

## **Nikhil Gusain**

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### **Career Objective**

Experienced in the retail business for Managing of various products and services. My strength lies in my abilities to lead people, set and focus on goals, commit to generating excellent customer experience and building on opportunities. I am confident of extending my contributions to the success of your company.

### **Work Experience**

#### **H&M India 2023 - Present**

H&M, Department manager in Hyderabad.

#### **Current responsibility**

- **People Management** - Making Daily and weekly work schedule on the regular basics and Working on their development and growth plans simultaneously
- **Product Management** - Collaborating with all the visual Merchandiser to showcase the product in the better way which enhances the customer experience
- **Sales and profit** - Working with team to achieve sales and profit through customer satisfaction and product knowledge. Analyzing reports and discussing with store managers to improve sales for the store and department

#### **Uniqlo Private limited, India (2019-2023)**

Uniqlo Manager Candidate (J2) | August 2022-August 2023

Senior Partner (F3) | February 2021-June 2022

Advance Partner (F2) | February 2020- January 2021

Partner (F1) | August 2019- January 2020

- Act as a store manager.
- Works on overall inventory management.
- Staff development.
- Managing sales and gross profit on monthly basis.
- Drive sales productivity and customer satisfaction.
- People Management.

#### **Self Employed (2017-2019)**

- Owned a food truck on the streets of Dehradun.

#### **Jack and Jones(Bestseller) (2016-2017)**

Fashion Consultant | June 2016-June 2017

- Achieve targeted sales
- Achieve customer satisfaction

### **Academic Background**

- Bachelor of Science in Hospitality and Hotel Administration IHM CT Hyderabad 2013-2016
- Sapience Sr. Sec School 2012 : 12<sup>th</sup> – 62%
- Bright Angles School 2010 : 10th CGPA – 7.8

### Trainings & Project Undertaken

#### (Industrial Training 2015)

Industrial training from NOVOTEL PUNE, in the following departments:

- Front Office
- Culinary
- Housekeeping
- Food & Beverage Service

### Skill Set

Leadership skills  
Team Management  
Pressure Handling  
Good Communication  
Hard Working

### Personal Details

Date of Birth	:	21-10-1994
Father's Name	:	Mr. S.S. Gusain
Mother's Name	:	Mrs. Laxmi Gusain
Gender	:	Male
Nationality	:	Indian
Home Town	:	Kotdwara
Permanent Address	:	60, Nathupur, P.O Kumbhichaur, Kotdwara, Pauri garhwal.
Mobility	:	Willing to relocate anywhere in India.

I declare that the details above are correct and true to the best of my knowledge.

**Nikhil Gusain**