



2025 : 2010

Company profile & Services

**International Business Group
for Advanced Technology Co.**

*Innovative business development
sustainable digital transformation
smart investment*





About the Company

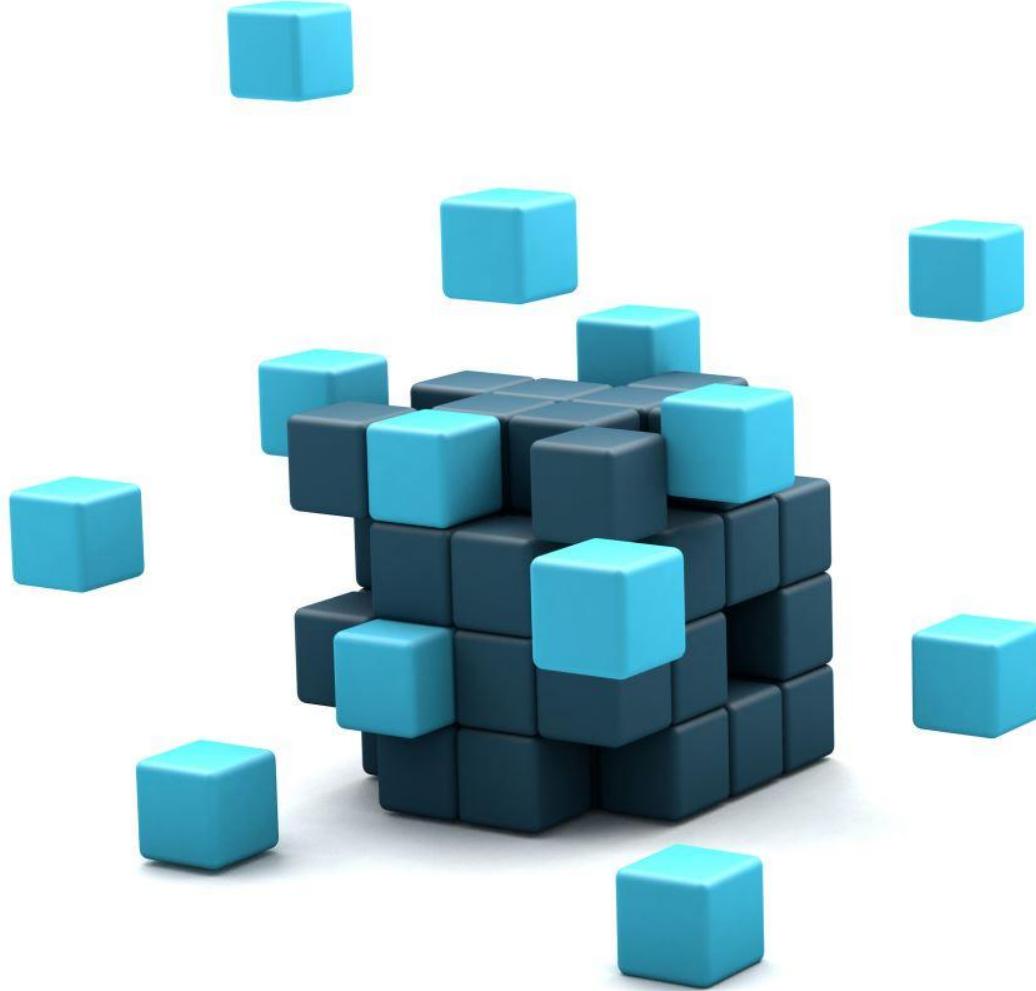
IBG Technology is one of the leading companies in the region that works in the field of innovative and sustainable

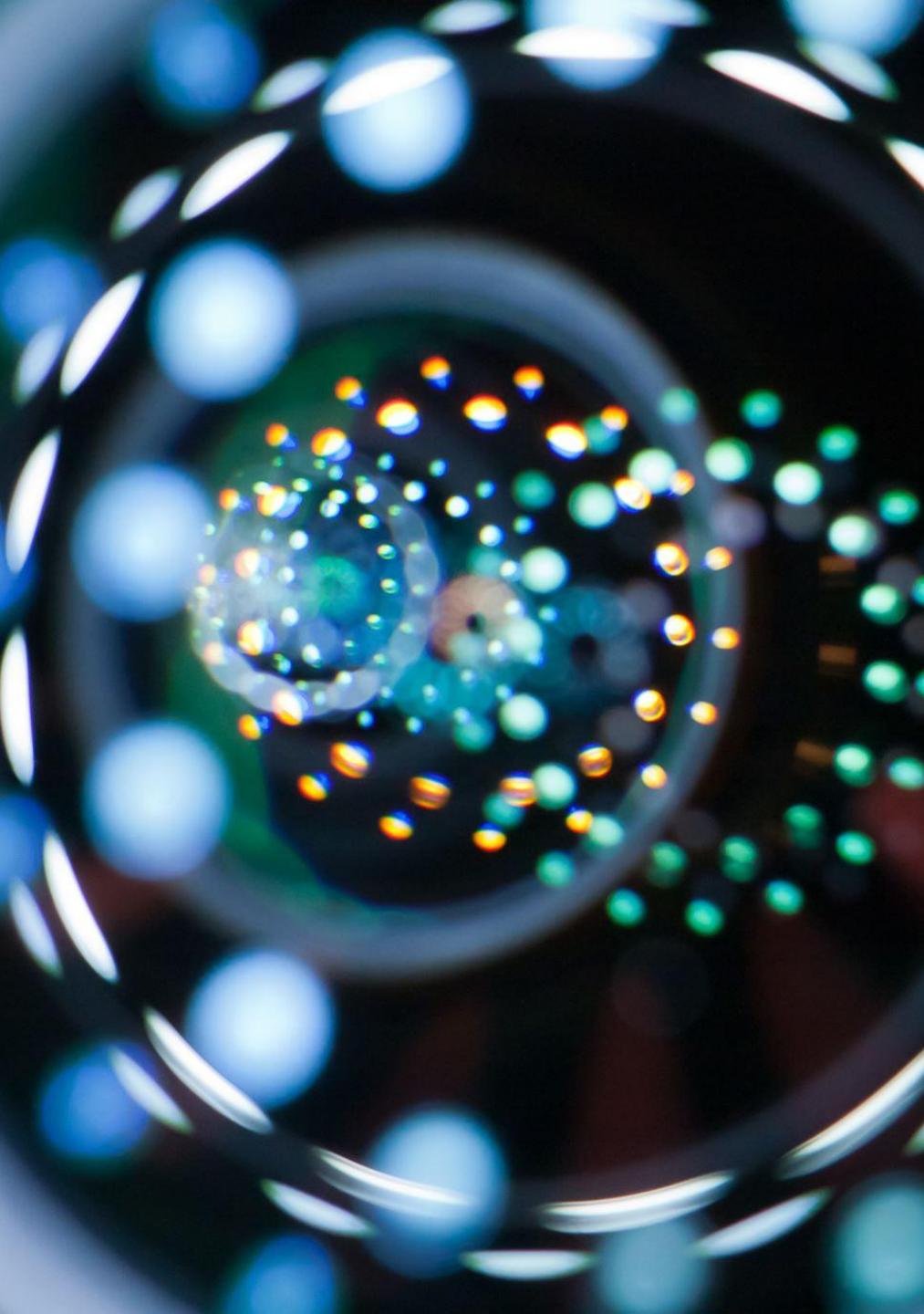
- ▶ digital transformation consultancy to support the business world and commercial institutions in the region.

Our actual start was in 2010 after several successful

- ▶ projects and partnerships through sister and friendly companies from 2004 such as IIT and Group Tech.

Corporate Strategy





**To be the premier
destination for strategic
AI infrastructure
development in
businesses, government,
and non-government
sectors in the region.**

Mission

Providing strategic development services for artificial intelligence infrastructure and innovative digital solutions for companies, the government, and the non-governmental sector, and developing opportunities in an innovative, data-driven manner, in accordance with the latest technologies and digital strategies supported by artificial intelligence agents.



Corporate Values

Innovation

Diversity

Spread

Honor

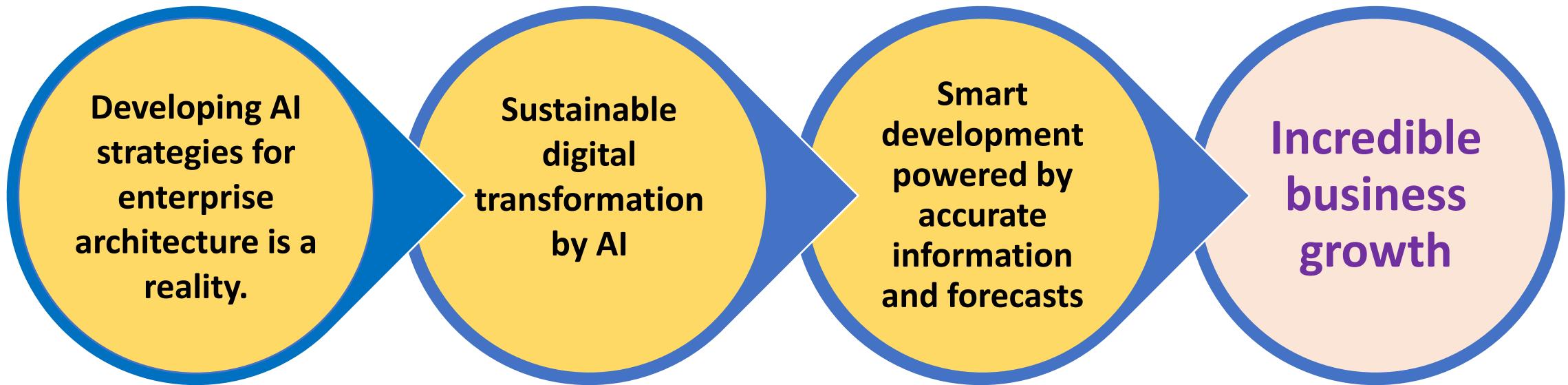
Excellence

Customer happiness

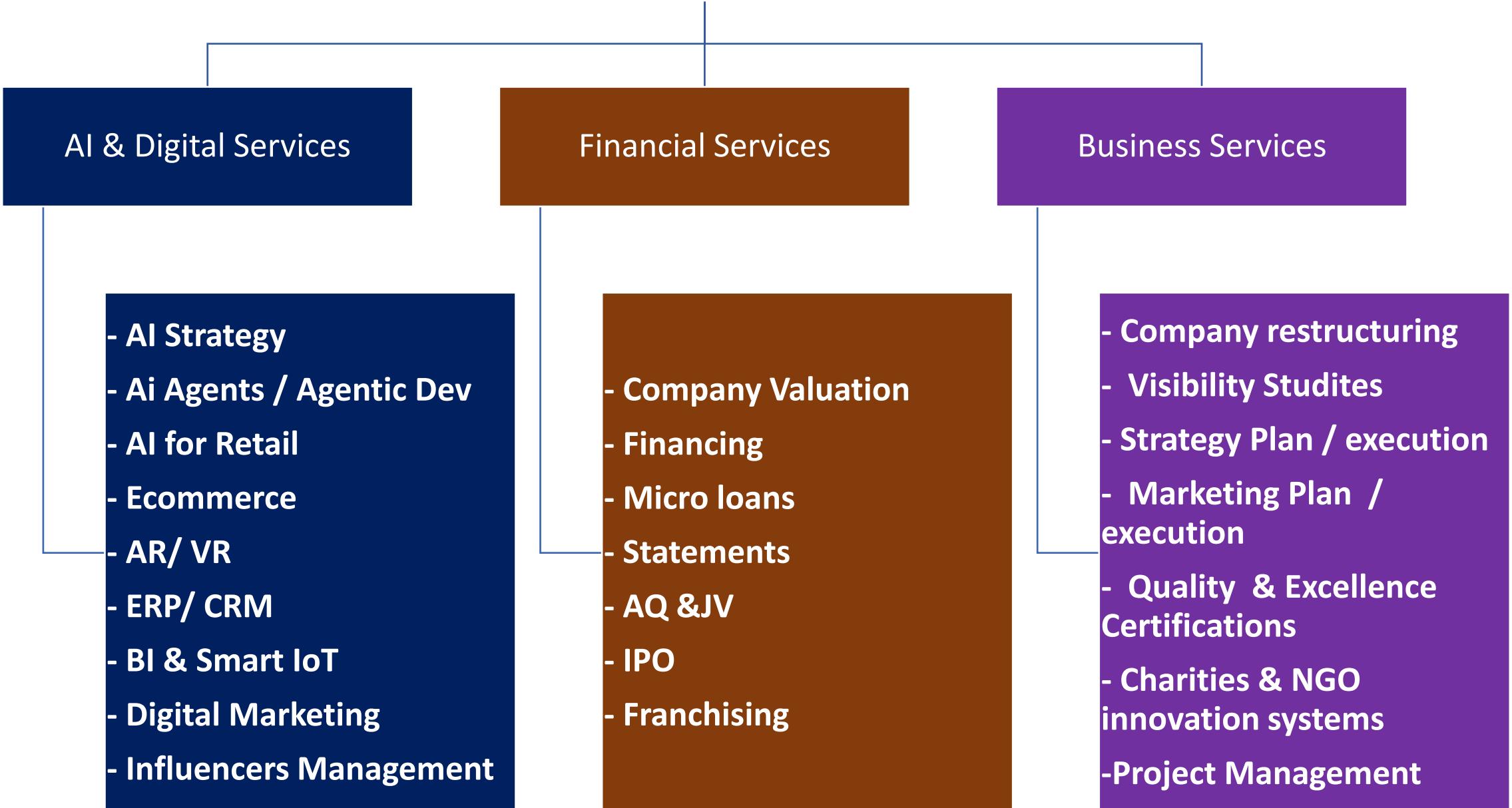
Credibility



Our philosophy of business growth



IBG Consulting services



Company Services

We provide the following AI services to government, non-governmental, private, and charitable sectors:

- Building and supporting the implementation of AI strategic plans.
- Building and supporting the implementation of AI operational plans.
- Managing IT projects with the support of AI agents / Agentic AI .
- Developing innovative digital transformation models.
- Developing innovative initiatives that support sustainable business growth.
- Building an entrepreneurial ecosystem from ideation to market entry.
- Market and feasibility studies for innovative and new AI-based projects.
- Providing logistical support to global companies wishing to invest and operate from inception to launch.
- Building innovative governance systems that operate digitally and support corporate policies and systems with AI support.

Smart Products we support

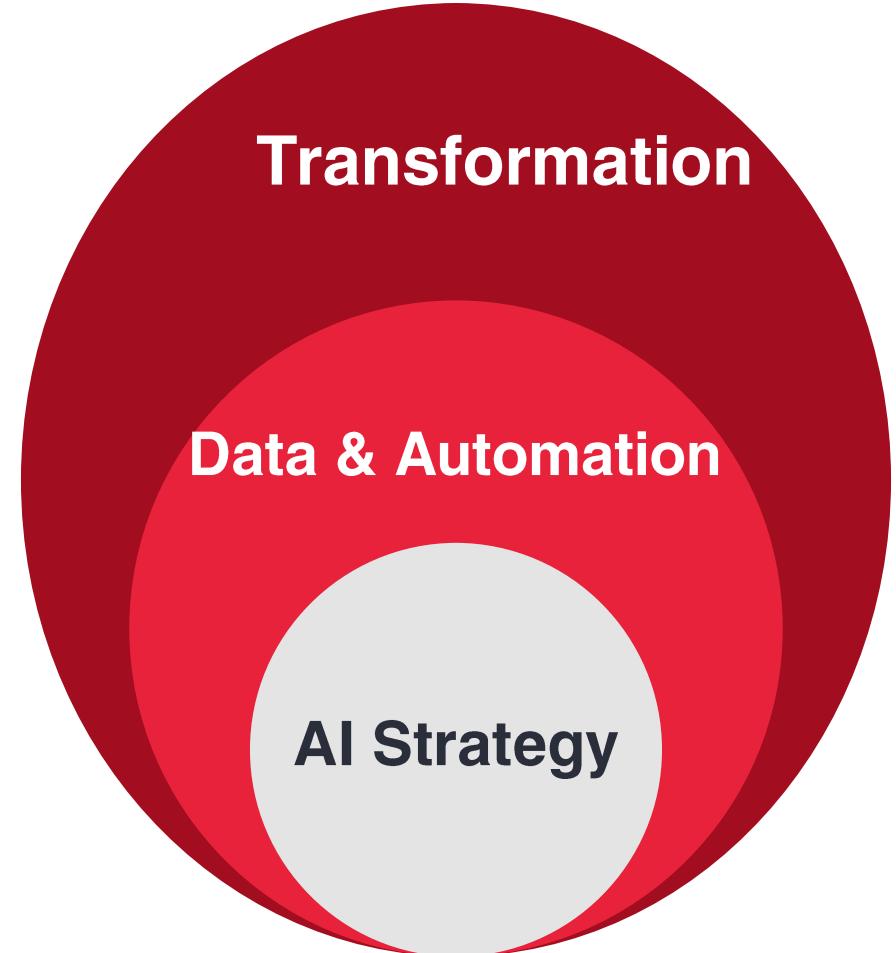
1. ERP systems (Oracle EBS , Fusion& NetSuite – MS BC- ERPNext – Odoo)
2. CRM Systems (360- Customer Omni Channel –FreshWork - Hotspot)
3. E-commerce systems (Xretial- ShopiFy)
4. Smart Home (like KTC , LG ..etc.)
5. Hologram – Digital Signage
6. RPA automation systems (UiPath- BluePrism)
7. AI systems (DSS - ML- DL- Data Lack- Big Data - LLM)

How We Approach

We are developing an AI strategy for sustainable business growth to protect our clients from market fluctuations.

Automate their critical processes and then build AI platforms to support data-driven decision-making.

Develop an integrated strategy for sustainable digital transformation and smart investment.





Our Offered Services

AI&Digital Transformation Strategy and Roadmap

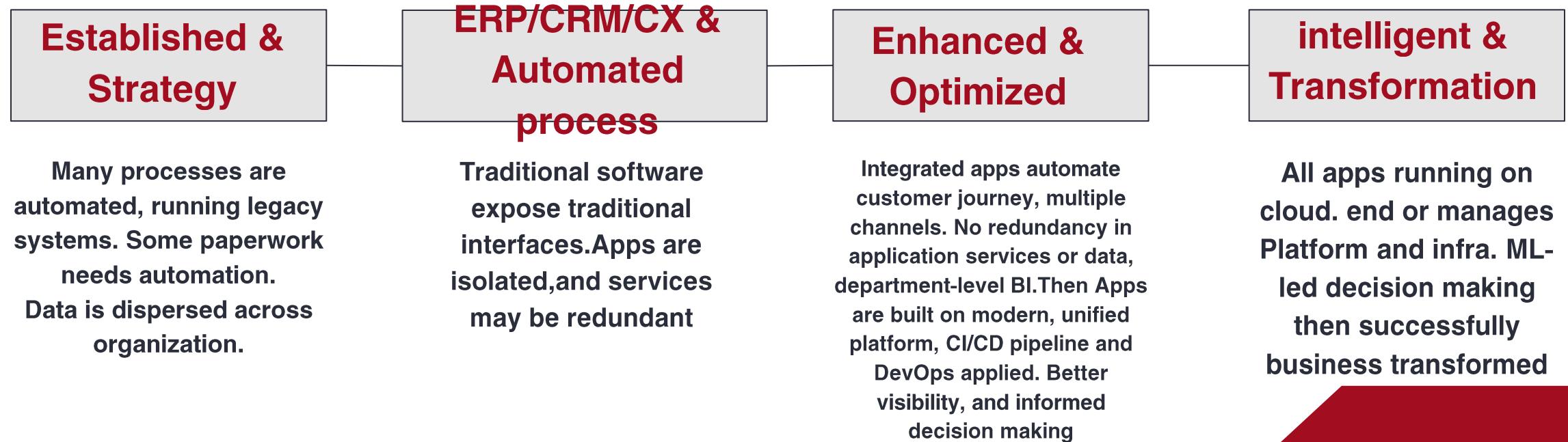
ERP/CRM/EPM/BI/CX implementation

Business Technology Advisory

Media Production & Metaverse

AI & Data Analytics

Customer Digital JOURNEY



Smart Business Development Services

Preparing for Smart Funding Rounds

- ✓ Internal inspection of all Establishments operations and facilities and documents analysis using AI
- ✓ Developing the required development plan supported by artificial intelligence at all levels.
- ✓ Developing the future investment and financing plan for the Establishments.
- ✓ Developing the partnerships and alliances plan.
- ✓ Developing the internal and external expansion plan.
- ✓ Updating the business model to be innovative.
- ✓ Enhancing market share and increasing the number of customers, sales and marketing channels.
- ✓ Rationalizing spending and management agility.
- ✓ Increasing profitability and investment value of the Establishments.



Unique services for Charity and NGO



- ❖ Develop disruptive charity strategies to increase income and add new activities with powerful value stream.
 - ❖ Building innovation management systems with center excellency
 - ❖ Implement ERP and CRM with Smart BI supported by AI for Charities
 - ❖ Develop Smart marketing strategies
 - ❖

What we offer:

Consultation for company infrastructure :

- 1. Marketing Study full documents.**
- 2. Business Plan full documents**
- 3. Strategy Plan full documents with strategic KPI's .**
- 4. Operation Plan full documents with OKR**
- 5. Cooperate policy & Admin & legal manual documents**
- 6. Financial Business Process Manual documents**
- 7. HRM Business Process Manual documents.**
- 8. Marketing Business Process Manual documents.**
- 9. Sales business process manual documents.**
- 10. Manufacturing business process manual documents**

What we offer:

Consultation for company infrastructure :

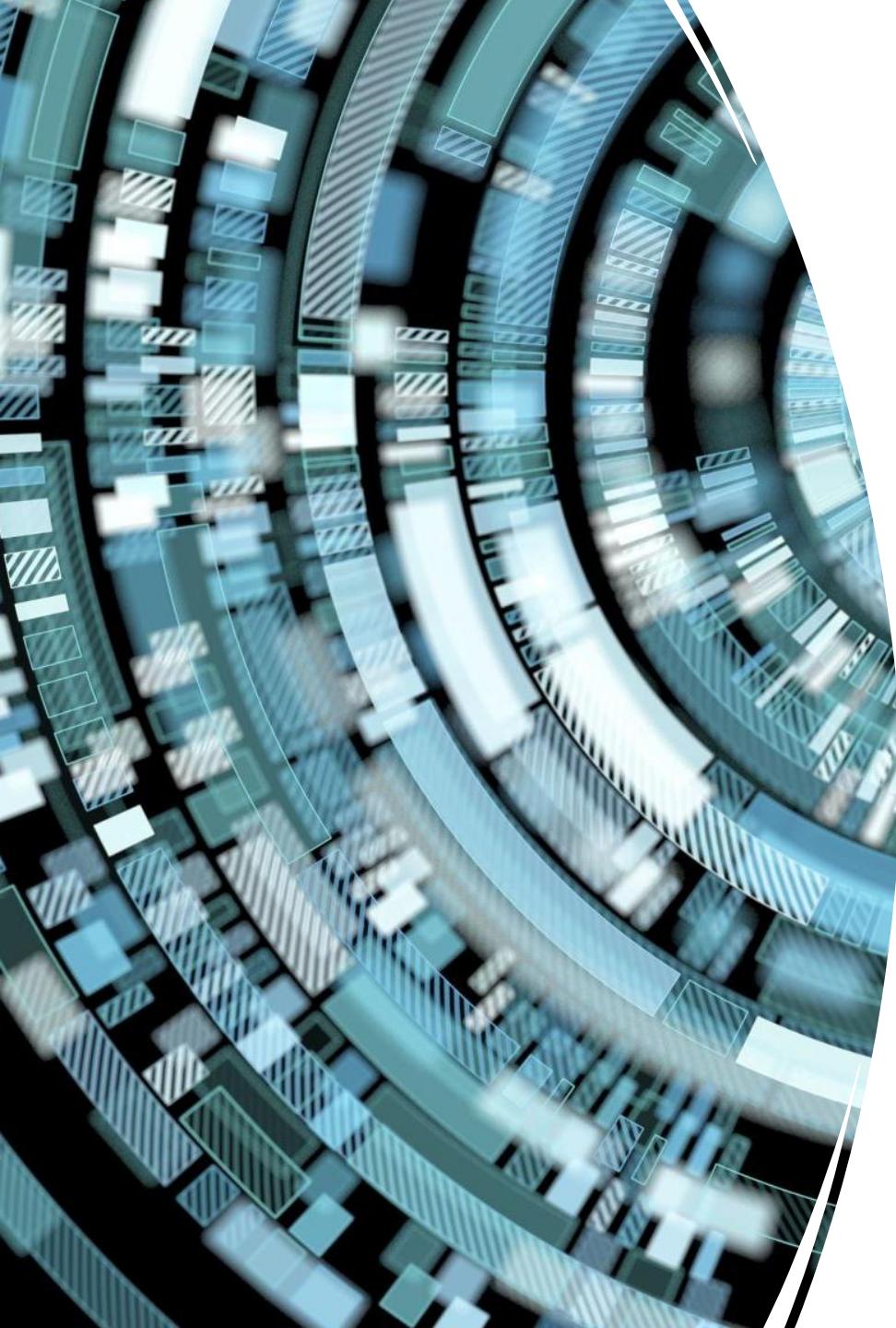
- 11.Purchasing business process manual documents**
- 12.Logistics business proses manual documents**
- 13.IT business process manual documents**
- 14. Supply chain business process manual documents**
- 15.R/D business process manual documents**
- 16. Board and governess manual documents**
- 17.Auditing and controlling manual documents**
- 18.ISO 9001 manual documents for all the departments**
- 19.ISO 22716 GMP manual documents for factory and warehouses**
- 20.ISO 14001 manual documents**



What we offer

For Factory infrastructure:

- 1. Technical & Business manuals for factory design.**
- 2. Technical & Business manuals for Production lines and equipment's supply .**
- 3. Technical & Business manuals for supply raw materials**
- 4. Technical & Business manuals for packaging materials**
- 5. Technical & Business manuals for warehouse design.**
- 6. Technical & Business manuals for R/D design**
- 7. Technical & Business manuals for R/D equipment's supply.**
- 8. Technical & Business manuals for Safety and security systems**
- 9. Technical & Business manuals for backup and continuity systems**



What we offer

For Technology and IT systems:

- 1. Technical and design consultation for IT network and communications**
- 2. Technical and design consultation for IT security**
- 3. Technical and design consultation for backup , disaster recovery and business continuity**
- 4. Technical and business consultation for ERP system**
- 5. Technical and business consultation for CRM system**
- 6. Technical and business consultation for ECM and automation systems**
- 7. Technical and business consultation for EPM systems**
- 8. Technical and business consultation for AI systems**
- 9. Technical and business consultation for Omni Channels and ecommerce systems**

What we offer

For Stores & Franchise management :

1. Technical and business consultation for POS and POS network systems
2. Technical and business consultation for Franchise system manuals and KPI's
3. Technical and business consultation for contracting and distributions.



AIHub

Full Automated AI solution in the cloud to maximizing Business Growth



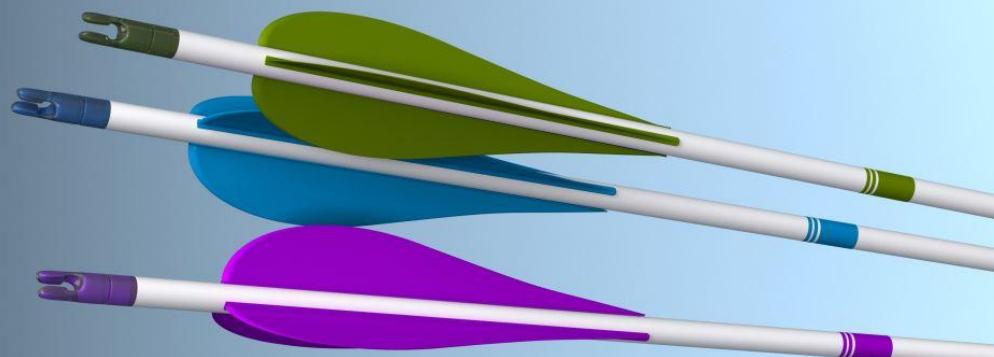
Business Challenges in today companies

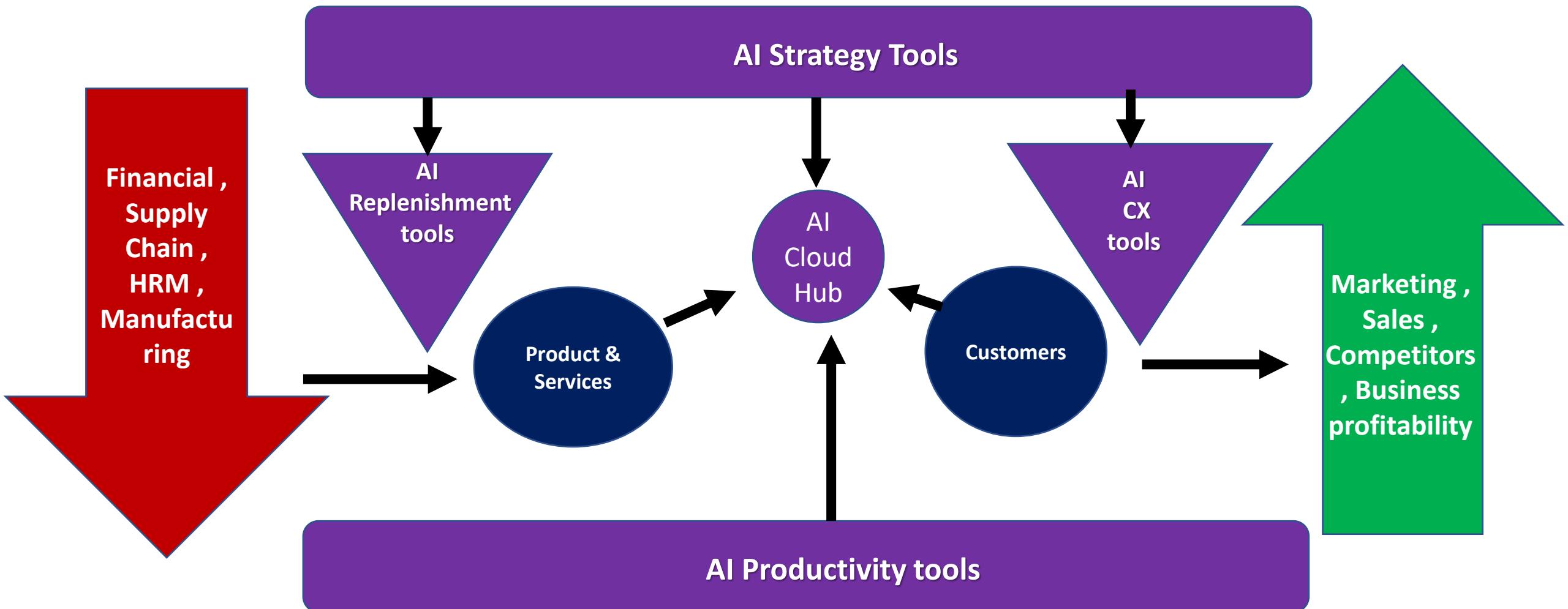
- 1. Lack in Clear strategy about business in the future and predict new opportunities.**
- 2. Lack in cash flow**
- 3. Very High Employee turnover**
- 4. Very low inventory turnover (Stock over or Stock out in stores)**
- 5. Lack in customers and sales**
- 6. Decrease in Market Share**
- 7. Decrease in Profitability**



Solution Components

- 1. Business & System Analysis through business healthy check activates**
 - 2. AI Strategy & Road Map**
 - 3. AI Tools (AI Replenishment tools , AI CX tools , AI Productivity Tools)**
 - 4. AI Implementation and execution**
 - 5. AI Quality Audit & Risk Checklist**
 - 6. AI Business Outcome KPI's (Cash Flow , Sales and customer acquisition , Market Share, Profitability)**
 - 7. AI Optimization and Discover new opportunities**
-





Inventory Replenishment

Status



Replenishment rules and parameters have been defined a long time ago and nobody is reviewing these settings

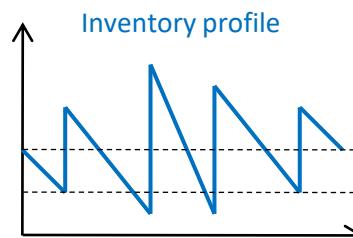


If the rules include safety stock coverage, this is the only parameter periodically updated (based only on the item priority)

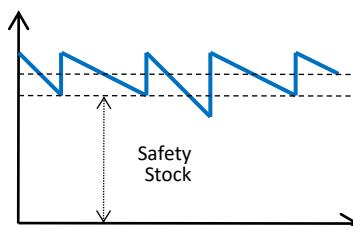


In the daily replenishment process, planners put the focus mainly on A class items

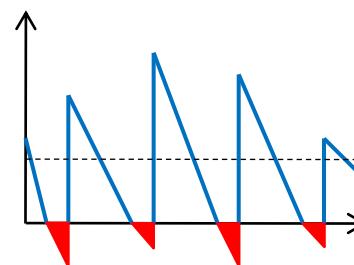
Result



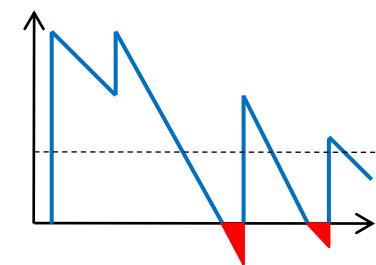
Service level and average inventory are really optimized only for a few (and important) items



To minimize availability issues without spending time in a continuous review, planners tend to buy in advance (increase safety stock) or to buy more but less frequently (increase cycle stock) → **overstock**



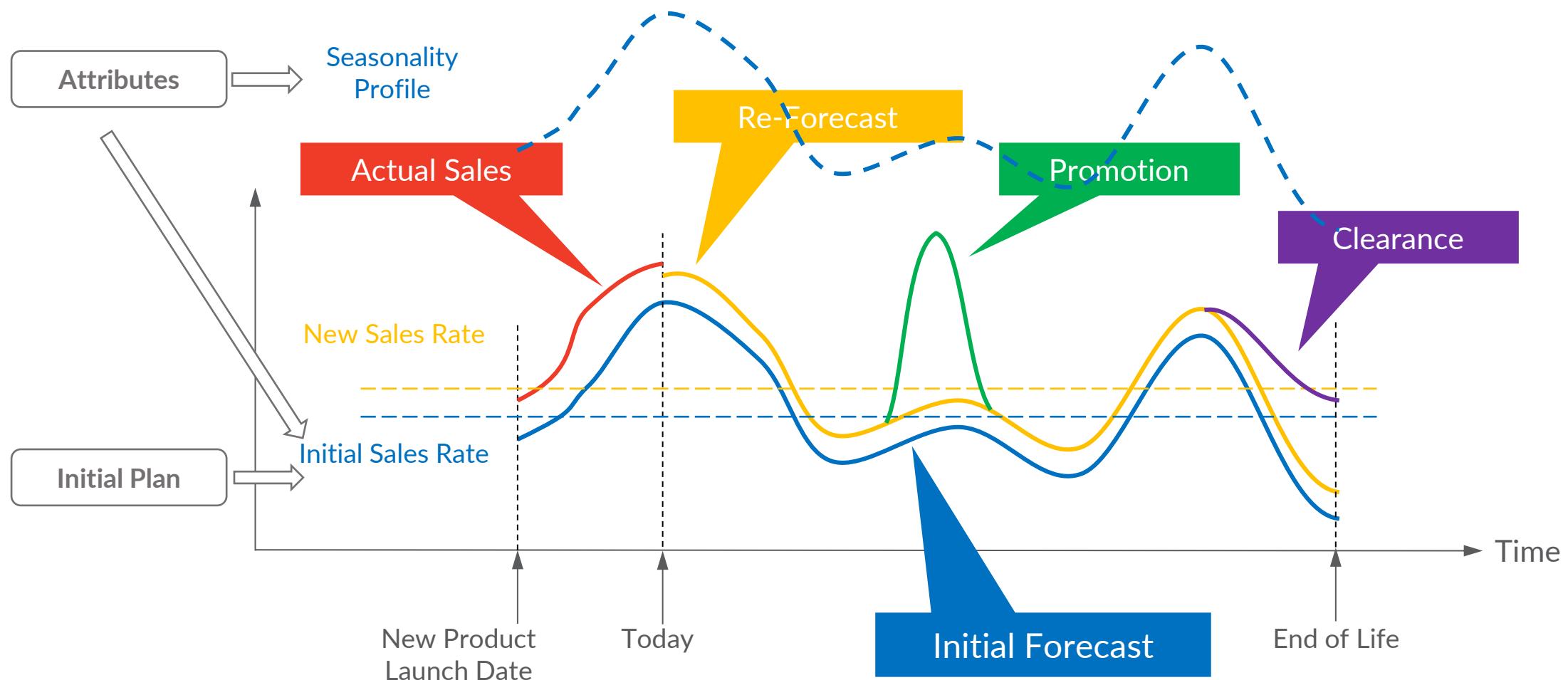
Many other items are difficult to manage do not receive the needed attention and so they are chronically in stock-out → **low service level**



Frequently new items alternate **overstock** and **stock-out** periods

Attribute-Based Demand Forecasting

Forecasting Principles



Business Value

Optimize Supply Chain Profits

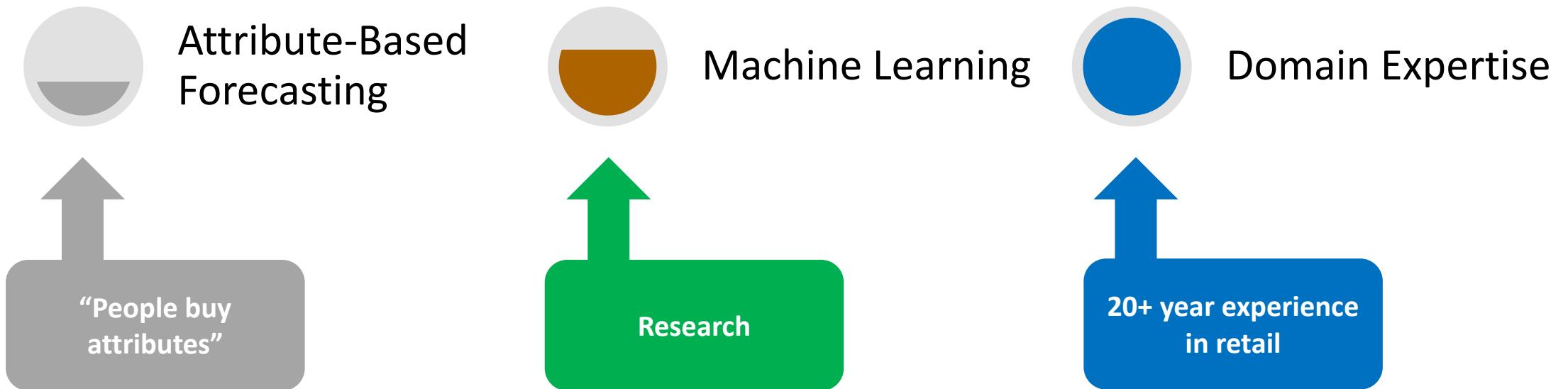
Lack of Coordination Costs

- Increased manufacturing costs
- Higher inventory levels & costs
- Longer replenishment lead times
- Higher transportation costs
- Lower product availability
- Lowers supply chain profitability

Actions to Coordinate the Supply Chain

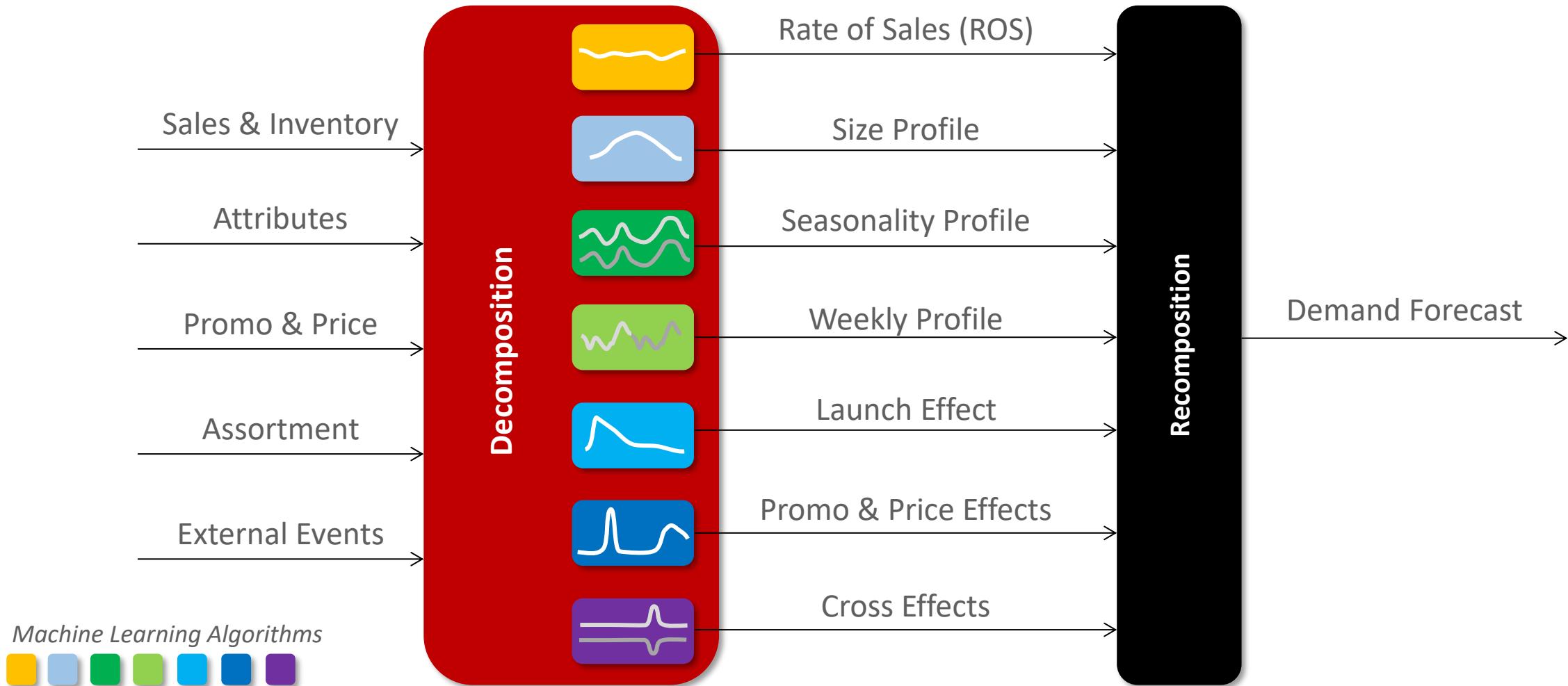
- Improve forecasting methodology
 - Eliminate multiple forecasts that only use immediate partner order data
 - Employ point-of-sale or end consumer data
 - Avoid “nervous” forecasting techniques
- Automate Replenishment Orders
 - Reduce the fixed cost of order setup and delivery (lower friction)
 - Optimize recommended order quantities with the utilization of sophisticated replenishment algorithms
- Shorten lead and review period times
 - More frequent review and faster delivery reduces impact
 - Less time for uncertainty to build
 - Incent orders to be better distributed over time

Next Generation of Demand Forecasting



Attribute-Based Demand Forecasting

Forecasting demand components leveraging on attributes



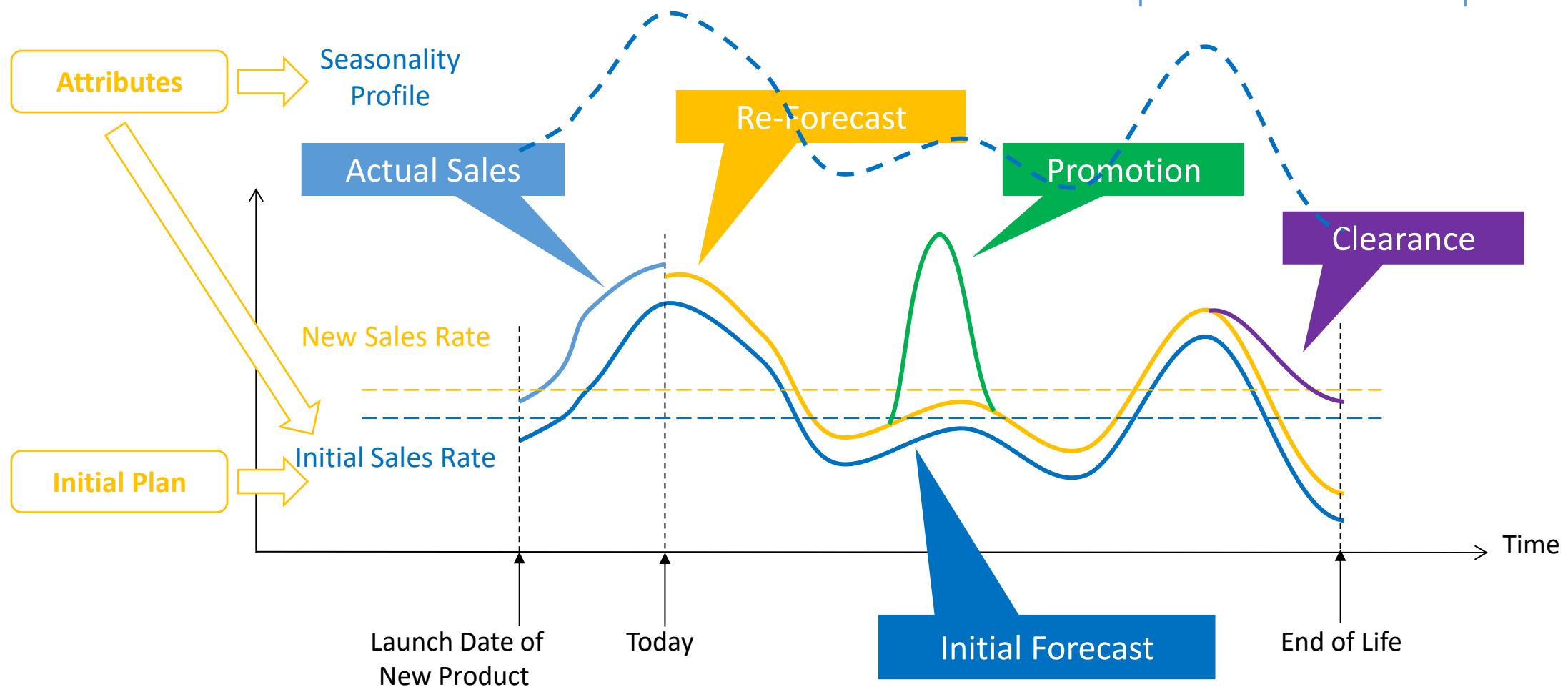
Supply Chain Coordination

- Align different stages in a supply chain to increase total supply chain profits



Attribute-Based Demand Forecasting

Decomposition & Recomposition





Discover the Reality of digital future



Innovative products and solutions that are highly economically viable



Interactive flat panel

Smart Classroom



Smart Desk



Incubators to embrace pioneering and innovative companies and projects that want to start in the business world and provide them with full services from marketing, administration, studies, communication networks and joint work potential.



Accelerators work to accelerate the growth of companies, attract funding, enter into partnerships, open new markets for them, and develop sources of income

Establishing an incubator and accelerator for business and innovative financing

Innovation financing, including crowdfunding, risk, angel financing, and global financing networks to support companies in incubators, accelerators, and other projects.

The company works to provide these services to all its customers to have a strong competitive advantage in the Saudi market and the rest of the Middle East and North Africa markets.



The new low-cost, high-quality charging stations include (charging sockets that work on all types of chargers and transportation sockets - they operate on alternating current - the batteries are charged in a short time - connected to a network of chargers - they work through the payment system via new financial technology systems and can Linking it to banks)



High-quality batteries that operate on LPO4 technology, which store a large amount of electricity and do not require a long time to recharge



New photovoltaic cells work on light technologies, not just the sun, so they generate current through any light source

A system of high-quality applications, chargers and batteries for electric cars



Last but not least, integrated centers for maintenance, customer services, spare parts centers, consumer guidance, investor support, youth financing, and most importantly the Center for Studies and Support for Investment Decision-Making for Smart Green Energy operate behind the system.



An information connectivity network of chargers and stations that works to build innovative business models that support business economics and youth employment and provide a high return for investors and added value to the state.



An intelligent system that operates supported by artificial intelligence, in which charging stations for various means of transportation are integrated with photovoltaic cells, high-quality batteries, and advanced means of transportation that operate on electrical energy in an operating system that supports business economies that include youth, investors, and the state through an integrated network of services.



The advanced means of light transportation that runs on electricity in this system (such as four-wheeled tuk-tuks, minibuses, electric bicycles, golf cars, private cars, etc.) are at a low cost.

Virtual CEO (remote)



Steve Jobs, who famously said: "It doesn't make sense to hire smart people and then tell them what to do. We hire smart people so they can tell us what to do."

A service that allows businessmen and investors to use the services of the CEO remotely, but instead of using a person, a company and an integrated system for smart performance management supported by artificial intelligence are used for a monthly subscription paid annually.

The new service is summarized as follows:-

- Transforming the company into an information society in an innovative and rapid manner
- Developing/updating the company's general strategic, operational and executive plan
- Developing performance indicators for all of the company's operating sectors
- Developing CEO performance indicators
- Developing a special platform for the company on the CEO SaaS Cloud to monitor all of the company's strategic, operational and executive activities in minutes.

The advisory work team monitors performance around the clock and works to correct paths that may be disturbed at any time

Smart factories with Siri specification

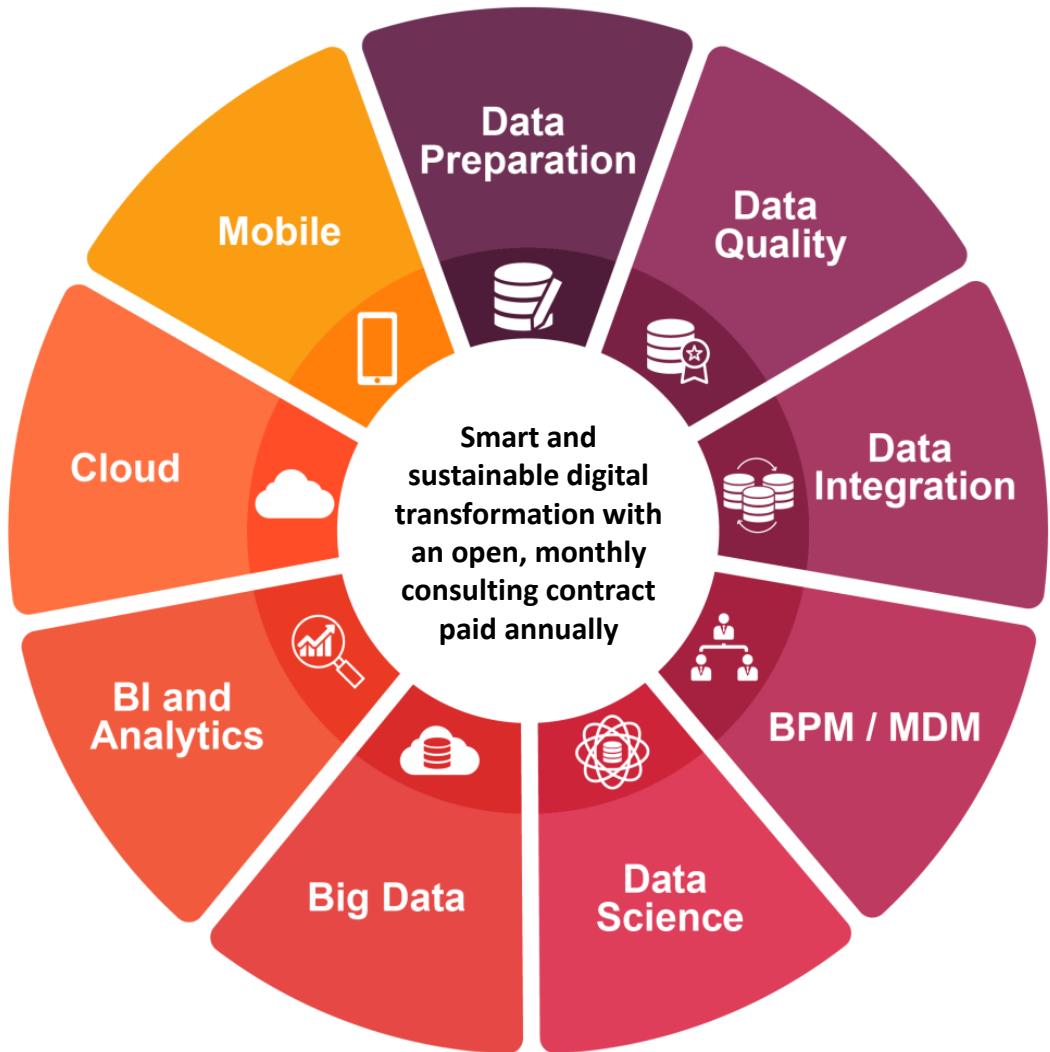


تم التوقيع مع مؤسسة إنسايت لتبني المملكة لمؤشر سيري والذي يعتبر المؤشر المعتمد من المنتدى الاقتصادي العالمي

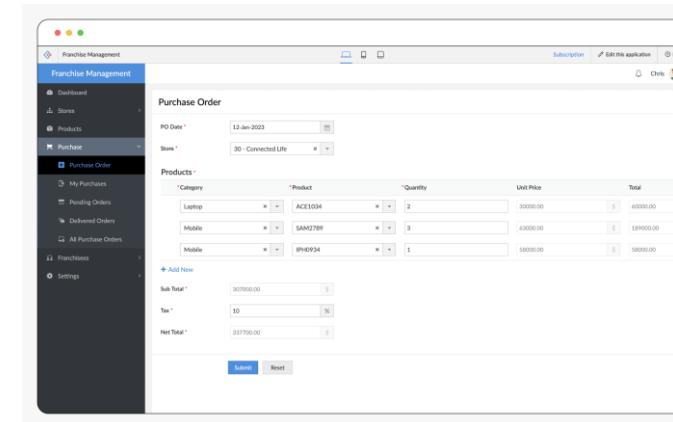
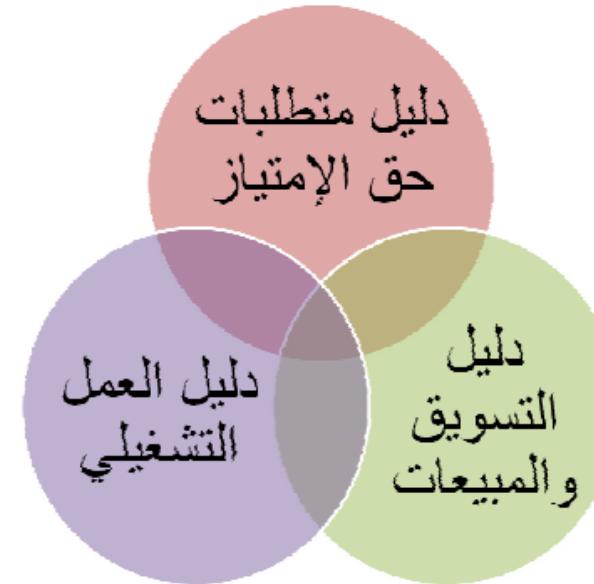
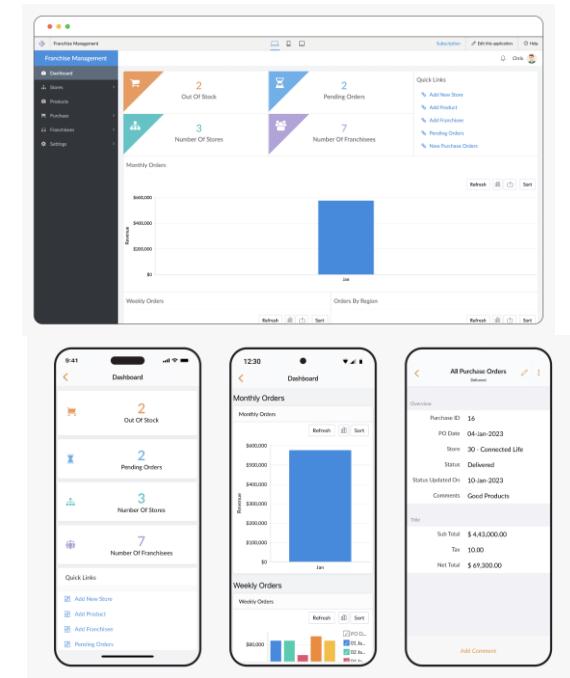


A service that allows the transformation of ordinary factories into smart automated factories (factories of the future) and the application of the SIRI methodology to comply with the standards of the Ministry of Industry and Mineral Resources to comply with Vision 2030 and benefits from huge financial and government support.

Smart digital transformation for companies and government facilities



A service that allows the transformation of old and usual business models into smart, innovative business models that work to increase the market shares of the investment entity and maximize its profitability. This starts from building the company's smart digital strategy and digital performance indicators, passing through all the company's sectors that add value and change its business models to be innovative and automated while applying the best technology practices (artificial intelligence - ERP & CRM programs - Mobile APP & Cloud system applications - IoT & Smart Networking.. And others, in exchange for a monthly digital consulting contract paid on an open annual basis that guarantees the company's smooth operation and success in the application



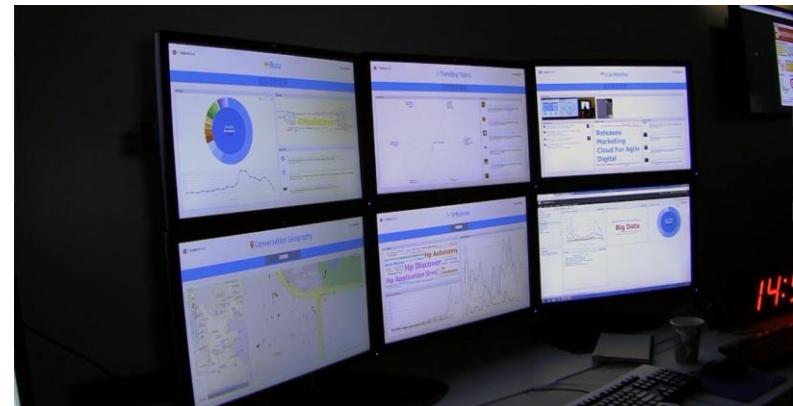
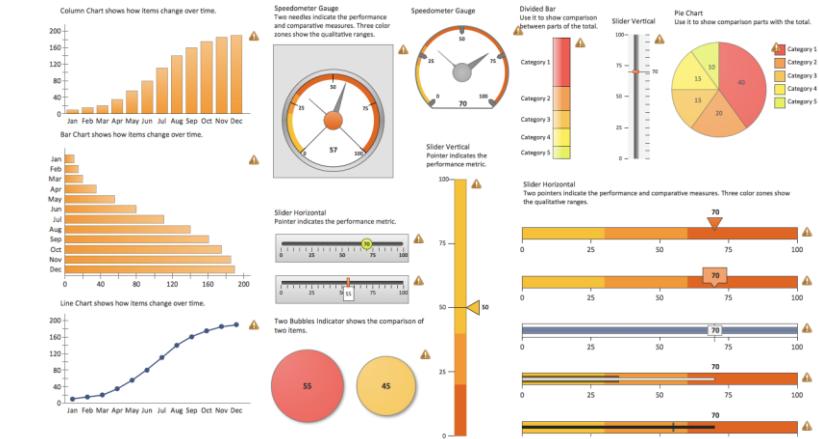
Components and benefits of a **smart franchise management system**

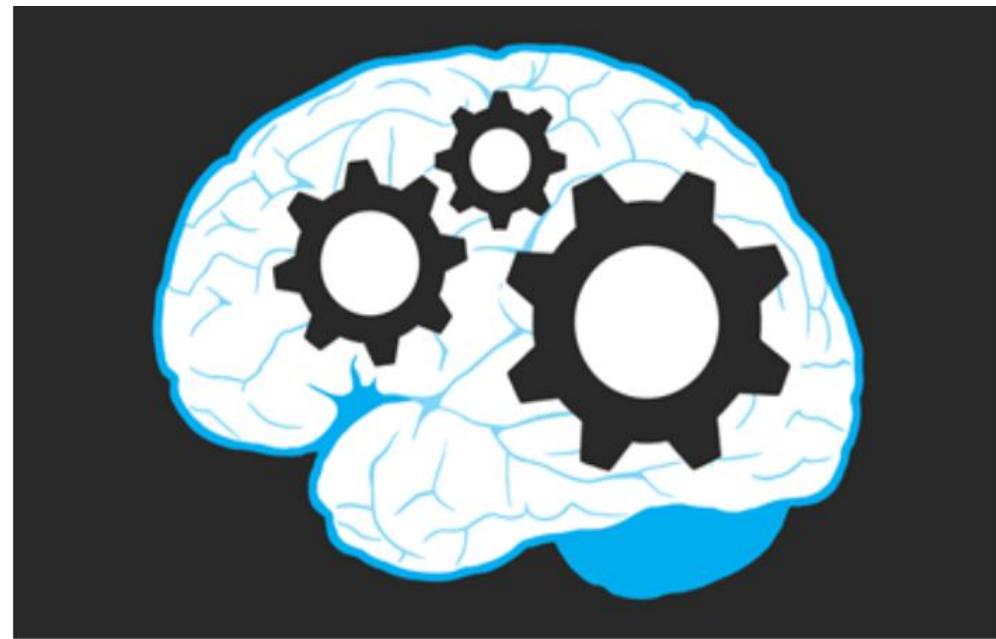
- ✓ Manage franchise branches from one place
- ✓ Developing and improving supply chains, including purchases and stores
- ✓ Controlling prices and offers
- ✓ System quality control
- ✓ Develop and improve financial performance
- ✓ Save costs and increase franchise revenue
- ✓ Integration with the financial and administrative systems operating in the company
- ✓ Integration with payment and billing systems
- ✓ Integration with sales and customer services systems
- ✓ Monitoring the agreement and notifying the end and beginning of contracts and their terms
- ✓ Ensuring the unification of the work system in all branches of the franchise
- ✓ Providing financial, administrative and organizational reports that support decision-making
- ✓ Supporting artificial intelligence systems for speedy decision-making
- ✓ The system is available on the web and a mobile version for faster communication

Building a center for measuring performance indicators & DSS

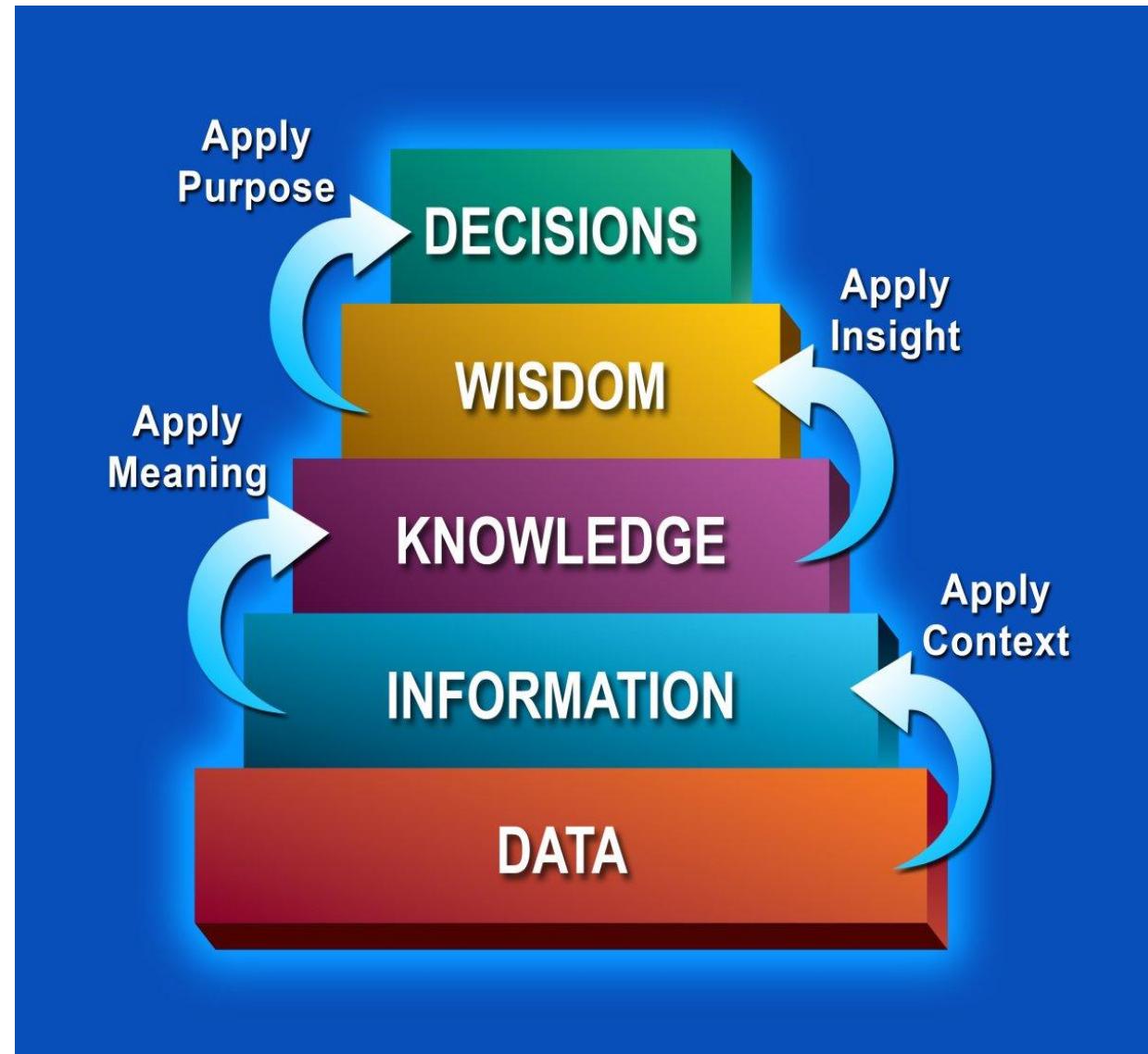


Percent of Tier 1 Capital Average Processing Time (Minutes) Tier 1 Capital vs Clearing Requirement





DSSQ



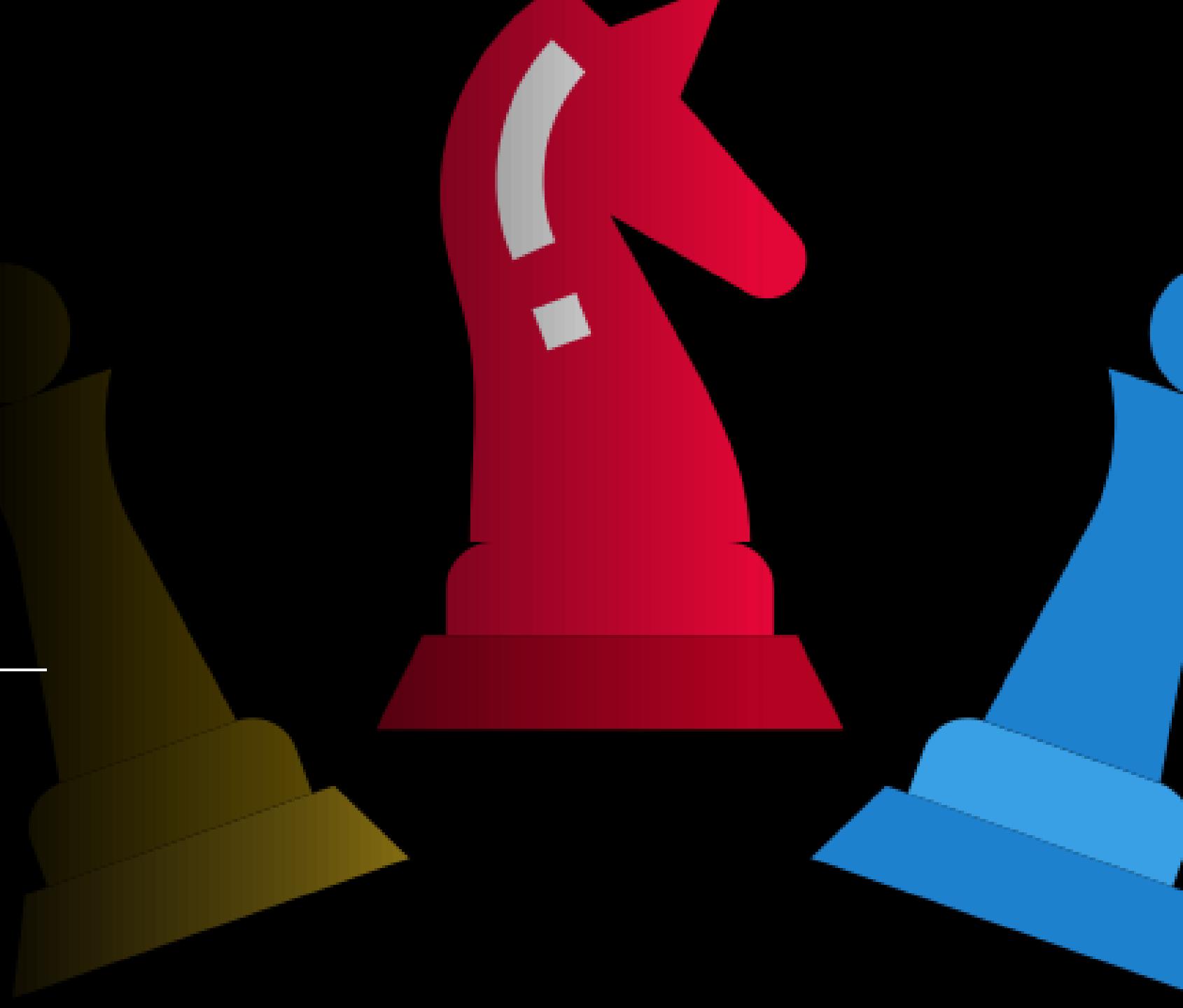


A company for
business incubators and accelerators





Our mission is to reshape the future of innovative business



Innovative
strategies fuel
profitable
investments

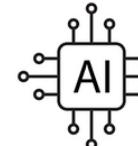
Our Experts & Professional Teams



Disruptive Innovation team



Business Consulting Team



Technology & AI Team



Sales & Marketing Team





**Success partners
from
technological and
economic groups
around the world**



Let us
help you
grow





Communicate with us ... Your Excellency advisors

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