# Sarah Huang

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# **EDUCATION & COURSEWORK**

### Western University, Ivey Business School

November 2026

BESc - Software Engineering, BA - Business Administration

Awards: Linamar Scholarship for Women in Engineering & Business (\$38,000), USC Student Athlete Award (\$400), Dean's List Coursework: Artificial Intelligence, Data Structures and Algorithms, Full Stack Development, Decision Making with Analytics, Strategy Involvement: Ivey Tech Club, RBC Design Thinking Program, Women in Engineering, Varsity Ultimate Frisbee, Engineering Musical

#### **EXPERIENCE**

# The Weather Network - Product Manager Intern

May 2025 - Present

- Grew annual ad revenue by \$2M by developing a data-driven hypothesis from A/B test results from over 8.3M MAU
- Partnered with design and engineering to prototype feature concepts, securing \$100K in leadership buy-in for implementation
- Increased the Play Store rating by 0.5 by analyzing 7000+ user reviews to create actionable tickets addressing user pain points
- Led competitive analysis to identify market gaps, proposing a subscription model to leadership, to boost revenue by 3%

**Cohere** (Series D, Foundation Model startup) - *Product Manager Intern, RAG & Model Safety* 

May 2024 - Aug 2024

- Resolved org-wide API key sharing security risks by analyzing 30+ employee pain points to redesign the process
- Translated employee insights to define a product vision with measurable KPIs, cutting redundant security escalations by 50%
- Unblocked 100% of stakeholder teams by gathering cross-functional requirements from Legal, Finance, and MLE
- Shipped new internal documentation used by 250+ engineers, increasing GPU job throughput 5X

StarFlo - Founder Jan 2024 - Present

- Led end-to-end product development and marketing, launching with 30K+ impressions and 700+ users in 2 weeks
- Collaborated cross-functionally to ship an MVP in under 3 weeks, incorporating user feedback and analytics from early testers
- Wrote internal and user-facing docs to support StarFlo's launch, enabling 10+ users to onboard smoothly in the first week

# Cohere - Project Manager, Data & Evaluation

Aug 2023 - May 2024

- Reduced data issue detection time by 77% by designing a vendor evaluation pipeline for a \$270M enterprise client
- Defined quality metrics for external vendor output to reduce senior GTM stakeholder decision timelines by 15%
- Communicated with business partners via calls and documentation to decrease data misalignments by 43%
- Shipped language-specific data improvements in 5 languages, improving multilingual model accuracy by 25% over two weeks

#### **Cohere** - Software Engineer Intern

May 2023 - Aug 2023

- Shipped a data annotation platform end-to-end by managing the full product lifecycle while meeting 100% of deadlines
- Conducted user interviews and daily stand-ups to iteratively implement features, increasing user satisfaction by 15%
- Analyzed product usage feedback from annotators to make data-driven feature decisions, increasing productivity by 53%
- Pitched the final product to the CTO and founding engineers to secure \$20,000 in funding

#### Meta - Production Engineer Fellow

Jun 2023 - Sept 2023

- Shipped an open-source portfolio site for junior engineers by conducting market research on engagement drivers
- Led a team of 3 engineers to deliver 4 user-facing features aligned with developer use cases
- Accelerated product iteration by 25% by presenting weekly product insights to Meta engineers, fellows, and leadership

### **LEADERSHIP & ACTIVITIES**

#### Ivey Product Society - Director of Careers and Fellowship

Sept 2024 - Present

- Enabled 100% of attendees to secure a PM interview by presenting recruiting workshops for 40+ students
- Increased timely deliverable submissions by 3X by iterating on the fellowship curriculum through analyzing past feedback

## Hack Western (Canada's 3rd largest hackathon) - VP Logistics

Mar 2023 - Present

- Raised \$50,000+ in sponsorships from Accenture, Scotiabank, and P&G by leading sponsor outreach and budgeting
- Managed logistics for 450+ attendees by leading a team of 4 and resolving critical event-day issues in real time

# **SKILLS**

TECHNICAL: Python, Swift, SQL, JavaScript, HTML/CSS, Java, TypeScript, Go, Kanban, C/C++, Restful APIs, Git, Pytorch, Tensorflow PRODUCT: Figma, Tableau, Jira, Agile, Scrum, UX/UI, Looker, Product Requirement Document, Product Road Mapping, KPIs, OKRs, Go To Market, Feature Prioritization, User Story, Customer Feedback Analysis, Product Development, ChatGPT, Claude, Cohere SPOKEN LANGUAGES: Native proficiency in English & Mandarin, intermediate proficiency in French