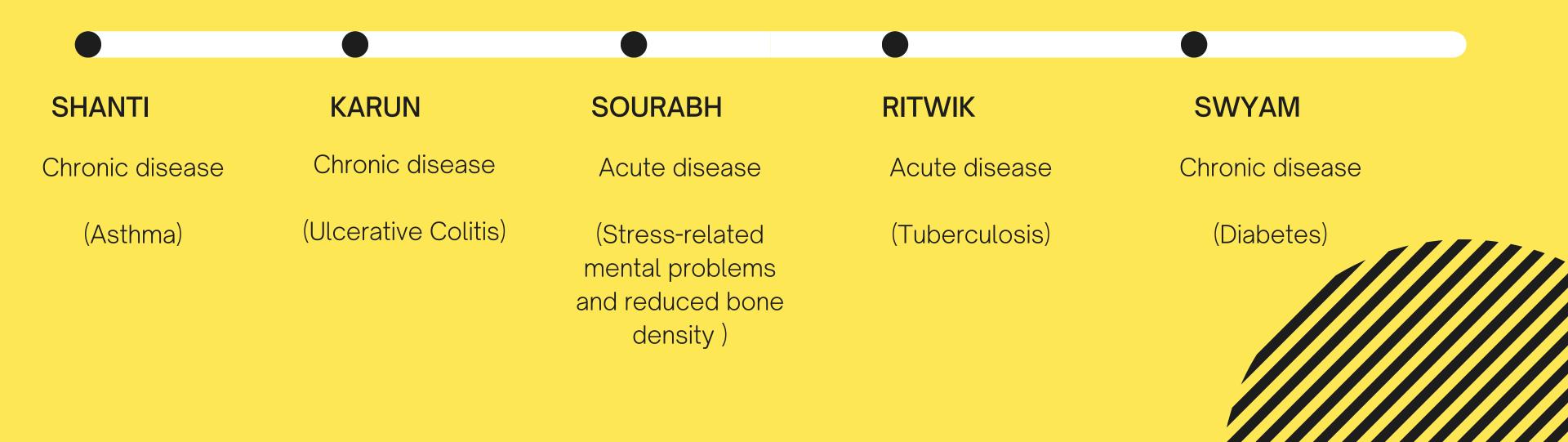
# DATA ANALYSIS

# QUALITATIVE ANALYSIS OF INTERVIEWS

## 1. TYPE OF DISEASE

Our aim here is to categorise potential users based on the type of disease they are suffering from.



# 2. MODES OF TREATMENT

Here we are analysing the different modes of treatments that interviewees prefer.

#### SHANTI

Allopathic

She is ready to switch to Ayurveda if provided an in-the-budget option.

#### **KARUN**

Ayurvedic and Homeopathic

He has reduced the intake of Allopathic medicines due to side effects

#### **SOURABH**

Allopathic

The intake of allopathic medicines has led to significant side-effects but he is not able to discover alternative solution and has rely on it.

#### **RITWIK**

Allopathic

He still believes that
Allopathic medicines
provide relief quickly
and there is no cure for
Tuberculosis in
Ayurveda/Homeopathy

#### **SWYAM**

Allopathic

He says that since there is no treatment for diabetes solely on ayurveda, he will continue allopathy but would prefer ayuveda side by side for other reliefs.

# 3. SIDE EFFECTS OF MEDICATION

Our aim here is to categorise potential users based on the type of side effects they are having.

#### **SHANTI**

Suffering from side-effects from past 6 months.

#### **KARUN**

Multiple side effects

(Joint Pain and Severe Tiredness.)

#### SOURABH

Due to intake of neuro-suppressants, he gets headache and dizziness. The prolonged intake of calcium tablets has led to kidney stone formation

#### **RITWIK**

Side effects like headache, dizziness, etc. He could not focus on studies for long durations of time.

#### **SWYAM**

Both mental and physical side-effects.

Daily pricking of skin to check insulin levels



# 4. COMMUNITY

Here we analyse whether interviewees want a community of relatable people or not.

#### SHANTI

She does not prefer discussing her problem in a community.

She would love to have advice from an acquaintance.

#### **KARUN**

His wife is interested in being part of a community. She interacts with new people, takes advice from them. She even found a good Ayurvedic doctor by being part of a Facebook group.

#### SOURABH

He believes that a community forum will help to learn about other's experiences and benefit from them.

#### **RITWIK**

Not interested in being part of a community.

He was so stressed at his treatment that he did not want to interact with new people.

#### **SWYAM**

He feels the community is not helpful since people only discuss problems with no plausible solution.

# 5. LIFESTYLE

Here we are analysing how a particular problem has affected an individual's lifestyle and whether they want to change it or not.

#### SHANTI

She remains a bit stressed because of the level of Asthma she's been suffering from along with the side-effects caused

#### **KARUN**

He used to remain stressed and annoyed, due to which he had terrible flare-ups of UC, which led to blood loss. He wants to change his lifestyle but needs some external motivation. He started morning walks recently.

#### SOURABH

- He has a hectic schedule and suffers from sleep deprivation and consumes meals at odd-times.
  He desires to have
- He desires to have good sleep quality and eats meals at the right times.
- He wishes to have a companion to involve in physical activity.

#### RITWIK

He realised the importance of health after suffering from Tuberculosis. But it is difficult for him to change his lifestyle. He still leads a sedentary lifestyle, and he does not have time due to his studies.

#### **SWYAM**

He has to consume calculated amount of meals to keep track of glucose levels and has to take insulin shots at regular intervals.



# 6. AWARENESS ABOUT AYURVEDA

Here we analyse how aware our potential users are about practices alternative to Allopathy.

#### **SHANTI**

Shanti is not much aware of Ayurveda and has been taking Allopathic medicines all her life. She suffers from multiple side effects now.

#### **KARUN**

He had complete knowledge about Ayurveda and Homeopathy. He has shifted his mode of treatment to Ayurveda. His wife got to know about the Ayurvedic medicine of UC through a community of people.

#### SOURABH

He is not aware about Ayurveda and wishes to have genuine information about his disease at one place.

#### **RITWIK**

He went to an
Allopathic doctor
because his father
knew the doctor. He
was not aware of
whether Ayurveda
could treat TB or not.
Also, he did not trust
Ayurveda.

#### **SWYAM**

He had explored many articles about Ayurveda and had decent knowledge about it. But he says that he had not seen any visible improvements in diabetes. Hence he lacks trust in it.

# 7. MOTIVATIONS

Here we analyse what motivates the interviewee to improve their health.

#### SHANTI

Her motivation factor was her children and grandchildren.
She has been suffering from Asthma since a very long time and is motivated to improve her health.

#### **KARUN**

He said that his primary motivation was his family and friends. He wants to live a healthy and peaceful life.

#### SOURABH

He is motivated by community forums and wants someone to hold his hand and support him in his journey.

#### **RITWIK**

He was scared that he had severe disease. If he had encountered some motivational articles or videos, he would be mentally stable. Also, his family is his motivation.

#### **SWYAM**

He said that his motivation factor was his family. Initially, he got good support from his friends and doctor. He wished there could be some motivating tech; it should help him.

# 8. REMINDERS AND NOTIFICATIONS

Here we analyse whether interviewees forget to take medicines on time or not. We also look at whether they would like to have reminders from the app.

#### SHANTI

She used to get reminders for her medicine from her family members only.

She said that if she could do it independently, she had not relied upon them.

#### **KARUN**

He forgets to take medicines sometimes, but it is not a big issue. So he would not like to use an app for reminders.

#### SOURABH

- He forgets
   medicine dosage
   and eats meals at
   improper times.
- He desires a reminder that reminds him about medicines and meal timings.

#### **RITWIK**

He had difficulty managing the medicine timings and dosage. He had to take five to six medicines daily, and he usually forgot to take medicines, so he would love to use an app that gives him reminders and notifications.

#### **SWYAM**

He told that he had a tough routine while managing different things in his school life. Initially, he used to forget a lot about his medicine.

Therefore he wished if he could earlier encounter any product which could remind him then it would have been great.

# TOP INSIGHTS AND FINDINGS

People are not aware of Ayurveda. They do not trust Ayurveda for the treatment of chronic diseases.

People need
motivation which
is either their
family or friends.
They want to
improve their
health for them

People are so busy in their everyday life that they do not give time to health and fitness.

People realise the importance of health only after it starts deterioratingneed help in keeping health well at all times.

People do not rely on online information related to health issues. People want genuine information relating to diseases which is sorted and available at one place

People want reminders for medication and meal timings Their response towards reward system in SHIFA App was greatly encouraging There is a mix
response of people
regarding being part
of a community.Some
people want to be a
part of the
community but want
to remain
anonymous

Wanted to become more independent and responsible over time-do not want to rely on others

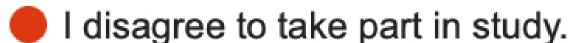
Most of the Interviewee said that they would not like any paid membership service

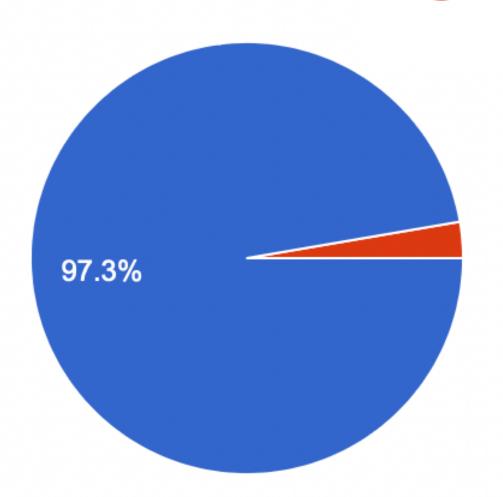
Q1. Please provide your consent to utilize the data gathered through this form for educational and research purposes. Your personal details will remain confidential at all times.

# **QUANTATIVE ANALYSIS**

Here we will analyse the responses from Google forms.

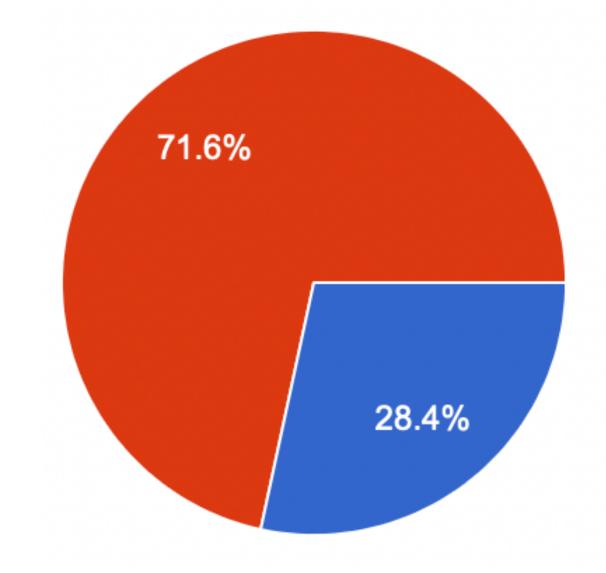






# Chart that shows a distribution of the potential users of the app

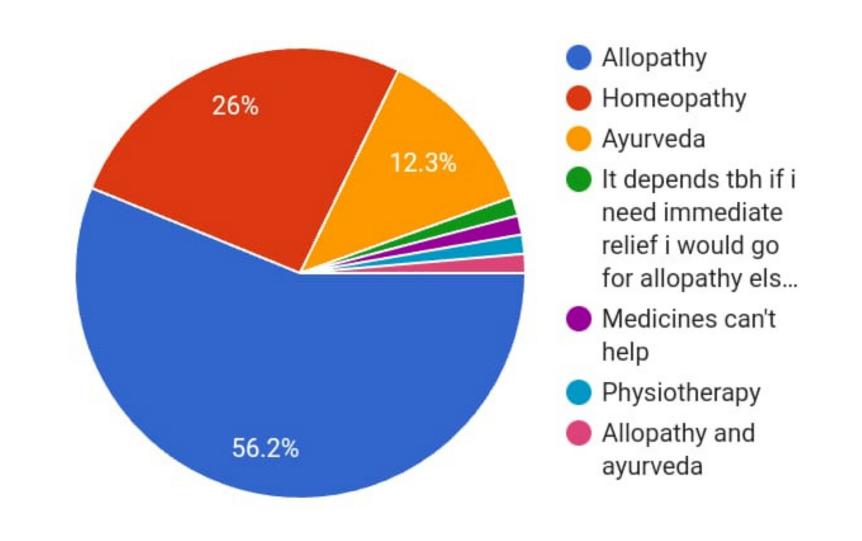
The 'Yes' part signifies people currently suffering from a disease who want to improve their health and change their lifestyle. The 'No' part shows that people who want to prevent further disease form a significant customer base.



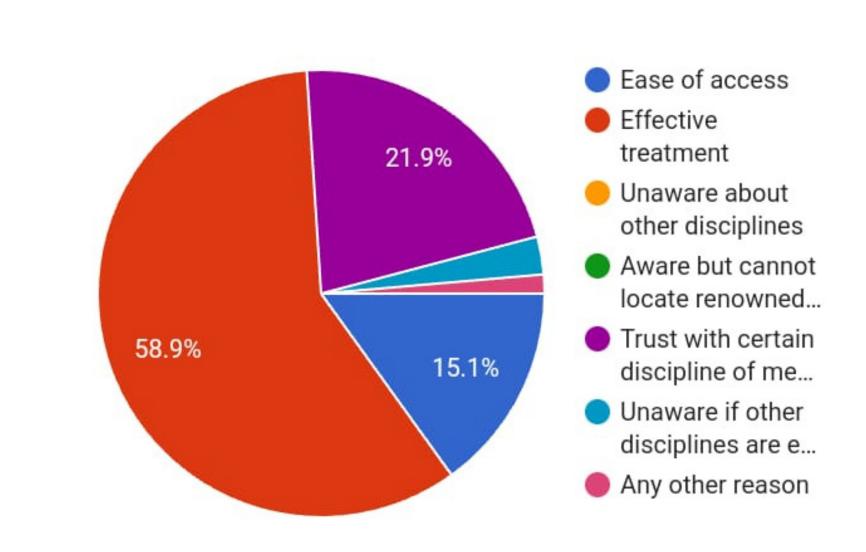


Which discipline of medicine do you prefer in case required?

Majority of the users still blindly follow Allopathy because of the lack of awareness and trust in Ayurveda.



Why do you prefer to opt for a certain discipline in comparison to others?



Which method of information do you trust to decide which medical practitioner to consult?

78.1%

12.3%

9.6%

#### **Word of Mouth**

Mostly, people trust the sources of treatment that other patients tell them

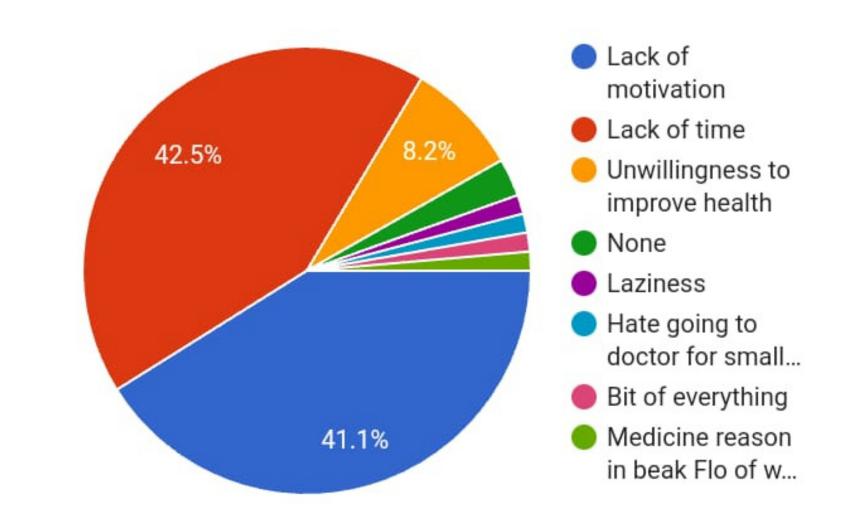
#### Media

Social media, although it can sometimes be misleading, is also trusted by a good amount of people

#### Strategy 3

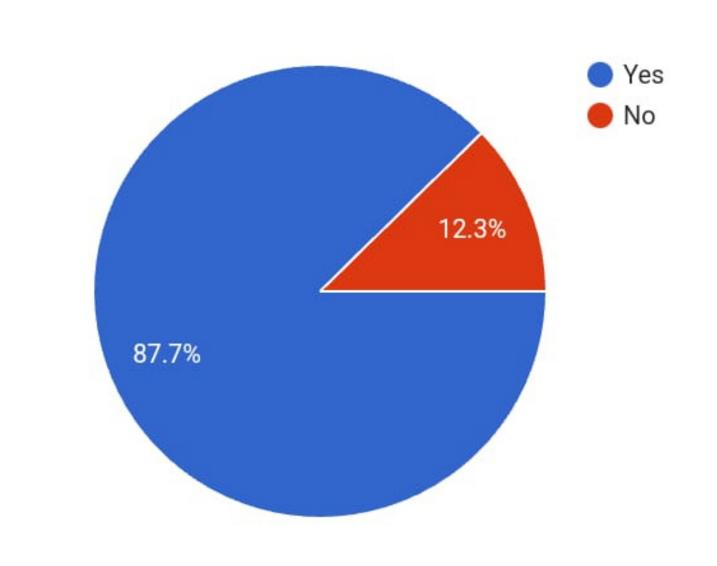
Other sources include qualification, reputation, online reviews, experience

What challenges do you face in remaining healthy?



# Do you wish to involve in exercise/yoga?

Majority of the users want to involve in Yoga knowing how beneficial it is. But, they are unable to find proper guidance and instructors which is what our app will provide.



Status of your/aforementioned person's health due to current treatment:

