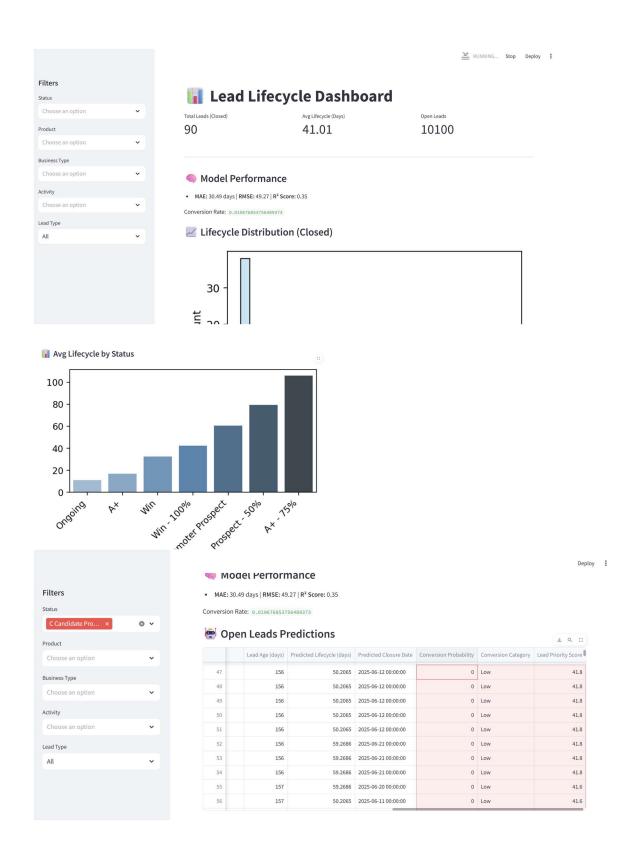
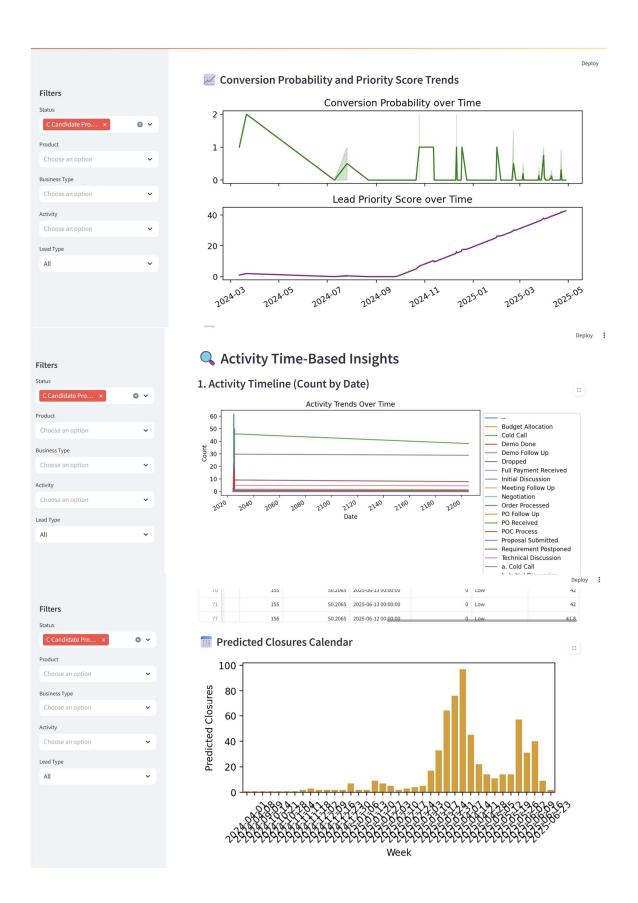
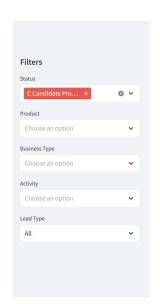
## **Output Preview (Web Scraping):**



# **Output Preview (Lead Lifecycle Dashboard):**

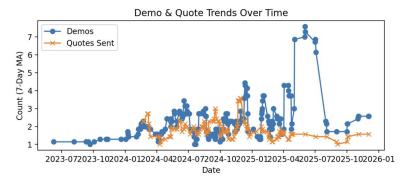


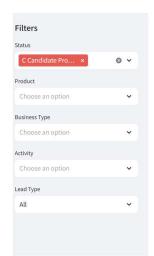


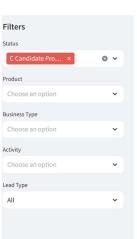




### 2. Demos and Quotes Sent Over Time

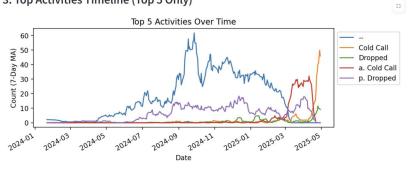


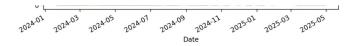






### 3. Top Activities Timeline (Top 5 Only)





### 4. Top Next Actions Over Time

