

Santiago Hermo

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Employment	Monash University, Department of Economics. Lecturer (Assistant Professor). 2025– University of Oslo, Department of Economics. Postdoctoral Researcher. 2024–2025
Education	Brown University, Department of Economics. Ph.D. in Economics. 2018–2024 <i>Committee:</i> Jesse M. Shapiro, Peter Hull, Lorenzo Lagos, Neil Thakral. Universidad del CEMA, Departamento de Economía. M.A. (<i>Maestría</i>) in Economics. 2016–2017 Universidad de Buenos Aires, Facultad de Cs. Económicas. Bachelor degree (<i>Licenciatura</i>) in Economics. 2011–2015
Fields	Labor Economics, Labor market Institutions, Spatial Economics.

Visiting	Ministerio de Trabajo, Argentina. 2022-23 Visiting the <i>Subsecretaría de Planificación, Estudios y Estadísticas</i> on August 2022 and November 2022 to February 2023. Universidad del CEMA. August 2022 Joint Initiative for Latin American Experimental Economics (JILAE). Harvard University, Department of Economics. Fall 2022 Visiting student Stockholm University, Department of Economics. May 2021
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Working Papers	“Collective Bargaining Networks and the Propagation of Shocks.” Latest version: December 2025. Available at this link . Winner of 2024 AIEL “Carlo Dell’Arlinga” Young Labour Economist Award. Honorary mention at 2024 IDB Young Economist Prize. “From Workplace to Residence: The Spillover Effects of Minimum Wage Policies on Local Housing Markets.” (Joint with Gabriele Borg and Diego Gentile Passaro.) Latest version: August 2023. Available at arxiv.org/abs/2208.01791 .
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Publications	<p>“Labor market returns and the evolution of cognitive skills: Theory and evidence.” Hermo, Santiago, Miika Päällysaho, David Seim, and Jesse M. Shapiro (2022). <i>Quarterly Journal of Economics</i>. Available at doi.org/10.1093/qje/qjac022.</p>	
Work in Progress	<p>“Wage-Setting Constraints and Firm Responses to Demand Shocks.” (Joint with Manudeep Bhuller, Lukas Delgado-Prieto, and Linnea Lorentzen.) This project studies how wage-setting constraints affect the responsiveness of firms to demand shocks and analyzes the implications for the measurement of labor market power.</p> <p>“High Wage Collective Bargaining Units: The Effect of Unions on Firm Pay.” (Joint with Bruno Cardinale Lagomarsino and Andrés Mena.) This project uses AKM models and administrative data from Argentina to study the causal impact of collective bargaining agreements on firm pay.</p> <p>“Firms and the Evolution of Earnings Inequality in Argentina’s Volatile Economy.” (Joint with Martín Trombetta and Nicolás Sidicaro.) This project uses AKM models to estimate the importance of workers, firms, and sorting in explaining the evolution of income inequality in Argentina from 1995 to 2019.</p> <p>“The influence of successful students on their peers: Evidence from Chile’s college admissions.” (Joint with Diego Gentile Passaro and Diego Verdugo.) This project uses administrative data from Chile to study whether the success of students in the college admissions system spills over to younger students in their same school or classroom.</p>	
Invited Seminars	<p>2025: University of Mannheim, Department of Economics. University of Oslo, Frisch Center. BI Norwegian Business School.</p> <p>2024: UNLP, Instituto de Investigaciones Económicas. UCEMA, JILAEE. CAF Development Bank of Latin America and the Caribbean, Buenos Aires. Stockholm University, Department of Economics. VATT Institute for Economic Research.</p>	
Conference Presentations	<p>3rd Annual Oslo Labor-Public Workshop</p> <p>2024 Winter Meeting, <i>Society of Economic Dynamics</i></p> <p>39th Annual Meeting, <i>Italian Association of Labor Economics</i></p> <p>17th North-American Meeting, <i>Urban Economics Association</i></p> <p>Annual Conference, <i>International Society of Intelligence Research</i></p> <p>11th European Meeting, <i>Urban Economics Association</i></p> <p>LII Annual Meeting, <i>Argentine Association of Political Economy</i></p>	<p>May 2025</p> <p>Dec 2024</p> <p>Oct 2024</p> <p>Oct 2023</p> <p>Jul 2023</p> <p>Apr 2022</p> <p>Nov 2017</p>
Conference Participation	<p>NBER Summer Institute 2023, Labor Studies</p> <p>Price Theory Summer Camp 2022, University of Chicago</p>	<p>Jul 2023</p> <p>Jul 2022</p>

Fellowships and Awards	Carlo Dell’Aringa Young Economist Prize, AIEL. Italian Association of Labor Economics (AIEL).	2024
	Honorary mention, IDB Young Economist Award. Inter-American Development Bank (IDB).	2024
	Sarmiento Research Fellowship, Brown University. Center for Latin American and Caribbean Studies.	2022
	Inequality Project Funding, Brown University. James M. and Cathleen D. Stone Wealth and Income Inequality Project.	2021
	Young Researcher Award, Argentine Association of Political Economy.	2017

Relevant Work Experience	Research Assistant for Jesse Shapiro.	2019–23
	Amazon Internship.	Summer 2021
	Research Assistant for Neil Thakral.	Summer 2020
	Economics consultant at INTA, Argentina. National Institute of Agricultural Technology (INTA).	Spring 2018

Graduate Teaching Experience	Graduate TA, Brown University. <i>Applied Research Methods for Economists</i> (ECON 1629).	Fall 2023
	Prof. Lorenzo Lagos. <i>Industrial Organization</i> (ECON 1460). Prof. Grigorios Siourounis.	Spring 2020
	<i>Intermediate Microeconomics</i> (ECON 1100). Prof. Pedro dal Bo.	Fall 2019
	Graduate TA, Universidad del CEMA. <i>Mathematical Economics</i> (graduate). Prof. Manuel Calderón.	Spring 2018
	<i>Political Analysis 2</i> . Prof. Jorge Streb.	Spring 2018

Other Teaching Experience	Lecturer, Pre-college programs at Brown. <i>Behavioral Game Theory</i> . 4 weeks, online.	Summer 2020, 2024
	<i>Behavioral Game Theory</i> . 2 weeks.	Summer 2019, 2022
	<i>Economania</i> . 1 week.	Summer 2019, 2022
	Lecturer, Universidad del CEMA. <i>Applied Econometrics with R</i> . 9 classes, online.	April 2021
	Lecturer, Universidad de Buenos Aires. <i>Methodology of the Social Sciences</i> . Full semester.	2015–17

Refereeing	<i>American Economic Review: Insights</i> , <i>Journal of Applied Economics</i> , <i>Journal of Economic Behavior and Organization</i> , <i>Journal of the European Economic Association</i> , <i>Journal of Labor Economics</i> , <i>Journal of Labor Research</i> , <i>Journal of Public Economics</i> , <i>Journal of Urban Economics</i> , <i>The Economic Journal</i> , <i>The Quarterly Journal of Economics</i> (x3).	
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Service	Maintainer of <code>eventstudyr</code> R package. Co-organizer of Region/Urban/Spatial/Housing Online Brownbag. Website: <code>grad-student-urban-brownbag.netlify.app</code>	2024– 2023
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Languages	Spanish (native), English (fluent).
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Software	R, Python, STATA, QGIS, Git, L ^A T _E X.
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