

IBM Global Services

3039 Cornwallis Research Triangle Park, North Carolina 27709

March 14, 2012

To whom it may concern,

Sanket Rajgarhia has been a member of IBM's Liquid program (<a href="https://www.facebook.com/BeLiquid">https://www.facebook.com/BeLiquid</a>) since August 15, 2011. Liquid is an alternative workforce model that IBM uses to accomplish technical work, and our members complete short term assignments, such as the design and construction of code components, for major IBM internal projects and projects for our clients. Members are paid by the outcome delivered and are required to meet minimum participation requirements to maintain their membership in the program. Members also earn a digital reputation associated with the quality and volume of work that they complete.

Sanket has remained in good standing in IBM Liquid since he joined the program. He maintains a stellar reputation in our program and has done exceptionally well in delivering outcomes across multiple IBM projects. Since reputation in Liquid is entirely objective, I am providing his member statistics below to back up our claim of his exceptional performance.

- In program for 29 weeks
- Registered to be considered for 124 assignments
- Completed 30 assignments successfully with a 100% acceptance and completion rate
- Performed the equivalent of 110 days of scoped work, earning 13,202 points
  - O The average member with 1+ years tenure earns 16,500 points per year, and Sanket is on pace for over 22,000
- Completed assignments in HTML/CSS, SQL, Lotus Symphony, Javascript, MS Excel Macros, C/C++

Sincerely,

and fuff

## David Hoffman