

# Custom Application Development

Our experienced system analysts and programmers work on your project from its conceptualization through and beyond its completion and implementation. We will manage the project engagement to ensure that the project remains on its intended course and within budget. It is easy to offer deployable systems and install them, but we will remain with you to ensure that your technical personnel and other employees can successfully use the application. We also offer customized support contracts to meet most of your needs.

## Offerings

Our Services in these areas are focused on:

- Application Development: This includes web based, client/server application development and enhancements to legacy applications
- Migration and Customization: This includes: version upgrade services, database migration, re-engineering, functionality upgrades and porting
- Guidance: When presented with a list of needs, Real Time's technical staff researches open source and commercial software solutions, which will save you valuable staff resources.
- Collaboration: Real Time's technical staff can work within the parameters of a larger project to assist your staff or other outside consultants; be it maintenance programming or specific development
- Specialization: As a staff, we specialize in a wide range of programming languages (Java, JavaScript, C/C++, Perl, PHP, HTML, CSS, to name a few) and open source software.
- Tools: The technical staff prides itself on a solid knowledgebase of open source options with new tools being researched on an ongoing basis
- OS Environment: Whenever possible, Real Time takes full advantage of Linux for the application environment because of its reliability, flexibility and low cost



- Development Environment: For the highest quality end product, the development environment and production environment should be the same. Beyond the benefits listed in OS Environment, Linux also has great flexibility, which ensures quicker development

## Pricing for Offshore Development/Support:

### Application Development and Maintenance Prices

**Payment:** Ubika offers three different payment schemes:

- Fixed hourly rate \$30 – 35 an hour (Time & Material)
- Fixed project-based outsourcing price (\$32-40 an hour)
- Fixed monthly salary for a Dedicated Development Team price (for 12+ months, 5-20 developers) - \$27-28 an hour.

Ubika's development process includes 3 Stages: **Alpha** version (Prototype/unit testing), **Beta** version + testing, Release stage (Live/Production).

### Project-based outsourcing payment steps:

- Down payment – 20%
- Beta-development is completed before release to the client's side – 35%
- Final payment within 30 days after project completion and release to customer side – 45%

For long-term projects, Ubika assigns dedicated programmers, who will work on these projects until completion, as well as for further product updates, redevelopment and customer support.

For more information,  
please call us or write  
to us today!

**Our Solutions:** Enterprise Solutions: • SAP • Oracle • J D Edwards • NetSuite  
Custom Application Development | QA Testing  
Application Integration, SOA & Web Services | Mobile Solutions

**Our Products:** Avalara ERP Tax Solutions | ERP Wireless Integrator | Ubika EAI

