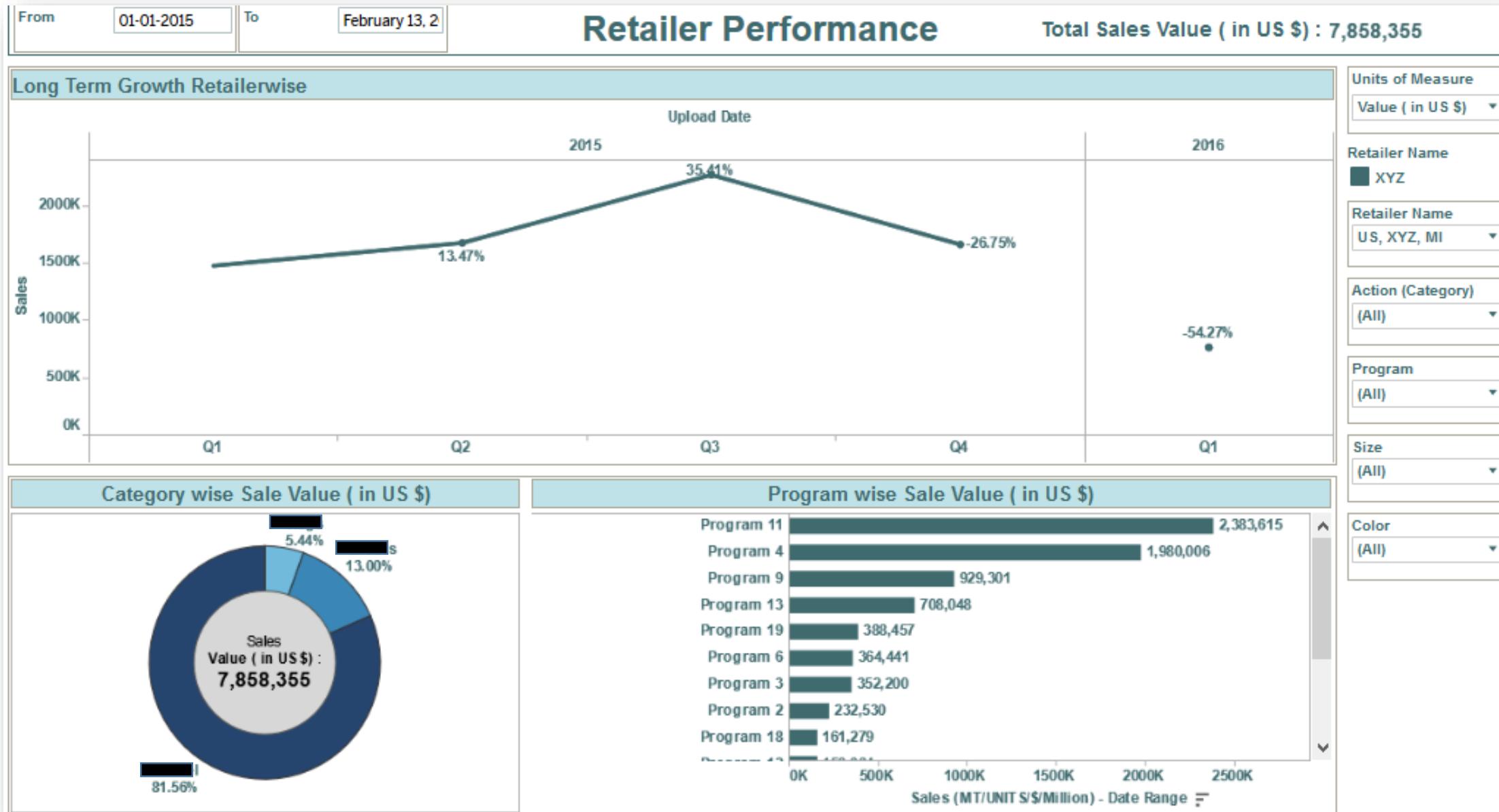
- **Retailer performance Analytics**

- Top Performing Retailer
- Long Term Growth Analysis

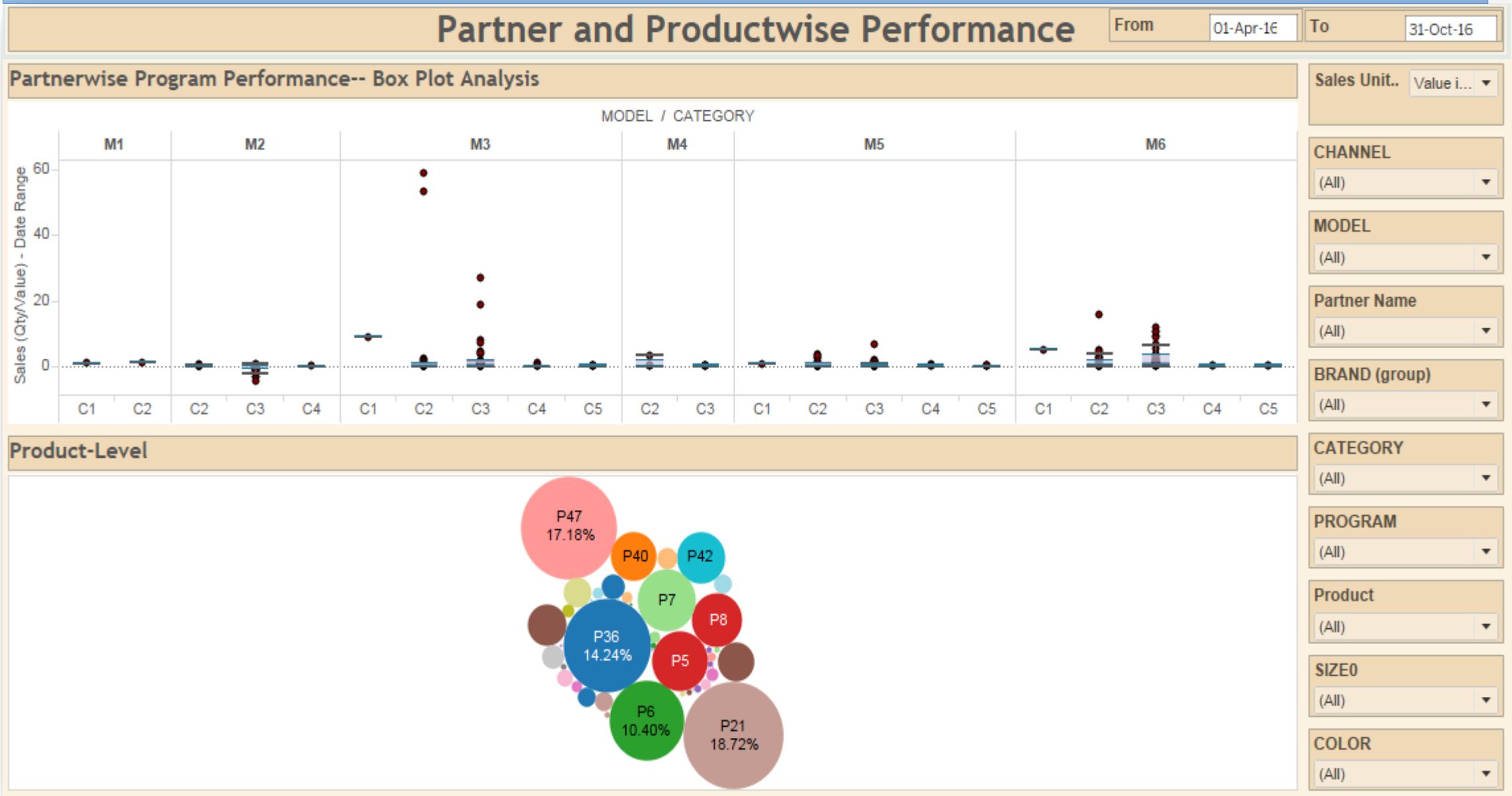
## Business Question :

- Long term growth for Retailers ,Category, Program ?
- What is the Partner wise Program Performance and Product level Contribution ?

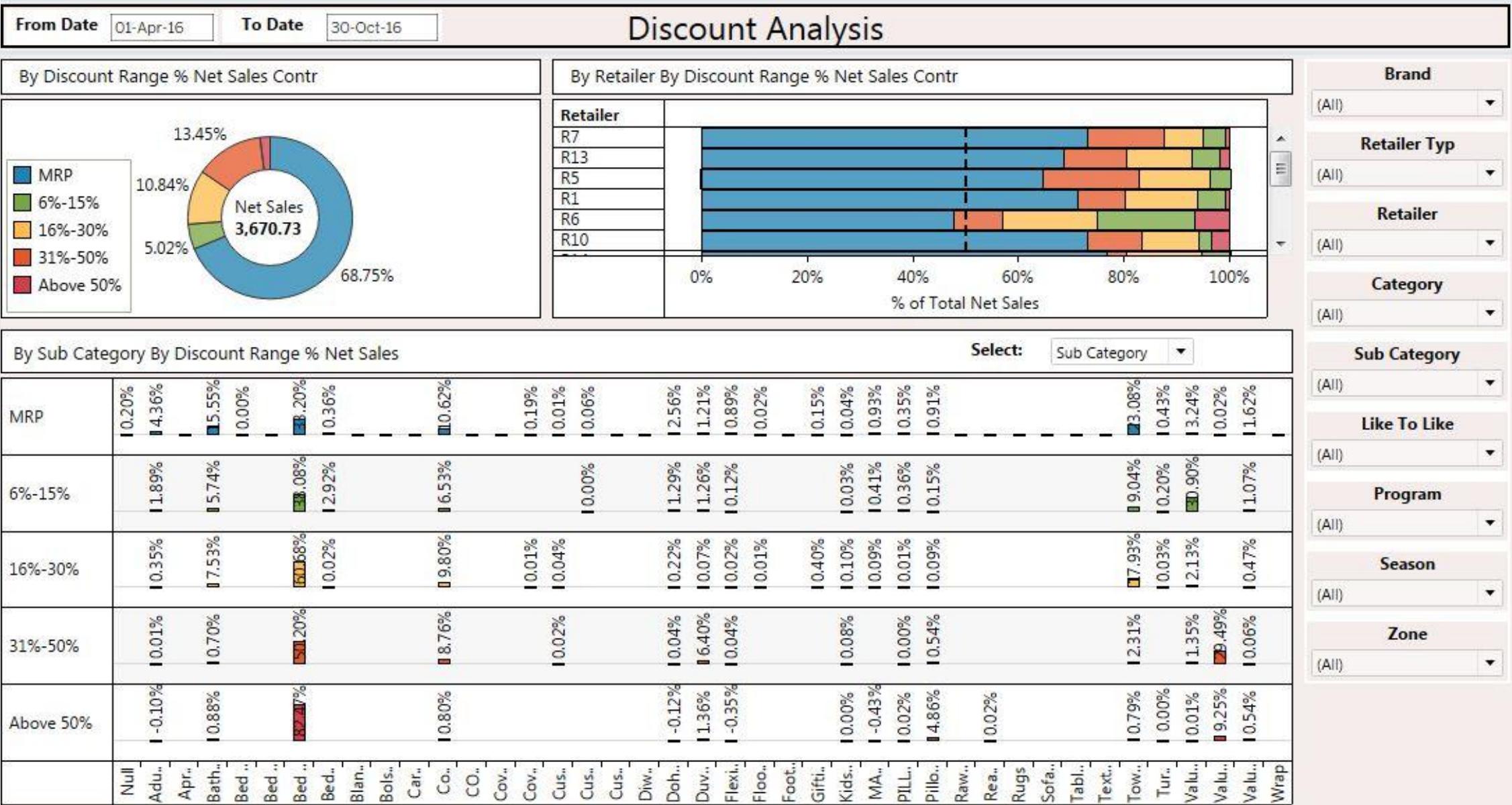
## B.Q. What is the long term growth for Retailers ,Category, Program ?



## B.Q. What is the Partner wise Program Performance and Product level Contribution ?



# % Sales Contribution by discount range across Retailer and Sub category



Monitoring the sales of all the retailers  
across Product category , program, etc.

# Order Tracking Analytics

# **Order Tracking / Actionable Reports and Alerts**

- **Order Tracking Analytics**

- Open Orders delivery performance Analysis
- Open Orders Ageing Analysis

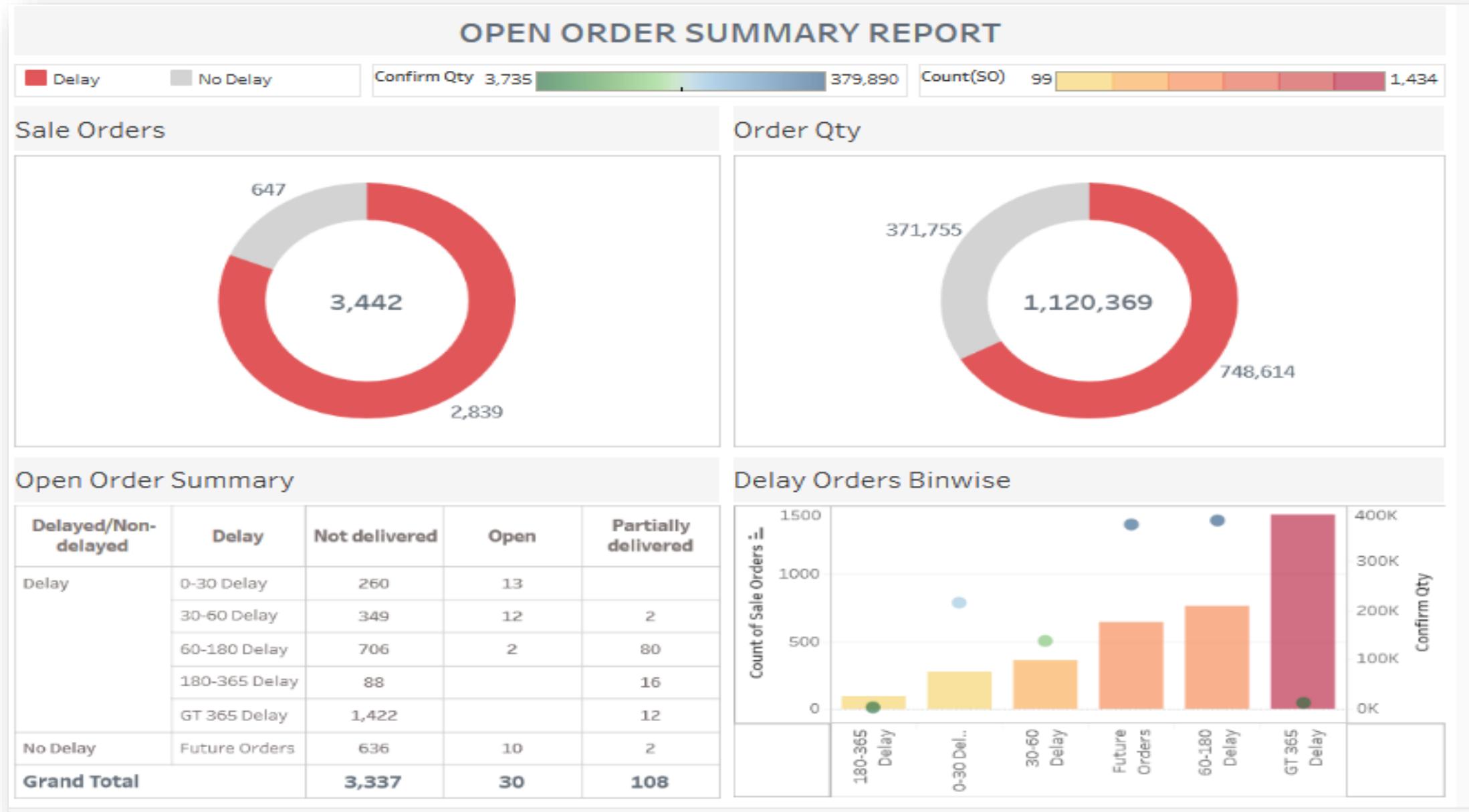
- **Actionable Reports /Alerts**

- WOS - Store/DC
- Stock Out – Store/DC
- In stock Alert
- Sales Vs Stock Analysis
- Weekly Analysis

# Business Questions:

- How many Sale Orders are in delay and the age bin for the orders?
- What is the % Contribution of the delay bins , article level Order Qty and Delay across the bins for Status , Customer , Channel ?

## B.Q. How many Sale Orders are in delay and the age bin for the orders?



## B.Q. What is the % Contribution of the delay bins , article level Order Qty and Delay across the bins for Status , Customer , Channel ?

**Open Order Qty Report**

**% Open Order Qty** (Click on the pie chart for more details)

Delay Category	Percentage
0-30 Delay	22.12%
30-60 Delay	26.86%
60-180 Delay	48.91%
GT 365 Delay	1.65%

**Delayed Confirm Qty Article wise**

Article	Description	Grand Total
A1	AD1	23,520
A2	AD2	16,068
A3	AD3	14,976
A4	AD4	13,524
A5	AD5	12,376
A6	AD6	11,172
A7	AD7	10,584

**Status wise Report**

Select :

Select a Category	0-30 Delay	30-60 Delay	60-180 Delay	180-365 Delay	GT 365 Delay	Future Orders	Grand Total
Not delivered	146,057	130,573	344,723	361	12,507	288,775	922,996
Open	28,698	81,636	22,925			41,366	174,625
Partially delivered		5	18,802	3,362	541	38	22,748
<b>Grand Total</b>	<b>174,755</b>	<b>212,214</b>	<b>386,450</b>	<b>3,723</b>	<b>13,048</b>	<b>330,179</b>	<b>1,120,369</b>

# **Actionable Reports/Alerts**

# Business Questions :

- Which are the stores/DC's which have stock below the Safety stock level?
- Which are the stores which have low instock%?
- Articles having inventory < 5 units ?

# B.Q. Which are the stores/DC's which have stock below the Safety stock level? Which are the stores which have low instock%?

**Store Instock Alert**

Select Date 13-02-2016      Instock Ca.. Instock% Single...      Instock% .. 97

Store Level Instock Alert As On 13-02-2016

Retailer Name	Program	Customer Article Code	Article	Article Description	Store Count	Store Stock OH Qty	L 13W Sales	Instock%
XYZ	Program 2	3418655	MBCK-TW-WH-05		219	191	12	64.71%
		3418652	MBCK-TW-HD-03		188	20	12	57.69%
		3418654	MBCK-TW-WH-03		187	83	20	58.25%
		3422738	MBCK-TW-HD-05		219	19	8	48.80%
		3418648	MBCK-TW-BT-03		185	26	13	49.45%
		3418631	MBCK-TW-HD-02		184	6	0	45.90%
		3418632	MBCK-TW-WH-02		183	24	0	52.17%
		3418649	MBCK-TW-BT-05		219	-6	6	41.59%
		3418656	MBCK-TW-WH-04		182	29	1	46.81%
		3418647	MBCK-TW-BT-01		177	-23	0	42.11%
		3418630	MBCK-TW-BT-02		183	-9	1	36.07%
		3418573	MBCK-TW-HD-04		182	-23	0	37.93%
		3418653	MBCK-TW-WH-01		176	-31	0	43.90%
		3418650	MBCK-TW-BT-04		182	-6	0	36.73%
	Program 3	3418651	MBCK-TW-HD-01		177	13	0	35.71%
		3644996	MBPT-TW-BT-06		193	1,139	75	0.00%
		3644995	MBPT-TW-BT-05		212	1,353	130	0.00%
		3644997	MBPT-TW-BT-02		215	1,256	141	0.00%
		3644998	MBPT-TW-BT-01		217	2,683	58	0.00%
		3644999	MBPT-TW-BT-04		212	1,163	125	0.00%
		3645000	MBPT-TW-BT-03		212	1,340	109	0.00%
		3645024	MBPT-TW-WH-06		104	1,500	54	0.00%

Retailer Name  
(All)

Category  
(All)

Program  
(All)

Color  
(All)

Size  
(All)

## B.Q. Articles having inventory < 5 units

### Stock Out Alert

Latest Updated Month of Inventory :

October, 2016

Article	Article Description	Brand	Categories	Inventory Quantity
A1	AD1	B1	C1	1
A2	AD2	B1	C1	1
A3	AD3	B1	C1	1
A4	AD4	B1	C1	1
A5	AD5	B2	C1	1
A6	AD6	B1	C1	1
A7	AD7	B2	C2	1
A8	AD8	B2	C2	1
A9	AD9	B2	C2	1
A10	AD10	B1	C2	1
A11	AD11	B1	C1	1
A12	AD12	B2	C2	1
A13	AD13	B2	C2	1
A14	AD14	B1	C2	1
A15	AD15	B1	C2	1
A16	AD16	B1	C2	1
A17	AD17	B1	C2	1
A18	AD18	B1	C2	1
A19	AD19	B1	C2	1
A20	AD20	B1	C2	1
A21	AD21	B2	C2	1

Program

Article

Article Description

Brand

Categories

Quantity Range Filter

# KPI Dashboard

Take stock of the long-term health of your supply chain.

