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HAGERSTOWN, MD 21742

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dynamarkmonitoring.com

Dynamark

Monitoring

ALWAYS
INNOVATING.

See what makes us **better...**



AT DYNAMARK,

We monitor a connected world, **24/7, 365 days a year**. We've been protecting people and assets since 1991. Our capabilities exceed industry standards to deliver speed and reliability when seconds count:

Redundant Power:

- Dual Generac generator systems
- Multiple Staco UPS power
- Dual utility power feeds

Telecommunications:

- Multiple fiber optic networks with diversity of routes
- Multiple carrier grade high availability providers
- Redundant Tadiran hardware stacks

Network Hardware:

- Multi-layer redundancy built on Dell architecture
- Hyper V highly scalable environments
- Multiple instance deployment for unmatched availability

Security:

- High availability Sonic Wall firewalls
- VPN Connection with authentication
- DMZ subnetworks for added external threat mitigation

Facility:

- UL and FM Listed
- TMA 5-Diamond Certified

SERVICE WITHOUT COMPROMISE

We offer the widest array of available services and technology to meet your needs:



Video

Scheduled Guard Tours
Alarm Verification
Analytic Driven Events
Quality Control Audits



Intrusion

Residential
Commercial
Industrial



Fire

UL 827



Medical

PERS and Two Way
mPERS
Medication Management
Scheduled Check-Ins



IoT

Wearables
Connected Devices
GPS & Geolocation
Environmental



Part-Time and Hybrid Monitoring

Off-Hours Forwarding
Overflow and Backup Options



MEET THE TEAM

At Dynamark, we are compassionate, dedicated, and constantly exploring ways to improve so we can better serve our customers. We're in the business of saving lives, and we take our work seriously. Meet the team that works tirelessly to bring the industry's latest innovations, creative ideas, and best practices to life.



Trey Alter
President & CEO



Keith Godsey
Chief Operating Officer



LaMar Shroyer
VP of Technology & Innovation



Dana Hendershot
Chief Financial Officer



Rondell Smith
Controller



Jodi McKenzie
Human Resources Manager



Donia Cook
Dealer Support Manager



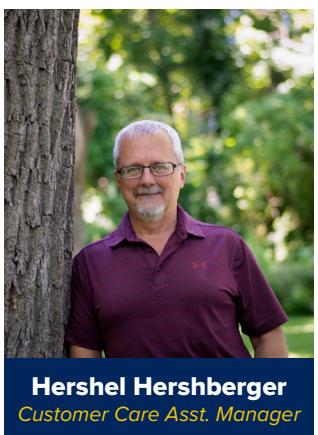
Wayne Alter
Chairman of the Board



Larry Conner
Customer Operations Director



Sarah Ross
Marketing Specialist



Hershel Hershberger
Customer Care Asst. Manager



Steven Alter
Central Station Manager



Michael Russell
Central Station Asst. Manager



Mike Hutcher
VP of Sales, Eastern US



Rich Cowan
VP of Sales, Western US



Scott Gould
Director of Sales, Southeast

INNOVATION.

IT'S WHAT WE DO.

ALWAYS INNOVATING isn't just our tagline here at Dynamark - it's a goal we set out to achieve every day. We ask ourselves the big questions:

- *How can we drive our technology forward to save our dealers time and money?*
- *How can we offer more to our dealers?*
- *What can we do to enhance our dealers' experience?*

We put our words into action and developed the latest platform in the industry.

INSITE is our state-of-the-art dealer dashboard that hosts everything for your business in one place, all in a user-friendly environment. It's your business, *simplified*.

TAKE A TOUR:



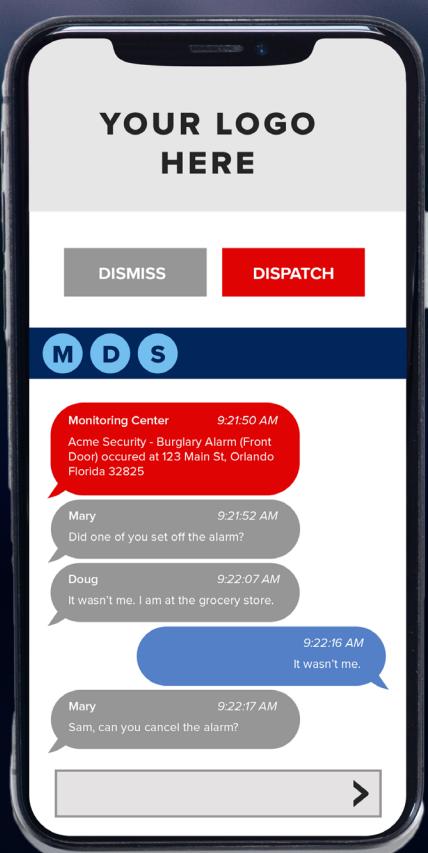
The image shows a smartphone and a desktop monitor both displaying the INSITE dealer dashboard. The smartphone screen shows the mobile version of the dashboard, which includes sections for 'Account on Test', 'Monitoring Cert', and 'Permits'. The desktop monitor screen shows the full web version of the dashboard, featuring a large 'INSITE' logo at the top. Below the logo, there are several cards: 'Accounts Receivable' (info for authorized dealer users), 'Account on Test' (with a 'FIND ACCOUNT' button), 'Monitoring Cert' (with a 'FIND ACCOUNT' button), 'Permits' (with a 'FIND ACCOUNT' button), 'Support Tickets' (with a 'NEW TICKET' button), and 'Answering Service'.

Innovation isn't what we're known for simply because we say so. Our technology is award-winning. In fact, **INSTANT CONNECT** - our group chat and response platform - won the ESX Innovation Award.

The first platform of its kind, we are proud to offer end users an immediate way to reach their contact list and respond in the event of an alarm.



INNOVATION AWARD WINNER



INSTANT CONNECT

- ✓ Chat with contact list instantly
- ✓ Cancel or verify an alarm from your phone
- ✓ Branded with your logo
- ✓ No app download required
- ✓ Reduce false alarms and fines
- ✓ No cost to you or the customer

TRY IT NOW:





CUSTOMIZED TO YOU

We are more than a monitoring center, we partner with dealers to provide them solutions to help them succeed. No two businesses are alike and the needs of our dealers are just as diverse. We offer a large suite of services and have partnered with some of the industry's best companies to provide everything needed to help dealers reach their goals.



Wholesale Monitoring

TMA Certified Operators



Acquisition Programs

Partner Funding Program
Bulk Acquisitions



Financing Programs

Equipment Financing
Credit Line Program



Specialty Programs

M2M Communication
Account Support Program

OUR CREDENTIALS

We are proud to be certified by the industry's most important organizations. Our commitment to improving ourselves and the industry are at the heart of who we are.



Reserved for those with the highest commitment to training and excellence. Dynamark is proud to be recognized as one of the industry's best



The FM APPROVED mark is recognized and respected worldwide. Our certification instills confidence and commands respect in your marketplace.



Experience and reliability can vary greatly among monitoring centers. Those demonstrating the highest level of service become UL Listed.



Our mission: To help save lives and reduce loss with information, knowledge, and passion. NFPA delivers standards, research, training, education, outreach, and advocacy.



ESA seeks to build a community that provides resources, advocacy, connections, and education for professionals within the electronic security and life safety industry.



The IQ Program is the only quality control program for installations, monitoring, maintenance and service of electronic safety systems. To be IQ Certified, we pledge to adhere to a strict code of ethics.

VIDEO MONITORING

Dynamark provides a full range of video monitoring solutions from simple residential verification up to secure government solutions. Our team of specialists is here to partner with you to bring your solution to the screen.



Video Verification

When a camera is activated our monitoring specialists will confirm if there is unwanted activity. Faster response times with fewer false alarms are why video verification is quickly becoming the new standard.



Guard Tours & Remote Intervention

Help your clients utilize modern technology to reduce on-site security guards. We can provide remote video drop-ins on a schedule and by an event. If our specialists find unauthorized activity they can alert the police and intervene with two-way audio to deter theft and vandalism.



Video Escorts & Lone Workers

Provide your employees, visitors, or loved ones peace of mind with on demand video escorts. Perfect for vulnerable workers or higher risk areas. Manual triggers or scheduled escorts are easy to accommodate.



Video Doorman

Offer residents and businesses a safe, secure, and convenient way to manage package delivery and authorized entry. Used in multifamily buildings, community clubhouses, and front gates, video doorman prevents unwanted visitors while providing secure access to authorized guests.

THE BOTTOM LINE

We exist to provide you with world-class monitoring and support using the latest advancements and decades of industry knowledge. We are committed to always innovating so we can continue to provide you with **better technology, better service, and better prices** - all from people who care about you and your business.

We would love an opportunity to discuss your particular monitoring needs and see if Dynamark is the right fit **for you!**

WESTERN U.S.

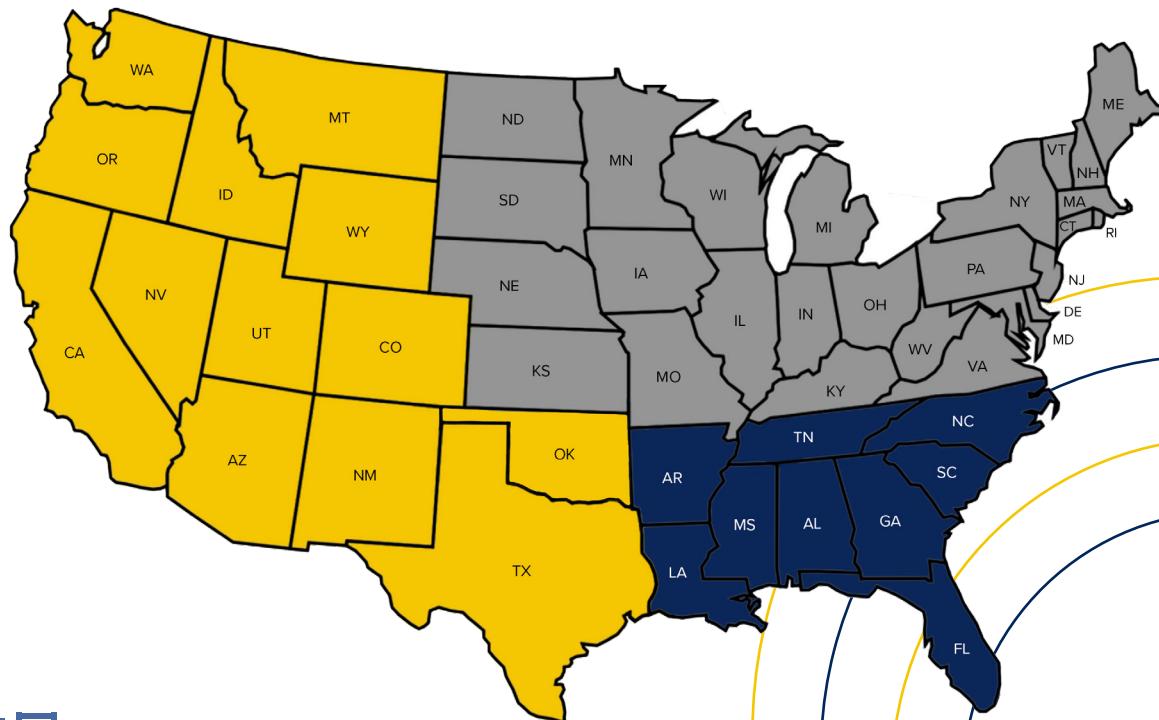
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Visit Us

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