

Business Content



Pre-configured processes can accelerate your SAP solution deployment.

Name	Selected
Baseline	No, not selected.
Finance-Led ERP	No, not selected.
Product Centric ERP	Yes, selected.
Service Centric ERP	No, not selected.

Integration Requirements



You selected these other integration requirements to be applicable as well:

Supplier	System	Area	Challenge	Process	InboundOutbound
Auggit Document Management System	Auggit		Drawings shall be maintained in the DMS and the reference to these documents should be maintained in SAP.	Mtl Master, PP-BOM and QM Specification	Inbound
Auggit Document Management system	Auggit		Digital copy of Invoices are maintained in the DMS application and the reference of these docs to be maintained in SAP against the Invoice (MIRO document)	Supplier Invoice processing	Inbound
Bank Integration	Core Banking System		Bank integration to exchange payment, collection and Bank stmt	Banking	Inbound
Inhouse developed Order processing App	Order Processing App		To collect orders from the Dealer and post this in SAP as Sales Order.	OTC Process covering Sales Order creation.	Inbound

Additional Requirements



There were no additional requirements specified to be applicable.

Localization



The countries and legal entities selected during your discovery:

Country	Legal Entities
India	1

Overview



You will find an overview of the selected scope items applicable for your business priorities below. The percentage indicates the number of selected scope items in comparison with the total scope items available for the particular business priority.

Business Priority	Percentage in scope	Items in scope	Items available
Analytics	8%	2	24
App. Platf. and Infrastr.	60%	3	5
Asset Management	57%	4	7
Database and Data Mngt.	24%	8	34
Finance	19%	45	233
Human Resources	0%	0	6
IT Management	100%	1	1
Intelligent RPA Cases	0%	0	27
Manufacturing	52%	45	86
R&D/Engineering	13%	4	30
SAP BTP Use Cases	0%	0	36
Sales	41%	28	69
Service	9%	1	11
Sol. for Specific Industries	0%	0	14
Sourcing and Procurement	33%	26	78
Supply Chain	37%	25	67

8%

Learn how to perform analytics and integration with best-in-class analytical solutions from SAP.

In Scope

Below you will find the unique scope items as part of your scope:

Scope item	Ref.	Prio	Phase	Q	A	Notes
Embedded Analytics in SAP S/4HANA Cloud	2P6	Medium	First	0	0	0
Embedded Analytics with SAP S/4HANA	BGH	Medium	First	0	0	0

60%

In Scope

Build, run, and extend your applications on a consistent application platform and infrastructure. Rely on your network of business applications to support every aspect of your business. With SAP application platform and infrastructure, you can ensure common standards, robust interoperability, and flexible extensibility.

Below you will find the unique scope items as part of your scope:

Scope item	Ref.	Prio	Phase	Q	A	Notes
Analytics for Production Unit - Plan/Actual Production Cost	2QW	Medium	First	0	0	0
Responsibility Management	1NJ	Medium	First	0	0	0
Situation Handling	31N	Medium	First	0	0	0

57%

In Scope

Asset information is needed in many different departments and asset information is fundamental for many business processes. An enterprise must have a common system of reference to identify all of its assets, for example to fulfil corporate governance regulations. Perform the corrective maintenance of technical objects whenever a breakdown or failure occurs. The plant maintenance component provides a comprehensive notification and order system to facilitate this process.

Below you will find the unique scope items as part of your scope:

Scope item	Ref.	Prio	Phase	Q	A	Notes
Improvement Maintenance	4VT	Medium	First	0	0	0
Operational and Overhead Maintenance	4WM	Medium	First	0	0	0
Proactive Maintenance	4HI	Medium	First	0	0	0
Reactive Maintenance	4HH	Medium	First	0	0	0

Database and Data Mngt.



24%

In Scope

SAP enables to create, consolidate, and maintain high quality master data that is the foundation of business processes and helps to simplify compliance with the ever growing, constantly evolving list of regulatory requirements.

Below you will find the unique scope items as part of your scope:

Scope item	Ref.	Prio	Phase	Q	A	Notes
Data Migration to SAP S/4HANA from Staging	2Q2	Medium	First	0	0	0
Data Protection and Privacy	5LE	Medium	First	0	0	0
Information Lifecycle Management	1KA	Medium	First	0	0	0
Mass Load and Mass Maintenance for Business Partner	1RK	Medium	First	0	0	0
Mass Load and Mass Maintenance for Product	1RM	Medium	First	0	0	0
Master Data Catalog for SAP S/4HANA Cloud	1I5	Medium	First	0	0	0
Produce and Sell Standard Products - Inventory Management	54U	Medium	First	0	0	0
Responsibility Management	1NJ	Medium	First	0	0	0

13%

In Scope

Gain market share through faster time-to-market, based on value-driven investment decisions. Align product development, manage production costs, and coordinate resources across entire lifecycle from sales, supplier sourcing, service.

Below you will find the unique scope items as part of your scope:

Scope item	Ref.	Prio	Phase	Q	A	Notes
Bill of Material Management	64F	Medium	First	0	0	0
Project Control - Finance	1NT	Medium	First	0	0	0
Project Control - Resourcing and Procurement	4RF	Medium	First	0	0	0
Project Control – Capital Projects	35F	Medium	First	0	0	0

19%

In Scope

Achieve excellence in financial management & accounting with regulatory compliance and improved margins. Achieve instantaneous financial insight at any time, from anywhere using best practices and machine learning automation, in place of excel.

Below you will find the unique scope items as part of your scope:

Scope item	Ref.	Prio	Phase	Q	A	Notes
Accounting and Financial Close	J58	Medium	First	0	0	0
Accounts Payable	J60	Medium	First	0	0	0
Accounts Receivable	J59	Medium	First	0	0	0
Actual Costing	33Q	Medium	First	0	0	0
Asset Accounting - Additional Depreciation Keys for Local GAAPs	6VB	Medium	First	0	0	0
Asset Accounting – Additional Depreciation Area	5HG	Medium	First	0	0	0
Asset Accounting	J62	Medium	First	0	0	0
Asset Under Construction – Additional Depreciation Area	5KF	Medium	First	0	0	0
Asset Under Construction	BFH	Medium	First	0	0	0
Bank Integration with File Interface	1EG	Medium	First	0	0	0
Basic Bank Account Management	BFA	Medium	First	0	0	0
Basic Cash Operations	BFB	Medium	First	0	0	0
Basic Credit Management	BD6	Medium	First	0	0	0
Bill of Exchange	1WQ	Medium	First	0	0	0
Cash Journal	1GO	Medium	First	0	0	0
Compliance Formats - Support Preparation	1J2	Medium	First	0	0	0
Direct Debit	19M	Medium	First	0	0	0
Document and Reporting Compliance	5XU	High	First	0	0	0
Event-Based Production Cost Posting	3F0	Medium	First	0	0	0
Event-Based Revenue Recognition - Sell from Stock	1K2	Medium	First	0	0	0
Financial Planning and Analysis	2FM	Medium	First	0	0	0
General Ledger Allocation Cycle	1GI	Medium	First	0	0	0
Inventory Valuation for Year-End Closing	BEJ	Medium	First	0	0	0
Margin Analysis	J55	Medium	First	0	0	0
Monitoring of Goods and Invoice Receipts	2V7	Medium	First	0	0	0
Organizational Flexibility in Financial Accounting	4PG	Medium	First	0	0	0
Overhead Cost Accounting	J54	Medium	First	0	0	0
Period-End Closing - Maintenance Orders	BF7	Medium	First	0	0	0

Scope item	Ref.	Prio	Phase	Q	A	Notes
Period-End Closing - Plant	BEI	Medium	First	0	0	0
Period-End Closing - Projects	BNA	Medium	First	0	0	0
Predictive Commitments Management	2I3	Medium	First	0	0	0
Produce and Sell Standard Products - Inventory Management	54U	Medium	First	0	0	0
Project Control - Finance	1NT	Medium	First	0	0	0
Provisioning of Overdue Receivables	2PD	Medium	First	0	0	0
Purchase Order Accruals	2VB	Medium	First	0	0	0
SAP Fiori Analytical Apps for Asset Accounting in Finance	2QY	Medium	First	0	0	0
SAP Fiori Analytical Apps for Financial Accounting	2JB	Medium	First	0	0	0
SAP Fiori Analytical Apps for G/L Accounting in Finance	BGC	Medium	First	0	0	0
Service Entry Sheet Based Accruals	63L	Medium	First	0	0	0
Standard Cost Calculation	BEG	Medium	First	0	0	0
Statistical Sales Conditions	34B	Medium	First	0	0	0
Universal Allocation	2QL	Medium	First	0	0	0

100%

Ensure efficient and effective IT operations leveraging built in tools and configuration guides.

In Scope

Below you will find the unique scope items as part of your scope:

Scope item	Ref.	Prio	Phase	Q	A	Notes
Output Management	1LQ	Medium	First	0	0	0

Manufacturing



52%

Develop real-time visibility and transparency over manufacturing operations, optimize manufacturing processes, materials and resources, and collaborate in global networks while lowering total manufacturing costs.

In Scope

Below you will find the unique scope items as part of your scope:

Scope item	Ref.	Prio	Phase	Q	A	Notes
Analytics for Production Unit - Plan/Actual Production Cost	2QW	Medium	First	0	0	0
Batch Management	BLF	Medium	First	0	0	0
Change Manufacturing Bill of Material for Production	3LO	Medium	First	0	0	0
Inbound Storage Tank Management - Process Manufacturing	3UK	Medium	First	0	0	0
Make-to-Order Production - Finished Goods Sales and Final Assembly	BJE	Medium	First	0	0	0
Make-to-Order Production - Process Manufacturing	3OK	Medium	First	0	0	0
Make-to-Order Production - Semifinished Goods Planning and Assembly	1BM	Medium	First	0	0	0
Make-to-Stock - Process Manufacturing Based on Process Order	BJ8	Medium	First	0	0	0
Make-to-Stock - Process Manufacturing Based on Production Order	2UG	Medium	First	0	0	0
Make-to-Stock Production - Discrete Manufacturing	BJ5	Medium	First	0	0	0
Make-to-Stock Production - Repetitive Manufacturing	BJH	Medium	First	0	0	0
Make-to-Stock with Co- and By-Products - Process Manufacturing	3L7	Medium	First	0	0	0
Mass Change Manufacturing Bill of Material for Production	3LP	Medium	First	0	0	0
Material Requirements Planning	J44	Medium	First	0	0	0
Nonconformance Management	2QN	Medium	First	0	0	0
Produce and Sell Standard Products - Inventory Management	54U	Medium	First	0	0	0
Production Capacity Evaluation	31L	Medium	First	0	0	0
Production Capacity Leveling	3LQ	Medium	First	0	0	0
Production Subcontracting - External Processing	BJK	Medium	First	0	0	0
Quality Management for Complaints Against Suppliers	2F9	Medium	First	0	0	0
Quality Management for Complaints from Customers	2FA	Medium	First	0	0	0
Quality Management in Discrete Manufacturing	1E1	Medium	First	0	0	0
Quality Management in Procurement	1FM	Medium	First	0	0	0
Quality Management in Sales	1MP	Medium	First	0	0	0
Quality Management in Stock Handling	1MR	Medium	First	0	0	0
Quality Management of Internal Problems	2QP	Medium	First	0	0	0

Scope item	Ref.	Prio	Phase	Q	A	Notes
Rework Processing - Stock-Manufactured Material	BJN	Medium	First	0	0	0
Rework Processing - Work-in-Process	BJQ	Medium	First	0	0	0
SAP Fiori Analytical Apps for Production Planning	2JD	Medium	First	0	0	0
SAP Fiori Analytical Apps for Quality Management	2V0	Medium	First	0	0	0
Serial Number Management	BLL	Medium	First	0	0	0
Subcontracting	BMY	Medium	First	0	0	0
Tank Trailer Filling with Residuals	42N	Medium	First	0	0	0

Sourcing and Procurement



33%

In Scope

Understand your organization's spend and remove inefficiencies with machine learning to increase profits by up to five times. The key to maximizing procurement's success in this critical role is to deliver consistent quality, savings, and compliance over time.

Below you will find the unique scope items as part of your scope:

Scope item	Ref.	Prio	Phase	Q	A	Notes
Batch Management	BLF	Medium	First	0	0	0
Consumable Purchasing	BNX	Medium	First	0	0	0
Direct Procurement with Inbound Delivery	2TX	Medium	First	0	0	0
Preferred Supplier List	4RI	Medium	First	0	0	0
Procurement of Direct Materials	J45	Medium	First	0	0	0
Procurement of Services	22Z	Medium	First	0	0	0
Produce and Sell Standard Products - Inventory Management	54U	Medium	First	0	0	0
Purchase Contract	BMD	Medium	First	0	0	0
Purchasing Rebate Processing	2R7	Medium	First	0	0	0
Real-Time Reporting and Monitoring for Procurement	1JI	Medium	First	0	0	0
Request for Price	1XF	Medium	First	0	0	0
Requisitioning	18J	Medium	First	0	0	0
Scheduling Agreements in Procurement	BMR	Medium	First	0	0	0
Serial Number Management	BLL	Medium	First	0	0	0
Subcontracting	BMV	Medium	First	0	0	0
Supplier Classification and Segmentation	19E	Medium	First	0	0	0
Supplier Consignment	2LG	Medium	First	0	0	0
Supplier Evaluation and Performance Monitoring	SL4	Medium	First	0	0	0

41%

In Scope

Maximize revenue and cash flow by managing and integrating the order-to-cash process across all touch points, channels, and functions. Improve days sales outstanding with multichannel, role-based access to accurate, real-time information.

Below you will find the unique scope items as part of your scope:

Scope item	Ref.	Prio	Phase	Q	A	Notes
Credit Memo Processing	1EZ	Medium	First	0	0	0
Customer Consignment	1IU	Medium	First	0	0	0
Customer Returns for Non-Stock and Service Materials	3TE	Medium	First	0	0	0
Customer Returns	BKP	Medium	First	0	0	0
Debit Memo Processing	1F1	Medium	First	0	0	0
Free Goods Processing	BKA	Medium	First	0	0	0
Free of Charge Delivery	BDA	Medium	First	0	0	0
Invoice Correction Process with Credit Memo	BKL	Medium	First	0	0	0
Invoice Correction Process with Debit Memo	BDQ	Medium	First	0	0	0
Lean Customer Returns	BDD	Medium	First	0	0	0
Planning Apps for Sales	100	Medium	First	0	0	0
Produce and Sell Standard Products - Inventory Management	54U	Medium	First	0	0	0
Returnables Processing	BDW	Medium	First	0	0	0
SAP Fiori Analytical Apps for Sales	1BS	Medium	First	0	0	0
Sale of Services	2EQ	Medium	First	0	0	0
Sales Commissions - External Sales Representative	2TT	Medium	First	0	0	0
Sales Contract Management	I9I	Medium	First	0	0	0
Sales Inquiry	1IQ	Medium	First	0	0	0
Sales Order Entry with One-Time Customer	BDH	Medium	First	0	0	0
Sales Order Fulfillment Monitoring and Operations	BKK	Medium	First	0	0	0
Sales Order Processing for Non-Stock Material	2ET	Medium	First	0	0	0
Sales Order Processing with Customer Down Payment	BKJ	Medium	First	0	0	0
Sales Order Processing with Invoice List and Collective Billing	BKZ	Medium	First	0	0	0
Sales Processing using Third-Party with Shipping Notification	BD3	Medium	First	0	0	0
Sales Quotation	BDG	Medium	First	0	0	0
Sales Rebate Processing	1B6	Medium	First	0	0	0
Sales Scheduling Agreements	3NR	Medium	First	0	0	0
Sell from Stock	BD9	Medium	First	0	0	0

9%

In Scope

Achieve customer service excellence with every service interaction. Exceed the needs of digitally connected customers with omnichannel customer service excellence. SAP solutions empower field and call center agents to increase productivity and responsiveness to all inquiries. By connecting agents with the right expertise and tools at the right time, you can inspire brand loyalty with every service interaction.

Below you will find the unique scope items as part of your scope:

Scope item	Ref.	Prio	Phase	Q	A	Notes
In-House Repair	3XK	Medium	First	0	0	0

Supply Chain



37%

In Scope

Integrates processes, people, products and assets to create a full-scale digital representation of the entire supply chain and delivers full visibility into everything that affects supply and demand, providing instant control and predictive capabilities.

Below you will find the unique scope items as part of your scope:

Scope item	Ref.	Prio	Phase	Q	A	Notes
Basic Available-to-Promise Processing	2LN	Medium	First	0	0	0
Batch Management	BLF	Medium	First	0	0	0
Core Inventory Management	BMC	Medium	First	0	0	0
Cross-Plant Transfer Posting	1P7	Medium	First	0	0	0
Direct Procurement with Inbound Delivery	2TX	Medium	First	0	0	0
Handling Unit Management	4MM	Medium	First	0	0	0
Intra-Company Returns Stock Transfers	5WI	Medium	First	0	0	0
Physical Inventory - Cycle Counting	4LU	Medium	First	0	0	0
Physical Inventory - Inventory Count and Adjustment	BML	Medium	First	0	0	0
Procurement of Direct Materials	J45	Medium	First	0	0	0
Produce and Sell Standard Products - Inventory Management	54U	Medium	First	0	0	0
Quality Management for Complaints Against Suppliers	2F9	Medium	First	0	0	0
Quality Management for Complaints from Customers	2FA	Medium	First	0	0	0
Quality Management in Procurement	1FM	Medium	First	0	0	0
Quality Management in Sales	1MP	Medium	First	0	0	0
Quality Management in Stock Handling	1MR	Medium	First	0	0	0
Return to Supplier	BMK	Medium	First	0	0	0
SAP Fiori Analytical Apps for Inventory and Warehouse Management	BGG	Medium	First	0	0	0
Serial Number Management	BLL	Medium	First	0	0	0
Stock Transfer Without Delivery	BMH	Medium	First	0	0	0
Stock Transfer with Delivery	BME	Medium	First	0	0	0
Subcontracting	BMY	Medium	First	0	0	0
Supplier Consignment	2LG	Medium	First	0	0	0