

# Sanjog Majarkhede

Salesforce Developer

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Location: Nagpur, Maharashtra, India



## PROFESSIONAL EXPERIENCE

### Senior Technical Consultant, Perficient

Oct 2018 - Current | Nagpur

- 5+ years of professional experience in designing and developing solutions using Salesforce ecosystem.
- Completed Training and Certifications for Omnistudio
- Experienced in managing a team from the development perspective.
- Earned various Salesforce Certifications and Superbadges in the Trailhead.
- Have exposure to Scrum Methodology.
- Blogs published on Perficient's blog site

## SKILLS

- Apex Programming
- LWC - Lightning web components
- Salesforce Automation Tools
- Development using Omnistudio
- Deployment tools - Copado, Change Set, QuickDeploy, Workbench
- SOQL, SOSL
- API & Integration
- Mulesoft

## CERTIFICATES

- Platform Developer 1
- Javascript Developer 1
- Omnistudio Developer
- Industries CPQ Developer
- Marketing Cloud Email Specialist

## EDUCATION

### B.E. (Computer Science & Engineering)

Rashtrasant Tukdoji Maharaj Nagpur University  
2014-2018 | 74.02%

### H.S.C. (Computer Science)

Maharashtra State Board  
2012-2014 | 64.92%

### S.S.C. (10<sup>th</sup>)

Maharashtra State Board  
2012 | 83.00%

## PROJECTS

### BCBSMA BQI

The scope of this project was to build a modernized platform for BCBSMA's existing Blue Quote Individual (BQI) solution focusing mainly on New Business processes such as Prospecting, Quoting, Proposals, Account application (approval), Underwriting workflows and Member Enrollment.

**Client:** Blue Cross Blue Shield of Massachusetts

#### Responsibilities:

- Understanding the requirements and transforming them into technical solutions.
- Providing estimates on work along with managing tasks for the offshore team.
- Developing solutions using Salesforce and Omnistudio capabilities.
- Effective communication between onshore and offshore teams.

**Technologies used:** Sales Cloud, Vlocity/Health Cloud, Insurance Cloud, Experience Cloud, Copado

### BCBSMA M&E

This project's scope was to provide operations, maintenance, and application support for BCBSMA-developed Salesforce Applications. Also, suggest enhancement, improvement/optimizations for their Sales, PCMS, Dental and HR orgs.

**Client:** Blue Cross Blue Shield of Massachusetts

#### Responsibilities:

- Translating use cases and requirements into functional applications
- Providing estimates on work along with managing tasks for the offshore team.
- Design, build and maintain efficient, reusable and reliable code and OOTB (out-of-the-box) configuration.

**Technologies used:** Sales Cloud, Service Cloud, Experience Cloud, Health/Insurance Cloud, Copado

### Material Handling and Facility Solution

The project scope revolves around managing the salesforce solution for facility maintenance and material handling for the client.

**Client:** Onpoint Group (US)

#### Responsibilities:

- Responsible for delivery of the agreed-upon solution
- Work closely with the SA and PM on best practices and solutions
- Works closely with Quality Analysts to ensure delivery of quality solution

**Technologies used:** Sales Cloud, Service Cloud, Experience Cloud

## BLOGS

- Industries Document Generation
- Vlocity CPQ in a nutshell
- MuleSoft – The Solution for your connection