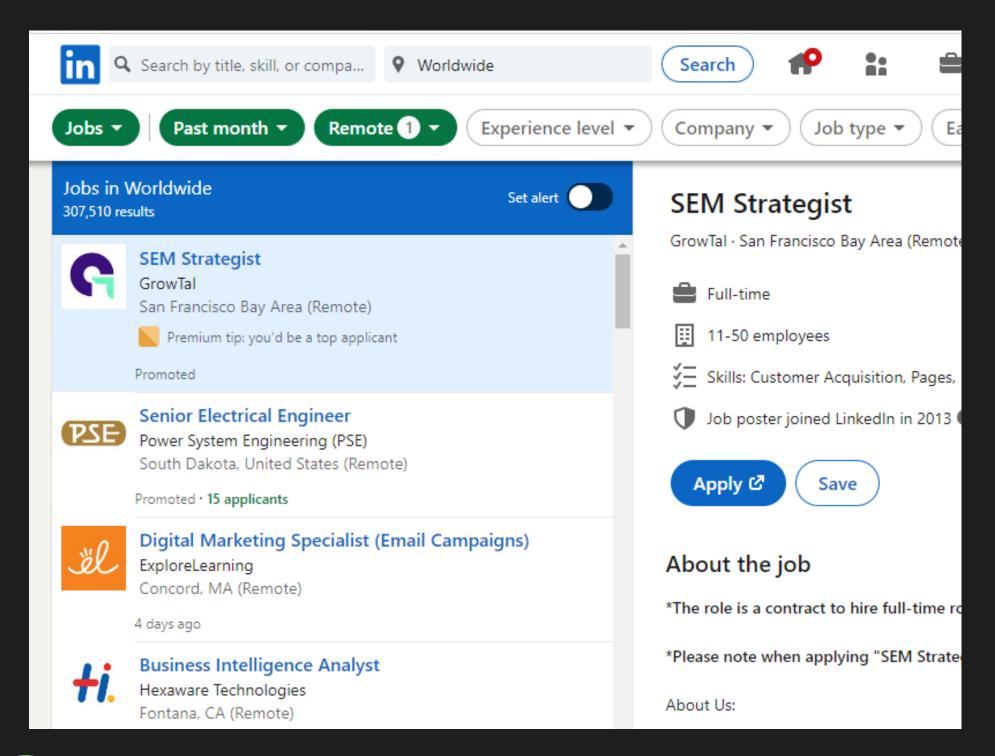
# HOW TO GET using STEP BY STEP GUIDE



LinkedIn for Freelancing

## 307,510

### Remote Jobs are Posted in Last 30 Days



### This makes

## LINKEDin

the one of the biggest platforms to get remote jobs

Now if you want to Find a remote job using LinkedIn....

Here is the step by step process



## Optimize your LinkedIn profile



7 things are very important if you are searching for jobs on LinkedIn



### Optimize these 7 LinkedIn Features before applying for Remote Jobs

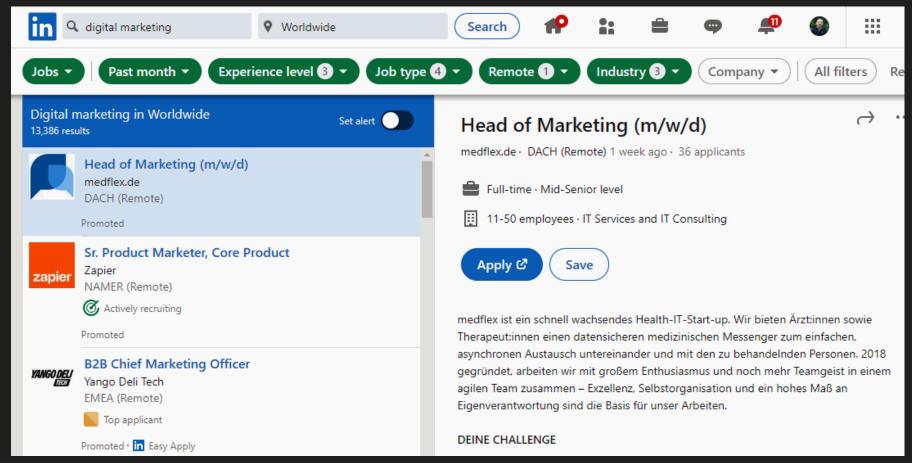
- Professional profile picture
- Cover photo aligned to your Target job
- Headline showcasing your skillsets & experience
- Featured section having your portfolio link, certificates, awards & achievements
- Relevant experience
- Recommendations from your BOSS & Experienced professionals
- Well optimized Skill section



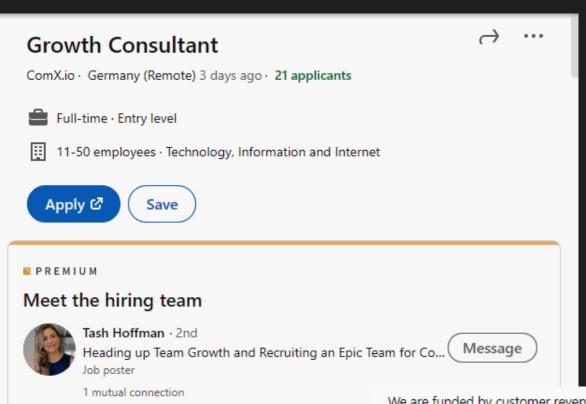
### Go to Jobs Section



- Search for your skillset i.e Copywriting, Web developer, digital marketing
- Select Job type: Remote
- Select Location: Worldwide or any specific country
- Select relevant experience
- Select specific industry
- Select date posted: past week



## Select Available jobs & Read their Job description





### **ABOUT THE POSITION**

As Growth Consultant Sales, you will help ComX to move intworking directly with CEO (Ex-Google) and COO (Ex-General Office or remote,

We are funded by customer revenue not by investors, which allows us to take sustainable decisions for our business and provide actual value to our customers. If it's not helping people we won't do it. It's as easy as that.

We are looking for people who understand that, share the passion for growing businesses sustainably and actually providing value.

### Search for.

- Keywords
- Required Skillset
- Softwares or Tools

### YOUR TASK

- Dive into training and get going super fast. We expect people to hit the ground running ASAP and use the Training provided
- Consulting and Negotiating deals with our prospective Customers. That means, arranging Demos and conducting them with the goal to convert clients.
- Negotiating with C-Level Target audience. ComX is used by technical CEOs that really like to move the needle - so you need to become comfortable to deal with successful, hardworking people and support them.
- Identify Bottlenecks and improve the funnel together with Philipp to optimize for efficiency and return.
- Test and iterate new offers and products we are launching to existing or new audiences
- Get involved into any growth tasks as required hiring marketing offer adjustments - consulting our clients for funnel questions - consulting our clients for copy questions



# Create an ATS Optimized CV that is relevant to the job description & employer requirements.

### MUHAMMAD ISHTIAQ KHAN

Email: engrishtiag92@vahoo.com Cell #+92333-9482842

LinkedIn: in/muhammadishtiaqkhan City: Islamabad, Pakistan

### **Executive Summary**

Young Customer Experience & data analytics professional, PTCL innovation excellence award-2019 winner & Performance excellence award-2020 winner, with 05 years of experience in the telecom sector in the areas of business operations, customer services, data analysis & digitalization. Currently working on the Customer360 project that covers more than 1.5 million customers.

Hands-on experience in preparing business plans, marketing campaigns for 16K+ customers, analyzing more than 1.5 million customers & improving the customer experience through actionable insights, using BI/Data analytics tools (Tableau, PowerBI, Excel), Oracle Siebel CRM, IBM Maximo, Microstrategy dashboards, dashboard reporting, training employees & introducing customer-oriented initiatives & campaigns.

Link to Portfolio: https://www.behance.net/ishtiagmarwat (If not opening please reach me)

### **Key Profile Highlights**

- Awarded Presidential Business Excellence Award-2019 (Innovation Category) for improving the customer experience and 15% revenue increase through Happy Hayatabad, Thank Hayatabad & Win Hayatabad initiatives. (Awarded by Group CEO & President PTCL & Ufone)
- Youngest Professional leading a team, which won 3 PTCL Presidential Business Excellence Awards for consecutive 3 years (2017,2018,2019)
- Led a Business Operation team of 25+ employees for Three & a half years & provided high-quality services to 10K+ Customers
- Increased revenue to 26+ Million (in PKR) per month by starting 6+ marketing campaigns/customeroriented initiatives to acquire new customers, upsell the services & improve the customer experience.
- Successfully implemented 03 dashboards of the Customer360 project (Continuous Auditing) to transform the overall customer experience of 1.5 million customers.
- Certified Digital Trainer and Learning Partner with PTCL Training & Development department and trained 500+ Employees

### Work Experience

Group Internal Audit PTCL & Ufone (Etisalat Group)

Manager (Audit-Digitalization

Responsible for Digitalization, Branding & Employee development & engagement initiatives

- Successfully launched "<u>Customer Credential Analysis dashboard</u>" (Customer360 Continuous Auditing product) to broaden the visibility over credentials quality of 1.5 million customers and curb with previous defaulters.
- Successfully designed "Pending Orders Management dashboard" (Customer360 Continuous Auditing product) to improve the customer experience of 1.5 million customers by monitoring & minimizing the service provisioning time to less than 24 hours.



# Find the Job poster, recruiters or head of departments in the specific company & reach them through a message

### Meet the hiring team



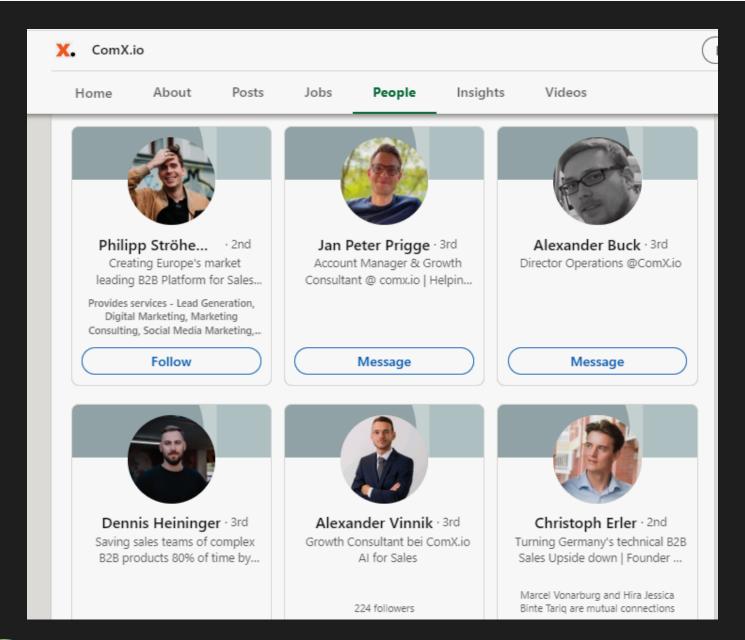
Tash Hoffman · 2nd

Heading up Team Growth and Recruiting an Epic Team for Co...

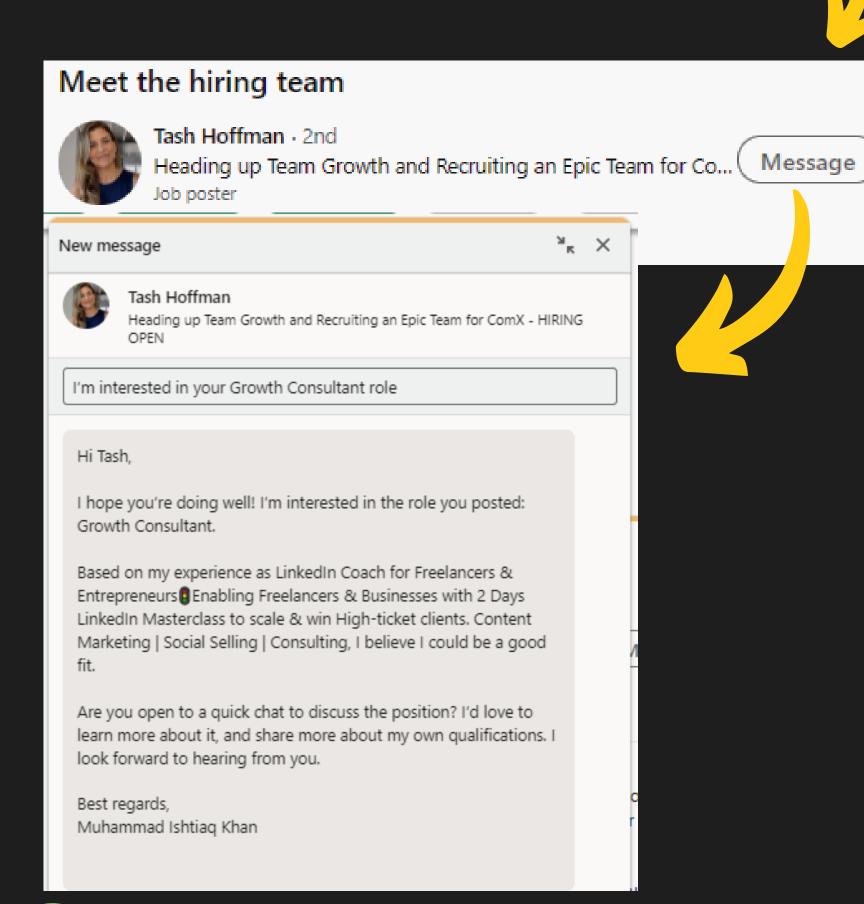
Job poster

Message

1 mutual connection



# Show them – How you are the right fit for the job and share your portfolio & ask them for an interview or recommendation

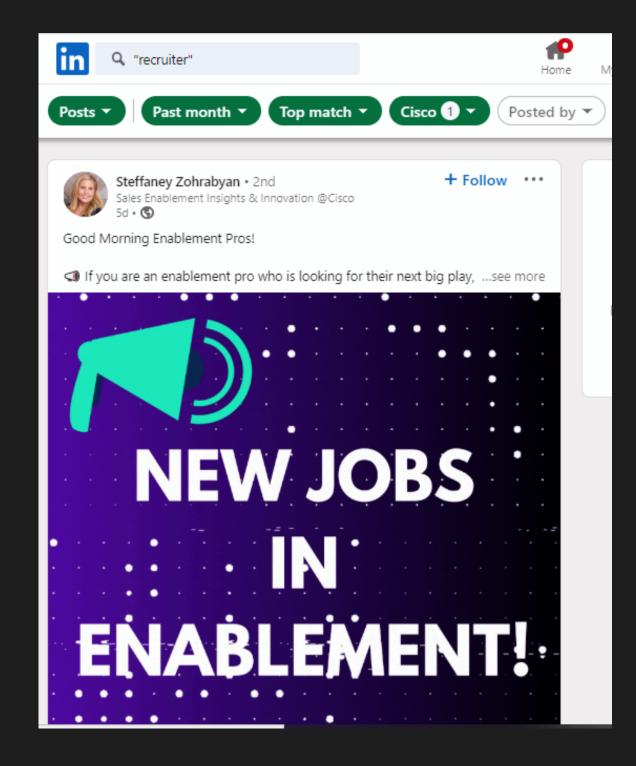




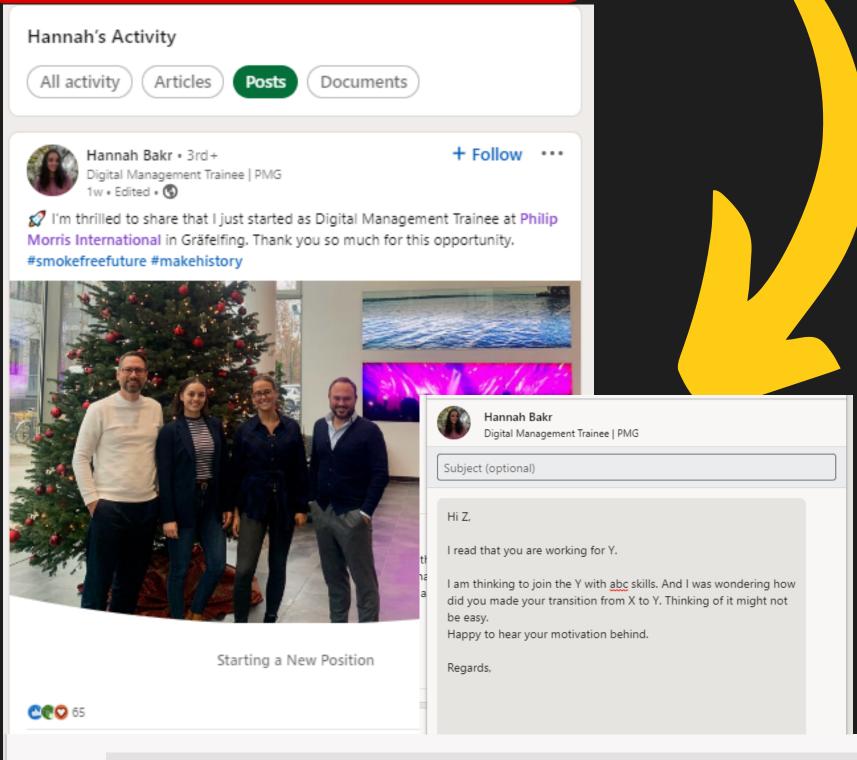
### Find some active recruiters/decision makers in those companies

Connect with them on LinkedIn & show up regularly on their profiles/posts

- Type "Recruiter" in Search Bar
- Select "Posts"
- Author Company: "Type Company Name"
- Date Posted: "Past Week or Past Day"



Develop professional relationships first.





Muhammad Ishtiaq Khan (LinkedIn Coach) • You

25 \*\*\*

LinkedIn Coach for Freelancers & Entrepreneurs @ Enabling Freelancers ...

Congratulations Hannah Bakr. This is going to be a Great start to your professional journey.

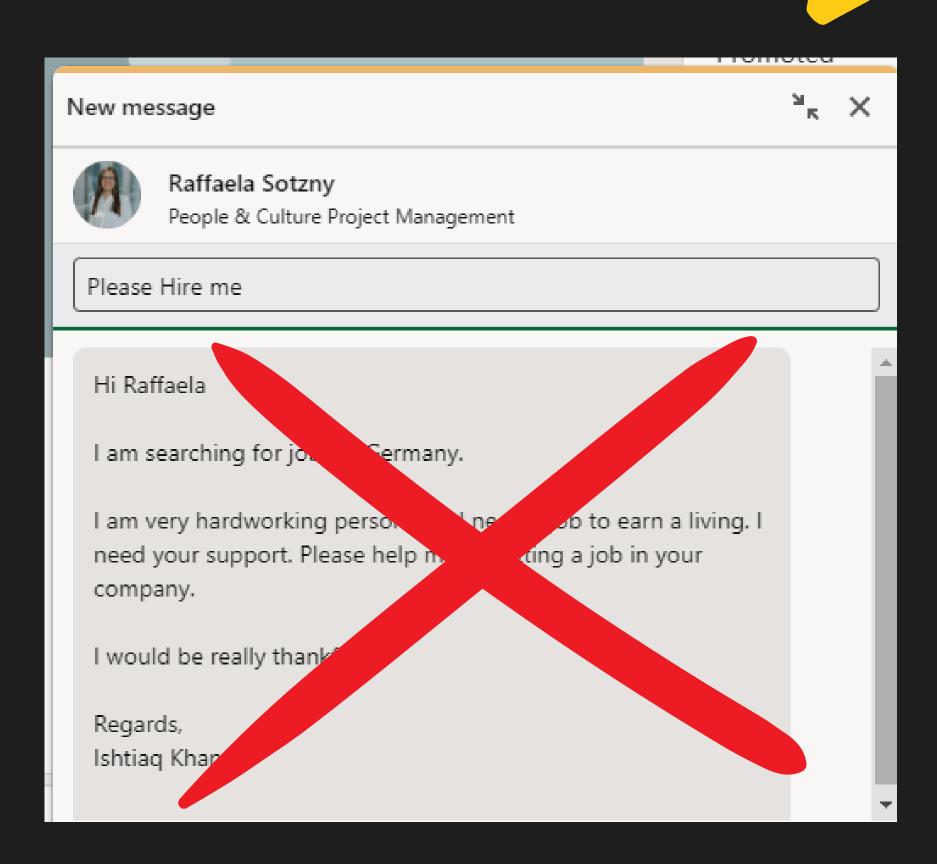
Like -



Kepl



## Please don't ask for immediate favors.



### Someone in your Network need to Learn this



**Ishtiaq Marwat**@Hustlers Launchpad

