

Santiago Hermo

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Contact information	<i>Phone:</i> +61 450 822 675 <i>Email:</i> santiago.hermo@monash.edu	<i>Website:</i> santiagohermo.github.io
Employment	Monash University, Department of Economics. Lecturer (Assistant Professor).	2025–
	University of Oslo, Department of Economics. Postdoctoral Researcher.	2024–2025
Education	Brown University, Department of Economics. Ph.D. in Economics. <i>Committee:</i> Jesse M. Shapiro, Peter Hull, Lorenzo Lagos, Neil Thakral.	2018–2024
	Universidad del CEMA, Departamento de Economía. M.A. (<i>Maestría</i>) in Economics.	2016–2017
	Universidad de Buenos Aires, Facultad de Cs. Económicas. Bachelor degree (<i>Licenciatura</i>) in Economics.	2011–2015
Fields	Labor Economics, Labor market Institutions, Spatial Economics.	
Visiting	Ministerio de Trabajo, Argentina. Visiting the <i>Subsecretaría de Planificación, Estudios y Estadísticas</i> on August 2022 and November 2022 to February 2023.	2022–23
	Universidad del CEMA. Joint Initiative for Latin American Experimental Economics (JILAEE).	August 2022
	Harvard University, Department of Economics. Visiting student	Fall 2022
	Stockholm University, Department of Economics.	May 2021
Working Papers	<p>“Collective Bargaining Networks and the Propagation of Shocks.” Latest version: December 2025. Available at this link. Winner of 2024 AIEL “Carlo Dell’Ariaga” Young Labour Economist Award. Honorary mention at 2024 IDB Young Economist Prize.</p> <p>“From Workplace to Residence: The Spillover Effects of Minimum Wage Policies on Local Housing Markets.” (Joint with Gabriele Borg and Diego Gentile Passaro.) Latest version: August 2023. Available at arxiv.org/abs/2208.01791.</p>	

Publications	“Labor market returns and the evolution of cognitive skills: Theory and evidence.” Hermo, Santiago, Miika Päälysaho, David Seim, and Jesse M. Shapiro (2022). <i>Quarterly Journal of Economics</i> . Available at doi.org/10.1093/qje/qjac022 .														
Work in Progress	<p>“Wage-Setting Constraints and Firm Responses to Demand Shocks.” (Joint with Manudeep Bhuller, Lukas Delgado-Prieto, and Linnea Lorentzen.) This project studies how wage-setting constraints affect the responsiveness of firms to demand shocks and analyzes the implications for the measurement of labor market power.</p> <p>“High Wage Collective Bargaining Units: The Effect of Unions on Firm Pay.” (Joint with Bruno Cardinale Lagomarsino and Andrés Mena.) This project uses AKM models and administrative data from Argentina to study the causal impact of collective bargaining agreements on firm pay.</p> <p>“Firms and the Evolution of Earnings Inequality in Argentina’s Volatile Economy.” (Joint with Martín Trombetta and Nicolás Sidicaro.) This project uses AKM models to estimate the importance of workers, firms, and sorting in explaining the evolution of income inequality in Argentina from 1995 to 2019.</p> <p>“The influence of successful students on their peers: Evidence from Chile’s college admissions.” (Joint with Diego Gentile Passaro and Diego Verdugo.) This project uses administrative data from Chile to study whether the success of students in the college admissions system spills over to younger students in their same school or classroom.</p>														
Invited Seminars	<p>2025: University of Mannheim, Department of Economics. University of Oslo, Frisch Center. BI Norwegian Business School.</p> <p>2024: UNLP, Instituto de Investigaciones Económicas. UCEMA, JILAE. CAF Development Bank of Latin America and the Caribbean, Buenos Aires. Stockholm University, Department of Economics. VATT Institute for Economic Research.</p>														
Conference Presentations	<table> <tr> <td>3rd Annual Oslo Labor-Public Workshop</td> <td>May 2025</td> </tr> <tr> <td>2024 Winter Meeting, <i>Society of Economic Dynamics</i></td> <td>Dec 2024</td> </tr> <tr> <td>39th Annual Meeting, <i>Italian Association of Labor Economics</i></td> <td>Oct 2024</td> </tr> <tr> <td>17th North-American Meeting, <i>Urban Economics Association</i></td> <td>Oct 2023</td> </tr> <tr> <td>Annual Conference, <i>International Society of Intelligence Research</i></td> <td>Jul 2023</td> </tr> <tr> <td>11th European Meeting, <i>Urban Economics Association</i></td> <td>Apr 2022</td> </tr> <tr> <td>LII Annual Meeting, <i>Argentine Association of Political Economy</i></td> <td>Nov 2017</td> </tr> </table>	3rd Annual Oslo Labor-Public Workshop	May 2025	2024 Winter Meeting, <i>Society of Economic Dynamics</i>	Dec 2024	39th Annual Meeting, <i>Italian Association of Labor Economics</i>	Oct 2024	17th North-American Meeting, <i>Urban Economics Association</i>	Oct 2023	Annual Conference, <i>International Society of Intelligence Research</i>	Jul 2023	11th European Meeting, <i>Urban Economics Association</i>	Apr 2022	LII Annual Meeting, <i>Argentine Association of Political Economy</i>	Nov 2017
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Fellowships and Awards	Carlo Dell'Aringa Young Economist Prize, AIEL. Italian Association of Labor Economics (AIEL). Honorary mention, IDB Young Economist Award. Inter-American Development Bank (IDB). Sarmiento Research Fellowship, Brown University. Center for Latin American and Caribbean Studies. Inequality Project Funding, Brown University. James M. and Cathleen D. Stone Wealth and Income Inequality Project.	2024 2024 2022 2021
	Young Researcher Award, Argentine Association of Political Economy.	2017
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Relevant Work Experience	Research Assistant for Jesse Shapiro. Amazon Internship. Research Assistant for Neil Thakral. Economics consultant at INTA, Argentina. National Institute of Agricultural Technology (INTA).	2019–23 Summer 2021 Summer 2020 Spring 2018
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Graduate Teaching Experience	Graduate TA, Brown University. <i>Applied Research Methods for Economists</i> (ECON 1629). Prof. Lorenzo Lagos. <i>Industrial Organization</i> (ECON 1460). Prof. Grigorios Siourounis. <i>Intermediate Microeconomics</i> (ECON 1100). Prof. Pedro dal Bo. Graduate TA, Universidad del CEMA. <i>Mathematical Economics</i> (graduate). Prof. Manuel Calderón. <i>Political Analysis 2</i> . Prof. Jorge Streb.	Fall 2023 Spring 2020 Fall 2019 Spring 2018 Spring 2018
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Other Teaching Experience	Lecturer, Pre-college programs at Brown. <i>Behavioral Game Theory</i> . 4 weeks, online. <i>Behavioral Game Theory</i> . 2 weeks. <i>Economania</i> . 1 week. Lecturer, Universidad del CEMA. <i>Applied Econometrics with R</i> . 9 classes, online. Lecturer, Universidad de Buenos Aires. <i>Methodology of the Social Sciences</i> . Full semester.	Summer 2020, 2024 Summer 2019, 2022 Summer 2019, 2022 April 2021 2015–17
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Refereeing	<i>American Economic Review: Insights, Journal of Applied Economics, Journal of Economic Behavior and Organization, Journal of the European Economic Association, Journal of Labor Economics, Journal of Labor Research, Journal of Public Economics, Journal of Urban Economics, The Economic Journal, The Quarterly Journal of Economics</i> (x3).	

Service	Maintainer of <code>eventstudyr</code> R package. Co-organizer of Region/Urban/Spatial/Housing Online Brownbag. Website: grad-student-urban-brownbag.netlify.app	2024– 2023
Languages	Spanish (native), English (fluent).	
Software	R, Python, STATA, QGIS, Git, L ^A T _E X.	
