

Quiz 1 - Salesforce Admin / Developer

Total points **12/15**

APSCHE LT Phase 2 (28 Feb 24)

Email *

shaikasifa254@gmail.com

0 of 0 points

Student Name *

S.Asifa

Gender *

☐ Male

☒ Female

Phone Number *

9949601716

College Name *

Dravidian University

Quiz Begins

12 of 15 points

1. What is Salesforce Customer 360?

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- a) A marketing automation platform
- b) A customer relationship management (CRM) platform
- c) A business intelligence tool
- d) A project management software

2. What is multitenancy in the context of Salesforce?

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1/1

- a) The ability to host multiple applications on the Salesforce platform
- b) The capability to manage multiple databases within a single Salesforce organization
- c) The feature that allows multiple organizations to share a single instance of the Salesforce application
- d) The technology that enables integration between Salesforce and other cloud platforms

3. What is the fundamental unit of data storage in Salesforce?

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1/1

- a) Object

- b) Field
- c) Record
- d) Relationship

4. Which of the following is a standard object in Salesforce?

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1/1

- a) Account
- b) Opportunity
- c) Case
- d) All of the above.

5. Which field type should be used to store a true/false value in Salesforce?

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1/1

- a) Text
- b) Number
- c) Checkbox
- d) Picklist

6. What is a relationship in Salesforce?

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1/1

a) It is a connection between different Salesforce objects.

b) It is a field that stores data for a specific attribute of an object.

c) It is a metadata component used for customization.

d) It is a record type that categorizes different types of records.

7. What is the purpose of the Salesforce AppExchange?

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1/1

a) It is a marketplace for purchasing and installing Salesforce applications.

b) It is a development environment for creating custom Salesforce applications.

c) It is a collaboration platform for Salesforce developers and administrators.

d) It is a training portal for learning Salesforce application development.

8. What is the purpose of the Organization-wide Defaults in Salesforce?

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1/1

a) To set the default sharing settings for objects and records.

b) To enable multi-factor authentication for user accounts.

- c) To define the password policies for user accounts.
- d) To encrypt data at rest in Salesforce databases.

9. Which Salesforce feature allows administrators to define criteria-based sharing rules for specific records?

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0/1

a) Role Hierarchy

b) Profiles

c) Permission Sets

d) Sharing Rules

Correct answer

d) Sharing Rules

10. What is the purpose of record-level security in Salesforce?

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a) To control access to individual records based on user permissions.

b) To encrypt data stored in Salesforce databases.

c) To ensure data integrity and consistency across Salesforce objects.

d) To generate reports and dashboards for analyzing Salesforce data.

11. What is a Salesforce permission set?

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1/1

- a) It is a predefined set of user roles in Salesforce.
- b) It is a configuration that grants additional permissions and access to specific users or groups.
- c) It is a security feature used to encrypt sensitive data in Salesforce.
- d) It is a feature that allows users to customize the layout and appearance of Salesforce pages.

12. What is the difference between a lookup relationship and a master-detail relationship in Salesforce?

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1/1

- a) Lookup relationships allow for cascading deletion, while master-detail relationships do not.
- b) Master-detail relationships can have roll-up summary fields, while lookup relationships cannot.
- c) Lookup relationships are one-to-many, while master-detail relationships are many-to-many.
- d) Master-detail relationships are used to establish relationships with standard objects, while lookup relationships are used for custom objects.

13. Which of the following statements are true regarding the deletion of a custom field?

Choose Two Options

*

0/1

- a) You cannot delete a custom field that is referenced elsewhere
- b) Once you delete a custom field all data will be permanently deleted
- c) You have up to 15 days to restore the custom field and all the data stored
- d) You can only deactivate a custom field

Correct answer

- a) You cannot delete a custom field that is referenced elsewhere
- c) You have up to 15 days to restore the custom field and all the data stored

14. The compact layout allows you to control the highlight panel on Salesforce classic like Salesforce lightning.

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1/1

- a) TRUE
- b) FALSE

15. Which statement regarding Master-Detail Relationship Fields on Custom Objects is TRUE?

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0/1

- a) Up to two master-detail relationship fields can be established on a custom object.
- b) Ownership and access to the child record are controlled by the child.
- c) The child record can be optionally destroyed when the parent record is deleted
- d) The parent relationship field on the child record is optional.

Correct answer

- a) Up to two master-detail relationship fields can be established on a custom object.

APSCHE P2 Long Term Virtual Internship Feedback

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Choose Your Track *

Salesforce Admin/ Developer

Please rate your overall satisfaction with the Training

*

Very satisfied

Satisfied

Neutral

Dissatisfied

Very dissatisfied

Did the Training met your expectations?

*

Exceeds expectations

Meets expectations

Below expectations

The presenters were knowledgeable. (on a scale of 1 to 5 with 1 being low and 5 being the high)

*

Low

1

2

3

4

5

High

The quality of the trainer was good.

*

Unacceptable

1

2

3

4

5

Outstanding

The presentations were interesting and practical.

*

Poor

1

2

3

4

5

Excellent

The presenters met the training objectives.

*

Poor

1

2

3

4

5

Excellent

Let us know if you have any specific concerns

*

No sir I am understanding

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