Sanjana Mehta sanjsmehta.com

Product, Strategy and Design

As a Product Manager my strengths encompass defining product vision, interfacing with clients, internal executives and my engineering team to bring the product vision to life. I partner with my team as a creative, strategic thinker to innovate and execute based on priorities and data.

Key Competencies: agile product management and strategy, product delivery, audience segmentation, data analysis, retention and engagement, usability heuristics, data modeling, SQL and RESTFUL APIs

Work Experience

- Product Manager, <u>Rakuten</u> (June '20 Present) Tokyo, Japan
 At Rakuten, we are building the next-gen API Gateway that helps teams leverage the latest microservice and container design patterns.
 - Plan end to end product development strategy to increase customer engagement by introducing features like API Discover Hub and improved Dashboard Analytics
 - Maintaining our KPI of 1 billion weekly transactions by harnessing cross team collaboration and onboarding new clients, both internal and external
- Product Manager, <u>Bitcoin.com</u> (Sept '19 Apr'20) *Tokyo, Japan* Our products make Bitcoin Cash more accessible.
 - Lead end to end product and strategy efforts across growth, engagement and platform for <u>Bitcoin.com Buy</u> and <u>Bitcoin.com Local</u> to achieve over 30% MoM increase in trade volume for Bitcoin.com Buy and 20% MoM increase in revenue for Bitcoin.com Local
 - Launched Steam integration to trade CS:GO items for Bitcoin Cash and Marketplace, a p2p, permission-less marketplace for buyers and sellers on Bitcoin.com Local
- Product Manager, Orb Inc (Nov '17 Sept '19) Tokyo, Japan
 Orb focuses on delivering fast, frictionless commerce with configurable coin economies on a distributed ledger that is secure, scalable, and easy-to-integrate into enterprise networks.
 - Planned and led two successful launches of our services around local currency wallet projects. Find more details <u>here</u>.
 - Built our API Standards to ensure we were releasing consistent and effective APIs
 - Responsible for all product initiatives at Orb. Owned following functional areas at Orb:
 Product Management, Product Design and Program Management
 - Worked with senior leadership to chart a vision for and develop our commercialized product.
- Visual Designer, Webstaff Co. Ltd. (Aug '16 Sept '17) Tokyo, Japan
 - Conceptualize and design the organization's marketing and communications materials
 - Web design and UX for the organization's website

Education

College of Engineering Pune, India - Electrical Engineering