

# Sanket Lunawat

## CONTACT:

**Phone:** +91-8668532403

**Mail id:** sankett.lunawat@gmail.com

**LinkedIn:**

[www.linkedin.com/in/sanketlunawat](http://www.linkedin.com/in/sanketlunawat)

## QUALIFICATION:

### M.Sc. Bioinformatics

2018-2020,

Department of Bioinformatics, SPPU.

CGPA: 7.28/10.

### B.Sc. Biotechnology

2015-2018,

Dr. D.Y. Patil ACS College, Pune.

Result: 63.20%.

### H.S.C (12th)

2013-2015,

Result: 62.31%.

### S.S.C (10th)

St. Andrews High School, Pune.

Result: 76.91%.

## WORK EXPERIENCE:

### Sr.Research Associate | Upmarket Research

Sept 2021 – Present

Worked on various client reports and syndicate reports to help businesses take insightful decisions.

- 1.5 Year of experience in Market Research primarily in Healthcare domain as well as Cross Domain
- Well versed with Market Estimation with precise methodologies and accuracy
- Handling of client calls (mainly from Europe region) and understanding their precise or niche requirements.
- Primary research with key opinion leaders in the industry and contribution in building a panel of experts in the industry.
- Secondary research to build the analytical sections within each report and to identify data points/ market trends etc.
- Prepare dashboard, cost models, and presentations for various products used extensively in Healthcare Industry.

### **TECHNICAL SKILLS:**

- Market Estimation
- Excel, Excel VBA
- Python Data Analysis
- Financial Modelling
- Annual Report Scrutinization
- Dashboard Preparation
- Professional Content Writing

### **HEALTHCARE/LIFE SCIENCE DOMAIN KNOWLEDGE:**

- Bio-modeling of de novo prediction, structure visualization and analysis, docking, molecular dynamics, and structure- based protein/small molecules.
- Computer aided drug design.
- Clinical trial & research methodology.
- Mass spectrometry-GC-MS, UPLC-MS, QTOF, chromatography.
- Next generation DNA sequencing techniques and analysis.
- Biofuel/Bioethanol production from algal cells