

# Gopal Dixit, Chartered Accountant

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Grand Omaxe, 603,  
Alpine-B, Sector – 93B,  
Noida–201304, U.P., India  
Mobile +91 9717495560  
Email: [cagdixit@gmail.com](mailto:cagdixit@gmail.com)

## EXECUTIVE PROFILE

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### Core Competencies

*Finalization of Accounts*

*Auditing & Taxation*

*Financial Planning & Control*

*Treasury Management*

*Project Finance*

*ERP Implementation*

*Commercial Acumen*

*Corporate Governance*

*MIS Development*

*People Management*

- **Highly accomplished and focused** finance professional with proven competencies in strategic financial planning and expertise in operations management. Fosters productive partnerships with internal stakeholders and clients, resulting in the attainment of corporate goals.
- **Noted for strong leadership**, team building and motivational training. Proactive with a total commitment to streamlining operations and controlling costs. Focused on values, corporate vision, and strategic planning to directly impact the success, growth and profits of business
- **Recognized by senior leadership, peers and subordinates** for tenacity and the ability to gracefully handle the dynamics of a rapidly changing environment. Effective as a collaborative business partner, excellent communicator with the ability to present financial and management reporting to target audiences

## PROFESSIONAL EXPERIENCE

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***Delhi Duty Free Services Pvt. Ltd. (Joint Venture of GMR Group & Aer Rianta International)***

### FINANCE CONTROLLER

JAN'10 to Present

Providing effective financial ownership to finance team, to enable strategic foresight into the business and also provide knowledgeable and accurate information to colleagues and stake holders for 160 million dollar business.

#### Key contributions & results:

- **Key strategist in** business planning, cost analysis and annual forecasting
- **Dashboard management** including Operational, Financial and Sales KPI's for Board and Investors.
- **Effective hedging** of rupee term loan through derivative/POS contracts with bank resulting in savings of 3.42% (6 million dollar) over market costs.
- **End to end process control** implementation with focus on Cash Management, Inventory Management and Product Pricing.
- **Achieved cost savings of 0.60 million dollars** on annual spends with strong negotiation techniques.
- **Awarded** "Star Leader of the Year" award.

***Track India Pvt. Ltd (GSA for Air Arabia and Air Asia Pan India)***

**ASSISTANT GENERAL MANAGER - FINANCE**

MAY'08 to JAN'10

Leaded the finance team pan India, for 77 million dollar travel and tourism business.

Key contributions & results:

- **Supervision** of four regional managers and eighteen branch accountants across India and ensuring books of accounts are closed and reconciled on regular basis.
- **Preparation and analysis of monthly MIS** showing profitability and fund position for individual branch as well as for the company as a whole.
- **Ensuring and managing vendor payments** at the branch as well as central level
- **Business reporting** to management and venture partners on periodical basis and variance analysis with business plans.

***Mohan Gupta & Co.***

**MANAGER – ACCOUNTS & AUDIT**

AUG'06 to MAY'08

Responsible for financial accounting, auditing and reporting requirements of the firm

Key contributions & results:

- **Supervision** of book keeping and accounting staff
- **Preparation** of Balance Sheet, Profit & Loss Account and other financial reports
- **Handing taxation matters** related to Income Tax, Tax Deducted at Source (TDS), Service Tax
- **Overall planning & supervision** of the audit, including supervision of audit staff
- **Finalizing the audit** including report writing

**ACADEMIA & AFFILIATIONS** 

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**PROFESSIONAL**

Chartered Accountant – ICAI (May'2006)

**TECHNICAL**

Diploma in Computer Applications – MS Windows, MS Office, MS NAV, TALLY & BUSY

**PERSONAL INFO** 

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DOB : 27<sup>th</sup> September 1977

Nationality : Nepalese

Extra-Curricular: Listening Music.

LinkedIn : <https://in.linkedin.com/in/gopal-dixit-93942211>