PROFESSIONAL PROFILE



GAURAV MAHENDRU

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age: 36yrs

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Overview

I am self motivated and ambitious guy with full of energy and flexibility. I am highly organised and independent decision maker. I am able to strategize and prioritise things effectively to accomplish multi task and capable of keeping calm under pressure. Strong meeting, planning and facilitation skills. Able to communicate well with all organisational levels. Creative resourceful adaptable to changing priorities with a positive attitude and strong work ethics. Able to reach objectives with ease enthusiasm and passion.

Competent and diligent self-employed professional with more than 20 years of work experience in the field of FOOTWEAR, USED CARS TRADING, RESTAURANT and CAB SERVICES.

DETAILED PROFILE

WORK EXPERIENCE

At present diversely employed my capital, experiences and resources in lucrative businesses as per the present market zist. Description follows:

FROM JAN 2016

-Running a fleet of sedan cabs under my personal name and attached with leading taxi operators such as UBER, OLA etc. generating reasonable revenue on investment.

FROM 2011

-Also opted to be a part of rapidly growing automotive industry since aug 2011 under the brand name of CARNATION AUTO (a jagdish khattar initiative, ex maruti Suzuki india cmd), a established name in used certified cars sale & purchase under company name of m/s AUTONATION designated as proprietor operating two showrooms in

- MOTI NAGAR a automobile hub in NEW DELHI
- -SOHNA ROAD GURGOAN

Also taken franchisee support of other leading brand CAR TRADE in flourishing pre owned certified car industry operating under same name AUTONATION in NARAINA VIHAR, NEW DELHI

Having consolidated stock of more than 75 cars with stock profile of entry level hatchbacks, sedans to premium luxury cars, achieving monthly sale of 50 cars per month and attaining annual figures above 10cr. And growing every year. Also direct sale agent of banks such as HDFC BANK, KOTAK MAHINDRA, ICICI BANK for auto loans. Providing Motor Insurance services for our customers from leading companies as ICICI LOMBARD and L&T INSURANCE. Employed workforce of more than 25 employees. Achieved a respectable goodwill among the industry competitors.

FROM 2011

-Being a foodie and following my love for different cuisines pursuing restaurant in heart of south delhi LAJPAT NAGAR in april 2011 by the name of WAH JI

WAAH pursuing my norms of being vegetarian and serving vegetarian north Indian / chinese mouth watering menu. Running successfully under the proprietorship firm m/s HARGUN ENTERPRISES. We are much recognised brand with increasing fan following and counting. Prioritising customer satisfaction and delivering taste with health and hygiene had been our motto and presently having a staff of 25 people. Churning more than 1 cr annual turnover.

FROM 2002 TO 2011

Was engaged in three generation old footwear wholesale trading business. Out of four outlets i owned and handled one outlet in a partnership firm by the name m/s RAKESH FOOTWEAR with my younger cousin as a second partner in KAROL BAGH footwear wholesale market one of the biggest wholesale in india with more than 350 wholesale traders. We were stockist and distributors of more than 50 leading brands such as ACTION, RELAXO, SPARX with all india distribution network with strength of more the 1000 sub-distributors

and retailors . I started this venture in october 2002 and achieved an annual figure of more than 10 cr.

FROM 1995 TO 2002

Prior to this i worked in my other outlet of our family business as a senior marketing and operation head and looked after our two wholesale and one retail outlet by the name of m/s RAKESH CHAPPAL STORE PVT LTD at kotla mubarakpur south ex part 1 delhi. This business was started by my father and his brother in 1960. I started working in this business since 1995.

EDUCATIONAL QUALIFICATION

1997 Higher Secondary (CBSE) : Cambridge school

2000 Graduation B.com (pass): (Delhi University)

FAMILY

Got married in nov 2002 to CHARISHMA MAHENDRU. Have two kids son JANAV age 12 and daughter HAIZEL age 9.