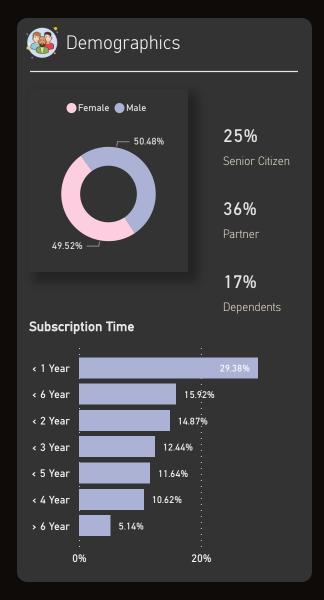
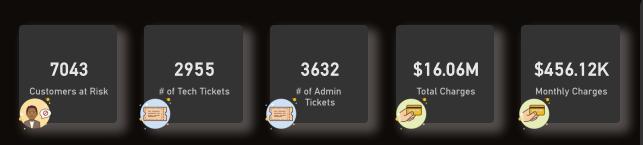
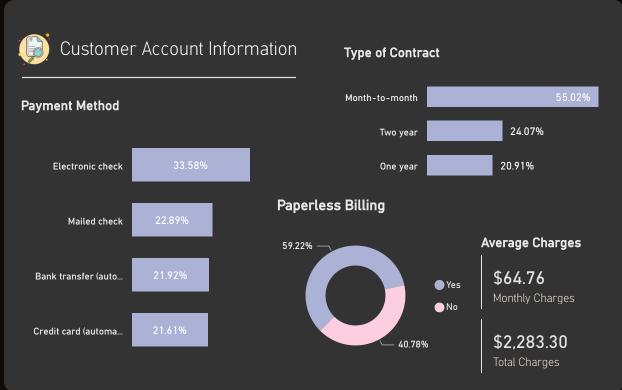


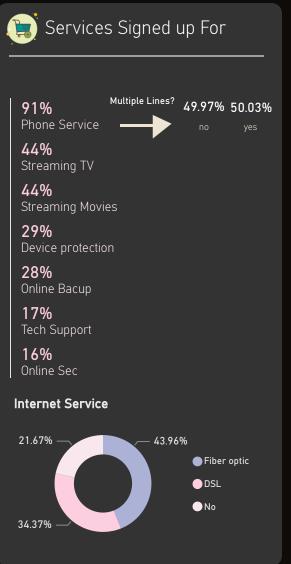
Churn

Risk Analysis









Risk Analysis Churn 3632 Filters # of Admin Tickets 2955 1869 26.54% 7043 \$16.06M # of Tech Tickets 7043 Total Charges # of Customers churn rate % Churn □ No Yes Churn by Internet Service Total Charges by Internet Service Churn rate by Payment Method 19.11% — - \$5.12M Fiber optic 41.89% — 16.71% ● Electronic check InternetService ● Fiber optic □ DSL Mailed check 18.96% DSL DSL Bank transfer ... Fiber optic No 7.40% - 15.24% Credit card (a... 45.29% -— \$1.01M ☐ No \$9.92M — 0% 50% Contract **Customers by Contract** Churn by Payment Method Churn by Length of Subscription Month-to-month 48.28% One year 50%42.71% 40% · 1526 -3096 Two year 29.51% InternetService 22.03% ____19.52% ● Fiber optic Months Subscribed 20% · **DSL** 11.27% 72 2.83% No 2421