



AI Sales Call Summarizer

☐ Use audio file instead of pasting transcript

Paste Transcript

Paste your sales call transcript here:

reports is a manual process and takes a lot of time.
Sales Rep: That's a common issue. Are there any specific integrations you wish were easier?
Prospect: Definitely. Our marketing and sales data are in separate places, and it slows down our reporting.
Sales Rep: Got it. Are you looking for a solution that can automate some of this?
Prospect: Yes, automation would be a big help.
Sales Rep: Any concerns about implementing a new platform?
Prospect: Just the time it might take to get set up.
Sales Rep: Understood. Next steps, I'll send you a technical overview and some pricing details. Would you be open to a follow-up call next week?
Prospect: Sure, that works.
Sales Rep: Great, I'll send over an email with the details.
Prospect: Sounds good, thanks!

Extract Info



Review Extracted Fields

Contact Name (Confidence: Low)

Unknown

Company (Confidence: Low)

Unknown

Pain Points (Confidence: Medium)

['Manual report pulling', 'Integrating marketing and sales data']

Objections (Confidence: Medium)

['Time it might take to get set up']

Interest Level (Confidence: High)

High

Next Steps (Confidence: Medium)

['Send technical overview and pricing details', 'Schedule follow-up call next week']

Save

Generate Follow-Up Email



Follow-Up Email Draft

Subject: Follow-up on Our Discussion Today

Dear Unknown,

I wanted to express my gratitude for taking the time to speak with me today about your current challenges in managing marketing and sales data. I appreciated the opportunity to understand your pain points, specifically manual report pulling and integrating marketing and sales data.

As we discussed, you're concerned that our solution may require a significant upfront investment of time to get set up. I understand this is a valid concern, and I'm happy to reassure you that our implementation process is designed to be efficient and minimize disruptions to your workflow.

Given the high level of interest you expressed in our solution, I'd like to provide you with some additional information to help inform your decision. I'll be sending over our technical overview and pricing details, which will give you a better understanding of how our solution can address your specific needs.

Before doing so, I'd like to schedule a follow-up call next week to answer any questions you may have and discuss the next steps in more detail. This will also provide an opportunity for us to explore how our solution can help you overcome your current challenges.

Please let me know if this timing works for you, or if we need to adjust the schedule further. I'm looking forward to speaking with you again soon.

Best regards,

[Your Name]

