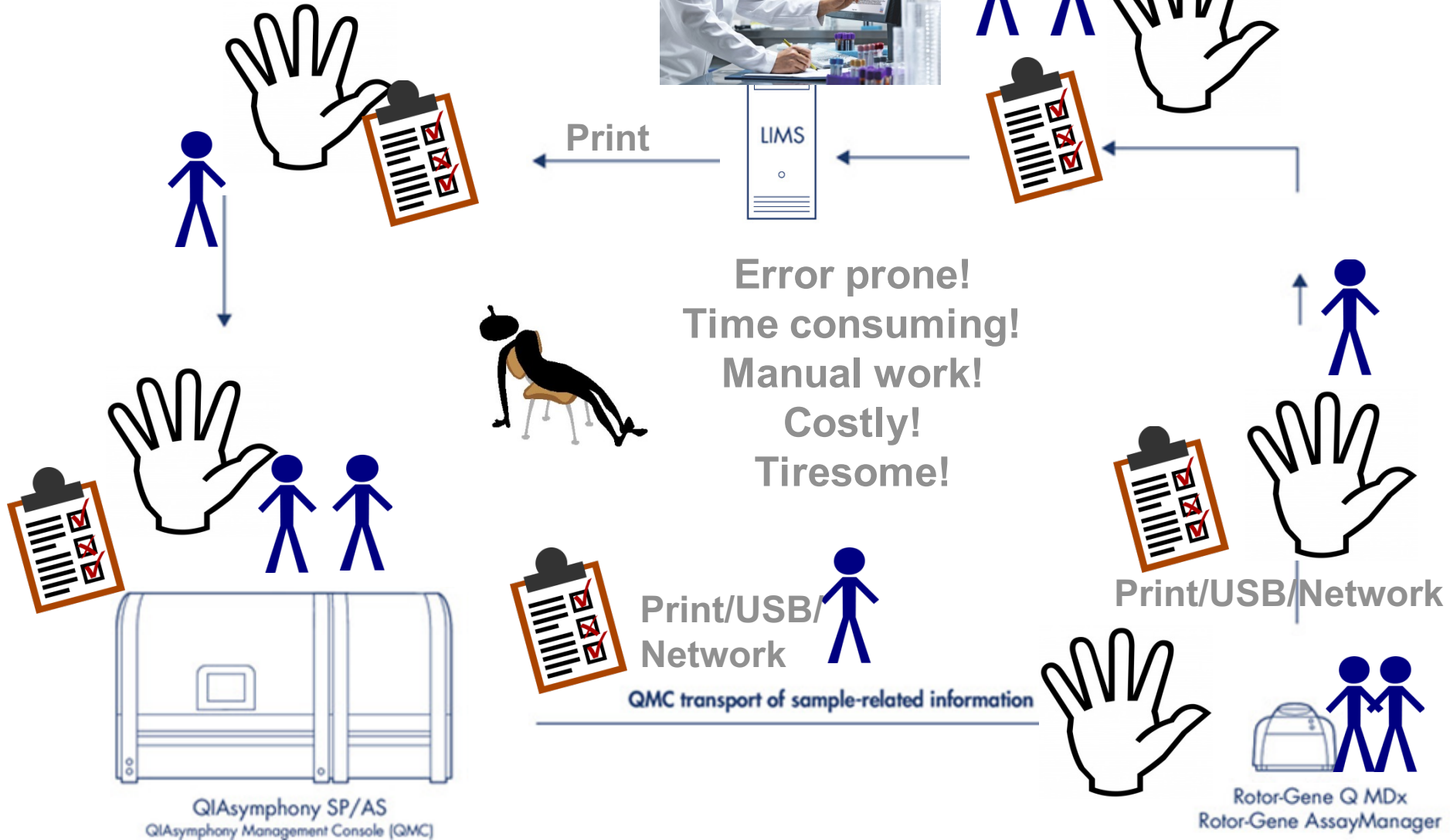
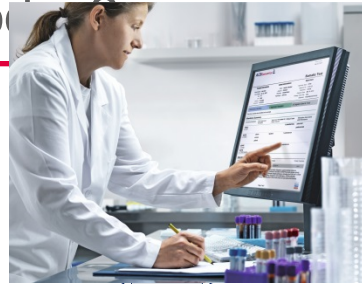
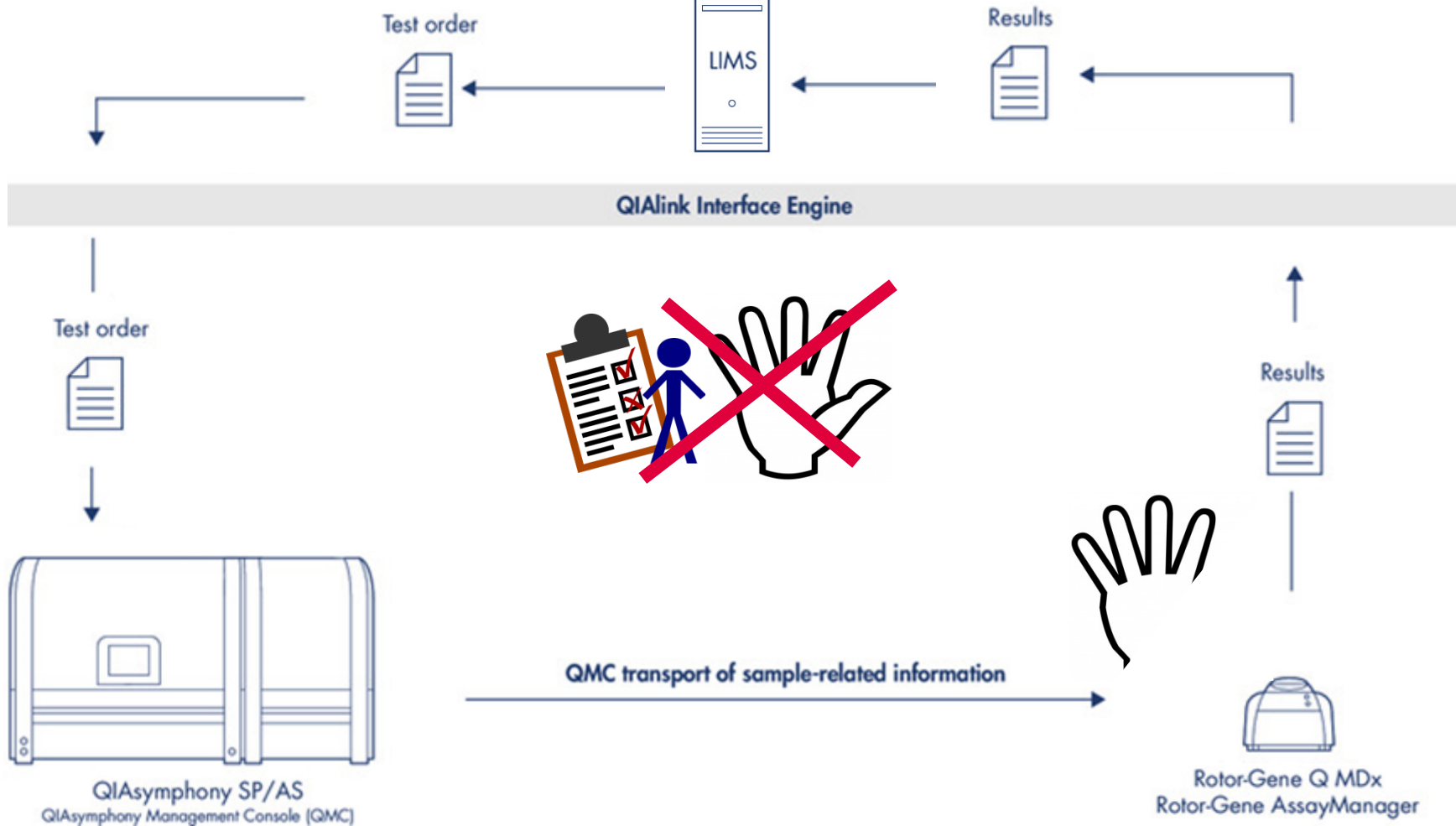


- Introduction
 - How does QIALink work?
 - **What do many labs do today?**
 - Features and Benefits to the customers
- What is in it for you?
- The QIALink Sales Process;
 - Whom to target?
 - Who does what and when?
 - FAQ
- What to order and where is it launched?
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QIALink – Repeat and compare.....



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- A seamless automatic connection between LIMS and the QIASymphony RGQ in a bi-directional manner.
- Great reduction of hands-on time.
- Great reduction in error prone steps within data management
- The customer can easily add new regulated tests as well as LDT/Homebrew assays
- QIALink stores all results in a database with an easy search function
- The customer can have an overview of non-processed samples
- Access is password protected and the built in user management ensures compliance with regulatory requirements
- The customer can chose to integrate only the RGQ

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- **Sample Counter/"ticker"** – You can be in control of results sent to LIMS (reagent rental) or samples been extracted on the QIASymphony
- **"Lock" you customer to the QIAGEN solution** – Customers with QIALink is less prone to change vendor. "Lock" the customer and expand their menu.
- **Ease the pain of the customer** – Be proud!