

IESHWARYA LAKSHMI DEKKAM

H.no:5-13,Mathanagar,Kodad,

Suryapet (Dist)

+91 9381993186

ishwarya2223@gmail.com

Marital Status : Married

Experience

DECEMBER 2019 - PRESENT

Flinto Learning Solutions, Hyderabad - *Business Development Manager*

- Managing sales and sending the daily reports on the cold and warm calling of the leads,sales of the product, creating and sending other reports and information requested by the reporting manager and head of the departments.
- Perform daily centre operations and act as a reporting manager for the centre staff training them on customer relations ensuring their performance and development.
- Organizing events with different kinds of activities to children in the centre and reporting the status of event leads.
- Holding monthly review meetings and submitting the daily and monthly reports on the operations and lead status. Managing the administration work with the help of back office staff to continuously improve centre performance.

OCTOBER 2017 - MARCH 2019

Accenture, Hyderabad - *Business Process Associate*

- Reviewing various ads on social media according to the client requirements.
- Responsible for gathering all business process analyst reports and creating a summary report for management and helped the production team to identify inefficiencies and suggested ways to increase productivity.
- Worked with different managers to develop process reports and made recommendations for improving productivity. Assisted in gathering process analysis data and developing monthly reports for management.

JULY 2016 - MAY 2017

Mahatma Gandhi International School, Hyderabad - *English Teacher*

- Worked as a English teacher for primary and secondary standard students.

Education

JUNE 2013 - MAY 2016

Osmania University - College for Women, Hyderabad - *Bachelor's in Science*

Obtained Bachelor's degree in Maths, Statistics and Computer Science with 76%.

JUNE 2011 - MAY 2013

SV Junior College, Kodad - *Intermediate*

Completed Intermediate education in Maths, Physics and Chemistry with 90%.

JUNE 2010 - MAY 2011

ST.JOSEPH'S CCR Vidyanilayam, Kodad - *Secondary School Certificate*

Completed Secondary school education from Andhra Pradesh Board of Secondary Education with 88%.

Certification

- ❖ Participated in the training session conducted at Osmania University and got certificated as “**Android Application Developer**”.

Skills

- MS Office
- Basics of Google Adwords
- MS Excel
- Tableau

Languages

- ☐ English
- ☐ Hindi
- ☐ Telugu

Declaration

I hereby declare that the above-mentioned information is correct upto my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

Place: Hyderabad

Ieshwarya