


☐  DEV: Test with fake summary



# AI Sales Call Summarizer

☒ Use audio file instead of pasting transcript

## Upload Audio File

Upload a .wav or .mp3 file



Drag and drop file here  
Limit 200MB per file • WAV, MP3, M4A

Browse files



Sample Sales Call Recording.mp3 2.3MB



Extract Info



## Review Extracted Fields

Contact Name (Confidence: High)

Swajit

Company (Confidence: Low)

Unknown

Pain Points (Confidence: Medium)

['Manual reporting process that takes forever', 'Data not unified between CRM and marketing']

Objections (Confidence: Medium)

['Time it would take to set up and on board a new platform']

Interest Level (Confidence: High)

High

Next Steps (Confidence: Medium)

['Send over technical overview and pricing details', 'Follow-up call next week']

 Save JSON

 Generate Follow-Up Email

## Follow-Up Email Draft

Subject: Follow-up on Our Conversation - Next Steps

Dear Swajit,

I wanted to personally thank you for taking the time to speak with me yesterday about how our solution can address your organization's specific challenges. I appreciate the opportunity to

learn more about your current manual reporting process and data unification struggles between your CRM and marketing platforms.

As we discussed, it's clear that your team is facing significant pain points in this area. Specifically, you mentioned that the manual reporting process takes a considerable amount of time, which can be both inefficient and costly. Additionally, the lack of unified data across your systems makes it difficult to gain valuable insights into customer behavior and preferences.

I also understand that one of your primary concerns was the time required to set up and onboard a new platform. I want to assure you that our solution is designed with ease of implementation in mind. Our team will work closely with yours to ensure a seamless transition, minimizing any disruption to your daily operations.

Given your high level of interest, I'd like to move forward with sending over a technical overview and pricing details for your review. This will provide more information on how our solution can specifically address your pain points and concerns.

As a next step, I propose we schedule a follow-up call for [insert date and time] to discuss the details further. This will give you the opportunity to ask any additional questions and get a better sense of how our solution can benefit your organization.

Please let me know if this timeframe works for you, or if you'd prefer an alternative schedule. I look forward to speaking with you again soon.

Best regards,

[Your Name]



Update to HubSpot CRM