# ADJANNI A. DOCE

Holds over four years of experience in development financing with the Philippines' premier development bank; currently heads the credit and collection team of a four-star hotel

7011 Biak-na-Bato Street, Brgy. Olympia, Makati City (+63) 932-878-8996 agarbon@gmail.com

#### **WORK EXPERIENCE**

September 2014 – present

#### **HOTEL JEN MANILA BY SHANGRI-LA**

Pasay City

- Service Manager Finance (Credit)
  - √ Reduced the bad debts level by 77% since joining the company.
  - √ Gained approval for proposed credit lines of travel agencies
  - √ Manages a staff of two collectors

October 2010 – December 2013

#### **DEVELOPMENT BANK OF THE PHILIPPINES**

Cabanatuan Branch (Nueva Ecija) Subic Bay Freeport Zone Branch (Zambales) Regional Marketing Center - Central Luzon (Pampanga)

- Account Officer (Business/Government Loans)
  - √ Gained approval of proposed new and additional term loans; successfully renewed and converted credit lines; reviewed and restructured loan accounts; facilitated the release of loan proceeds; and other transactions necessary in managing both private and government accounts
  - √ Ensured clients' and Bank's compliance to the terms and conditions of loan contracts, and with Bank policies
  - √ Facilitated billing and collection of loan amortizations
  - √ Updated insurance coverage of all insurable collaterals
  - √ Regularly collected payments from problematic accounts

#### TRAININGS/SEMINARS

January-March 2014

#### REGISTERED FINANCIAL PLANNERS INSTITUTE

37<sup>th</sup> Registered Financial Planner Program

√ A program designed to enable every participant to acquire the expertise necessary to be a practitioner in the personal financial planning industry. January-February 2014

## **URBAN INSTITUTE OF REAL ESTATE**

Comprehensive Real Estate Seminar

√ A series of lectures totaling 120 hours that prepared aspiring Real Estate Brokers for the system and policies being enforced in the practice of the profession.

August 2009 – September 2010

### **DEVELOPMENT BANK OF THE PHILIPPINES**

Management Associates Program V

√ An intensive 13-month program undergone by a group of exceptional individuals from all over the Philippines, which tackled various facets of banking and prepared the participants for leadership roles in the organization.

#### **EDUCATION**

June 2004- April 2009

## UNIVERSITY OF THE PHILIPPINES – DILIMAN, QUEZON CITY

Bachelor of Science in Business Administration

Cum Laude (Rank 13<sup>th</sup> of 107 graduates of the program)

June 2000-March 2004

## STELLA MARIS COLLEGE - OROQUIETA CITY

High School Valedictorian

**SKILLS** 

-Adept in financial analysis

-Proficient in MS Office applications and Opera Property

Management System