

# Santiago Castillo

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## Education

Tufts University, Medford, Massachusetts 2021-2025

- B.A in Economics and Finance B.A in Computer Science (planned)

American School Foundation, Mexico City 2006-2020

- High School Diploma
- International Baccalaureate Diploma Programme Graduate
- 94.0 GPA, Top 10% of Class

Academic Projects & Activities

- Organizer for ASF Mexico's first official TEDxYouth conference, including but not limited to sponsorship recruitment, speaker coaching, revenue management and conference promotion

## Work Experience

Grupo Presidente México (Second largest hospitality group in Mexico) 2019  
Intern

- Proficient in Opera, engaged in VIP guest services, experience in F&B at the chain's luxury Polanco hotel's four restaurants
- Worked in sales and marketing and spearheaded a campaign to target sales among the up and coming middle class millennial Gen Z expenditure on B&L

Private Tutor 2018-2020

- Mathematics tutor for middle school level Algebra helping with homework and exam preparation 2 hours per week
- Improvements in Standardized testing scored by 6 times the predicted growth average for both students

## Technical Skills

- Proficient in social media management (Instagram, Twitter, Facebook)
- Basic Excel literacy
- Excellent drafting and writing abilities

## Interests

- Fluent in English and Spanish, conversational French
- Finance, Economics, Politics, Gastronomy, Literature Travel and Tennis

