



Regular/Scholarship/Back Exam – 2082 Shrawan/Bhadra

Program: DCE, DAG (Animal + Plant Science),
DAG Engineering, DAE, DME, DRAC,
DMeX, DEEX, DEX, DEE, DIT, DCOM, Full Marks: 60
DAT, DHP, DGE, DBE, DSW

Year/Part: III/II (2021, 2022) © Arjun Pass Marks: 24

Subject: Entrepreneurship Development Time: 3 hrs.

Candidates are required to give their answers in their own words as far as practicable. The figures in the margin indicate full marks.



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Group 'A' (Descriptive Questions)

Attempt any FIVE questions. [8×5=40]

1. Explain the attributes that an entrepreneur must possess while operating enterprise. [8]
2. What are importance of entrepreneurial competencies? [8]
3. What is product/services? Does location of business influence income? [2+6]
4. What is working capital estimation? Describe source of investment and financial costs in brief. [2+6]
5. What are the contents of business plan? Discuss. [8]
6. What is the status of small business in Nepal? Explain the future prospects and constraints faced by small business. [2+6]

Group 'B' (Short Questions)

Attempt any FOUR questions. [4×5=20]

7. What are the traits required to be an entrepreneur? [5]
8. Mention creativity and innovation in business. [2.5+2.5]
9. What are sources of business ideas? [5]
10. How do you manage or minimize risk in your business? Give examples. [5]
11. What is organization? Draw a chart of organization showing departments. [2+3]

Good Luck !



One Subject Chance Exam – 2082 Baishakh

Program:

DAE, DME, DRAC, DMeX, DEEX,
DEX, DEE, DIT, DCOM, DCE, DAT,
DHP, DGE, DAG (Animal + Plant
Science) © Arjun

Full Marks: 60

Year/Part: III/II (2021, 2022)

Pass Marks: 24

Subject: Entrepreneurship Development

Time: 3 hrs.

Candidates are required to give their answers in their own words as far as practicable. The figures in the margin indicate full marks



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Group 'A'

Descriptive Answer Question (Attempt any FIVE) [5×8=40]

1. Distinguish between wage employment and self-employment. Also, explain the trait required to be an entrepreneur. [5+3]
2. How does assessing individual entrepreneurial inclination helps in the development of entrepreneurial competencies? Explain. [8]
3. Explain the steps involved in preparing business operational plan. [8]
4. prepare an action plan for business startup related to air-conditioning engineering. [8]
5. What is financial plan? Briefly discuss few contents of financial plan. [8]
6. Introduce bookkeeping and account keeping with their importance. [8]

Group 'B'

Short Answer Question (Attempt any FOUR) [4×5=20]

7. What are qualities of entrepreneurs? [5]
8. What are management competencies to run business? Discuss in brief. [5]
9. State few roles and responsibilities of staff in organization. [5]
10. Explain the methods of finding business ideas. [5]
11. Write short note on 'small business management'. [5]

Good Luck !



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Office of the Controller of Examinations
Sanothimi, Bhaktapur

Regular/Scholarship Exam – 2081 Kartik/Mangsir

Program: Diploma in Engineering All, DAG (Animal + Plant Science) **Full Marks: 60**

Year/Part: III/II (2021, 2022) **Pass Marks: 24**

Subject: Entrepreneurship Development **Time: 3 hrs.**

Candidates are required to give their answers in their own words as far as practicable. The figures in the margin indicate full marks.

Attempt ALL questions.



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1. Show the relationship between entrepreneur and entrepreneurship. [6]
2. Enlighten the situation of SME in Nepal with few examples. [6]
3. How can you increase creativity and innovation in your business? [6]
4. Describe enterprise management competencies. [6]
5. Explain the legal provisions for SMEs in Nepal. [6]
6. Define working capital. Explain methods of estimating working capital requirement. [6]
7. Define business plan. Explain the components of business plan appraisal. [1+5]
8. A good marketing plan can help for promoting and growing our business, how can you measure it. [6]
9. Write about account keeping and its type. [6]
10. Write short notes on: (any TWO) [2×3]
 - a. Process of product or service creation
 - b. Assessing individual entrepreneurial inclination
 - c. Trade mark and copyright
 - d. Market and Marketing mix

Good Luck !



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Office of the Controller of Examinations
Sanothimi, Bhaktapur

Regular/Back/Scholarship Exam-2080, Magh/Falgun

Program: Diploma in Mechanical/Architecture/
Electrical/Electronics /Civil

Full Marks: 60

Year/Part: III/II (2014, 2013)

Pass Marks: 24

Subject: Entrepreneurship Development

Time: 3 hrs.

Candidates are required to give their answers in their own words as far as practicable. The figures in the margin indicate full marks.



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Attempt Any Five questions.

1. a) Differentiate between entrepreneur and entrepreneurship. [6]
b) Define goal, project and activity. [6]
2. a) Explain assessment of decision making attitudes in brief. [6]
b) What are the advantages and disadvantages of joint stock company? [6]
3. a) What is Break Even point? Explain with the help of figure. [6]
b) Describe the role of human resource management in business. [6]
4. a) Explain marketing mix in detail. [6]
b) Describe the role of advertising in marketing strategies. [6]
5. a) Explain the basics of account keeping in business. [6]
b) Explain various advantages of SWOT analysis method. [6]
6. Write short notes on : **(Any Four)** [4x3=12]
 - a) Pre-operating expenses
 - b) Return on investment
 - c) Depreciation and amortization
 - d) Risk factors
 - e) Inventory control

Good Luck !

Regular/Back Exam-2079/2080, Chaitra/Baishakh (Scholarship)

Diploma in Civil/Automobile/Electrical

Program: & Electronics/Mechanical/Electrical/

Full Marks: 60

Electronics/Architecture Engineering

Year/Part: III/II (2013, 2014) © Arjun

Pass Marks: 24

Subject: Entrepreneurship Development

Time: 3 hrs.

Candidates are required to give their answers in their own words as far as practicable. The figures in the margin indicate full marks.

Attempt any FIVE questions.



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1. a) 'Working in self owned company is better than working as an employee of your dream company'. Do you agree or not? Give reasons. [6]
b) Describe MSMEs in Nepal. [6]
2. a) Explain assessment of decision making attitudes in brief. [6]
b) Write the steps in enhancing creativity in business. [6]
3. a) Explain how to select the viable business ideas and opportunity. [6]
b) Define business plan. Why is it necessary and important? [6]
4. a) Explain methods used for project appraisal. [6]
b) Present a structure of project report for your project. [6]
5. a) Explain about small business management. [6]
b) Explain about market and marketing mix. [6]
6. Write short notes on: **(Any Four)** [4x3=12]
 - i) Depreciation
 - ii) Myths about entrepreneurs
 - iii) Risk factors
 - iv) SWOT analysis
 - v) Financial plan

Good Luck!



Council for Technical Education and Vocational Training

Office of the Controller of Examinations

Sanothimi, Bhaktapur

Regular/Back Exam 2078/2079, Chaitra/Baishakh

Program : Diploma in Electrical & Electronics/Civil/
Architecture/ Electrical/Electronics/
Automobile/Mechanical Engineering

Full Marks: 60

Year/ Part : III/II (2013, 2014) © Arjun

Pass Marks: 24

Subject : Entrepreneurship Development

Time: 3 hrs.

Candidates are required to give their answers in their own words as far as practicable. The figures in the margin indicate full marks.

Attempt **Any Five** Questions



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1. a. Self employment is very important for national development. How can you justify it? Give an example of successful enterprise and its products with target customers. [4+2]
b. How you can generate business ideas? Write the steps and explain three in brief with example. [3+3]
2. a. Describe risks in business? How do you minimize risk in business as an entrepreneur? [6]
b. What competencies required to be an entrepreneur? Explain. [6]
3. a. How you get legal status in business? Explain the management of capital in business to be successful entrepreneur. [3+3]
b. What are the myths about entrepreneur? Describe any 3 in brief. [6]
4. a. You have been given a soap industry. Make an operation plan for your products. [6]
b. Describe the significance of business marketing plan. [6]
5. a. Describe the role and responsibilities of staff. [6]
b. What is marketing mix? Describe the components of marketing mix. [2+4]
6. Write short notes on **(Any Four)** [4×3=12]
 - a. Book keeping system
 - b. Market demand
 - c. Concept of small business management
 - d. Legal status
 - e. Break even analysis

Good Luck !



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Sanothimi, Bhaktapur

Regular/Back Exam-2077, Chaitra

Program: Diploma in Electrical & Electronics/
Electrical /Civil /Architecture/Electronics/
Automobile/Mechanical Engineering

Full Marks: 60

Year/Part: III/II (2013,2014 Course) © Arjun

Pass Marks: 32

Subject: Entrepreneurship Development

Time: 3 hrs.

Candidates are required to give their answers in their own words as far as practicable. The figures in the margin indicate full marks.



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Attempt (Any Five) Questions.

1. (a) Define entrepreneur and entrepreneurship. What are the characteristics of a good entrepreneur. [3+3]
(b) Explain about wage employment and self-employment. Also write of myths about entrepreneurs. [6]
2. (a) Explain creativity and innovation. [6]
(b) Explain of Risk taking behavior and risk minimization. [6]
3. (a) Explain how to select the viable business ideas and opportunity. [6]
(b) Define business plan. Why is it necessary and important? [2+4]
4. (a) Explain about financial plan in brief. [6]
(b) Define management structure. Write the roles and responsibilities of staff. [2+4]
5. (a) Explain about small business management. [6]
(b) Prepare an action plan for a business start up. [6]
6. Write short notes on: **(Any Three)** [3x4=12]
 - a) Forms of enterprises
 - b) Enterprise management competencies
 - c) Depreciation & Amortization
 - d) Marketing Plan
 - e) Overview of MSMEs in Nepal
 - f) Risk factors

Good Luck!



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Regular/Back Exam-2076, Shrawan/Bhadra

Program: Diploma in Civil/Architecture

Engineering

Year/Part: III/II (2013,2014) © Arjun

Subject: Entrepreneurship Development

Full Marks: 60

Pass Marks: 24

Time: 3 hrs.

Candidates are required to give their answers in their own words as far as practicable. The figures in the margin indicate full marks.

Attempt Any Five questions.



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1. a) Define enterprise, entrepreneur and entrepreneurship with example. [6]
b) Describe the attitudes, characteristics & skills requires to be an entrepreneur. [6]
2. a) Decision making attitude and risk taking behaviours are helpful for developing entrepreneurial competencies, Justify it. [6]
b) Describe enterprise management competencies. [6]
3. a) What are sources and methods of finding business ideas? Explain. [6]
b) Write down importance of business plan in business. [6]
4. a) What is marketing plan and write down its components. [6]
b) Describe the risk factors while preparing business plan. [6]
5. a) Why roles and responsibility of staff in business is important in human resource plan? Explain it. [6]
b) Prepare a format of Business plan for a firm. [6]
6. Write short notes on: (**Any Four**) [4×3=12]
 - a) Wage employment and self-employment
 - b) MSME, in Nepal
 - c) Pre-operating expenses
 - d) Basic Account keeping
 - e) Break even analysis.

Good Luck!



Council for Technical Education and Vocational Training

Office of the Controller of Examinations

Sanothimi, Bhaktapur

Regular/Back Exam-2076, Shrawan/Bhadra

Program: Diploma in Mechanical/Automobile Engineering Full Marks: 60

Year/Part: III / II (2014) Pass Marks: 24

Subject: Entrepreneurship Development Time: 3 hrs

Candidates are required to give their answers in their own words as far as practicable. The figures in the margin in



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Attempt Any Five questions.

1. a) What is an entrepreneur? Explain the characteristics of an entrepreneur. [1+5]
b) What do you understand by MSMEs in Nepal? Explain in detail how Enterprises are classified in Nepal. [2+4]
2. a) What is self employment? Write any four merits and demerits of wage employment? [1+5]
b) What is marketing mix? Explain the 4p's of marketing mix. [1+5]
3. a) What is book keeping? Explain the rules of account. [1+5]
b) Explain the sources of generating new business ideas? [6]
4. a) What is financial plan? Explain the importance of financial plan? [1+5]
b) Write Short Notes on. (any Two) [2x3=6]
 - i) Measures of business promotion.
 - ii) Small business management.
 - iii) Break even analysis.
5. a) What is business plan? Briefly explain the importance of business plan. [1+5]
b) Prepare a Human Resource plan for your organization explaining the Management structure and Roles and Responsibilities of the staff in brief. [6]
6. Write Short Notes on. (Any Three) [3 x4=12]
 - a) Myths about entrepreneur.
 - b) Roles and responsibility of staff.
 - c) Process of product creation
 - d) Working capital estimation.

Good Luck!