



AI Sales Call Summarizer

Paste your sales call transcript here:

Sales Rep: Hi, thanks for taking the time to chat today

Prospect: No problem, happy to connect.

Sales Rep: I'd love to learn more about your current analytics setup. What are some of the challenges you're facing?

Prospect: Well, we use a few different tools, but it's tough to get them all to work together. Pulling reports is a manual process and takes a lot of time.

Sales Rep: That's a common issue. Are there any specific integrations you wish were easier?

Prospect: Definitely. Our marketing and sales data are in separate places, and it slows down our reporting.

Sales Rep: Got it. Are you looking for a solution that can automate some of this?

Prospect: Yes, automation would be a big help.

Sales Rep: Any concerns about implementing a new platform?

Prospect: Just the time it might take to get set up.

Extract Info



Review Extracted Fields

Contact Name (Confidence: Low)

Ben

Company (Confidence: Low)

Chelsea ai

Pain Points (Confidence: High)

```
▼ [  
  0 : "Difficulty integrating analytics tools"  
  1 : "Manual report pulling process takes a lot of time"  
  2 : "Separate marketing and sales data slows down reporting"  
]
```

Objections (Confidence: Medium)

['Time it might take to get set up']

Interest Level (Confidence: High)

High

Next Steps (Confidence: High)

```
▼ [  
  0 : "Technical overview email"  
  1 : "Pricing details email"  
  2 : "Follow-up call next week"  
]
```

Save

[Generate Follow-Up Email](#)

Follow-Up Email Draft

Subject: Follow-up on Our Sales Call Today

Dear Ben,

I wanted to personally thank you for taking the time to speak with me today about how [Your Company Name] can help Chelsea AI streamline your analytics workflow. I appreciated the opportunity to discuss your specific challenges and explore how our solution can address them.

As we discussed, you're currently facing difficulties integrating your analytics tools, which is leading to a manual report pulling process that takes up a significant amount of time. Additionally, having separate data sets for marketing and sales slows down reporting and makes it challenging to gain a comprehensive view of your business performance. I understand how frustrating this can be, and I'm confident that our solution can help alleviate these pain points.

You also expressed some concerns about the time it might take to get set up with our platform. I want to assure you that we're committed to making the onboarding process as seamless and efficient as possible. Our team will work closely with you to ensure a smooth transition, and I'm happy to provide more information on our technical setup and support.

As discussed, I'll be sending over some additional materials in the coming days to help you better understand how our solution can meet your needs. These will include a technical overview email and pricing details email. We also plan to schedule a follow-up call next week to answer any further questions you may have and discuss the next steps.

Thank you again for your time today, Ben. I'm looking forward to continuing our conversation and exploring how [Your Company Name] can help Chelsea AI achieve its goals.

Best regards,

[Your Name]