

# Name

age: 18

residence: Florida

education: Undergraduate

occupation: None

marital status: Single



*"I'm looking for a job to help me pay for college and gain some professional experience, but my studies always come first."*

Ben is an 18-year-old college freshman majoring in computer science. He's a diligent and focused student, dedicating a significant portion of his time to his coursework and projects. While he had a part-time job during his senior year of high school, it was mostly for spending money, and he's now seeking a more consistent and reliable source of income to contribute to his tuition and living expenses. He's comfortable with technology and prefers tasks that are logical and structured.

## Comfort With Technology

### INTERNET



### SOFTWARE



### MOBILE APPS



### SOCIAL NETWORK



## Criteria For Success:

Clear and well-defined tasks: Ben prefers roles with specific responsibilities and measurable outcomes.  
Opportunities to apply his technical skills: He would like to utilize his computer skills or learn new ones.  
A structured and organized work environment: He values efficiency and clear processes.

## Needs

- A part-time schedule that accommodates his class schedule
- Consistent and predictable hours
- A job that pays a competitive wage
- A location close to campus or with convenient transportation
- A work environment that allows him to focus

## Values

- Logic and Efficiency
- Intellectual Curiosity
- Problem-Solving
- Independence and Responsibility

## Wants

- A job related to his field of study
- Opportunities for professional development
- A supportive and understanding supervisor
- A quiet and focused work environment

## Fears

- The job interfering with his academic performance
- Lack of flexibility from the employer
- A chaotic or disorganized work environment
- Difficult or unreasonable management
- Not gaining relevant experience