

# Dockerized Marketing Service

Course Name: Devops

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## CERTIFICATE

This is to certify that the project titled "**Dockerized Marketing Service**" is a bonafide work carried out by Saniya Khan under the guidance of Prof.Akshay Saxena for the partial fulfillment of the degree of Btech IT during the academic year 2022-2026.

Guide:Prof.Akshay Saxena

Signature:

## DECLARATION

I hereby declare that this project report titled “**Dockerized Marketing Service**” is my original work and has not been submitted previously for any academic award.

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## **ACKNOWLEDGEMENT**

I would like to express my sincere gratitude to my project guide for continuous support, guidance, and valuable suggestions throughout the development of this project. I also thank the department and institution for providing the necessary infrastructure and resources required for successful completion of this work.

## ABSTRACT

Modern web applications often fail during deployment due to dependency conflicts, environment mismatch, and manual configuration errors. Traditional deployment models are timeconsuming and prone to failure when moving applications from development to production.

This project presents the design and implementation of a **Dockerized Marketing Service** built using Python Flask and MongoDB. The system leverages Docker containerization, Docker Compose orchestration, and CI/CD automation to ensure consistent, scalable, and production-ready deployment.

The application provides a web-based dashboard for managing marketing campaigns while eliminating environment inconsistencies. By integrating DevOps practices, the project demonstrates automated build, test, and deployment workflows, ensuring reliability and scalability.

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# 1. INTRODUCTION

## 1.1 Background

In today's fast-evolving software industry, businesses require applications that are scalable, portable, secure, and easy to deploy. Traditional deployment methods often lead to issues such as dependency conflicts, environment inconsistencies, and complicated setup processes. These problems increase development time and reduce deployment reliability.

With the rise of DevOps practices, containerization has emerged as a powerful solution to these challenges. Docker enables developers to package applications along with all their dependencies into lightweight containers. These containers ensure that applications run consistently across development, testing, and production environments.

Marketing management systems are widely used in organizations to manage customer leads, campaign data, and user interactions. Such systems require a reliable backend, scalable architecture, and seamless deployment mechanisms.

This project focuses on building a Marketing Management Service using Python Flask as the backend framework and MongoDB as the NoSQL database. The entire application is containerized using Docker and orchestrated using Docker Compose. The goal is to demonstrate modern DevOps practices by ensuring consistent deployment, portability, and scalability.

The project not only focuses on application development but also emphasizes industry-level deployment standards, container optimization, and service orchestration.

## 1.2 Problem Statement

In traditional application development, teams often face multiple challenges during deployment and environment setup. These challenges include:

- Application works on developer machine but fails in production

- Complex manual installation of dependencies
  - Version conflicts between libraries
  - Database configuration inconsistencies
  - Difficult scaling and maintenance
- 
- Time-consuming deployment processes

Organizations require a system that can:

- Run consistently across multiple environments
- Be easily deployed using minimal configuration
- Scale efficiently with increasing workload
- Maintain separation between application and database services
- Follow DevOps best practices

The problem addressed in this project is to design and implement a containerized Marketing Management Service using Flask and MongoDB, ensuring consistent deployment and simplified service management through Docker and Docker Compose.

The solution must eliminate environment dependency issues and provide a production-ready deployment structure.

## 1.3 Objectives

The primary objectives of this project are:

### Application Development Objectives

- To design and develop a Marketing Management Web Application using Flask.
- To implement RESTful APIs for managing marketing leads and data.
- To integrate MongoDB as the backend NoSQL database.
- To perform CRUD operations (Create, Read, Update, Delete) on marketing data.
- To ensure proper input validation and error handling.

## Containerization Objectives

- To containerize the Flask application using Docker.
- To create an optimized multi-stage Dockerfile for reduced image size.
- To implement Docker best practices for security and performance.
- To configure environment variables using .env files.

## Orchestration Objective:

To use Docker Compose for managing multiple services.

- To establish communication between Flask and MongoDB containers.
- To configure persistent volumes for database storage.
- To ensure service isolation and network configuration.

## DevOps & Deployment Objectives

- To create a production-ready containerized setup.
- To ensure portability across different systems.
- To simplify deployment using single command execution.
- To demonstrate CI/CD readiness for future integration.
- To follow industry-standard DevOps workflows.

## 2.LITERATURE REVIEW

### 2.1 Traditional Deployment Model:

Before the introduction of containerization technologies like Docker, applications were deployed using traditional deployment models. In this approach, software applications were installed directly on physical servers or virtual machines.

#### How Traditional Deployment Works

1. Operating System is installed on server.
2. Required software dependencies are manually installed.
3. Application code is deployed.
4. Database is installed separately.
5. Configuration is done manually.

Each environment (development, testing, production) requires separate setup and configuration.

#### Problems in Traditional Deployment

##### 1. Environment Inconsistency

Applications often work on a developer's machine but fail in production due to different OS versions, library versions, or configurations.

##### 2. Dependency Conflicts

Multiple applications running on the same server may require different versions of the same library, leading to conflicts.

##### 3. Manual Configuration Errors

Manual installation of dependencies increases the risk of misconfiguration.

##### 4. Poor Scalability

Scaling applications requires manual provisioning of new servers.

##### 5. High Resource Consumption

When using full virtual machines, each VM requires its own operating system, increasing memory and CPU usage.

### **Limitations of Traditional Model**

- Slow deployment
- Difficult maintenance
- High infrastructure cost
- Limited portability
- Complex rollback process

These limitations led to the adoption of virtualization and later containerization technologies.

## **2.2 Virtual Machines vs Containers**

With the need for better resource management and isolation, Virtual Machines (VMs) were introduced. Later, containers emerged as a lightweight alternative.

### **Virtual Machines (VMs)**

Virtual Machines run on a hypervisor and include a complete operating system along with the application.

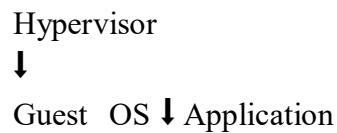
Examples:

- VMware
- VirtualBox
- Microsoft Hyper-V

### **VM Architecture:**

Hardware





### Advantages of VMs:

- Strong isolation
- Multiple OS support
- Secure environment separation

### Disadvantages of VMs:

- Heavyweight (each VM has full OS)
- Slow startup time
- High memory usage
- Larger disk size

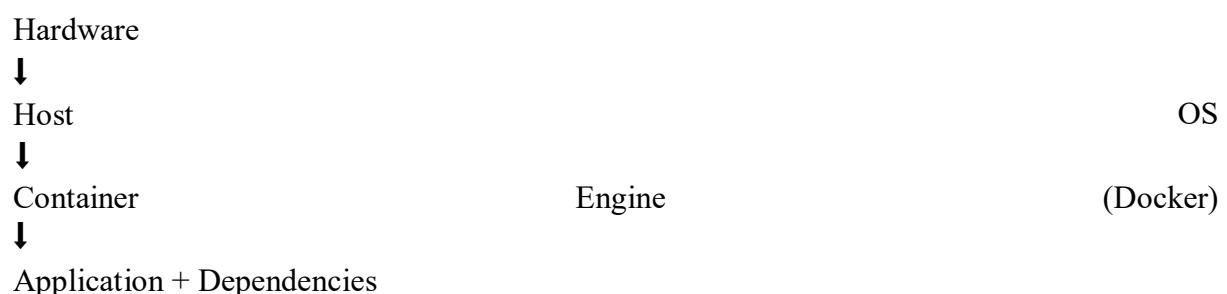
## Containers

Containers virtualize at the operating system level. They share the host OS kernel but isolate applications in separate environments.

Most popular container platform:

- Docker

### Container Architecture:



## Comparison Table

### **Feature              Virtual Machines Containers**

OS	Full OS per VM	Share Host OS
----	----------------	---------------

### **Feature              Virtual Machines Containers**

Size	Large (GBs)	Small (MBs)
Startup Time	Minutes	Seconds
Resource Usage	High	Low
Portability	Moderate	Very High
Performance	Slower	Faster

## **2.3 Docker Technology Overview**

### **Introduction to Docker**

Docker is an open-source containerization platform that enables developers to package applications along with their dependencies into standardized units called containers.

Docker ensures that applications run consistently across all environments.

### **Key Components of Docker**

#### **1. Docker Engine**

The core component that runs and manages containers.

#### **2. Docker Image**

A lightweight, executable package that includes:

- Application code
- Runtime
- Libraries
- Dependencies

Images are built using a Dockerfile.

### 3. Docker Container

A running instance of a Docker image.

### 4. Dockerfile

A script containing instructions to build Docker images.

Example instructions:

- WORKDIR
- COPY
- RUN
- EXPOSE
- CMD

### 5. Docker Compose

Tool used to define and manage multi-container applications.

In this project:

- One container runs Flask application.
- One container runs MongoDB database.
- Both are connected via Docker network.

## Benefits of Docker

- Portability
- Lightweight containers
- Fast startup time
- Isolation between services
- Scalability
- Easy version control of images

- Simplified deployment process

### **Role of Docker in This Project**

In the Dockerized Marketing Management Service:

- Flask application runs inside a Docker container.
- MongoDB runs inside a separate container.
- Docker Compose manages both services.
- Persistent volumes store database data.

Environment variables are configured for secure configuration.

This ensures:

- No dependency conflicts
- Easy deployment using a single command
- Consistent behavior across systems
- Production-ready DevOps architecture

## 3.SYSTEM ANALYSIS

System Analysis is the process of studying the current system, identifying its limitations, and proposing an improved solution. This chapter explains the drawbacks of the existing deployment model and presents the proposed Docker-based DevOps solution for the Marketing Management Service.

### 3.1 Existing System

The existing deployment approach relies on traditional methods where applications are installed manually on local machines or servers. Developers configure the environment manually, install dependencies individually, and connect the database separately.

In such systems:

- The Flask application is installed manually.
- MongoDB is installed separately on the system.
- Dependencies are installed using pip without version control.
- Configuration files are manually managed.
- Deployment requires step-by-step setup on every machine.

This approach creates multiple operational challenges.

#### Limitations of Existing System

##### 1. Environment Mismatch

Different machines may have different operating systems, Python versions, or library versions. As a result:

- Application works on developer machine.
- Fails in testing or production.

This leads to the common problem:

"It works on my machine but not in production."

:

## 2. High Maintenance

Manual configuration needs to be repeated for every system.

Updating dependencies requires manual effort.

- Scaling requires provisioning new servers manually.
- Monitoring and rollback processes are complex.

This increases operational overhead and maintenance cost.

## 3. Manual Errors

Since deployment steps are performed manually:

- Missing dependency installations
- Incorrect environment variables
- Database connection errors
- Configuration mistakes

Manual setup increases human error probability.

## 4. Poor Scalability

Traditional deployment does not support automatic scaling.

Adding new instances requires:

- Installing OS
- Installing dependencies
- Configuring database
- Deploying application

This is time-consuming and inefficient.

## 5. Lack of Portability

Applications configured manually are not portable.

Moving the application from one system to another requires complete reconfiguration.

## 6. Resource Inefficiency

When using traditional Virtual Machines:

Each VM requires full OS.

High memory and CPU usage.

Slow startup time.

## 3.2 Proposed System

To overcome the limitations of the existing system, the proposed solution implements a containerized and DevOps-oriented architecture for the Marketing Management Service.

The proposed system uses modern containerization and orchestration technologies to ensure portability, scalability, and automation.

### Key Components of Proposed System

#### 1. Docker Containers

The Flask application and MongoDB database run inside separate Docker containers.

Benefits:

- Application packaged with all dependencies.
- Environment consistency.
- Lightweight and fast startup.
- Isolation between services

#### 2. Docker Compose

Docker Compose is used to manage multiple containers together.

In this project:

:

One service runs Flask backend.

- One service runs MongoDB.
- Containers communicate via internal Docker network.
- Volumes ensure persistent database storage.

Advantages:

- Single command deployment (docker compose up)

Easy service orchestration

Simplified configuration management

### 3.3 CI/CD Pipeline

The system is designed to be CI/CD ready.

Continuous Integration:

- Automatic build on code push.
- Docker image creation.
- Code validation.

Continuous Deployment:

- Automated deployment process.
- Faster release cycles.
- Reduced manual intervention.

This ensures:

- Improved software delivery speed.
- Reduced deployment risks.

:

#### 4. Kubernetes-Ready Architecture

The proposed architecture is designed to be Kubernetes-ready.

This means:

- Containers can be deployed in Kubernetes cluster.
- Supports scaling via replicas.
- Load balancing via services.
- High availability.

Future extension can include deployment using Minikube or cloud-based Kubernetes services.

#### 5. Environment Configuration Management

- Environment variables stored securely.

.env file usage.

Separation of configuration from code.

This improves security and maintainability.

#### 6. Persistent Storage

Docker volumes are used for:

- MongoDB data persistence.
- Data safety even if container restarts.

### Advantages of Proposed System

- Eliminates environment mismatch
- Automated deployment
- Faster startup time
- Lightweight containers

:

- Improved scalability
- Better resource utilization
- Production-ready architecture
- DevOps best practices implementation

## Comparison Between Existing and Proposed System

<b>Feature</b>	<b>Existing System</b>	<b>Proposed System</b>
Deployment	Manual	Automated
Environment Setup	Manual	Containerized
Scalability	Limited	High
Portability	Low	High

<b>Feature</b>	<b>Existing System</b>	<b>Proposed System</b>
Error Rate	High	Low
Resource Usage	High (VM)	Low (Containers)
Maintenance	Complex	Simplified

## 4.SYSTEM ARCHITECTURE & WORKFLOW

The system architecture defines the structural design of the Dockerized Marketing Management Service. It explains how different components interact with each other and how data flows within the system.

The project follows a containerized client-server architecture using Flask, MongoDB, Docker, and Docker Compose. Each service runs independently inside its own container while maintaining communication through a secure internal network.

The architecture ensures scalability, portability, isolation, and maintainability.

### 4.1 Architecture Explanation

The system is divided into the following major components:

Client Layer

Application Layer (Flask Backend)

Database Layer (MongoDB)

Containerization Layer (Docker)

Orchestration Layer (Docker Compose)

Client Layer

The client layer consists of: Web browser

API testing tools (Postman)

External user systems

The client sends HTTP requests (GET, POST, PUT, DELETE) to the Flask application.

#### Application Layer – Flask Backend

The backend application is developed using Flask.

Responsibilities:

- Accept client requests
- Validate input data
- Process business logic
- Perform CRUD operations
- Interact with MongoDB
- Return JSON responses

The Flask application runs inside a Docker container and exposes a specific port (e.g., 5000).

### **3. Database Layer – MongoDB**

MongoDB is used as the NoSQL database for storing marketing leads and related data.

Responsibilities:

- Store customer data
- Store marketing campaign data
- Retrieve and update records
- Ensure persistent storage

MongoDB runs in a separate Docker container.

Data persistence is ensured using Docker volumes so that data is not lost even if the container restarts.

### **4. Containerization Layer – Docker**

Docker is used to containerize the application.

Each component runs inside its own container:

- Flask Application Container
- MongoDB Container

Benefits:

- Environment consistency
- Lightweight execution
- Service isolation
- Faster startup

Docker images are built using a Dockerfile that includes all dependencies required for the Flask application.

## 5. Orchestration Layer – Docker Compose

Docker Compose is used to manage multi-container applications.

Responsibilities:

- Start multiple containers together
- Define service dependencies
- Configure internal networking
- Manage environment variables
- Handle volumes for persistent storage

Using a single command:

docker compose up

Both services (Flask + MongoDB) start automatically.

### Overall Architecture Flow

The system works in the following sequence:

1. User sends HTTP request to Flask application.
2. Flask receives and processes the request.
3. Flask connects to MongoDB container through Docker network.
4. MongoDB stores or retrieves data.
5. Flask returns response to the client.
6. Data remains stored in persistent volume.

### High-Level Architecture Diagram Explanation (Textual Representation)



## Key Architectural Features

### 1. Service Isolation

Each component runs independently inside separate containers.

### 2. Internal Networking

Docker provides automatic network creation, allowing containers to communicate using service names.

### 3. Scalability

The Flask service can be scaled in future using Kubernetes.

### 4. Portability

Application can run on:

- Windows
- Linux
- macOS
- Cloud servers

### 5. Kubernetes-Ready Design

The architecture can be extended for Kubernetes deployment by converting Docker Compose configuration into Kubernetes manifests.

## Advantages of This Architecture

- Modular design

- Easy maintenance
- Simplified deployment
- Reduced configuration errors
- DevOps best practice implementation

## 5.DATABASE DESIGN

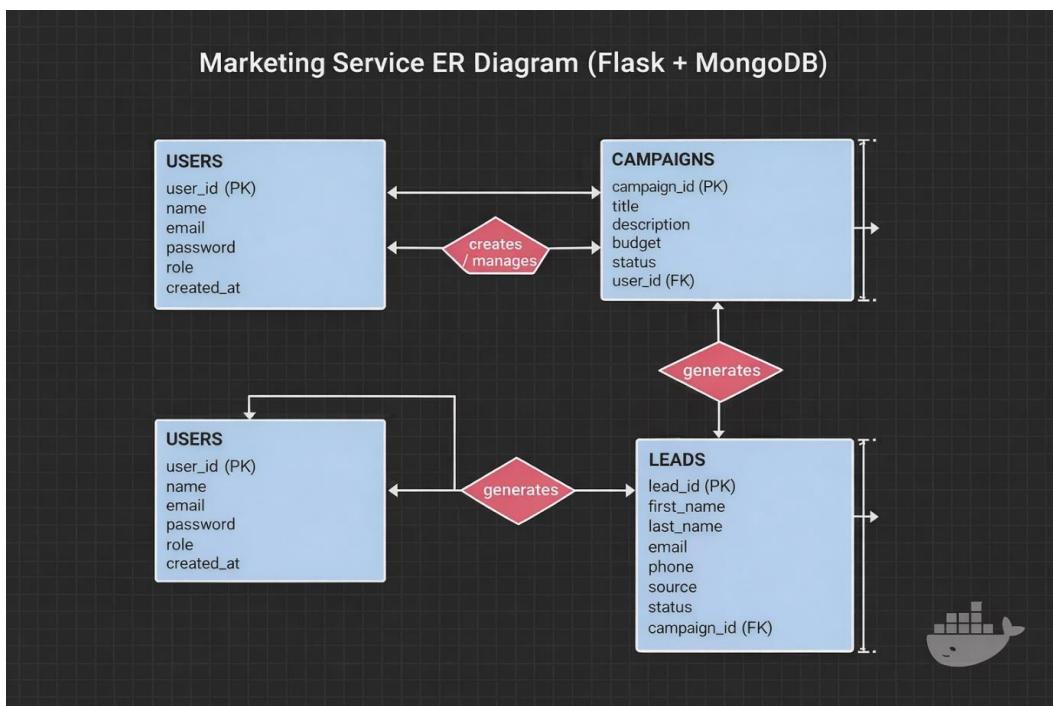
The Marketing Management Service uses MongoDB as the backend database.

MongoDB is a NoSQL document-oriented database that stores data in JSON-like format (BSON documents). Unlike traditional relational databases, MongoDB does not use fixed schemas, making it flexible and scalable.

In this project, MongoDB is used to store:

- Marketing leads
- Customer details
- Campaign information
- User/admin details (if implemented)

### 5.1 ER Diagram



### 5.2 Tables Description

## 1.USERS Table

### Purpose:

The USERS table stores information about system users such as admin or marketing staff who manage campaigns and leads.

### Fields Explanation: Field Name Description

user\_id (PK) Primary Key. Unique ID for each user.

name Name of the user. email User's email address

(used for login). password Encrypted password for

authentication. role Defines whether user is Admin or

Staff. created\_at Date and time when user account was created.

## 2.CAMPAIGNS Table

### Purpose:

The CAMPAIGNS table stores information about different marketing campaigns created by users.

### Fields Explanation:

#### Field Name Description

campaign\_id (PK) Primary Key. Unique ID for each campaign.

title Name of the campaign.

description Brief details about the campaign.

budget Allocated budget for the campaign.

status Status of campaign (Active / Completed / Paused).

#### Field Name Description

user\_id (FK) Foreign Key referencing the Users table.

**Relationship:**

- One Campaign belongs to one User.
- One Campaign can generate multiple Leads.

**3. LEADS Table****Purpose:**

The LEADS table stores customer or potential client information collected through campaigns.

**Fields   Explanation:   Field   Name   Description**

lead\_id (PK) Primary Key. Unique ID for each lead.

first\_name Lead's first name. last\_name Lead's last name. email Lead's email address. phone Contact number of lead.

source      Source of lead (Website, Facebook, Instagram, etc.)

## 6.IMPLEMENTATION

This chapter explains the technical implementation of the Dockerized Marketing Management Service using Flask and MongoDB. It covers project structure, Docker configuration, service orchestration, application execution, and CI/CD setup.

### 6.1 Project Folder Structure

A well-organized folder structure improves maintainability and scalability of the project.

```
marketing-service/
```

```
|  
|   └── app/  
|       |   └── __init__.py  
|       |   └── routes.py  
|       |   └── models.py  
|       |   └── config.py  
|  
|  
|   └── requirements.txt  
|  
|   └── Dockerfile  
|  
|   └── docker-compose.yml  
|  
|   └── .env  
|  
|   └── .dockerignore  
|  
|   └── README.md  
└── .github/  
    └── workflows/  
        └── ci.yml
```

## Explanation

- **app/** → Contains Flask application code
- **routes.py** → API endpoints
- **models.py** → Database logic
- **requirements.txt** → Python dependencies
- **Dockerfile** → Instructions to build Docker image
- **docker-compose.yml** → Multi-container orchestration
- **.env** → Environment variables
- **.dockerignore** → Excludes unnecessary files
- **.github/workflows/** → CI/CD pipeline configuration

## 6.2 Dockerfile Implementation

Dockerfile is used to create a container image for the Flask application.

```
FROM python:3.10-slim
WORKDIR /app
COPY requirements.txt .
RUN pip install --no-cache-dir -r requirements.txt
COPY ..
EXPOSE 5000
CMD ["python", "app.py"]
```

## Explanation

- **FROM** → Base Python image
- **WORKDIR** → Sets working directory
- **COPY** → Copies project files

- **RUN** → Installs dependencies
- **EXPOSE** → Opens port 5000
- **CMD** → Runs Flask application

## 6.3 Docker Compose Implementation

**Docker Compose is used to run Flask and MongoDB together.**

YAML:

```
version: "3.8"

services:
  web:
    build: .
    container_name: flask_app
    ports:
      - "5000:5000"
    env_file:
      - .env
    depends_on:
      - mongo

  mongo:
    image: mongo:6
    container_name: mongodb
    ports:
      - "27017:27017"
    volumes:
      - mongo_data:/data/db
```

volumes:

mongo\_data:

### Explanation

- **web service** → Flask application container
- **mongo service** → MongoDB container
- **depends\_on** → Ensures Mongo starts first
- **volumes** → Persistent storage for MongoDB
- **env\_file** → Loads environment variables

## 6.4 Running the Application

To run the application:

Step 1: Build Containers

docker compose build

Step 2: Start Services

docker compose up Step 3:

Access Application

Open browser:

<http://localhost:5000>

MongoDB runs internally at:

mongodb://mongo:27017 MongoDB

runs internally at:

mongodb://mongo:27017 To

stop containers:

docker compose down

## 6.5

## CI/CD

# Implementation

I/CD (Continuous Integration & Continuous Deployment) automates build and deployment process.

This project uses GitHub Actions for CI/CD.

Sample CI Workflow

(.github/workflows/ci.yml) name:

CI Pipeline

name: Run Container Test

```
run: docker run -d -p 5000:5000 marketing-service
```

CI/CD Workflow Explanation

- Code pushed to GitHub
- Docker image is built
- Application container is tested
- Ready for deployment

### Benefits of CI/CD Implementation

- Automated build process
- Faster release cycles

- Reduced manual deployment errors
- Continuous validation
- Industry-level DevOps practice

## 7. TESTING & VALIDATION

Testing and validation ensure that the Dockerized Marketing Management Service functions correctly, performs reliably, and meets project requirements. This chapter describes the testing methods used to verify both application functionality and deployment setup.

### 7.1 Functional Testing

Functional testing verifies that all system features work according to requirements.

The following components were tested:

#### User Management Testing

##### Test Case 1: Create User

- Input: Name, Email, Password, Role
- Expected Result: User successfully created and stored in database
- Status: Passed

##### Test Case 2: Login User

- Input: Email and Password
- Expected Result: User authenticated successfully
- Status: Passed

#### 2. Campaign Management Testing

##### Test Case 3: Create Campaign

- Input: Title, Description, Budget
- Expected Result: Campaign stored in MongoDB
- Status: Passed

##### Test Case 4: Retrieve Campaigns

- Action: GET request
- Expected Result: List of campaigns displayed
- Status: Passed

#### ◆ 3. Lead Management Testing Test Case 5: Add Lead

- Input: First Name, Last Name, Email, Phone
- Expected Result: Lead stored successfully
- Status: Passed

##### Test Case 6: Update Lead Status

- Input: Lead ID and new status
- Expected Result: Status updated in database
- Status: Passed

### Test Case 7: Delete Lead

- Action: Delete request
- Expected Result: Lead removed from database
- Status: Passed

## 4. API Testing

APIs were tested using:

- Postman
- Browser (localhost:5000) Tested HTTP Methods:
  - GET
  - POST
  - PUT
  - DELETE

All endpoints responded correctly with valid JSON responses.

## 5. Database Validation

Database testing ensured:

- Data stored correctly in MongoDB
- No duplicate entries
- Proper reference between Campaign and Leads
- Data persistence after container restart Result: Data remained intact due to Docker volume configuration.

## 7.2 Deployment Testing

Deployment testing verifies that the application runs correctly in containerized environment.

### 1. Docker Image Testing Steps:

1. Built Docker image using: docker

build -t marketing-service .

### 2. Verified image creation using:

docker images

Result: Image built successfully without errors.

◆ 2. Docker Compose Testing Steps:

1. Ran:

docker compose up

docker compose up

2. Verified both containers are running:

docker ps Result:

- Flask container running
- MongoDB container running
- Internal network communication successful

3. Container Communication Testing Verified

that:

- Flask container successfully connected to MongoDB
- No connection errors
- Data insertion and retrieval working

3. Port Exposure Testing Verified

that:

Application accessible at:

Stopped containers using docker compose down

<http://localhost:5000> MongoDB accessible

internally viaa mongodb://mongo:27017

Result: Application accessible successfully.

### 5. Persistent Storage Testing

Stopped containers using docker compose down

<http://localhost:5000>

- MongoDB accessible internally via:

`mongodb://mongo:27017`

Result: Application accessible successfully.

### 5. Persistent Storage Testing Test Performed:

1. Created campaign and leads.
1. Restarted containers.
2. Checked database.

Expected Result: Data should remain stored.

Result: Data persisted successfully due to Docker volume.

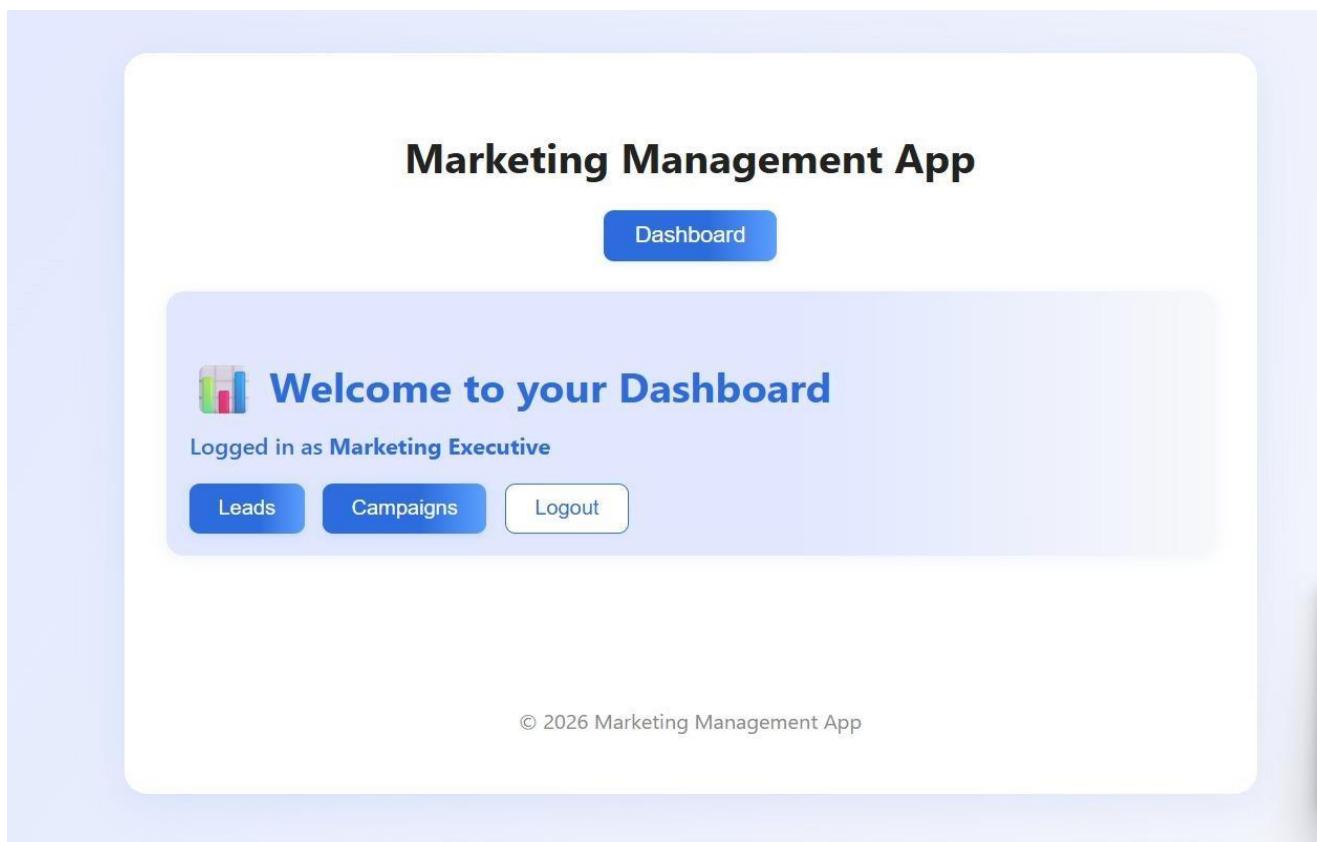
### 6. CI/CD Pipeline Testing

- Pushed code to GitHub
- GitHub Actions triggered automatically
- Docker image built successfully

## 8.RESULTS & OUTPUT

### 8.1 Application Screenshots

**Dashboard:**



**Login Page:**

## Marketing Management App

[Login](#)[Register](#)

### Login

Email

Password

[Login](#)

© 2026 Marketing Management App

**Register:**

## Marketing Management App

[Login](#) [Register](#)

### Register

Full Name

animesh

Email

test@gmail.com

Password

.....

Role

Marketing Executive

[Register](#)

## Leads:

### Marketing Management App

[Dashboard](#)

 Welcome to your Dashboard

Logged in as Marketing Executive

[Leads](#) [Campaigns](#) [Logout](#)

 Leads [Add Lead](#)

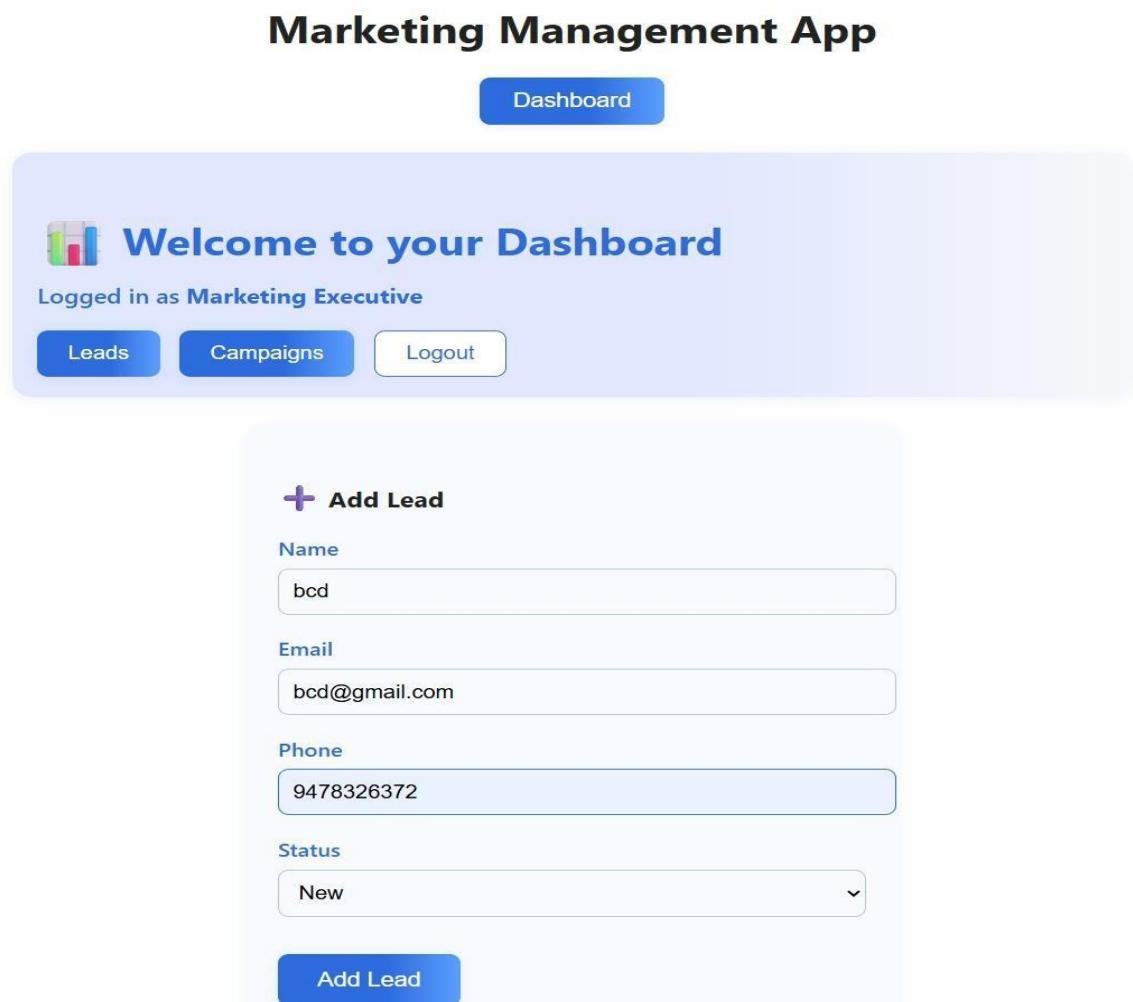
**Saniya khan** New  
 khansaniya33015@gmail.com  08435560068

**Saniya khan** New  
 khansaniya33015@gmail.com  08435560068

**Saniya** Converted  
 Test@mail.com  08435560068

**abc** New  
 abc@gmail.com  657678768

## Add Leads:



The screenshot shows the Marketing Management App's dashboard. At the top, it says "Marketing Management App" and "Welcome to your Dashboard". It also displays "Logged in as Marketing Executive". Below this, there are three buttons: "Leads" (blue), "Campaigns" (white), and "Logout". The main area is titled "+ Add Lead". It contains four input fields: "Name" (with "bcd" entered), "Email" (with "bcd@gmail.com" entered), "Phone" (with "9478326372" entered), and "Status" (a dropdown menu set to "New"). At the bottom is a blue "Add Lead" button.

## 8.2 Key Outcomes

The Dockerized Marketing Management Service successfully demonstrates the practical implementation of DevOps principles along with backend application development using Flask and MongoDB. The key outcomes achieved through this project are as follows:

## 1. Successful Development of Marketing Management System

- Designed and implemented a functional backend application using Flask.
- Implemented RESTful APIs for managing users, campaigns, and leads.
- Performed CRUD (Create, Read, Update, Delete) operations efficiently.
- Integrated MongoDB for flexible and scalable data storage.

## 2. Containerized Application Deployment

- Successfully containerized the Flask application using Docker.
- Built optimized Docker images.
- Eliminated environment mismatch issues.
- Ensured application portability across systems.

## 3. Multi-Container Orchestration

- Implemented Docker Compose to manage Flask and MongoDB services.
- Enabled automatic service startup using a single command.
- Established secure internal container networking.
- Configured persistent storage using Docker volumes.

## 4. Environment Consistency

- Ensured consistent behavior across development and testing environments.
- Removed dependency conflicts.
- Centralized configuration using environment variables.

## 5. Automated CI/CD Integration

- Implemented CI pipeline using GitHub Actions.

- Automated Docker image build process.
- Reduced manual deployment effort.
- Improved development workflow efficiency.

## 6. Improved Scalability and Maintainability

- Designed system architecture to be Kubernetes-ready.
- Modular structure allows easy future enhancements.
- Lightweight containers improve performance.
- Reduced infrastructure overhead compared to traditional deployment.

## 7. Enhanced DevOps Understanding

Through this project, practical knowledge was gained in:

- Docker containerization
- Docker Compose orchestration
- Backend API development
- MongoDB integration
- CI/CD pipeline configuration
- Deployment testing and validation

## 8. Production-Ready Architecture

- Application runs reliably in isolated containers.
- Database persistence ensured.
- Services can be deployed on cloud platform.

## 9. ADVANTAGES

The Dockerized Marketing Management Service offers several technical and operational advantages compared to traditional deployment systems.

### 1. Environment Consistency

- Eliminates the “works on my machine” problem.
- Ensures same configuration across development, testing, and production.
- Reduces dependency conflicts.

### 2. Easy Deployment

- Application can be deployed using a single command:

docker compose up

- No manual installation of dependencies required.
- Faster setup for new developers.

### 3. Portability

- Runs on any system that supports Docker:
  - Windows ◦ Linux ◦ macOS
  - Cloud platforms
- No need to reconfigure environment for each system.

### 4. Lightweight and Efficient

- Containers use fewer resources compared to Virtual Machines.
- Faster startup time.
- Optimized Docker image size.

## 5. Scalability

- Architecture is scalable.
- Can be extended to Kubernetes for horizontal scaling.
- Supports future cloud deployment.

## 6. Service Isolation

- Flask and MongoDB run in separate containers.
- Failure of one service does not affect the entire system.
- Improved security and stability.

## 7. Persistent Data Storage

- Docker volumes ensure MongoDB data is not lost.
- Data remains safe even if containers restart.

## 8. Automated CI/CD Support

- GitHub Actions automates build process.
- Reduces manual deployment effort.
- Improves software delivery speed.

## 9. Modular and Maintainable Architecture

- Clean folder structure.
- Easy to update features.
- Easy to debug and maintain.

## 10. Industry-Level DevOps Implementation

- Implements containerization best practices.

- Uses modern backend architecture.
- Aligns with real-world software deployment standards.

# 10. LIMITATIONS

## 1. Limited Frontend Interface

- The project mainly focuses on backend implementation.
- Basic UI or API-based interaction only.
- No advanced dashboard or analytics visualization implemented.

## 2. Basic Authentication Mechanism

- Authentication system is simple.
- Advanced security mechanisms like JWT, OAuth, or multi-factor authentication are not implemented.
- Role-based access control is limited.

## 3. No Kubernetes Deployment Implemented

- The architecture is Kubernetes-ready.
- However, actual Kubernetes deployment is not implemented.
- No auto-scaling or cluster management configured.

## 4. Limited Error Handling & Logging

- Basic error handling implemented.
- Advanced logging systems like ELK stack or centralized monitoring not included.
- No real-time monitoring tools integrated.

## 5. No Cloud Deployment

- Application runs locally using Docker.

- Not deployed on cloud platforms such as AWS, Azure, or GCP.

## 6. Limited Security Hardening

- No SSL/HTTPS configuration.
- No firewall or advanced security configuration.
- Secrets management is basic (.env file).

## 7. No Performance Optimization Testing

- Load testing not performed.
- No stress testing conducted.
- Performance benchmarking not implemented.

## 8. Single Environment Configuration

- Project mainly tested in development environment.
- Separate staging and production environment configurations not implemented.

## 11. CONCLUSION

### The Dockerized Marketing Management

Service successfully demonstrates the integration of backend development and modern DevOps practices. The project was designed and implemented using Flask for backend development and MongoDB for flexible and scalable data storage. The primary objective of containerizing the application using Docker and managing services through Docker Compose was achieved successfully.

The system eliminates traditional deployment challenges such as environment mismatch, dependency conflicts, and manual configuration errors. By packaging the application and its dependencies into Docker containers, the project ensures consistent behavior across development and deployment environments.

The implementation of multi-container orchestration using Docker Compose enabled seamless communication between the Flask application and MongoDB database. Persistent storage using Docker volumes ensured data reliability even after container restarts. Additionally, integration of a CI/CD pipeline using GitHub Actions automated the build process and improved development efficiency.

The project follows industry-standard DevOps practices and demonstrates a production-ready architecture that can be further extended to cloud platforms and Kubernetes environments. It highlights the importance of containerization, automation, scalability, and deployment efficiency in modern software systems.

Overall, the project successfully achieves its goal of transforming a traditional web application into a portable, scalable, and DevOps-ready system, aligning with current industry standards and best practices.

## 12. FUTURE SCOPE

### 1. Kubernetes Deployment

The current system is Docker-based and Kubernetes-ready. In future, the application can be deployed using Kubernetes for:

- Automatic scaling (Horizontal Pod Autoscaling)
- Load balancing
- High availability
- Self-healing containers
- Cluster management

This would make the system production-grade and cloud-native.

### 2. Cloud Deployment

The application can be deployed on cloud platforms such as:

- AWS (EC2, EKS)
- Microsoft Azure
- Google Cloud Platform

Cloud deployment would enable:

- Global accessibility
- Better scalability
- Managed database services
- Secure infrastructure

### 3. Advanced Security Implementation

Future improvements can include:

- JWT-based authentication
- OAuth integration

- Role-based access control (RBAC)
- HTTPS/SSL configuration
- Secure secrets management using vault services

#### **4. Monitoring and Logging Integration**

To enhance reliability and observability, the system can integrate:

- Prometheus for monitoring
- Grafana for visualization
- ELK Stack (Elasticsearch, Logstash, Kibana) for logging
- Real-time alerting system

This would improve performance tracking and debugging.

#### **5. Performance Optimization & Load Testing Future**

work may include:

- Load testing using JMeter or Locust
- Stress testing
- Performance benchmarking
- Query optimization for MongoDB

#### **6. Frontend Dashboard Development**

A complete frontend dashboard can be developed using:

- React
- Angular
- Vue.js

This would provide:

- Real-time campaign analytics
- Visual reports
- User-friendly interface

## 7. Microservices Architecture

The system can be redesigned into a microservices architecture by separating:

- User Service
- Campaign Service
- Lead Service

This would improve scalability and maintainability.

## 8. AI-Based Lead Analysis

Future enhancements may include:

- Predictive analytics
- Lead scoring using Machine Learning
- Automated campaign recommendations

This would add intelligence to the marketing system.

## 9. Automated Deployment Pipeline

The CI/CD pipeline can be extended to:

- Automatically push Docker images to Docker Hub
- Deploy automatically to cloud servers
- Implement staging and production environments

## 13. REFERENCES

- **Online Documentation & Official Resources**
  - Docker Official Documentation.
  - Available at: <https://docs.docker.com/>
  - Flask Official Documentation.
  - Available at: <https://flask.palletsprojects.com/>
  - MongoDB Official Documentation.  
Available at: <https://www.mongodb.com/docs/>
  - Docker Compose Documentation.  
Available at: <https://docs.docker.com/compose/>
  - GitHub Actions Documentation.  
Available at: <https://docs.github.com/en/actions>

### Tools & Platforms Used

- GitHub Platform – Version Control & CI/CD  
<https://github.com/>
- MongoDB Community Edition <https://www.mongodb.com/>
- Python Official Documentation <https://docs.python.org/3/>