

# Harsh Sahajwani

11+ years of experience with PMP, CSM, CSD, OCEJWCD, SCJP, FLMI

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Product & Project Management ■ Web, API & Mobile Development ■ SAAS & On Premise

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- **Diligent project manager offering a proven record of success** leading all phases of diverse technology projects; and computer programming experience.
- **Excellent communicator;** leverage technical, business and financial acumen to communicate effectively with clients and senior management.
- **Certified in agile and waterfall project management methodologies.** Known for ability to produce high-quality deliverables that meet or exceed timeline and budgetary targets.
- **Great in programming web and mobile.** Worked on different domains and developed high quality products and solutions using latest technologies.

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## Skills Summary

### Project Management:

Software Development  
Mobile Development  
Agile (Scrum) Development  
People Management  
Systems Integrations

### IT Project Lifecycle:

Requirements Analysis  
Resource Planning  
Costing & Budgeting  
Project Scheduling  
Development/QA/Rollout/Support

### Value-Added Leadership:

Cross-Functional Supervision  
Team Building & Mentoring  
Cross-Geographic Teams  
Client Relations & Presentations  
Vendor Management

- **Technologies, Frameworks & APIs** - Java, JSP, Servlets, JDBC, REST, SOAP, Freemarker, XML, XSLT, XSD, Javascript, NodeJS, AngularJS, Selenium, MEAN Stack, Android, MVC, Struts, Spring, Hibernate, JPA, Java Mail, Sitemesh, Log4J, Eclipse Plugin API, JUnit, Ant, Maven, Grunt, NPM, Bower
- **Tools** - Eclipse, CVS, SVN, Git, Github, BitBucket, STS, Microsoft Project, JIRA, Confluence, Rally, Crucible, Sharepoint, Webstorm, IntelliJ, PostMan, Ionic, TeamCity, Jenkins, APIGEE, Microsoft Project
- **Servers/Environments** - Apache Tomcat, AWS Elastic Beanstalk, AWS EC2, AWS S3
- **Databases** - MySQL, PostGres, Spatialite, MongoDB, Google Firebase
- **SDLC** – Agile, Scrum, Kanban, Waterfall
- **Cloud Technologies** - AWS IAM, S3, Glacier, CloudFront, Elastic Beanstalk, EC2, Route 53
- **Others** – Software as a Services (SAAS), On-Premise, Cloud, Google APIs

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## Career Progression

Organization	Last Position Held	Duration
Pitney Bowes Software (Noida, India)	ASSOCIATE DEVELOPMENT MANAGER	2011 till date
Dell Services (Noida, India)	SOFTWARE DEVELOPMENT ADVISOR	2010 to 2011
Computer Sciences Corporation (Noida, India)	SENIOR ENGINEER	2007 to 2010
Tech Mahindra Ltd. (Noida, India)	TECHNICAL ASSOCIATE	2006 to 2007
Belmaks Solutions Pvt. Ltd. (Faridabad, India)	TECHNICAL WRITER	2005 to 2006

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## Awards and Recognitions

- Innovation of the year nominee 2016 – Awarded for ownership and management of Developer Portal
- Awarded 4 times - Achieve Company Excellence Award – Awarded for excellent performance
- Certified Project Manager (Great Place to Work) – 2016, Awarded for high employee engagement scores
- Grand Slam Manager (Pitney Bowes Software) – 2015, Awarded for high employee engagement scores
- Innovation of the year nominee 2015 – Awarded for managing innovative product of Shipping APIs
- Make a Difference (Pitney Bowes Software) – Awarded for client centricity

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## Representative Projects

- **Pitney Bowes Developer Portal:** Technical Project management of Pitney Bowes Developer Portal that hosts all API products and their demos, used by enterprise & commercial developers. Built on top of self-service SAAS products. Used by clients like ProStar, Inrix, Weather Analytics, Liberty Mutual etc.  
*Results:* More than 10 successful global rollouts of new features in a year.
- **Location Intelligence APIs:** Directed global rollouts of new APIs. Managed all phases of the software development lifecycle (SDLC) for more than 20 APIs and onboarding of those APIs onto all systems like developer portal, ARIA, Apigee, GUAM, LHG, Okta. Complete SAAS offering.  
*Results:* Delivered industry-leading API products that clients like ADT, AirMap, Inrix etc. use for making business decisions based on location intelligence.
- **MapInfo Stratus Connect / Spectrum Spatial Analyst:** Both SAAS and On-Premise. Played role of scrum master and project manager, translated requirements from product owner to technical specifications, designing, developing and leading product development for customers like BrimBank, Flintshire etc.  
*Results:* Growth in revenue from \$50K to \$10M as a result of continued successful quarterly releases
- **Unite Booking System:** Led a development team and created roster to provide technical support, defect fixing, priority issues resolution, 24x7 production support and starting and resolving ORT calls.  
*Results:* Handled peak load at odd hours to provide production support and customer resolutions during peak booking season.
- **Vocalink:** Team leader and individual contributor for development and support of payments engine to process daily, monthly, faster and BACS payments.  
*Results:* The powerful engine was made capable of processing more than 5 Billion transactions resulting in processing of more than £ 3 Trillion worth of payments
- **Global Reinsurance Platform:** Built a platform from ground up to enable clients like Allianz Re, Swiss Re and Munich Re for reinsurance business.  
*Results:* Ensured defect-free releases through careful planning, testing and QA efforts.
- **Enterprise Application System:** Played a key role in software development and requirement collection from a Indian government client (Irrigation Department, Uttar Pradesh)  
*Results:* The B2B and B2C application resulted in less paperwork and faster records processing

## Roles and Responsibilities

- API Management in APIGEE - API Proxies, Products, Plans, Developers, Apps, Portals
- Development using Java, J2ee, Struts, Hibernate, Spring, JS, AngularJS, NodeJS
- HLD and LLD Design and Development, Scrum Master, Team Leader, Software Developer
- Making Component Model, Sequence Diagrams, Class Diagrams, Information Model, Physical model etc.
- Capacity Planning, Effort Estimation, Project Planning, Resource Planning, People Management
- Working with Sales to identify leads, presenting technical demos to clients, preparing sales pitch
- Risk Management and Mitigation, Requirements Collection and Traceability
- Project Management keeping cost, schedule and scope in check
- Plan projects, training, objectives, timelines, deliverables and milestones
- Management of customer facing environments, interaction with customer
- Managing operational organizations and processes, cross-geography teams and managing deliveries
- Managing deliveries of cloud services and implement improvement to processes and procedures

## Education & Certifications

- **Management** - Project Management Professional (PMP)
- **Scrum** - Certified Scrum Master (CSM), Certified Scrum Developer (CSD)
- **Java** - Oracle Certified Web Component Developer (OCEJWCD), Sun Certified Java Programmer (SCJP)
- **Insurance** - Fellow, Life Management Institute (FLMI) – LOMA 280, LOMA 290
- **Engineering** - Bachelor of Technology Honors (B.Tech), Kurukshetra University (Kurukshetra, India)