

# NTULI ROBS INVESTMENTS PTY (LTD)

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## Company Overview

We are a South African company based in the North West supplying IT Security, Cleaning and Procurement services (we also provide consulting services on these products). The company was formed on the realisation that the theft rate in the world has heightened drastically and as a result of this, there has been a huge demand for our IT security services which is currently our most profitable service.

Based on our consultations services and 30% shareholding in a Namibian company, JINKA STYLES, we have established good relationships with neighbouring African countries. Our consultation services with African governments as our customers have exposed us to foreign currencies which have risks associated with them. We use natural hedges to mitigate any risks due to exchange rates and/or exposure to forex movements that might arise. This is made possible by the trade agreements between the Botswana, Lesotho, Namibia and South African banks.

The benefits received from the natural hedges have helped enhance the good business relationships with our existing customers and hence we do not expect to face any cash flow problems as we have enough contractually obligated debtors on hand to sustain us for the foreseeable future.

We expect R2 000 000 p.a in revenues from potential, promising relationships and contracts we plan to seal in the year.

## Strategy

To be an innovative leader in the IT systems industry by providing extraordinary service which has seen its spotlight in our services provided to the South African government.

### **Vision**

To provide excellent solutions that exceed the expectations of our esteemed customers

### **Mission statement**

To build long term relationships with our customers and clients and provide exceptional customer services by pursuing business through innovation

### **Goals**

- Expand and invest into more African countries
- Focus on promoting our other products without compromising our cash cow, the IT security systems installation & maintenance
- Become a key player in the field of IT security systems
- Build a good reputation in the Procurement and cleaning services industries respectively.
- Explore the mining industry by Investing in a portfolio of shares in different mining companies. As we are a small, upcoming company, we are not entirely risk adverse. This thus puts us in a position to take on just a little bit of risk as to introduce ourselves into the investing field
- In an attempt to expand our customer base, we plan to research and implement plans to join the infrastructure maintenance industry