



Oct 30, 2023

## Coursera Learner

has successfully completed

### Successful Negotiation: Essential Strategies and Skills

an online non-credit course authorized by University of Michigan and offered through Coursera

A handwritten signature in black ink that reads 'George Siedel'.

George Siedel  
Williamson Family Professor of Business Administration  
Thurnau Professor of Business Law  
University of Michigan

## COURSE CERTIFICATE



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