

DELHIVERY CASE STUDY

```
import pandas as pd
import numpy as np
import seaborn as sns
import matplotlib.pyplot as plt
df=pd.read_csv('/content/delhivery_data.csv')
df.head()
```

| | data | trip_creation_time | route_schedule_uuid | route_type | trip_uuid | source_center | source_name | destination_center | d |
|---|----------|----------------------------|---|------------|--------------------|---------------|----------------------------|--------------------|-------|
| 0 | training | 2018-09-20 02:35:36.476840 | thanos:route:eb7bfc78-b351-4c0e-a951-fa3d5c3... | Carting | 153741093647649320 | IND388121AAA | Anand_VUNagar_DC (Gujarat) | IND388620AAB | Khamt |
| 1 | training | 2018-09-20 02:35:36.476840 | thanos:route:eb7bfc78-b351-4c0e-a951-fa3d5c3... | Carting | 153741093647649320 | IND388121AAA | Anand_VUNagar_DC (Gujarat) | IND388620AAB | Khamt |
| 2 | training | 2018-09-20 02:35:36.476840 | thanos:route:eb7bfc78-b351-4c0e-a951-fa3d5c3... | Carting | 153741093647649320 | IND388121AAA | Anand_VUNagar_DC (Gujarat) | IND388620AAB | Khamt |
| 3 | training | 2018-09-20 02:35:36.476840 | thanos:route:eb7bfc78-b351-4c0e-a951-fa3d5c3... | Carting | 153741093647649320 | IND388121AAA | Anand_VUNagar_DC (Gujarat) | IND388620AAB | Khamt |
| 4 | training | 2018-09-20 02:35:36.476840 | thanos:route:eb7bfc78-b351-4c0e-a951-fa3d5c3... | Carting | 153741093647649320 | IND388121AAA | Anand_VUNagar_DC (Gujarat) | IND388620AAB | Khamt |

Looking at the data we can work on few questions to improve the delhivery business case

Questions for Business Improvement

These questions are categorized based on the key areas of focus for improvement – Delivery Performance, Geographic Operations, Customer Experience, and Operational Efficiency:

1. Delivery Performance:

- What are the average delivery times for different regions and product categories?
- What is the variability in delivery times for specific routes or delivery partners?
- What is the on-time delivery rate for different delivery windows and service types? What are the primary reasons for delivery failures and returns? How do external factors like weather or traffic conditions impact delivery performance?
- Are there specific delivery partners or personnel with consistently higher or lower performance?

2. Geographic Operations:

- Which geographic areas have the highest delivery density and volume?
- Are there regions with consistently longer delivery times or higher failure rates?
- Are there opportunities to expand service to new geographic areas with high demand?
- How does the infrastructure and accessibility in different regions affect delivery performance?
- What are the most popular product categories and their geographic distribution?

- **What are customer preferences for delivery speed, time windows, and other delivery options?**
- **How satisfied are customers with the overall delivery experience?**
- **Are there any bottlenecks in the delivery process that are causing delays or failures?**
- **Can we leverage technology or automation to improve delivery efficiency?**
- **How can we better predict and manage peak delivery periods?**
- **Are there opportunities to improve communication and coordination between different teams involved in the delivery process?**
- **Can we reduce operational costs without compromising delivery quality or speed?**

3. Customer Experience:

- **What are the most popular product categories and their geographic distribution?** (Tailor inventory and marketing)
- **What are customer preferences for delivery speed, time windows, and other delivery options?** (Offer customized services)
- **How satisfied are customers with the overall delivery experience?** (Measure customer feedback and sentiment)
- **Are there any recurring customer complaints or issues related to deliveries?** (Address pain points and improve satisfaction)
- **Can we implement personalized delivery options based on customer history and preferences?** (Enhance customer loyalty)

4. Operational Efficiency:

- **Are there any bottlenecks in the delivery process that are causing delays or failures?** (Optimize workflows)
- **Can we leverage technology or automation to improve delivery efficiency?** (Streamline operations)
- **How can we better predict and manage peak delivery periods?** (Ensure resource availability)
- **Are there opportunities to improve communication and coordination between different teams involved in the delivery process?** (Enhance collaboration)
- **Can we reduce operational costs without compromising delivery quality or speed?** (Identify cost-saving measures)

```
df.info()
#      Column      Non-Null Count  Dtype
---  -
0      data      111981 non-null    object
1      trip_creation_time  111981 non-null    object
2      route_schedule_uuid  111981 non-null    object
3      route_type      111981 non-null    object
4      trip_uuid      111981 non-null    object
5      source_center    111981 non-null    object
6      source_name      111771 non-null    object
7      destination_center  111981 non-null    object
8      destination_name  111824 non-null    object
9      od_start_time    111981 non-null    object
10     od_end_time      111981 non-null    object
11     start_scan_to_end_scan  111980 non-null    float64
12     is_cutoff        111980 non-null    object
13     cutoff_factor     111980 non-null    float64
14     cutoff_timestamp  111980 non-null    object
15     actual_distance_to_destination  111980 non-null    float64
16     actual_time      111980 non-null    float64
```

| | | | | |
|----|-----------------------|--------|----------|---------|
| 17 | osrm_time | 111980 | non-null | float64 |
| 18 | osrm_distance | 111980 | non-null | float64 |
| 19 | factor | 111980 | non-null | float64 |
| 20 | segment_actual_time | 111980 | non-null | float64 |
| 21 | segment_osrm_time | 111980 | non-null | float64 |
| 22 | segment_osrm_distance | 111980 | non-null | float64 |
| 23 | segment_factor | 111980 | non-null | float64 |

So here we have 24 columns and 111981 rows out of which some of the columns are having only one missing value, which could be filled by their mean

Only source_name and destination_name are having more null values and which could not be filled by anything . so we will try to remove the rows in which source_name and destination_name are missing

```
df = df[~df['source_name'].isnull() & ~df['destination_name'].isnull()]
```

Now we have the data which all the rows in which source_name and destination_name were missing are now filtered

```
numeric_cols = df.select_dtypes(include=np.number).columns
for col in numeric_cols:
    df[col] = df[col].fillna(df[col].mean())
```

By running the above code the missing values will be filled by the mean of the column in which they are present

```
df.groupby('source_center').size().sort_values(ascending=False)
```

| source_center | |
|---------------|-------|
| IND000000ACB | 17883 |
| IND562132AAA | 8054 |
| IND421302AAG | 7085 |
| IND411033AAA | 3225 |
| IND501359AAE | 2591 |

This are the top 5 source center

```
df.groupby('destination_center').size().sort_values(ascending=False)
```

| | destination_center |
|--------------|--------------------|
| IND000000ACB | 11748 |
| IND562132AAA | 8100 |
| IND421302AAG | 4298 |
| IND501359AAE | 3899 |
| IND712311AAA | 3784 |

This are the top 5 active destination center

IMPORTANT OUTCOME: THE INFRASTRUCTURE AND CAPACITY OF THESE ACTIVE SOURCE AND DESTINATION CENTRES SHOULD BE INCREASE WHICH WILL LEAD TO BETTER CUSTOMER SATISFACTION AND MORE ORDERS AND MORE PROFIT FOR BUSINESS.

```
df['time_diff'] = df['actual_time'] - df['osrm_time']
grouped_data = df.groupby('destination_center')['time_diff'].mean()
grouped_data.sort_values(ascending=False)
```

| | |
|--------------|---------|
| IND490023AAA | 818.000 |
| IND712311AAA | 573.699 |
| IND110037AAM | 547.412 |
| IND416510AAA | 510.925 |
| IND302014AAA | 490.674 |
| ... | |
| IND792001AAA | -26.187 |
| IND243301AAB | -27.375 |
| IND624101AAA | -30.280 |
| IND345001AAA | -31.738 |

So we have destination centres where the time difference is maximum

- Calculate the time taken between od_start_time and od_end_time and keep it as a feature. Drop the original columns, if required

```
df['od_end_time'] = pd.to_datetime(df['od_end_time'], format='%Y-%m-%d
%H:%M:%S.%f', errors='coerce')
df['od_end_time'] =
df['od_end_time'].fillna(pd.to_datetime(df['od_end_time'].astype(str),
errors='coerce'))
df['trip_duration'] = (df['od_end_time'] -
df['od_start_time']).dt.total_seconds()
```

```
a=df['trip_duration'].mean()
```

```
print(a)
```

```
57609.33816088323
```

On an average the difference between od end time and od start time is 57610 seconds

```
df['state'] = df['source_name'].str.split().str[-1]
```

```
df['state']
```

```
df.groupby('state')['trip_duration'].mean().sort_values(ascending=False)
```

changes

ols Help

Drive



state

trip_duration



| | |
|---------------|---------------|
| (Assam) | 105796.520823 |
| (Haryana) | 105698.128068 |
| (Orissa) | 70840.822520 |
| (Karnataka) | 69993.454769 |
| (Jharkhand) | 60356.930308 |
| (Nagaland) | 60352.552831 |
| (Maharashtra) | 59945.167972 |
| (Mizoram) | 55793.734526 |
| (Bihar) | 49167.359883 |
| Bengal) | 48524.612217 |
| (Gujarat) | 45928.318874 |
| (Delhi) | 45477.052705 |
| (Goa) | 40381.291570 |
| (Telangana) | 37699.117141 |
| (Meghalaya) | 36053.262741 |
| (Uttarakhand) | 33958.036798 |
| (Punjab) | 30618.178240 |

table

1s completed at 8:15 PM

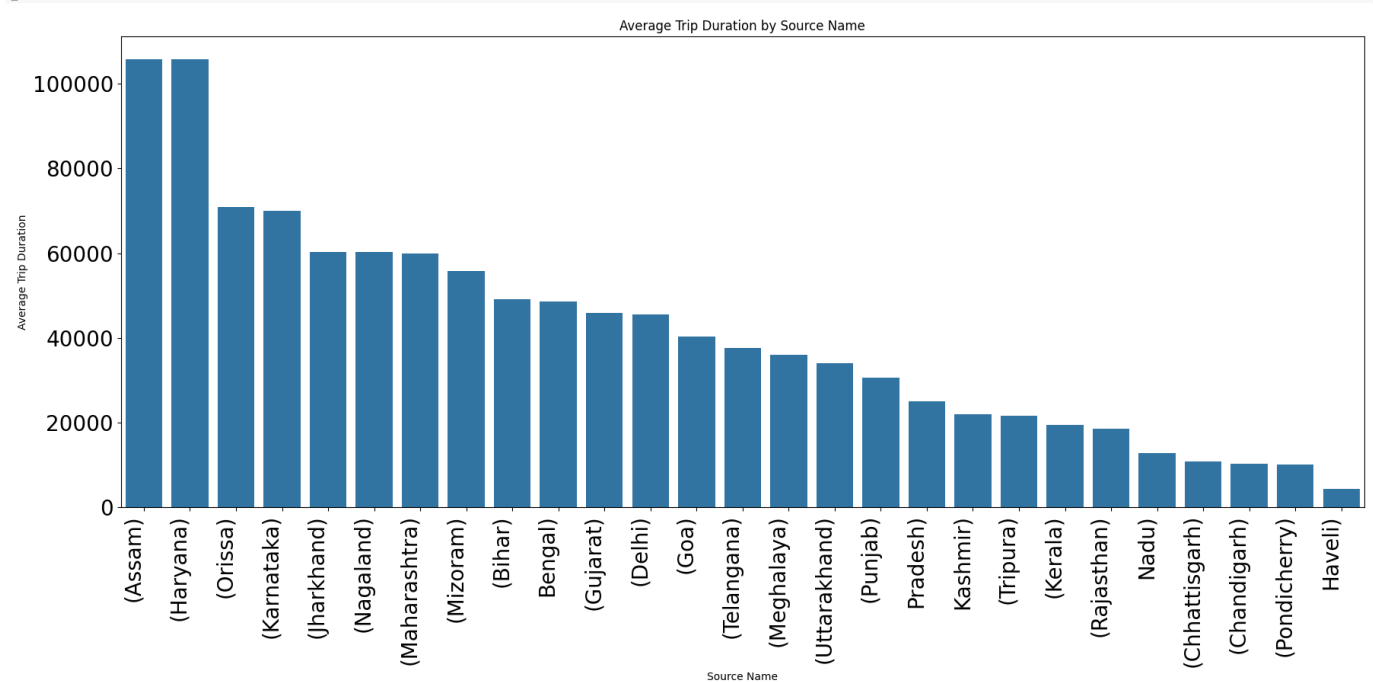


```

a=df.groupby('state')['trip_duration'].mean().sort_values(ascending=False)
plt.figure(figsize=(18, 9))
sns.barplot(x=a.index, y=a.values)
plt.xlabel("Source Name")
plt.ylabel("Average Trip Duration")
plt.title("Average Trip Duration by Source Name")
plt.xticks(rotation=90, ha='right', fontsize=20)
plt.yticks(fontsize=20)

plt.tight_layout()
plt.show()

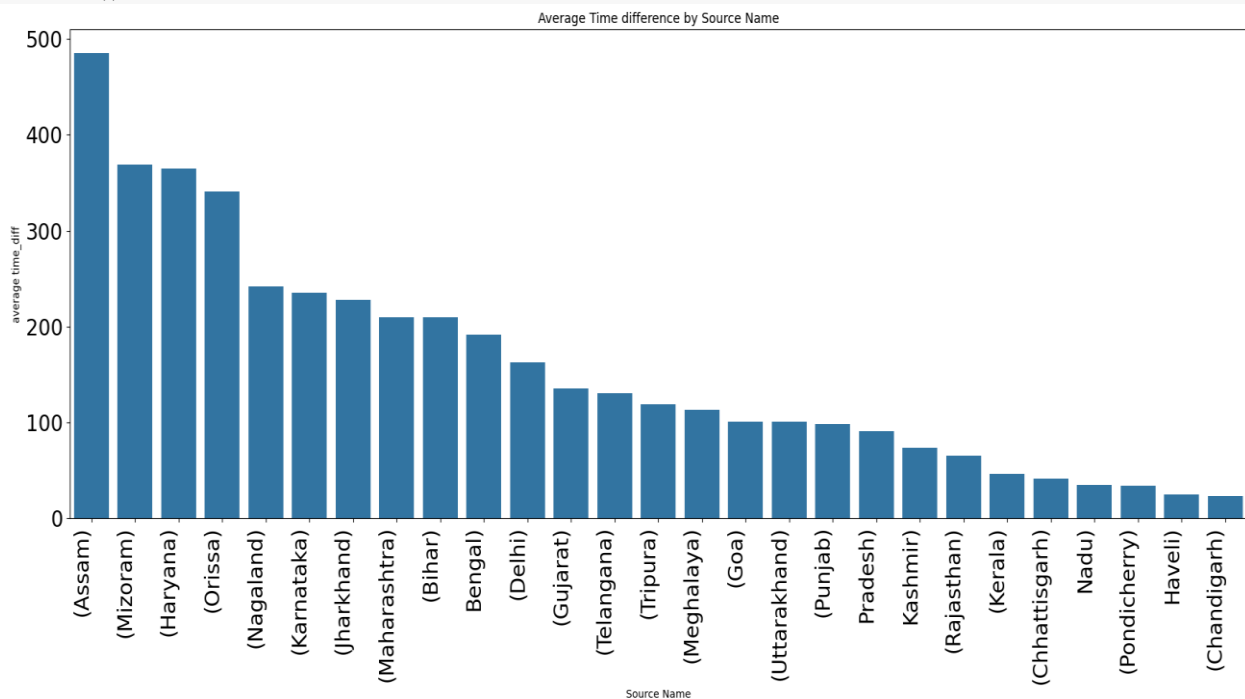
```



This is the graph showing the average trip duration coming out of different states. The states showing less average trip duration like Kashmir, Tripura, Kerala, Rajasthan etc. are matter of discussions

```
a=df.groupby('state')['time_diff'].mean().sort_values(ascending=False)
plt.figure(figsize=(18, 9))
sns.barplot(x=a.index, y=a.values)
plt.xlabel("Source Name")
plt.ylabel("average time_diff")
plt.title("Average Time difference by Source Name")
plt.xticks(rotation=90, ha='right', fontsize=20)
plt.yticks(fontsize=20)

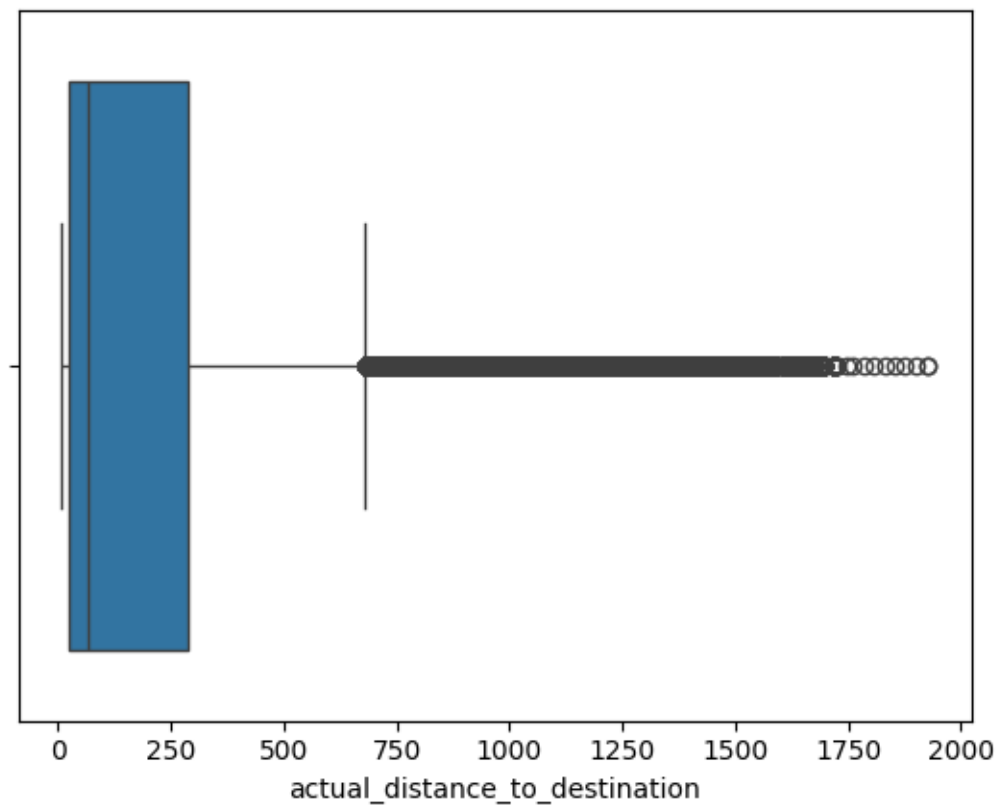
plt.tight_layout()
plt.show()
```



This are the states with time difference between **actual_time** and **osrm_time**.

So states with higher time difference should have excellent communication and transportation to reduce this difference which leads to customer satisfaction and better profitability.

```
sns.boxplot(x=df['actual_distance_to_destination'])
```



So the actual distance to destination is mostly between 10 to 260 km. but there are many outliers which lies between 725 and 1800 km

Working on route is very important to reduce the actual distance . teams should work on this