## **SAPNA MISHRA**

St. Xaviers College, Mumbai.



EDUCATIONAL QUA	LIFICATION				
DEGREE	CHI ICATION	INSTITUTE	BOARD/UNIV.	RESULTS	YEAR
BA (Economics)			Mumbai	9.27	2025
BBA DBE	IIM Banglore IIM -			2025	
H.S.C.	St. Xaviers College, Mumbai Maharashtra 87%			87%	2024
S.S.C.	St. Charles High Sc	t. Charles High School, Mumbai Maharashtra 95.60%			2022
ACADEMIC ACHIEV	EMENTS				
Co-Curricular	• Secured 90+ in 3 subjects and 85+ in 5 out of six subjects in HSC hoards				2024 2022
Competitive Exar	Secured 1 <sup>st</sup> rank in school for Mathematics in the Scholastic Council Academic		2019		
Certifications	Completed	<ul> <li>Excellence Exam</li> <li>Completed Digital Marketing; learned SEO, social media, email marketing and analytics</li> <li>Successfully completed course in Java, gaining a strong-foundation in object-oriented</li> </ul>		2024 2023	
	programmi	programming.			2023
KEY PROJECTS UND	ERTAKEN				
Digital Marketing Intern Archstore Apr '25 - Jun '25	• Led: • Help	aged social media campaigns and <b>e</b> social media content ideation to pro ed <b>develop ideas and strategies</b> as action between the customers and	omote their app on all social m to promote their app and also	-	
First Year Proje Economics Dec '23 – Feb '2	behavior to Led the soc Conducted Compiled a	<ul> <li>Developed and executed a business simulation model, analyzing market trends and consumer behavior to optimize revenue generation.</li> <li>Led the social media engagement and marketing strategy, achieving a reach of 500K+ monthly views.</li> <li>Conducted financial forecasting to determine the break-even point and drive sustainable profitability.</li> <li>Compiled a detailed project report outlining business strategies, financial analysis, and key takeaways from market research.</li> </ul>			
Short Film Head of Production Sep'24 – Oct'24	execution. Coordinate direction. Managed I efficiency. Developed	<ul> <li>Coordinated a multi-functional team, ensuring timely deliverables and adherence to creative direction.</li> <li>Managed logistics, from location scouting to post-production editing, streamlining workflows for</li> </ul>			
Golden Jubilee Student Coordina Aug '21 – Dec '2	coordination  Managed s execute a s  Oversaw pr within the s  Drafted cor	<ul> <li>Spearheaded event planning and logistics for a large-scale institutional milestone, ensuring state coordination across multiple teams.</li> <li>Managed stakeholder communication, liaising between faculty, students, and external vendors execute a seamless event.</li> <li>Oversaw promotional activities and engagement strategies, enhancing participation and visibility within the student community.</li> <li>Drafted comprehensive post-event reports analysing key successes and areas for future improvement.</li> </ul>			
DOCUTIONS LIFE D. C.	DA DELGIDATION				
POSITIONS HELD &	PARTICIPATION				2025 2026
Committee	Led social r Establisher Fitoor – Pu Managed s flagship eve Spearhead Coordinate execution. Malhar – P Contacted Handled p	ic Group – Press & Publicity Execut nedia content ideation to promote d and maintained contacts with jour blic Relations Coordinator ocial media campaigns and engager ent, and pre-events. ed ticket sales, promotions, and aud d with and managed a team of volu- ress Team ournalists and media outlets, mana- ress releases, ensuring accurate and d edited podcast episodes, providi	IMG's annual and year-round ornalists, ensuring media covera- ment strategies for Jashn-E-Fit dience engagement initiatives unteers to ensure smooth even aging press relations and outred engaging representation of the	oor, its  s.  nt  each. ne festival.	2025-2026 2024-2025 2024

	Mood Indigo Street Play – Performed in one of India's largest college cultural festivals.	2024
	Bagged 3 <sup>rd</sup> prize in Theatre Competition in Junior College.	
Competitions	Elementary & Intermediate Drawing Exams – Secured A Grade in Elementary and B	
	Grade in Intermediate level.	2018
Sports	Advanced through 3 ranks in karate earning a merit certification in Goju Ryu Karate-Do	2015-18
Sports	Awarded Certificate of Merit by Dev Shukon Karate-Do International for performance	2015
Coolel Comice	Umang Foundation Trust Volunteer – Engaged in community programs & outreach	2024
Social Service	initiatives.	