Sara Allen 603-991-6696 @saraballen www.saraballen.com linkedin.com/in/saraballen

## Business Owner and Creative Director, DesignSenator (D.C. and New York)

(Designsenator.com)

- Responsible for creating and maintaining relationships with new clients. Clients have been focused on achieving publicity for their speaking careers, expanding their social media and e-mail reach, and developing promotional products.
- Creates and executes projects on deadline and on budget.
- Shapes project strategy to reach business goals through research and attention to detail.
- Produces webisodes for business journalist, Lolita Taub. Taub travelled the world interviewing female entrepreneurs. Books guests, promotes show episodes, and grows pool of Youtube subscribers through listing building/social strategy. Responsible for generating sponsorships, business relationships, and publicity.
- Produces social media content and grows the fundraising e-mail list for documentary filmmaker Jaz Gray. Responsible for 20% growth in our e-mail list.
- Creates e-commerce websites for non-profits and business. Website design clients include Monday Night Hospitality, the New York City Basket Brigade, and former NFL player Aziz Abdur Ra'oof.
- Writes copy for crowdfunding and website contnent. Examples of copy clients include global factories based in China and nonprofit charities working with children in Cameroon.
- Plans events for advertising and media professionals as the President of D.C.'s Femfessionals chapter, Digital District Team Member, and as Ad 2 D.C.'s Membership Chair. Responsibilities include selecting venues, handling budgets, securing speakers, and marketing events.
- Organizes pre and post production for major photoshoots and video shoots. Past production clients have included Heineken, Warby Parker, and Richard Warren Photography.

## TEDx (D.C. and New York)

- Creates and maintains budgets for event production
- Manages teams of up to 40 people and services the needs of up to 600 guests.
- Manages the production and post production needs of 20 speakers and their published videos
- Created a volunteer art program for local high school students to learn event planning

## Media Awards

The Anchor Award, The District Alliance for Safe Housing, Washington D.C. (Team Award) Community Partner, The Washington Literacy Center, Washington D.C. (Team Award) Second Place, Ad 2 National Public Service Competition, Washington D.C. (Team Award) State of the Union Social Media Team, the White House, Washington D.C.

## **Education**

BFA in Writing, The Savannah College of Art and Design, 2010 Homeschool Bootstrapped MBA, 2017

(I'm taking a series of 30 certificate courses on Coursera and Edx to create a free MBA. Follow my progress on Linkedin)

Skills: Adobe Creative Suite for Print and Web, Copywriting, Event Planning, Photography, Video Production, Studio Lighting, Website design and content management, and Team Leadership