

Santiago Morris

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EDUCATION

North Carolina State University December 2020

- Bachelor of Science Electrical Engineering
- GPA: 3.0

EXPERIENCE

Inside Sales Systems Engineer Intern May 2020 - Present
Nutanix

- Built solutions using our enterprise sizing tool, improved understanding of our competitors and gave demos of our core platform and user interface to demonstrate the Nutanix Solution value proposition
- Improved knowledge of Nutanix's on-premises hyperconverged infrastructure management, and storage solutions

Google Fiber Brand Ambassador Oct. 2019 – Mar.2020
Nelson Staffing

- Learned, practiced, and refined door-to-door direct sales tactics to acquire X sign-ups for Google Fiber
- Used sales tools such as **Salesforce** and GeoPointe to generate more sign-ups in the Triangle Area

Energizer Holdings, Inc. Intern May 2018 – August 2018
Asheboro, NC

- Worked with Siemens and Allen Bradley Programmable Logic Controllers, Cognex Camera Systems
- Programmed a camera to inspect battery orientation of over 100 batteries per minute on the line

Resident Advisor August 2017 - May 2018
North Carolina State University

- Worked with other RAs on teams to hold monthly programs geared towards resident success
- Developed time management and communication skills through meetings with 38 residents for monthly 1 on 1's

INVOLVEMENT

START Mentor August 2019 - Present

- Mentor 6 incoming freshmen in the Women & Minority Engineering Program to ease their transition from high school to college
- Provide mentees with advice on interview prep, time management, and optimal course selection

Entrepreneurship Ambassador May 2019 – Present

- Worked to raise awareness about Entrepreneurship opportunities at NC State
- Help develop programs and collaborations of entrepreneurs to increase involvement in the community

National Society for Black Engineers May 2018 – May 2019
Secretary

- Responsible for leading the Communication Zone, and developing a strong social media/campus presence through media such as Instagram, Snapchat, and Twitter
- Ensure the other 12 Executive Board members were completing their tasks in a timely manner

FAMILIAR SKILLS

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- C Programming, Python, MATLAB, VERILOG
 - Oscilloscopes, Function Generators, Spectrum Analyzers
 - Spanish