

Quiz 2 - Salesforce Admin / Developer

Total points **5/10**

APSCHE LT Phase 2 (6 Mar 24)

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0 of 0 points

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Quiz Begins

5 of 10 points

1.Which Salesforce feature allows administrators to define the level of access users have to objects and fields?

*

0/1

- a) Profiles
- b) Permission Sets
- c) Role Hierarchy
- d) Organization-wide Defaults

Correct answer

a) Profiles

2.Which of the following is required for the role hierarchy to work?

*

0/1

a)The object should have the grant access using hierarchies enabled in the organization wide default

b)The record should be owned by a user that have a subordinate role

c)The object should have the grant access using hierarchies disabled in the organization wide default

d)The record should not be owned by a user that have a subordinate role

Correct answer

a)The object should have the grant access using hierarchies enabled in the organization wide default

b)The record should be owned by a user that have a subordinate role

3.How to provide security for the Records?

*

0/1

a)App

b)OWD

c)Permission set

d)profiles

Correct answer

b)OWD

4.Global insurance will use Salesforce to collect lead (prospect/ someone who shows interest in our product/services) information from different sources. The information collected about a lead will vary greatly depending on if the lead is interested in life insurance or business insurance. Which of the following Salesforce features can be configured for this requirement?

*

1/1

a. custom objects

b. Visualforce pages

c. Record Type

d. Tab Settings

5.ABC company wants to capture some additional information while selling to accounts that belong to government authorities. Which of the these steps represent the best solution? Choose any 2 answers

*

1/1

a. Step 1: Create Validation rules for the account fields specific to government accounts.

b. Step 2: Create a custom object called 'Government Accounts'

c. Step 1: Create a record type to identify government accounts.

d. Step 2: Create a separate account page layout for government accounts.

6.An object can have multiple pagelayouts

*

1/1

a. TRUE

b. FALSE

7. Grant access using hierarchies cannot be disabled for standard objects

*

0/1

a. TRUE

b. FALSE



Correct answer

a. TRUE

8. For each and every record there is one and only one record owner

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1/1

a. TRUE



b. FALSE

9. The profile of the record owner is what determines access to that record for the rest of the organization via sharing settings

*

1/1

a. TRUE

b. FALSE



10. For how many days deleted records will be available in recycle bin?

*

0/1

a. 15

b. 30

c. 60

d. 45

Correct answer

a. 15

APSCHE P2 Long Term Virtual Internship Feedback

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Salesforce Admin/ Developer

Please rate your overall satisfaction with the Training

*

Very satisfied

Satisfied

Neutral

Dissatisfied

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Did the Training met your expectations?

*

Exceeds expectations

Meets expectations

Below expectations

The presenters were knowledgeable. (on a scale of 1 to 5 with 1 being low and 5 being the high)

*

Low

1

2

3

4

5

High

The quality of the trainer was good.

*

Unacceptable

1

2

3

4

5

Outstanding

The presentations were interesting and practical.

*

Poor

1

2

3

4

5

Excellent

The presenters met the training objectives.

*

Poor

1

2

3

4

5

Excellent

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*

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