

## Contact

davidhsatchell@gmail.com

[www.linkedin.com/in/david-satchell](http://www.linkedin.com/in/david-satchell)  
(LinkedIn)

## Top Skills

Medical Devices  
Quality Assurance  
Strategy

## Languages

French - Basic  
English

## Certifications

Certified Six Sigma Black Belt

# David Satchell

Principal Consultant  
San Francisco Bay Area

## Experience

### Satch Medical Consulting LLC

Principal Consultant

December 2016 - Present (7 years 8 months)

San Francisco Bay Area

#### • Engagement Examples:

##### # Global Medical Technology Company

- Completed a five-year strategic plan including supporting financial models to restructure Life

Sciences Division Reagent and Instrument Manufacturing operations – generating \$25M in annual savings.

- Developed a worldwide product distribution strategy to improve delivery lead times and lower

distribution cost for a \$600M annual sales life science reagent business.

##### # Point of Care Diagnostics Startup Company

- Led Engineering Team developing a tri-modal diagnostics system from concept through feasibility

- Managed product development plans, led effort to select Alpha System and Production System supplier.

##### # Next Gen Sequencing System Startup Company

- Created a five-year manufacturing strategic plan for the instrument portfolio, built forecasts,

evaluated capacity constraints and performed sensitivity analysis.

##### # Point of Care Diagnostics Company

- Supported development of a manufacturing automation strategy including should cost models for

cartridges used in a high sensitivity chip sensor immunoassay system.

##### # Molecular Diagnostics Startup Company

- Advisory Board Member providing counsel on operations strategy for an instrument and cartridge system that utilized novel technology to multiplex high sensitivity assay panels.

#### # Big 4 Accounting Firm

- Worked as an expert consultant for the firm, completed engagement to develop an integration plan for several facilities acquired by a pharmaceutical contract manufacturing company.

#### Theranos

Senior Vice President Product Development

July 2017 - June 2018 (1 year)

San Francisco Bay Area

Point of Care System Assay and System Development

#### Abbott Diagnostics

10 years

Divisional Vice President Hematology R&D

2011 - 2016 (5 years)

Santa Clara, Ca

Hematology Diagnostic System Development

Divisional Vice President / Director Operations Strategy

2006 - 2011 (5 years)

North Chicago, IL

Network Optimization Planning and Project Execution

#### Abbott Diagnostics

20 years

Mgr Packaging and Molding Engineering

1998 - 2005 (7 years)

North Chicago IL

Multi-cavity mold design and support

Medical Device Packaging

Project Manager

1994 - 1998 (4 years)

North Chicago, IL

Medical Device Accessory Development

Design Engineer

1985 - 1994 (9 years)

Dallas, TX & North Chicago, IL

Diagnostic Instrument Design

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## Education

Lake Forest Graduate School of Management

Masters, Business Administration · (1998 - 2002)

Georgia Institute of Technology

Bachelor, Mechanical Engineering · (1978 - 1983)