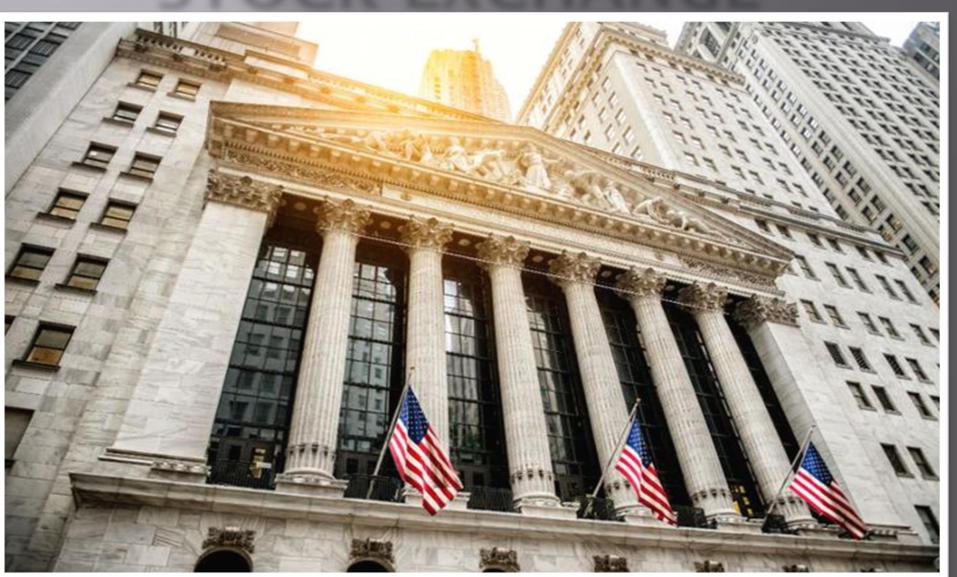
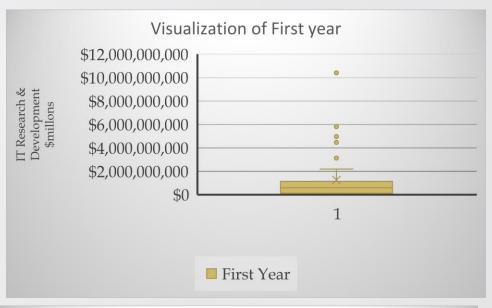
ANALYZING NEW YORK STOCK EXCHANGE

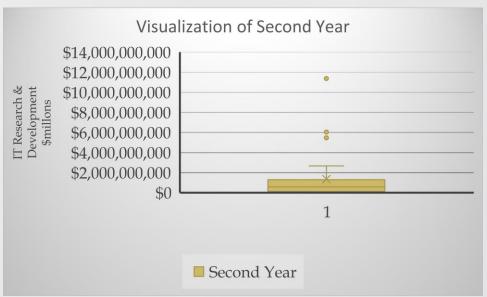


How Information Technology Research and Development Changed from the First to the Second Year?

- These are two histogram representation of the first and second year
- of R&D in Information Technology sector for all companies.
- The histogram representations show that the R&D mean of the
- second year is more than the R&D mean of the first year by more
- than \$100 million. That means companies start take Information
- Technology more serious and invest more on the development of
- this sector.
- The mean for the R&D expenses of the first year is about \$1.2 billion
- and it is slightly increased in the second year to reach \$1.3 billion.
- However, the median for the second year is slightly less (\$584
- million) than the median for the first year (\$590 million). The
- standard deviation for the first year is \$2.2 billion which is very
- much higher than the mean value of the first year (\$1.2 billion). That
- tells the company R&D spending in the Information Technology is
- scattered. Same thing happened in the second year where the
- standard deviation was \$2.4 billion and the mean was \$1.3 billion.
- The Range of first year was 10,611,000,000.00 compared to the rage of second year which was
- 11,537,000,000.00 which was higher.

Visualization of First and Second Year





Analyzing New York Stock Exchange How Information Technology Research and Development Changed from the First to the Second Year?

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- scattered. Same thing happened in the second year where the
- standard deviation was \$2.4 billion and the mean was \$1.3 billion. Profit and Loss Statement of ABC Company Between First to Fourth Year
- **■** We can see from the below Profit & Loss Statement the gross profit increased remarkably during the four years.
- The gross profit increased by \$474 million in the second year which is 18.92% of the first year. The third year saw an
- increase of gross profit by 18.33% of the previous year. The fourth year registered the highest gross profit of all the
- years with 21.06% growth of the previous year.
- The Operation Profit of the ABC company was not stable throughout the years. The Operating Profit registered \$898

- million in the first year. But went down to \$782 million in the second year which is less that the first year by \$116 million.
- The third year registered even worst Operating Profit of \$422 million which is almost half the operating profit of the
- previous year. Things changed in the fourth year, with more than \$1.5 billion Operating Profit which is three times the
- Operating Profit of the previous year. Profit and Loss Statement Forecast of ABBV Company for the Next Two
- Years
- **The forecast of the Profit & Loss Statement of the next two years for ABBV company show increase of revenue growth,**
- gross margin & operating margin. The revenue growth is expected to increase in the 5th and 6th year by 8% & 9% in the
- best case scenario. But in the base case scenario the revenue growth is expected to increase by 7% & 8% in the 5th &
- years.
- ☐ The gross margin is expected to increase in the 5th and 6th year by 78% & 79% in the best case scenario. But in the base
- case scenario the gross margin is expected to increase by 77% & 78% in the 5th & 6th years. While in the weak case
- scenario the revenue growth is expected to increase by 76% & 77% in the 5th & 6th years.
- □ The operating margin is expected to increase in the 5th and 6th year by 30% & 31% in the best case scenario. But in the
- base case scenario the operating margin is expected to increase by 29% & 30% in the 5th &
 6th years. While in the weak
- case scenario the operating margin is expected to increase by 28% & 29% in the 5th & 6th years. Thank you.. Santosh singh

Profit & Loss Statement					
	Historical				
	Year 1	Year 2	Year 3	Year 4	
Revenue	170,910,000,000	182,795,000,000	233,715,000,000	215,639,000,000	
COGS	106,606,000,000	112,258,000,000	140,089,000,000	131,376,000,000	
Gross Profit	64,304,000,000	70,537,000,000	93,626,000,000	84,263,000,000	
Sales, General and Admin	10,830,000,000	11,993,000,000	14,329,000,000	14,194,000,000	
Other operating expenses	-	1	•	•	
R&D	4,475,000,000	6,041,000,000	8,067,000,000	10,045,000,000	
Total operating expenses	15,305,000,000	18,034,000,000	22,396,000,000	24,239,000,000	
Operating income/EBIT	48,999,000,000	52,503,000,000	71,230,000,000	60,024,000,000	

Operating Scenarios - Sensitivity Analysis				
Revenue growth (%)	Year 5	Year 6		
Best Case	10%	11%		
Base Case	9%	10%		
Weak Case	8%	9%		
Gross Margin (%)				
Best Case	40%	41%		
Base Case	39%	40%		
Weak Case	38%	39%		
Operating Margin (%)				
Best Case	30%	31%		
Base Case	29%	30%		
Weak Case	28%	29%		

Profit and Loss Statement Forecast of AAPL Company for the Next Two Years

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- gross margin & operating margin. The revenue growth is expected to increase in the 5th and 6th year by 10% & 9% in the
- best case scenario. But in the base case scenario the revenue growth is expected to increase by 10% & 11% in the 5th &
- 6th years. While in the weak case scenario the revenue growth is expected to increase by 8 % & 9% in the 5th & 6th
- years.
- The gross margin is expected to increase in the 5th and 6th year by 40% & 41% in the best case scenario. But in the base
- case scenario the gross margin is expected to increase by 39% & 40% in the 5th & 6th years. While in the weak case
- scenario the revenue growth is expected to increase by 38% & 39% in the 5th & 6th years.
- The operating margin is expected to increase in the 5th and 6th year by 30% & 31% in the best case scenario. But in the
- base case scenario the operating margin is expected to increase by 29% & 30% in the 5th & 6th years. While in the weak
- case scenario the operating margin is expected to increase by 28% & 29% in the 5th & 6th years. **Thank you..**
- Santosh Singh ...

Thank You