# SARAH C. SMITH

 $University \ of \ California, \ Davis \\ +1 \ (530) \ 760-8029 \ \diamond \ scjsmith@ucdavis.edu \ \diamond \ sarahcsmith.github.io$ 

#### RESEARCH FIELDS

Agricultural Economics, Econometrics, Extreme Weather, Climate Change, Adaptation, Remote Sensing

# **EDUCATION**

## Ph.D. in Agricultural and Resource Economics

2018 - 2023

University of California, Davis

Bachelor of Resource Economics (Honours Class 1 and the University Medal)

2012 - 2015

University of Sydney

## **EMPLOYMENT**

### Postdoctural Scholar

2023-Present

University of California, Davis

Research Assistant 2019–2022

University of California, Davis

Research Assistant for Timothy K.M. Beatty and Julian M. Alston

## **Teaching**

University of California, Davis

Instructor for ARE 139: Futures & Options Markets

2021

Evaluation score: 4.7/5.0

Teaching Assistant for ARE 172: Financial Management of the Firm

2019

Evaluation score: 4.9/5.0

## **Economist and Commodity Analyst**

2016-2018

Australian Bureau of Agricultural and Resource Economics and Sciences (ABARES)

#### RESEARCH

#### **Publications**

Smith, S.C. & D. Ubilava (2017). The El Niño Southern Oscillation Cycle and Growth in the Developing World. *Global Environmental Change* 45, 151-164.

Cuffey, J., K. Newby & S. Smith. Social Inequity in Administrative Burdens: Evidence from SNAP. *Public Administration Review* (in press).

## **Working Papers**

Smith, S.C. Doing More with Less: Margins of Response to Water Scarcity in Irrigated Agriculture.

Abstract: Adapting to less water is critical to a food-secure future in light of an increasingly variable and scarce water supply. Farmers respond to water scarcity by changing if they plant and what they plant, but evidence is inconclusive on whether farmers change how they produce. I use novel proprietary data on a panel of farmers collected by a large tomato processor. During a water scarce year, growers change their growing practices to use water more efficiently—insights unavailable in publicly available or survey data. I find water access priority drives how growers conserve water: growers with low-priority access rely on more costly margins, such as fallowing or changing growing practices in ways that reduce revenue. This demonstrates that agricultural producers engage in water-saving practices more than is typically assumed and these practices help growers avoid fallowing, a much more costly response.

Smith, S.C. & T.K.M. Beatty. Climate Change and Field-Level Crop Quality, Yield, and Revenue.

Abstract: Quality is central to agriculture because of its role in price determination and contractual arrangements. Yet prior work on the effect of weather and climate change mostly focuses on the yields of rainfed, staple grains. We quantify the effect of temperature exposure on the revenue of specialty crop growers through two pathways: quality and yield. We use proprietary data on quality, yield, price, and grower practices for thousands of fields contracted with a large tomato processor operating in California. In contrast to earlier work on irrigated crops, we find extreme temperatures negatively affect both yield and quality leading to reduced grower revenue in a setting where irrigation is the norm. Failing to account for quality significantly underestimates the true effect of temperature exposure on revenue by up to 20%. We find that ignoring the common practice of selectively screening out low-quality products introduces bias in estimates of the effect of weather and climate change on yield and quality. A counterfactual analysis finds that warming trends reduced grower revenue by an average of 2.4% per year.

Beatty, T.K.M., A.E. Hill & S. Smith. Welfare Program Eligibility and Participation Among US Farmworkers.

## **Outreach Material**

Smith, S. (2017). Wheat. Agricultural Commodities: December guarter 2017 ABARES.

Smith, S. (2017). Wheat quality explained. Agricultural Commodities: September quarter 2017 ABARES.

Smith, S. (2017). Wheat. Agricultural Commodities: September quarter 2017 ABARES.

Smith, S. (2017). Wheat. Agricultural Commodities: June quarter 2017 ABARES.

Smith, S. (2017). Wheat outlook. Agricultural Commodities: March quarter 2017 ABARES.

Smith, S. & A. Cameron (2017). Horticulture outlook. Agricultural Commodities: March quarter 2017 ABARES.

Brown, A., J. Fell, S. Smith & H. Valle (2016). Australian grains: Outlook for 2016–17 and industry productivity. ABARES report prepared for the Grains Research and Development Corporation ABARES.

Smith, S. (2016). Wheat. Agricultural Commodities: December quarter 2016 ABARESa.

Smith, S. (2016). The EU almond industry. Agricultural Commodities: September quarter 2016 ABARES.

Smith, S. (2016). Wheat. Agricultural Commodities: September quarter 2016 ABARES.

Smith, S. & J. Hogan (2016). Trade in fresh fruit and vegetables. *Agricultural Commodities: June quarter 2016* ABARES.

## PRESENTATIONS AND SEMINARS

- 2023 AARES Annual Meeting, Christchurch. AAEA Annual Meeting, Washington DC.
- 2022 AARES Annual Meeting (online); Agricultural Economics Workshop, UC Davis; AAEA Annual Meeting, Anaheim CA.
- 2021 Giannini Foundation of Agricultural Economics Student Conference (online); AAEA Annual Meeting, Austin TX.
- 2017 Seminar to Japanese Ministry of Agriculture, Forestry and Fisheries delegation, Canberra; ABARES Research Day, Canberra; Seminar to USDA delegation, Canberra; Guest Lecture "Commodity market analysis and forecasting", University of Sydney.
- 2016 AARES Annual Meeting, Canberra; AARES NSW Branch, Sydney; AARES ACT Branch, Canberra; ABARES Research Day, Canberra.

## RESEARCH GRANTS AND FELLOWSHIPS

- 2023-2026 USDA NIFA, AFRI \$650,000; role: Co-PI (with T.K.M Beatty)
- 2021-2022 Giannini Foundation of Agricultural Economics Grant \$30,000; role: Co-PI (with T.K.M. Beatty)
- 2020-2021 Giannini Foundation of Agricultural Economics Grant \$30,000; role: Co-PI (with J.M. Alston)

## FELLOWSHIPS AND AWARDS

2022-2023	Provost's Dissertation Year Fellowship in the Arts, Humanities and Social Sciences, UC Davis
2022	Crawford Fund Scholar
2021	Henry A. Jastro Graduate Research Scholarship Award, UC Davis
2021	AARES-Crawford Fund Award
2021	Scott McNiven Community Service Award, UC Davis
2018	Non-Resident Tuition Fellowship, UC Davis
2016	Australian Agricultural and Resource Economics Society Undergraduate Award
2015	University Medal, University of Sydney
2015	Academic Merit Prize, University of Sydney
2015	Bruce Davidson Prize in Resource Economics, University of Sydney
2015	Dean's List for Academic Excellence, University of Sydney
2015	John Neil Downing Memorial Prize in Practical Agriculture, University of Sydney
2014	Alan Randall Prize in Resource Economics, University of Sydney
2013	The Belmore Scholarship, University of Sydney
2013	Warren F Musgrave Prize in Resource Economics, University of Sydney
2012	John Arthur Cran Prize in Agriculture, University of Sydney
2012-2015	Faculty of Agriculture Undergraduate Merit Scholarship, University of Sydney

# ACADEMIC SERVICE

2021 - 2023	Graduate Student Liaison. Agricultural & Applied Economics Association.
2018 – 2022	Committee Member. UC Davis ARE Social Committee.
2019 – 2022	Co-Organizer. UC Davis ARE and Economics Econometrics Reading Group.
2020 – 2021	Co-President. UC Davis ARE Graduate Student Association.
2020	Co-Organiser. UC Davis ARE Anti-Racism in Economics Reading Group.
2018 - 2019	Committee Member. Australasian Agricultural & Resource Economics Society ACT Branch.

Last updated: July 28, 2023