

ANSHUL BHATNAGAR

Customer Service/ Sales

Contact

Address
Greater Noida - 201310

Phone
+91-9654052202

E-mail
anshbbhatnagar22@yahoo.com

Core Competencies

- Customer Service
- Inside sales
- CRM
- Negotiation
- Communication skills
- Pre sales queries and retention
- Clients Relationship
- Documentation

Technical skills

- MS Excel
- PowerPoint
- Canva AI
- Content Writing
- MS Word

Languages

English

Hindi

Diligent and results-oriented professional with extensive experience in Contact Center Operations and Real Estate Operations. Demonstrated expertise in optimizing operational efficiency, streamlining processes, and driving cost-effective solutions. Proven track record of managing large-scale projects, overseeing client relations, and ensuring seamless execution of business processes. Possesses strong analytical skills, adept at identifying opportunities for process improvement, and implementing strategic initiatives to enhance overall operational performance . Adept at leading cross-functional teams, fostering collaboration, and maintaining a customer-centric approach to meet organizational objectives.

Work History

2015-03 - Current	<i>PaceCity Partners (Self Employed)</i> Role: <i>Sale/ Lease Residential And Commercial Property</i> <ul style="list-style-type: none">• Managing lease and sales transactions for residential and commercial properties.• Working knowledge of Canva AI tool, Content creation• Conducting inside sales and addressing pre-sales queries to facilitate customer retention.• Managing high-net-worth and non-resident Indian clients for personalized service.• Participating in meetings and business conferences to engage with potential clients.• Ensuring the quality of services to enhance the company's goodwill and drive more bookings through effective market research.• Addressing queries from both brokers and clients to maintain smooth communication.• Coordinating site visits and consistently following up with clients to
2012 -2014	<i>Squareyards pvt. ltd</i> Team Support/ Senior Executive <ul style="list-style-type: none">● Properties related enquiries for Dubai and Mumbai clients.● Leads generation skills.● Email Marketing● Tele Sales● Team Handling● MIS Report

Education

2009	Bachelor of Commerce Shivaji University 2009
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Personal Dossier

Date of Birth: May 22 1983
Gender: Male
Nationality: Indian