# Job Description for Pricing Associate for APCER Life Sciences

Company Name: APCER Life Sciences

***Qualification –***

M.B.A. Finance/ Inter C.A./ CWA with 2-4 years of relevant experience, finance acumen and strong experience on MS Office (specifically excel, word and PPT). Preferred candidates worked in Finance or commercial teams. Candidate should have good knowledge of direct costs components, revenue components and margin analysis.

Curiosity and Ambition gives way to learning and learning is an on-going process. Candidates open to learn new skills in a dynamic field shall be welcomed.

***Job Description –***

* Pricing and profitability analysis – Creating financial proposals for new requests or change/ modification in original requests for potential or existing clients, along with Pricing and costing estimates for potential and existing clients to APCER.
* Preparation of budgets for client contracts and presentations – based on the financial proposal, create excel template-based budgets.
* Drafting of scope of work documents – updating financials on contract templates.
* Maintenance of team trackers – update to team trackers for tasks, pricing information, etc.
* MIS – regular updates to the stakeholders on deliverables

***Additional –***

This position will require good analytical & communication skills and email writing skills. Hands on experience with advanced excel, Power BI, MS Word, and PPT would be preferred. This is an In-office position, temporary WFH for a day or so in a week is permitted based on circumstantial requirements, at the sole discretion of the Manager.

Location: New Delhi