Small Handbook of Asset Pricing Essentials

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### Introduction

This handbook is designed to facilitate the review of key ideas and concepts necessary for asset pricing research. Much of the material is based primarily on my coursework at Chicago Booth, independent follow-ups, and discussions with my peers.

#### 1.1 Approaches to Asset Pricing

- 1. Empirical models with traded factors
  - Fama and French; Recent ML-based approaches
- 2. Empirical models with non-traded factors
  - Chen, Roll, and Ross (1986) and work using macroeconomic series as pricing factors
- 3. Euler equation models based on a class of investors
  - Vissing-Jorgensen (2002) as well as recent literature on broker-dealers
- 4. Macro-finance models that specify preferences, beliefs, technology constraints
- 5. Asset demand system approach
  - Koijen and Yogo (2019) and others

# CLASSICAL AP ESSENTIALS

### Portfolio Choice

#### 2.1 Mean-Variance

#### **CARA-Normal Framework**

One useful benchmark is what is referred to as the CARA-Normal framework, in which the agent has CARA utility and the risky asset has returns that are normally distributed. While tractable, a key disadvantage of this approach is that wealth does not affect the amount invested in a risky asset.

#### CRRA Utility and Mean-Variance

Instead, we now first assume that returns are lognormally distributed. It's appealing to assume that returns are lognormal in a discrete-time model with IID returns because returns will then be lognormal over multiple periods as well. Furthermore, let's introduce CRRA utility:

$$\max\left[\mathbb{E}_t \frac{W_{t+1}^{1-\gamma}}{1-\gamma}\right]$$

Then we can show that the investor indeed trades off mean against variance if we assume that investor's wealth is lognormally distributed. To see this, rewrite above as

$$\max[\log \mathbb{E}_t W_{t+1}^{1-\gamma}] = \max\left[ (1-\gamma) \mathbb{E}_t w_{t+1} + \frac{1}{2} (1-\gamma)^2 \sigma_{wt}^2 \right]$$

where  $w_t = \log W_t$  and  $\sigma^2_{wt}$  is the conditional variance of log wealth. We can then use the budget constraint  $w_{t+1} = r_{p,t+1} + w_t$  to restate the problem:

$$\max\left[\mathbb{E}_t r_{p,t+1} + \frac{1}{2}(1-\gamma)\sigma_{pt}^2\right] = \max\left[\log\mathbb{E}_t r_{p,t+1} - \frac{\gamma}{2}\sigma_{pt}^2\right]$$

Thus the investor trades the log of the arithmetic mean return linearly against the variance of the log return.

#### Mutual Fund Theorem

The mutual fund theorem of Tobin (1958) says that all minimum-variance portfolios can be obtained by mixing just two minimum-variance portfolios in different proportions. Thus, if all investors hold minimum-variance portfolios, all investors hold combinations of just two underlying portfolios or "mutual funds."

In the presence of a riskless asset, the mutual fund theorem simplifies because one of the mutual funds is the riskless asset and the other, the tangency portfolio, contains only risky assets. Thus it says that all investor, regardless of their risk aversion, should hold risky assets in the same proportion.

Interpreting bonds and stocks as two alternative risky assets, the mutual fund theorem implies that the ratio of bonds to stocks should be constant across recommended portfolios, while the ratio of cash to (bonds + stocks) should move in the same direction as risk aversion. Canner, Mankiw, and Weil (1997) find that the ratio of bonds to stocks moves with risk aversion.

#### 2.2 Expected Return - Beta Representations

#### Price and Quantity of Risk

It's common to consider the representation of the following form:

$$\mathbb{E}[R^i] = \alpha + \beta_{i,a} \lambda_a + \beta_{i,b} \lambda_b + \cdots$$

It says that assets with higher betas should get higher average returns.  $\beta_{i,a}$ , often referred to as quantity of risk, is interpreted as the amount of exposure of asset i to factor a risks, and  $\lambda_a$  is the **price of risk (risk price)**. In other words, for each unit of exposure  $\beta$  to risk factor a, you must provide investors with an expected return premium  $\lambda_a$ .

#### Sign of the Risk Price

A positive risk price is analogous to positive shocks to the market return being good news for equity investors, and market risk earning a positive risk price.

### Stochastic Discount Factor

#### 3.1 SDF Basics

#### Existence of SDFs

There are two key theorems regarding the existence of an SDF:

- 1. There is a discount factor that prices all the payoffs by  $P = \mathbb{E}[MX]$  if and only if the law of one price holds.
- 2. There is a *positive* discount factor that prices all the payoffs by  $P = \mathbb{E}[MX]$  if and only if there are no arbitrage opportunities.

These theorems are useful to show that we can use SDFs without implicitly assuming anything about utility functions, aggregate, and market completeness.

#### Fundamental Equation of Asset Pricing

Law of one price implies that we must have

$$P(X) = \sum_{s=1}^S q(s)X(s) = \sum_{s=1}^S \pi(s) \left(\frac{q(s)}{\pi(s)}\right)X(s) = \mathbb{E}[MX]$$

where  $M(s) = q(s)/\pi(s)$  is the ratio of state price to probability for state s.

#### Risk-Neutral Pricing

We can further rewrite the above equation by defining risk-neutral probabilities as  $\pi^*(s)$ :

$$\pi^*(s) = R_f q(s) = \frac{M(s)}{\mathbb{E}[M]} \pi(s)$$

which allows us to rewrite the asset pricing equation:

$$P(X) = \frac{1}{R_f} \sum_s = 1^S \pi^*(s) X(s) = \frac{1}{R_f} \mathbb{E}^*[X]$$

So the price of any asset is the pseudo-expectation of its payoff, discounted at the riskless interest rate.

#### 3.1.1 Properties of SDFs

#### **Linear Factor Pricing Model**

We can show that returns always obey a linear factor pricing model with the SDF as the single factor. To see this, start with the fundamental equation of asset pricing:

$$P_{it} = \mathbb{E}_{t}[M_{t+1}X_{i,t+1}] = \mathbb{E}_{t}[M_{t+1}]\mathbb{E}_{t}[X_{i,t+1}] + Cov_{t}(M_{t+1}, X_{i,t+1})$$

Dividing each side by  $P_{it}$  and using the fact that  $1 + R_{f,t+1} = 1/\mathbb{E}_t[M_{t+1}]$  yields:

$$\mathbb{E}_t[1+R_{i,t+1}] = (1+R_{f,t+1})(1-Cov_t(M_{t+1},R_{i,t+1}))$$

which says that expected return on any asset is the riskless return times an adjustment factor for the covariance of return with the SDF.

As a final step, we can subtract the gross risk-free rate from each side:

$$\begin{split} \mathbb{E}_{t}[R_{i,t+1} - R_{f,t+1}] &= -(1 + R_{f,t+1})Cov_{t}(M_{t} + 1, R_{i,t+1} - R_{f,t+1}) \\ &= \underbrace{-(1 + R_{f,t+1})Var_{t}(M_{t+1})}_{\equiv \lambda_{Mt}} \underbrace{\frac{Cov_{t}(M_{t} + 1, R_{i,t+1} - R_{f,t+1})}{Var_{t}(M_{t+1})}}_{\equiv \beta_{iMt}} \end{split}$$

We denote  $\lambda_{Mt}$  as the price of risk or the factor risk premium of the SDF. Immediately, we see that it depends on the volatility of the SDF.

#### Deriving the Hansen-Jagannathan Bound

Hansen–Jagannathan bound, introduced in Hansen and Jagannathan (1991) is a theorem that says that the ratio of the standard deviation of a stochastic discount factor to its mean exceeds the Sharpe ratio attained by any portfolio. Deriving the bound with a risky and a riskless asset is easy. Specifically, write:

$$\begin{split} \mathbb{E}_t[R_{i,t+1} - R_{f,t+1}] &= -\frac{Cov_t(M_{t+1}, R_{i,t+1} - R_{f,t+1})}{\mathbb{E}_t[M_{t+1}]} \\ &\leq \frac{\sigma_t(M_{t+1})\sigma_t(R_{i,t+1} - R_{f,t+1})}{\mathbb{E}_t[M_{t+1}]} \end{split}$$

Rearranging therefore yields:

$$\frac{\sigma_t(M_{t+1})}{\mathbb{E}_t[M_{t+1}]} \geq \frac{\mathbb{E}_t[R_{i,t+1} - R_{f,t+1}]}{\sigma_t(R_{i,t+1} - R_{f,t+1})}$$

Hansen and Jagannathan (1991) also derive the bound even when there is no riskfree asset pinning down the mean of the SDF. The idea is to treat the mean

3.1. SDF BASICS

of the SDF as an unknown parameter, and for each possible value of the mean, augment the set of basis assets with a hypothetical riskfree payoff whose return equals  $1/\bar{M}$ .

#### Usefulness of the Hansen-Jagannathan Bound

The HJ frontier is commonly used as a quick check on the ability of a parametric asset pricing model to fit the properties of asset returns. The mean and volatility of the SDF can be calculated for different parameter values of the model, and if they fail to satisfy the SDF volatility bounds, then this indicates that the model fails to price the assets.

• For example, Hansen and Jagannathan (1991) calculate SDF volatility bounds using return data on Treasury bills and an aggregate stock index. They find that a simple consumption-based asset pricing model with a power-utility representative agent can only satisfy these bounds if very high risk aversion coefficients are used.

### Present Value Relations

#### 4.1 Constant Discount Rates

#### 4.1.1 Simplest PV Model

Start with writing  $\mathbb{E}_{t}\left[R_{t+1}\right]=R$  in which case we have:

$$P_t = \mathbb{E}_t \left[ \frac{P_{t+1} + D_{t+1}}{1+R} \right]$$

Solving forward K periods, we obtain

$$P_t = \mathbb{E}_t \left[ \sum_{k=1}^K \left( \frac{1}{1+R} \right)^k D_{t+k} \right] + \mathbb{E}_t \left[ \left( \frac{1}{1+R} \right)^k P_{t+K} \right]$$

Letting  $K \to \infty$  and assuming the second term converges to zero, we have

$$P_t = \mathbb{E}_t \left[ \sum_{k=1}^{\infty} \left( \frac{1}{1+R} \right)^k D_{t+k} \right]$$

While the stock price  $P_t$  is not a martingale, as  $\mathbb{E}_t P_{t+1} = (1+R) P_t - \mathbb{E}_t D_{t+1} \neq P_t$ , the discounted value of the resulting portfolio, given by,

$$V_t = \frac{N_t P_t}{\left(1 + R\right)^t}$$

is a martingale once we assume that the investor reinvests all dividends in buying more shares, i.e.  $N_{t+1} = N_t \left(1 + \frac{D_{t+1}}{P_{t+1}}\right)$ .

#### Shiller (1981)'s Excess Volatility Puzzle

Shiller (1981) observed that from the price equation (3), the realized discounted value of future dividends should equal the stock price plus unpredictable noise

and therefore should have greater variance than the stock price. However, he argued that this was not the case – stock price was too volatile.

Solution. Kleidon (1986) and Marsh and Merton (1986) emphasized that both dividends and stock prices follow highly persistent processes with unit roots, in which case the population variances of prices and of realized discounted dividends are undefined. Campbell and Shiller (1987) responded by showing that when the dividend process has a unit root, prices and dividends are cointegrated, which they tested and rejected. Excess volatility still persists, this time in the spread between prices and current dividends rather than in the level of prices.

#### Earnings-based Models

Solution. Denote earnings as  $X_t$  and the book equity of the firm as  $B_t$ . We further assume that reinvested earnings  $X_t - D_t$  augment book equity one-for-one, i.e.  $B_t = B_{t-1} + X_t - D_t$ . Then, defining return on equity (ROE) as  $ROE_t = X_t/B_{t-1}$  and the retention ratio  $\lambda_t$  as  $D_t = (1 - \lambda_t) X_t$ , we can compute the growth rate G as

$$G = \frac{B_t - B_{t-1}}{B_{t-1}} = \frac{X_t - D_t}{B_{t-1}} = \lambda \frac{X_t}{B_{t-1}} = \lambda ROE$$

Substituting these into the Gordon growth model, we have

$$\frac{X}{P} = \frac{R - \lambda ROE}{1 - \lambda}$$

Therefore, stock prices increase with the retention ratio.

#### 4.1.2 Rational Bubbles

#### **Defining Rational Bubbles**

Recall that in the simplest present value case, we assumed that the second term in (2) converges to zero, i.e. the limit of the discounted stock price equals zero. Models of rational bubbles drop this assumption – then,

$$P_t = P_{Dt} + Q_t$$

where  $P_{Dt}$  is the price implied by the dividend discount model and the rational bubble  $Q_t$  satisfies:

$$Q_t = \mathbb{E}_t \left[ \frac{Q_{t+1}}{1+R} \right]$$

One can similarly assume a non-constant discount rates. Consider an asset that pays dividend  $D_t$  in each period, and denote its price at time t by  $P_t$ . If

$$\xi_{t,t+1}$$

<sup>&</sup>lt;sup>1</sup>In insurance: to what extent are people uninsured? Is it because of bequest motives or is it imperfect insurance? The old literature looked at the dynamics of consumption and wealth realization and it was difficult to get at the bequest motives. A more powerful test emerged, however, where one would look at life insurance purchase decisions.

is a valid stochastic discount factor for this asset, then

$$P_t = \mathbb{E}_t[\xi_{t,t+1}(P_{t+1} + D_{t+1})]$$

which leads to,

$$P_t = \sum_{s=1}^{\infty} \mathbb{E}_t[\xi_{t,t+s} D_{t+s}] + B_t, \quad B_t \equiv \lim_{T \to \infty} \mathbb{E}_t[\xi_{t,t+T} P_{t+T}]$$

where  $\xi_{t,t+s}$  is the SDF between periods t and t+s. In this case,  $B_t=0$  if there is no bubble and the transversality condition is not violated, and  $B_t>0$ .

#### Generating Rational Bubbles

The conditions for rational bubbles to exist are restrictive:

- 1. Rational bubbles cannot exist on finite-lived assets.
- 2. Negative rational bubbles cannot exist if there is a lower bound on the asset price.
- 3. Rational bubbles cannot exist in a representative-agent economy with an infinite-lived agent because the agent's investment in a bubble violates the transversality condition<sup>2</sup>, so a bubble cannot be consistent with infinite-horizon rational-expectations equilibrium.
- 4. Tirole (1985) showed that rational bubbles cannot exist in a deterministic over-lapping generations (OLG) economy where the interest rate exceeds the growth rate of the economy, because in such an economy a bubble growing at the interest rate will eventually exhaust the wealth of the young generation that must purchase assets from the old generation.

The classic rational bubble has a longstanding tradition in the theoretical literature, with seminal papers by Samuelson (1958), Diamond (1965), Blanchard and Watson (1982), Tirole (1982, 1985), and Froot and Obstfeld (1991). It has since become the workhorse model of bubbles in macroeconomics (e.g., Caballero and Krishnamurthy (2006), Arce and López-Salido (2011), Martin and Ventura (2012, 2014), Farhi and Tirole (2012), Doblas-Madrid (2012), Giglio and Severo (2012), Galí (2014), Galí and Gambetti (2015), Caballero and Farhi (2014)).

### 4.2 Time-varying Discount Rates

#### 4.2.1 Campbell-Shiller (1988) Approximation

#### Approximation for Returns

 $<sup>^2</sup>$ Transversality condition requires the present value of payments occurring infinitely far in the future to be zero.

Campbell and Shiller (1988) start from the definition of the log stock return:

$$r_{t+1} = \log\left(1 + R_{t+1}\right) = \log\left(P_{t+1} + D_{t+1}\right) - \log P_t = p_{t+1} - p_t + \log\left(1 + \exp\left(d_{t+1} - p_{t+1}\right)\right)$$

First-order Taylor approximation of the nonlinear function is

$$\log\left(1 + \exp\left(d_{t+1} - p_{t+1}\right)\right) = f\left(d_{t+1} - p_{t+1}\right) \approx f\left(\overline{d-p}\right) + f'\left(\overline{d-p}\right)\left(d_{t+1} - p_{t+1} - \left(\overline{d-p}\right)\right)$$

where the corresponding function is

$$f(z) = \log(1 + \exp(z)), f'(z) = \exp(z) / (1 + \exp(z))$$

The resulting approximation for the log return is then

$$r_{t+1} \approx k + \rho p_{t+1} + (1 - \rho) d_{t+1} - p_t$$

where

$$\rho = \frac{1}{1 + \exp\left(\overline{d - p}\right)}, k = -\log\rho - (1 - \rho)\log\left(\frac{1}{\rho} - 1\right)$$

#### **Approximation for Prices**

Solution. The approximate expression for the log stock return is a difference equation in log price, dividend, and return. Solving forward and imposing the terminal condition that  $\lim_{j\to\infty} \rho^j p_{t+j} = 0$ , we obtain:

$$p_t = \frac{k}{1 - \rho} + \sum_{j=0}^{\infty} \rho^j \left[ (1 - \rho) \, d_{t+1+j} - r_{t+1+j} \right]$$

This equation holds ex post, as an accounting identity. It should therefore hold ex ante, not only for rational expectations but also for irrational expectations that respect identities. We can further write it as

$$p_t = \mathbb{E}_t\left[p_t\right] = \frac{k}{1-\rho} + p_{CF,t} + p_{DR,t}$$

where

$$p_{CF,t} = \mathbb{E}_t \sum_{j=0}^{\infty} \rho^j \left(1-\rho\right) d_{t+1+j} p_{DR,t} = -\mathbb{E}_t \sum_{j=0}^{\infty} \rho^j r_{t+1+j}$$

are the components of the log stock price driven by cash flow (dividend) expectations and discount rate (return) expectations, respectively.

#### 4.2.2 Vuolteenaho (2002) Approximation

Solution. Vuolteenaho (2002) starts with the book-to-market ratio expressed as

$$\frac{B}{P} = \frac{R - \lambda ROE}{(1 - \lambda)ROE} = 1 + \left(\frac{R/ROE - 1}{1 - \lambda}\right)$$

Applying a similar loglinear approximation, we obtain:

$$b_t - v_t = \mu + \mathbb{E}_t \sum_{j=0}^{\infty} \rho^j \left[ -roe_{t+1+j} + r_{t+1+j} \right]$$

where  $b_t$  is the log book value of the firm and  $v_t$  is the log market value. It is natural to use this formula in studies of individual firms, since firm-level dividend policy may be unstable over time and some firms do not pay dividends at all in historical data.

#### 4.2.3 Campbell (1991) Approximation

Solution. Campbell (1991) used the Campbell-Shiller loglinearization to decompose the variation in stock returns, rather than prices, into revisions in expectations of dividend growth and future returns:

$$r_{t+1} - \mathbb{E}_t r_{t+1} = N_{CF,t+1} - N_{DR,t+1}$$

where

$$N_{CF,t+1} = \left(\mathbb{E}_{t+1} - \mathbb{E}_t\right) \sum_{j=0}^{\infty} \rho^j \Delta d_{t+1+j} N_{DR,t+1} = \left(\mathbb{E}_{t+1} - \mathbb{E}_t\right) \sum_{j=1}^{\infty} \rho^j r_{t+1+j}$$

are revisions in expectations or "news" about cash flows (dividends) and discount rates (expected future returns).

The return decomposition above implies that better information about future dividends reduces the volatility of returns. The reason is that news about dividends must enter prices at some point; the earlier it does, the more heavily the effect is discounted.

#### 4.2.4 Predictability Galore

A few important points to note:

- 1. The return-prediction regression measures whether expected returns vary over time. The predictability literature is thus a quest to find out whether expected returns are time-varying.
- 2. We use forecasting regressions in finance to understand how the RHS variable is formed from expectations of the LHS variable. For example, when we return returns and dividend growth on D/P, what we learn is that D/P is moving around, on average, in reaction to discount rate news not to cashflow news.
- 3. Efficient markets does not mean "nothing is unpredictable."

#### Importance of the Log Dividend-Price Ratio

Using the expression for prices and taking expectations, we have

$$d_t - p_t = -\frac{k}{1-\rho} + dp_{CF,t} + dp_{DR,t}$$

where

$$dp_{CF,t} = d_t - p_{CF,t} = -\mathbb{E}_t \sum_{j=0}^{\infty} \rho^j \Delta d_{t+1+j} dp_{DR,t} = -p_{DR,t} = \mathbb{E}_t \sum_{j=0}^{\infty} \rho^j r_{t+1+j} dp_{DR,t} = -p_{DR,t} = -p$$

This decomposition shows why the log dividend-price ratio is a natural candidate to predict stock returns. If there is any predictable variation in stock returns, it will be reflected in  $dp_{DR,t}$ . While the log dividend-price ratio also reflects expectations of dividend growth in the component  $dp_{CF,t}$ , aggregate US dividend payments have been relatively smooth and close to a random walk since World War II. Hence, forecasts of future growth rates of dividends may not be too volatile, allowing return forecasts to be the primary influence on the ratio  $d_t - p_t$ .

- If price variation comes from news about dividend growth, then pricedividend ratios should forecast dividend growth. Conversely,
- If price variation comes from news about changing discount rates, then
  price-dividend ratios should forecast returns.
- Our world cannot feature both unpredictable dividends and unpredictable returns!

#### Excess Volatility = Return Forecastability

We can tie predictability to the volatility of prices. Specifically, excess volatility of stock returns is exactly the same as the presence of return predictability and the absence of dividend growth predictability.

Intuitively, volatility is another way to see the economic implications of return forecastability. With constant discount rates, which Shiller assumed, then high prices must be followed on average by higher dividend growth. But they are not. Already, we see that excess volatility is the same thing as the fact that high prices do not forecast dividend growth.

#### Persistence in Expected Returns

If expected returns follow a persistent time-series process, then movements in expected returns will have a large impact on asset prices: prices are much less sensitive to transitory fluctuations in expected returns.

When expected returns are highly persistent, then the log dividend-price ratio can be very volatile. For example, consider a specific model of time-varying expected returns in which the expected return is an AR(1) process:

$$r_{t+1} = \bar{r} + x_t + u_{t+1}x_{t+1} = \phi x_t + \xi_{t+1}$$

The process for  $x_t$  implies that

$$dp_{DR,t} = \frac{\bar{r}}{1 - \rho} + \frac{x_t}{1 - \rho \phi}, \quad Var\left(dp_{DR,t}\right) = \frac{\sigma_x^2}{\left(1 - \rho \phi\right)^2}$$

Therefore, expected return may have a very small volatility yet may still have a very large effect on the log dividend-price ratio (or equivalently the stock price) if it is highly persistent.

#### Long-run Regressions

Consider the regressions of long-run returns and dividend growth on  $d_t - p_t$ , which is essentially what equation (26) is. The long-run return forecasting regression coefficient and the long-run dividend growth forecasting regression coefficients must add up to one.

#### Short vs. Long-Horizon Predictive Regressions

Predictability improves at long horizons, almost mechanically. This is also equivalent to the fact that a high dividend-price ratio predicts a high return for many years in the future.

Specifically, the ratio of the K-period  $R^2$  to the 1-period  $R^2$  is

$$\frac{R^{2}\left(K\right)}{R^{2}\left(1\right)} = \left[\frac{Var\left(\mathbb{E}_{t}r_{t+1} + \dots + \mathbb{E}_{t}r_{t+K}\right)}{Var\left(r_{t+1} + \dots + r_{t+K}\right)}\right] / \left[\frac{Var\left(\mathbb{E}_{t}r_{t+1}\right)}{Var\left(r_{t+1}\right)}\right] = \frac{\beta\left(K\right)^{2}}{\beta\left(1\right)^{2}} \frac{1}{KV\left(K\right)}$$

where 
$$\beta(K) = 1 + \phi + \dots + \phi^{K-1}$$
.

Therefore, there is nothing special or different about long-run forecasts. They are the mechanical result of short-run forecasts and a persistent forecasting variable.

#### Predictive System of Pastor and Stambaugh (2009)

Pástor and Stambaugh (2009) have argued for the use of a "predictive system," in which an AR(1) model for the expected return is combined with a vector of return predictors that are used to deliver filtered estimates of the unobservable expected return.

### Dividend-price ratio fails to forecast dividend growth but does predict returns

An extensive empirical literature has found that in US historical data, the dividend-price ratio has little ability to forecast dividend growth. This is particularly true since World War II, when corporations began to smooth dividends in the manner documented by Lintner (1956), but even in the earlier part of the Shiller sample period dividend growth is forecastable only over a year or two. There is little evidence of long swings in the dividend growth rate that could justify the long swings in the dividend-price ratio.

The dividend-price ratio does, however, predict returns in historical US data. This suggests that most of the variation in the series should be attributed to changing discount rates rather than changing expectations of dividend growth—at least if we take the perspective of rational investors.

#### 4.2.5 VAR Analysis of Returns

An alternative to direct long-horizon return regression is to use a time-series model and calculate its implications for long-horizon return behavior. Most obviously, if one is willing to assume that a vector autoregression (VAR) describes the data, then the news components of returns can be calculated directly from the VAR coefficients (Campbell and Shiller 1988a, Campbell 1991).

#### Parameter Restriction from the Campbell-Shiller Decomposition

Forecasts of either returns or dividend growth along with the log dividend-price ratio imply forecasts of the missing variable; and returns and dividend growth should not both be included in the system along with the log dividend-price ratio, because the resulting system will have perfectly collinear variables (except for a small approximation error).

#### Summary of Empirical Findings using VAR Approach

- 1. Empirical work starting with Campbell (1991) typically finds that for broad stock indexes, the standard deviation of discount-rate news is about twice the standard deviation of cash-flow news.
- 2. Results are quite different for individual stocks as shown by Vuolteenaho (2002) and Cohen, Polk, and Vuolteenaho (2009). Explanatory power of a time-series regression of an individual stock's return on characteristics is very small even at long horizons, implying that most stock-level return variation is attributed to cash-flow news.
- 3. This finding for individual stocks does not contradict the evidence for aggregate stock indexes because much of the stock-level cash-flow news is idiosyncratic, so it diversifies away at the aggregate level; whereas the stock-level discount-rate news has an important aggregate component that does not diversify away but accounts for a large part of the variation in aggregate stock returns.

# **Dynamic Factor Models**

# Estimating and Evaluating Models

# Paper Highlights

7.0.1 Hansen and Jagannathan (1991)

This paper...  $\,$ 

# SHOULDERS OF GIANTS

# Epstein-Zin Preferences and Long-Run Risks

# **Incomplete Markets**

### Rare Events and Disasters

# **Habit Formation**

# **Ambiguity Aversion**

Learning

# Production-based Models

Term Structure

# PRICING SPECIFIC ASSETS

**Pricing Currencies** 

**Pricing Volatility** 

### **Pricing Corporate Bonds**

#### 18.1 Overview

Corporate bonds are held by a wide range of investors, the largest of which are insurance companies, pension funds, and mutual funds. A small but increasingly important investor class are ETF funds.

Broadly speaking, the market is divided into an investment-grade universe (bonds rated BBB- and above) and a high-yield universe (bonds rated below BBB-, also known as junk bonds).

- Insurance companies and pensions funds tend to be more conservative in their investments, so their corporate bond holdings are largely investment grade, while mutual funds ETFs vary significantly according to their investment strategies.
- Mutual funds and ETFs that offer high yields will have a higher composition of high-yield bonds.

In recent years, the investment-grade corporate bond market has grown tremendously as interest rates and corporate bond spreads reached record lows. In the high-yield space, commercial banks can offer a comparable product called leveraged loans, which are essentially high-interest loans. In practice, banks often originate and then sell the leveraged loans into a Collateralized Loan Obligation (CLO) investment vehicle, which then securitizes the loans. The bank will retain only the highest rated senior bonds of the CLO and the rest will go to investors with higher risk appetites.

### **Pricing Government Bonds**

#### 19.1 Overview

#### 19.1.1 Treasury Securities

Treasuries are issued by the U.S. government in regular auctions in a range of tenors, broadly divided into bills and coupons. Treasury debt is auctioned by the New York Fed to primary dealers, who then resell the debt to their clients. Coupons are auctioned monthly in sizes that are announced at the beginning of each quarter, while bills are auctioned twice weekly in flexible sizes.

The most recent issue of coupons is called "on the run," while coupons issued from previous auctions are called "off the run."

- On-the-run coupons are very liquid, but become progressively less liquid as time goes on.
- An owner of a deep off-the- run coupon can still instantly borrow cash against the coupon in the repo market, but would have more trouble selling it outright. This makes investors of coupons a bit more cautious, so while bills can be elastically sold, coupon supply sticks to a schedule.

#### 19.1.2 Agency MBS

Agency MBS are mortgage-backed securities guaranteed by the government. Mortgage-backed securities are bonds that receive the cash flow generated by a pool of mortgage loans. The government can either guarantee the mortgage-backed securities or the mortgage loans underlying those securities.

Agency MBS have minimal credit risk, are very liquid, and have returns that are slightly higher than Treasuries, so they are very popular with conservative investors like insurance companies and foreign central banks worldwide.

The Fed has been an active buyer in the Agency MBS market since the 2008 Financial Crisis with the stated objective of supporting the housing market and placing downwards pressure on interest rates.

#### 19.1.2.1 Fannie Mae and Freddie Mac

Fannie and Freddie are the two giants of the mortgage bond market. They support the U.S. housing market by buying mortgage loans and packaging them into securities that can be sold to investors. The loans underlying the securities are guaranteed by Fannie and Freddie, so investors don't have to worry about any homeowner defaulting.

Fannie and Freddie offer commercial banks the additional option of selling the mortgage loan, provided the loan meets certain minimal credit standards. This additional flexibility was designed to encourage commercial banks to make more mortgage loans since they always had the option of selling them to Fannie or Freddie in case they needed to raise money. This created a robust secondary market for mortgage loans and also made possible an "originate to distribute" business model where mortgage loans were primarily originated to be sold rather than held as investments.

Today, most mortgage loans are originated by nonbank mortgage lenders who specialize in the "originate to distribute" business model. These mortgage lenders take out a loan from a commercial bank, lend the money to a home buyer, sell the mortgage to Fannie or Freddie, and then repeat the process by taking the proceeds from the sale and lending to another mortgage borrower.

 Nonbank mortgage lenders make money off the origination fees, not the interest from the loan.

Fannie and Freddie take the mortgage loans, add a guarantee onto them, package them into securities, and return them to the mortgage seller to be sold to investors. A guarantee from Fannie and Freddie make the mortgage securities virtually risk-free.

When house prices crashed in 2008, Fannie and Freddie had guaranteed around half of all the mortgage loans in the U.S. The mass foreclosures following the crash quickly made Fannie and Freddie insolvent and compelled a government rescue. Since then Fannie and Freddie have remained in government conservatorship.

**Pricing Equity Strips** 

# SELECTED TOPICS

# Asset Pricing around Announcements

# Machine Learning in Asset Pricing

http://www.gcoqueret.com/files/SLIDES/AAP/AAP.html#1

### Demand System Approach

The materials presented here are a summary based on Ralph Koijen's lectures.

#### 23.0.1 Asset Demand System for Equities

#### **23.0.1.1** Motivation

There are some questions that traditional asset pricing theories are ill-equipped to answer.

- What is the impact of QE on asset prices?
- How effective is ESG investing in affecting the cost of capital?
- How does the capital regulation of insurers affect corporate bond prices?

Looking at Euler equation of a class of investors is limited because it does not impose market clearing, and existing macro-finance models may be helpful but they end up yielding counterfactual predictions.

#### 23.0.1.2 SDF and Demand System Approaches

Any asset pricing model that starts from preferences implies (1) an SDF that can be used to price assets using  $\mathbb{E}[MR]=1$  and a demand system  $(Q_i(P),S(P))$  that can be used to price assets by imposing market clearing:  $\sum_i Q_i(P) = S(P)$ .

Demand system approaches can also offer more powerful tests. With the SDF-based tests, we form a time-series average of

$$M_t R_t$$

and see if it equals 1. In reality, returns are volatile and SDF is also very volatile, so this test is quite challenging. Demand curves, on the other hand, depend on ex-ante information and can provide more powerful tests of asset pricing models.

For example, the asset demand from CAPM is  $\gamma^{-1}\Sigma^{-1}\mu$  which can be computed before we know the prices.<sup>1</sup>

#### 23.0.1.3 Demand Elasticities in Standard Asset Pricing Models

All models imply downward-sloping demand. Petajisto (2009) provides one stylized model with CAPM for a basic calculation. The punchline from this model is that the demand elasticity  $-\frac{d \ln Q}{d \ln P}$  is really high, i.e. even when an investor buys 10% of the shares outstanding of an individual stock, prices go up only by 0.1 basis points.

Why is this the case? Stocks are very close substitutes – what matters is a stock's beta and its contribution to aggregate risk.

#### 23.0.2 Macro Finance in Inelastic Markets

<sup>&</sup>lt;sup>1</sup>In insurance: to what extent are people uninsured? Is it because of bequest motives or is it imperfect insurance? The old literature looked at the dynamics of consumption and wealth realization and it was difficult to get at the bequest motives. A more powerful test emerged, however, where one would look at life insurance purchase decisions.

# Subjective Beliefs in Asset Pricing

Insurance

# **International Finance**

# MONETARY POLICY

# Basics of New Keynesian Framework

Monetary Policy Shocks

# Central Banks and Asset Prices