

Santiago Hermo

Last updated: December 26, 2025

Contact information	<i>Phone:</i> +61 450 822 675 <i>Email:</i> santiago.hermo@monash.edu	<i>Website:</i> santiagohermo.github.io
Employment	Monash University, Department of Economics. Lecturer (Assistant Professor). University of Oslo, Department of Economics. Postdoctoral Researcher.	2025– 2024–2025
Education	Brown University, Department of Economics. Ph.D. in Economics. <i>Committee:</i> Jesse M. Shapiro, Peter Hull, Lorenzo Lagos, Neil Thakral. Universidad del CEMA, Departamento de Economía. M.A. (<i>Maestría</i>) in Economics. Universidad de Buenos Aires, Facultad de Cs. Económicas. Bachelor degree (<i>Licenciatura</i>) in Economics.	2018–2024 2016–2017 2011–2015
Fields	Labor Economics, Labor market Institutions, Spatial Economics.	
Visiting	Ministerio de Trabajo, Argentina. Visiting the <i>Subsecretaría de Planificación, Estudios y Estadísticas</i> on August 2022 and November 2022 to February 2023. Universidad del CEMA. Joint Initiative for Latin American Experimental Economics (JILAEE). Harvard University, Department of Economics. Visiting student Stockholm University, Department of Economics.	2022–23 August 2022 Fall 2022 May 2021
Working Papers	“Wage-Setting Constraints and Firm Responses to Demand Shocks.” (Joint with Manudeep Bhuller, Lukas Delgado-Prieto, and Linnea Lorentzen.) Latest version: December 2025. Available at arxiv.org/abs/2512.19622 . “Collective Bargaining Networks and the Propagation of Shocks.” Latest version: December 2025. Available at this link . Winner of 2024 AIEL “Carlo Dell’Aringa” Young Labour Economist Award. Honorary mention at 2024 IDB Young Economist Prize.	

“From Workplace to Residence: The Spillover Effects of Minimum Wage Policies on Local Housing Markets.” (Joint with Gabriele Borg and Diego Gentile Passaro.)

Latest version: August 2023. Available at arxiv.org/abs/2208.01791.

Publications

“Labor market returns and the evolution of cognitive skills: Theory and evidence.”

Herimo, Santiago, Miika Päälysaho, David Seim, and Jesse M. Shapiro (2022).

Quarterly Journal of Economics. Available at doi.org/10.1093/qje/qjac022.

Work in Progress

“High Wage Collective Bargaining Units: The Effect of Unions on Firm Pay.” (Joint with Bruno Cardinale Lagomarsino and Andrés Mena.)

This project uses AKM models and administrative data from Argentina to study the causal impact of collective bargaining agreements on firm pay.

“Firms and the Evolution of Earnings Inequality in Argentina’s Volatile Economy.” (Joint with Martín Trombetta and Nicolás Sidicaro.)

This project uses AKM models to estimate the importance of workers, firms, and sorting in explaining the evolution of income inequality in Argentina from 1995 to 2019.

“The influence of successful students on their peers: Evidence from Chile’s college admissions.” (Joint with Diego Gentile Passaro and Diego Verdugo.)

This project uses administrative data from Chile to study whether the success of students in the college admissions system spills over to younger students in their same school or classroom.

Invited Seminars

2025: University of Mannheim, Department of Economics. University of Oslo, Frisch Center. BI Norwegian Business School.

2024: UNLP, Instituto de Investigaciones Económicas. UCEMA, JILAE. CAF Development Bank of Latin America and the Caribbean, Buenos Aires. Stockholm University, Department of Economics. VATT Institute for Economic Research.

Conference Presentations

3rd Annual Oslo Labor-Public Workshop

May 2025

Conference Presentations

2024 Winter Meeting, *Society of Economic Dynamics*

Dec 2024

39th Annual Meeting, *Italian Association of Labor Economics*

Oct 2024

17th North-American Meeting, *Urban Economics Association*

Oct 2023

Annual Conference, *International Society of Intelligence Research*

Jul 2023

11th European Meeting, *Urban Economics Association*

Apr 2022

LII Annual Meeting, *Argentine Association of Political Economy*

Nov 2017

Conference Participation

NBER Summer Institute 2023, Labor Studies

Jul 2023

Conference Participation

Price Theory Summer Camp 2022, University of Chicago

Jul 2022

Fellowships and Awards	Carlo Dell'Aringa Young Economist Prize, AIEL. Italian Association of Labor Economics (AIEL). Honorary mention, IDB Young Economist Award. Inter-American Development Bank (IDB). Sarmiento Research Fellowship, Brown University. Center for Latin American and Caribbean Studies. Inequality Project Funding, Brown University. James M. and Cathleen D. Stone Wealth and Income Inequality Project.	2024 2024 2022 2021
	Young Researcher Award, Argentine Association of Political Economy.	2017
<hr/>		
Relevant Work Experience	Research Assistant for Jesse Shapiro. Amazon Internship. Research Assistant for Neil Thakral. Economics consultant at INTA, Argentina. National Institute of Agricultural Technology (INTA).	2019–23 Summer 2021 Summer 2020 Spring 2018
<hr/>		
Graduate Teaching Experience	Graduate TA, Brown University. <i>Applied Research Methods for Economists</i> (ECON 1629). Prof. Lorenzo Lagos. <i>Industrial Organization</i> (ECON 1460). Prof. Grigorios Siourounis. <i>Intermediate Microeconomics</i> (ECON 1100). Prof. Pedro dal Bo.	Fall 2023 Spring 2020 Fall 2019
	Graduate TA, Universidad del CEMA. <i>Mathematical Economics</i> (graduate). Prof. Manuel Calderón. <i>Political Analysis 2</i> . Prof. Jorge Streb.	Spring 2018 Spring 2018
<hr/>		
Other Teaching Experience	Lecturer, Pre-college programs at Brown. <i>Behavioral Game Theory</i> . 4 weeks, online. <i>Behavioral Game Theory</i> . 2 weeks. <i>Economania</i> . 1 week.	Summer 2020, 2024 Summer 2019, 2022 Summer 2019, 2022
	Lecturer, Universidad del CEMA. <i>Applied Econometrics with R</i> . 9 classes, online.	April 2021
	Lecturer, Universidad de Buenos Aires. <i>Methodology of the Social Sciences</i> . Full semester.	2015–17
<hr/>		
Refereeing	<i>The Quarterly Journal of Economics</i> (x3), <i>Journal of the European Economic Association</i> , <i>The Economic Journal</i> , <i>Journal of Public Economics</i> , <i>American Economic Review: Insights</i> , <i>Journal of Labor Economics</i> , <i>Journal of Urban Economics</i> , <i>Journal of Economic Behavior and Organization</i> , <i>Journal of Labor Research</i> , <i>Journal of Applied Economics</i> .	

Service	Maintainer of <code>eventstudyr</code> R package. Co-organizer of Region/Urban/Spatial/Housing Online Brownbag. Website: grad-student-urban-brownbag.netlify.app	2024– 2023
Languages	Spanish (native), English (fluent).	
Software	R, Python, STATA, QGIS, Git, L ^A T _E X.	
