

# Anirudh Sudarshan

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## OBJECTIVE

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I'm incredibly passionate about equitably translating novel healthcare innovations to improve patient health and access to healthcare.

## EDUCATION

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- **University of Texas at Austin** Austin, TX  
*B.S.A Neuroscience, Minor in Business* Aug. 2020 – May. 2024
  - **Activities & Societies:** Longhorn Entrepreneurship Agency (Freshman Founder Fellow), Texas Convergent, Hindu Students Association

## EXPERIENCE

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- **Felix Biotechnology (YC W20)** San Francisco, CA  
*Business Development Intern* September 2020 - Present
  - **Growth & Partnerships:** Increasing public/private funding efforts by writing proposals to secure pharmaceutical collaborations to bring phage therapy to patients. Researching additional applications for phage therapy from scientific literature.
- **Bittner Lab, U.T. Austin** Austin, TX  
*Undergraduate Researcher* May 2020 - December 2020
  - **Nerve Regeneration Research:** Explored immunological effects of polyethylene glycol fusion (PEG-fusion) on Wallerian Degeneration to aid in nerve allograft treatment and finding correlates between various indicators in sciatic-functional index (SFI) testing.
- **Rheingau Founders** Berlin, Germany  
*Venture Scout* August 2020 - December 2020
  - **Due Diligence:** Conducted initial screening and due diligence on potential investments in the Pre-Seed, Seed, and Series A stages.
  - **Sourcing:** Sourced deals in the Pre-Seed, Seed, and Series A stages to expand healthtech portfolio.
- **Healthynox** Cambridge, MA  
*Venture Development* May 2020 - August 2020
  - **Business Development:** Refined company strategy and product market fit, expanded customer pipeline to surpass \$50k, conducting product demos for pilot customers, developed pricing models, pioneered mental health speaker series to destigmatize mental health, and revamped search engine optimization (SEO) to expand footprint.
  - **Investor Relations:** Worked closely with investors to raise for the pre-seed round and created pitch decks.
  - **Clinical Operations:** On-boarded providers onto platform and researching ways to add different treatment modality exercises to platform.
- **Boeing** Plano, TX  
*M&A Strategy Intern* June 2019 - August 2019
  - **Market Analysis:** Created a market analysis of the \$13B In-Flight Connectivity Technology (IFC) Industry and its outlook. Pitched study's results and a business strategy to company executives on how to enter the market.
  - **Growth:** Developed BDSI (Boeing Distribution Services Inc) growth decks with focus on bin management and chemical services expansion. Also, led efforts on updating and monitoring the status for Boeing's suppliers of aerospace chemicals.
  - **Community Outreach:** Volunteered at The North Texas Food Bank and for Rocket Day at Timberline Elementary to help 100+ elementary school students learn more about the Apollo 11 Mission.

## PROJECTS

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- **MedConnect:** A platform that connects healthcare professionals and reduces physician burnout. Currently working with a cross-functional team at UT Austin's startup program (TX Convergent).

## SKILLS

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- **Languages:** R (intro), Python (intro), HTML, L<sup>A</sup>T<sub>E</sub>X, Spanish
- **Technologies & Tools:** Raspberry Pi, Microsoft Suite, Hubspot
- **Technical Fields:** Neuroscience, Molecular Biology Lab Techniques, Strategy, Market Analysis