# Dongcheng (Sarah) Ge

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**EDUCATION** 

#### Georgia Institute of Technology | MS in Analytics | Atlanta, GA

**Anticipated Dec 2022** 

Coursework: Analytics Modeling, Computing for Data Analytics, Data and Visual Analysis, Deep Learning for Text Data, Regression Analysis, Simulation, Machine Learning, Data Analytics Business, Deep Learning, Data Vis Principles

**Current GPA: 4.0** 

**Baruch College** | *MS in Computer Information Systems* | New York, NY **Johns Hopkins University** | *MS in Marketing* | Baltimore, MD

Nanjing Normal University | BA in Business English | Nanjing, China

May 2017 Aug 2014

July 2011

**SKILLS & CERTIFICATIONS** 

Programming & System: Python, R, SQL, Scala, JavaScript, CSS, HTML, VBA

**Modeling Techniques:** Regression, Classification, Clustering, Time Series, Simulation **Framework & Tools:** Spark, D3.js, Power BI, AWS, Azure, Plotly/Dash, Simio, Excel

Languages: English, Chinese Mandarin

#### **PROJECTS**

# **Detection and Clustering of Digital Signal Impairments (Top 5)** | Sponsor: Cox Communications

Spring 2022

- Created a sliding window algorithm using python, combining with HDBSCAN to perform clustering on full band capture data, and to detect different types of wave impairments
- Language: Python; Model: HDBSCAN

# **Stock Behavior Predicting**

Fall 2021

- Collected data through APIs from Yahoo Finance, Twitter, and Reddit
- Combined the outputs of sentiment models (VADER) with time series data, and trained the new dataset with multiple models including XGBoost in Python, to predict stock opening price trends
- Visualized predictions and other stock or sentiment related information using Plotly (Dash)
- Achieved 66% accuracy, higher than the average accuracies from current studies, which are 57% 64%
- Language: Python; Model: VADER, XGBoost, Exponential Smoothing, Auto Linear Regression, Auto Logistic Regression

#### **EXPERIENCE**

### Shopify (USA) Inc. | Data Science Intern | Atlanta, GA

May 2022 - Aug 2022

- Created a weekly report that automatically distributed to Slack channels, using an internally built SQL alerting framework
- Built and deployed a metric model using internally developed data transformation tool and metric definition framework
- Created multiple ad-hoc reports related to returns, refunds and marketing, using MODE
- Documented multiple MySQL raw tables using an internally developed Ruby Gem
- Language: SQL; Tool: MODE and other tools/frameworks that are developed in-house

#### China Overseas America, Inc. | Marketing Manager | New York, NY

Feb 2017 - Mar 2021

- Achieved 100% sales goals by accurately defining product features, pricing strategies and buyer profiles
- Reduced advertising cost to under 50% of the market average
- Built and optimized pricing models using regression in Excel
- Automated marketing and sales reports by programming in Excel (writing macros), which significantly reduced human errors, and increased team efficiency
- Led a team of 6 and external collaborators to conduct thorough researches on New York condo market
- Improved cross-departmental communications by promoting company-wide learning sessions, and re-engineering crossfunctional reporting systems

# United Nations | Digital Marketing Analyst (Intern) | New York, NY

Feb - Aug 2016

- Monitored and analyzed website/social media performance data to provide insights to supervisor
- Created multimedia and graphic material for promotional purpose

# Ryder System, Inc. | Shipping Management Coordinator | Nanjing, China

May 2011 - May 2012

- Increased website update rate by 30% through proactively training carriers with on-line system
- Led the training of the new data input software for 20 people