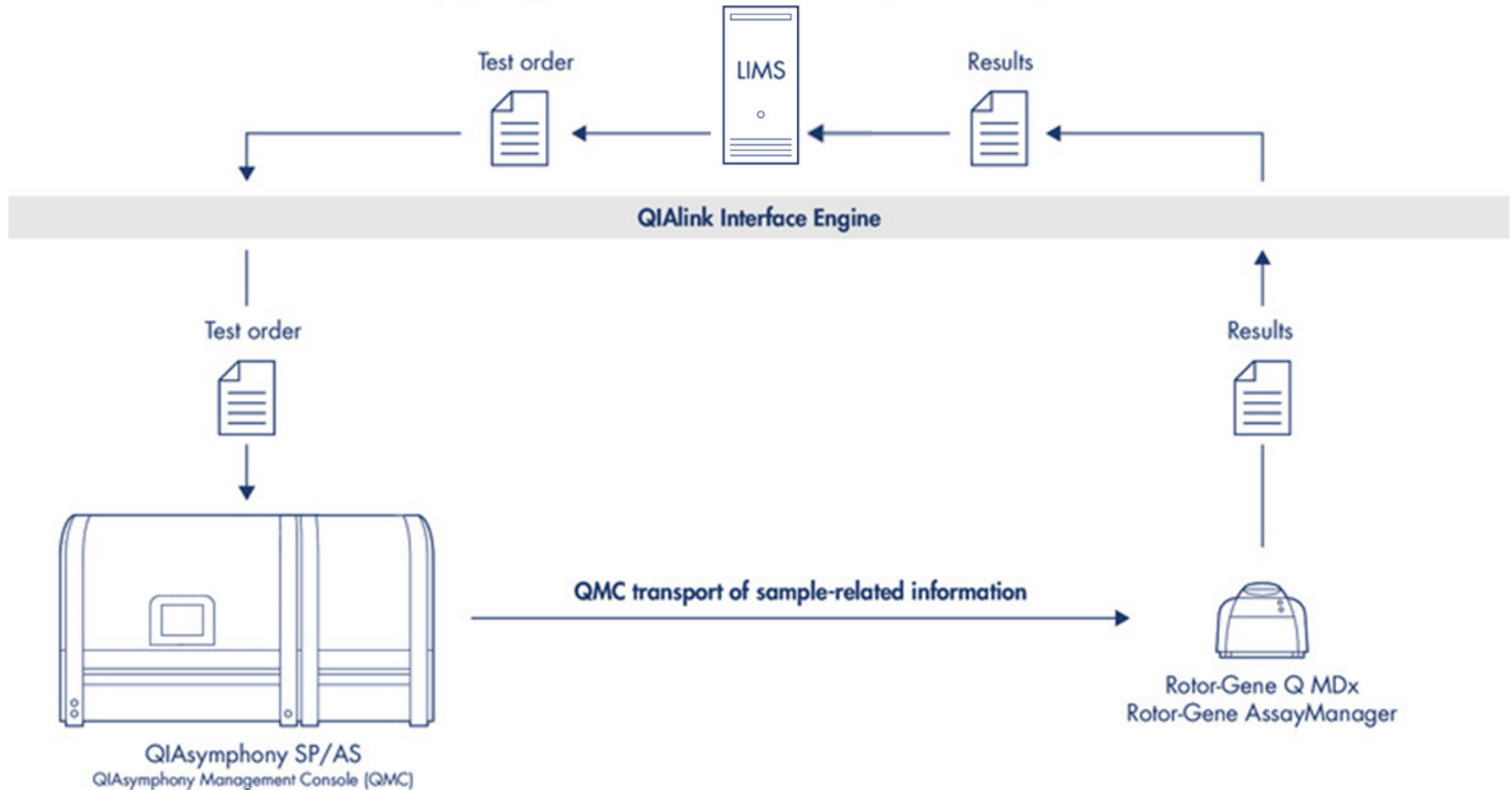


QIAlink v2.0 - Improved user-friendliness & additional features

QIAAsymphony RGQ MDx and LIMS integration using QIAlink



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Global Product Manager QIAAsymphony
Infect. Diseases-Business & Medical Lead

- Introduction
 - How does QIALink work?
 - What do many labs do today?
 - Features and Benefits to the customers
- What is in it for you?
- The QIALink Sales Process;
 - Whom to target?
 - Who does what and when?
 - FAQ
- What to order and where is it launched?
- Where to find information



- At the end of this session you will be able to:
 - Understand how QIALink works in general
 - Explain some of the features and benefits with QIALink to your customer
 - Understand what is in it for you (QIAGEN)?
 - Understand; The QIALink sales process
 - Know what to order
 - Know where to find information



Thank you for taking an active interest in your professional development.

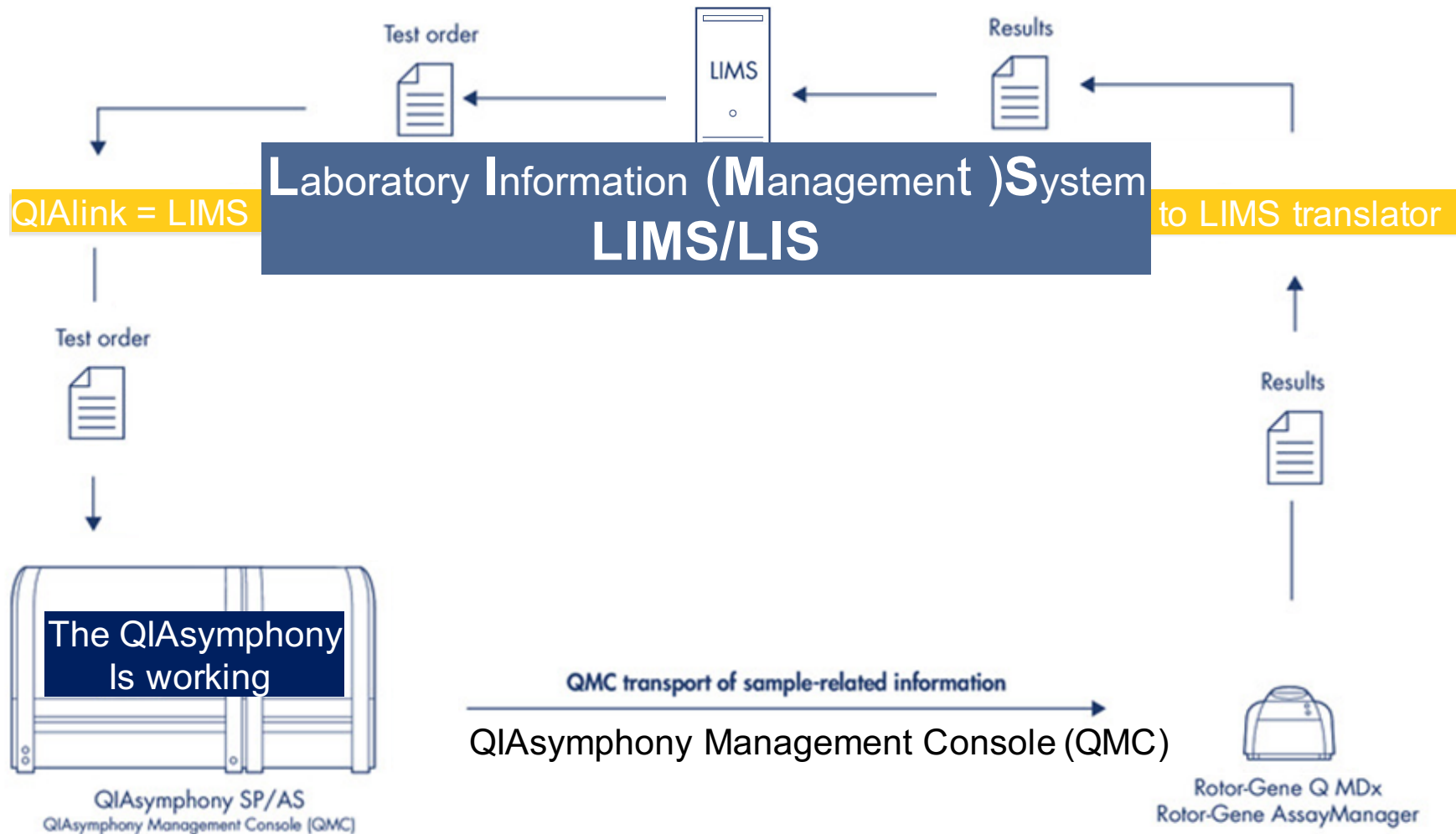
This self learning module for QIALink is designed to provide you with the keys to success to drive your MDx or LS business.

This course contains self test modules, so take notes along the way.

- Introduction
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QIALink – What is it all about 1?

QIALink is a **middleware** = a software inbetween other softwares = **enables communication** with LIMS/LIS

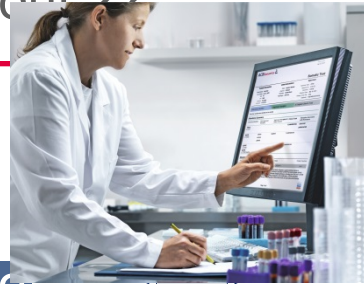


QIALink – What is it all about??

LIMS LIMS LIMS
LIMS LIMS LIMS
LIMS LIMS LIMS
LIMS LIMS LIMS



123456789
C. difficile
Stool



Middleware,
bi-directional communication

123456789
C. difficile Negative
Stool

QIALink = LIMS to QIASymphony translator (Manager) QIALink = RGQ to LIMS translator

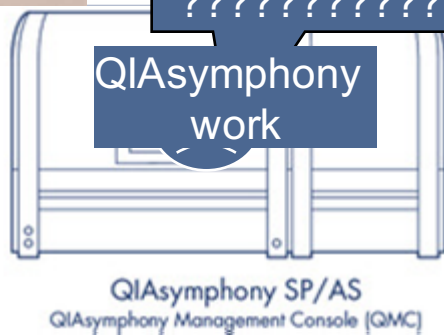
LIMS/LIS

Test order



LIMS
????????????????
????????????????
????????????????

QIASymphony
work

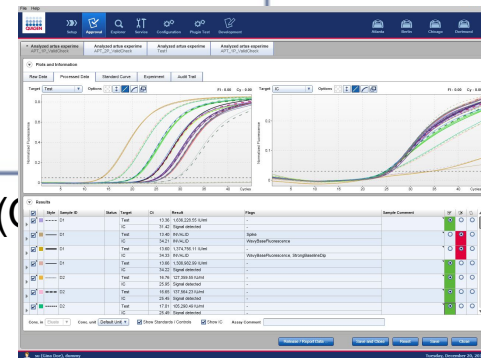


QIASymphony SP/AS
QIASymphony Management Console (QMC)

QMC transport of sample-related information

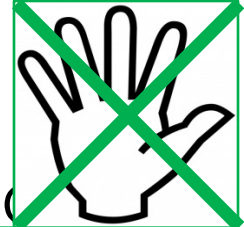
QIASymphony Management Console (QMC)

Results



- **QIALink is a translator (middleware)** – translate between LIMS/LIS and QS RGQ

- **QIALink is a facilitator (bi-directional communication)** – Enable automatic communication between LIMS/LIS and QS RGQ



- **QIALink is a "library"** – You can check how many samples has been processed
How many samples has e.g. been sent to LIMS/LIS?

Sample "counter"

Control

- **QIALink is a control station** - You can check if the sample has been processed