

# NITIN KUMAR

## PROFESSIONAL SUMMARY

To work in challenging and growing atmosphere, to be at position where I can effectively utilize my knowledge, skills and talent for my organization with individual development and to be an asset for my organization.

## WORK HISTORY

### Academic Counselor, 03/2024 - 08/2024

Rus Education [Meduhub Edutech Pvt Ltd], Noida

- Assisted students in exploring and selecting career paths and made them understand about MBBS Abroad.
- Taken care of entire visa process and travel arrangements.

### Academic Counselor, 08/2023 - 11/2023

Edureify Technology Pvt Ltd, Noida

- Assisted students in exploring and selecting career paths.
- Focused on creating and converting prospects into admission.
- Built strong relationship with prospective students.

### Admission Counselor, 07/2022 - 11/2022

CollegeDekho [GirnarSoft Edu. Services Pvt Ltd], Gurugram

- Coordinated prospective students and helped them select right course.
- Increased enrollments by organizing webinars, prospecting students and converted those prospects into admissions.

### Immigration Consultant, 10/2021 - 06/2022

Y-Axis Solutions Pvt Ltd, Gurugram

- Advised clients on visa eligibility with thorough assessments of their unique situations.
- Converted prospective clients into onboarded clients
- Maintained up-to-date knowledge of immigration laws and policies to provide accurate advice to clients.

### Inside Sales Representative, 10/2020 - 09/2021

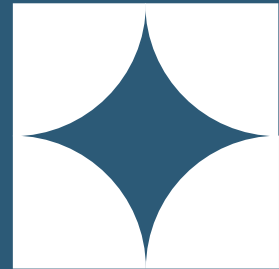
LG [Silaris Informations Pvt Ltd], Greater Noida

- Answered customers' questions regarding products, prices, and availability.
- Increased sales revenue by building strong relationships with clients and providing insightful product recommendations.

### Educational Counselor, 03/2019 - 03/2020

StudyMate [HT Learning Centres Ltd], Gurugram

- Organized schools visits and events to bring more students and converted those prospects into admissions.
- Served as a primary contact for scholarship, assisted students in getting a demo session.



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## SKILLS

Quick learning

Convincing power

Technology proficiency

Time management

Multitasking

Effective communication

## EDUCATION

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**Graduation (B.A.), 10/2018**  
Delhi University

**12th, 03/2008**  
CBSE Board

**10th, 03/2006**  
CBSE Board

## LANGUAGES

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Hindi

English

## HOBBIES

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Playing Indoor Games  
Listening to Music  
Singing Songs

## STRENGTH

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Positive attitude  
Strong work ethics  
Organizational skills  
Self-Motivated  
Attention to detail  
Team work