

# ESTIMATION OF BUSINESS EXPENSES



PROJECT SUBMITTED BY:

E.SARASU

S.SANDHIYA

R.SELVASUNDARI

P.SIVAJAYASRI

## INTRODUCTION:

A business estimate is a document detailing how much you plan on charging a customer for a good or service.

This involves estimating all the expenses required to start and operate the business, such as equipment, rent, inventory, and marketing. By calculating these costs upfront, business owners can better plan their budget and avoid unexpected expenses.

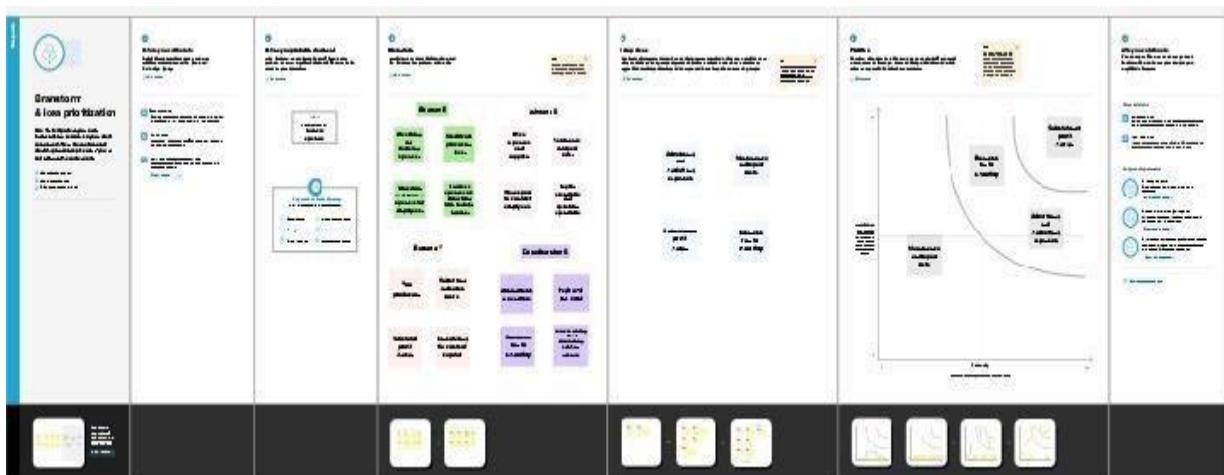
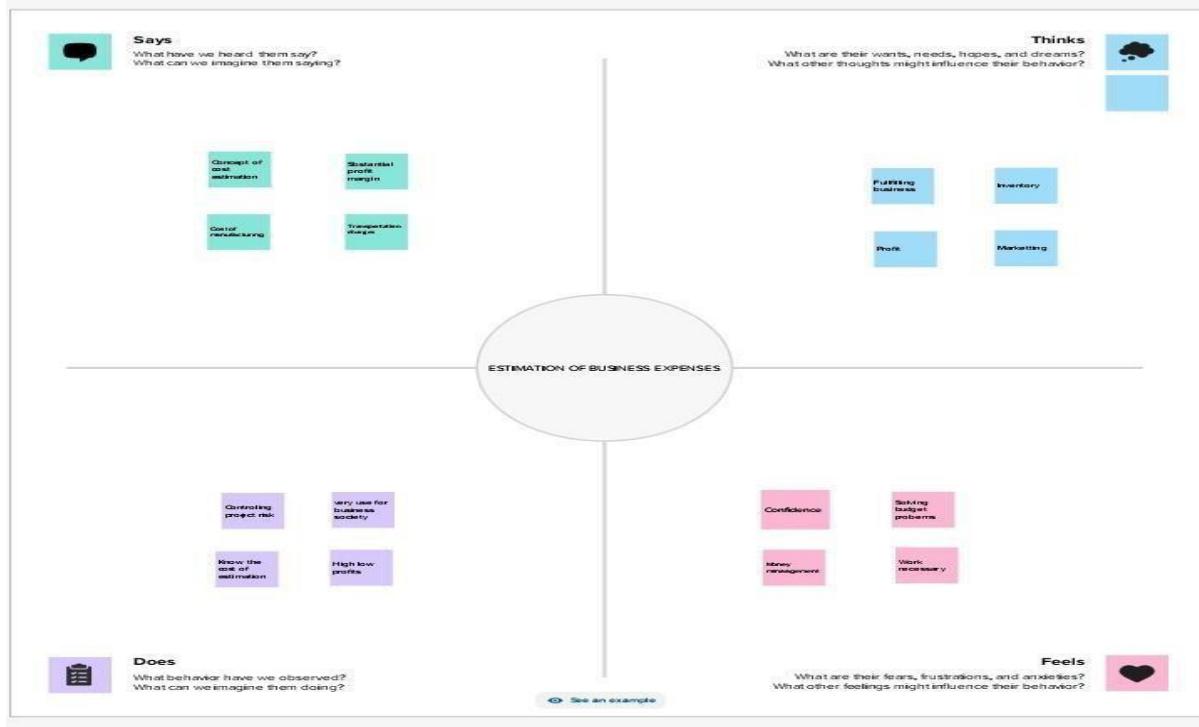
Estimated expense means the amount of the expenses which the Authority considers are properly to be incurred in the execution of the eligible works together with the amount of the costs which the Authority considers have been properly incurred, or are properly to be incurred, with respect to preliminary or ancillary.

Cost estimation is an indispensable process that provides numerous benefits to project management. These benefits include budget planning, resource allocation, risk management, improved decision-making, and competitive advantage.

Estimation is a key technique for predicting and controlling project risks. Accurate project estimates aid in the identification of cost and schedule requirements with relative precision, lowering the danger of running out of time, resources, and money during a project.

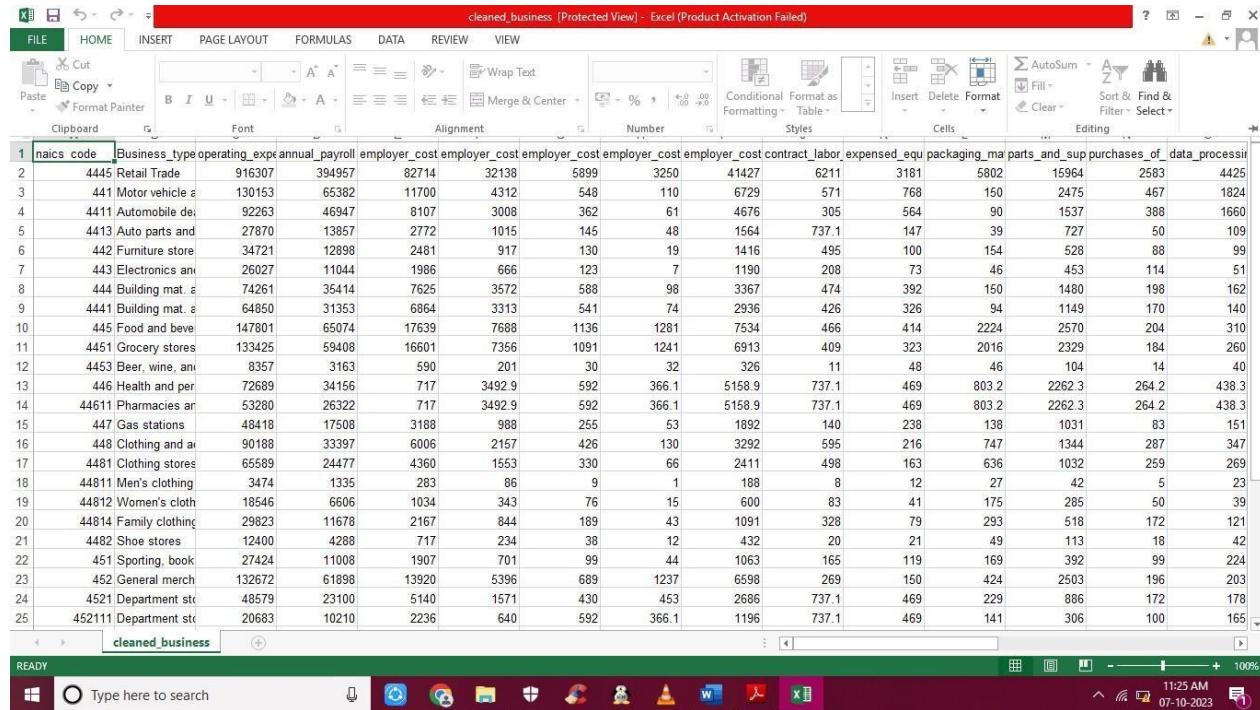
# Milestone1:DefineProblem/ProblemUnderstanding

- ✓ Specify the business problem
- ✓ Business requirements
- ✓ Literature Survey
- ✓ Social or Business Impact



# Milestone2:DataCollection&Extraction

## Activity1:Downloadingthedataset



1	naics_code	Business_type	operating_exps	annual_payroll	employer_cost	employer_cost	employer_cost	employer_cost	employer_cost	contract_labor	expensed_equ	packaging_ma	parts_and_sup	purchases_of_data_processin	2	4445 Retail Trade	916307	394957	82714	32138	5899	3250	41427	6211	3181	5802	15964	2583	4425
3	441 Motor vehicle & parts	130153	65382	11700	4312	548	110	6729	571	768	150	2475	467	1824	4	4411 Automobile deale	92263	46947	8107	3008	362	61	4676	305	564	90	1537	388	1660
5	4413 Auto parts and accessories	27870	13857	2772	1015	145	48	1564	737.1	147	39	727	50	109	6	442 Furniture store	34721	12898	2481	917	130	19	1416	495	100	154	528	88	99
7	443 Electronics and appliance stores	26027	11044	1986	666	123	7	1190	208	73	46	453	114	51	8	444 Building materials dealers	74261	35414	7625	3572	588	98	3367	474	392	150	1480	198	162
9	4441 Building materials and supplies dealers	64850	31353	6864	3313	541	74	2936	426	326	94	1149	170	140	10	445 Food and beverage dealers	147801	65074	17639	7688	1136	1281	7534	466	414	2224	2570	204	310
11	4451 Grocery stores	133425	59408	16601	7356	1091	1241	6913	409	323	2016	2329	184	260	12	4453 Beer, wine, and liquor stores	8357	3163	590	201	30	32	326	11	48	46	104	14	40
13	446 Health and personal care stores	72689	34156	717	3492.9	592	366.1	5158.9	737.1	469	803.2	2262.3	264.2	438.3	14	44611 Pharmacies and drug stores	53280	26322	717	3492.9	592	366.1	5158.9	737.1	469	803.2	2262.3	264.2	438.3
15	447 Gas stations	48418	17508	3188	988	255	53	1892	140	238	138	1031	83	151	16	448 Clothing and accessories stores	90188	33397	6006	2157	426	130	3292	595	216	747	1344	287	347
17	4481 Clothing stores	65589	24477	4360	1553	330	66	2411	498	163	636	1032	259	269	18	44811 Men's clothing	3474	1335	283	86	9	1	188	8	12	27	42	5	23
19	44812 Women's cloth	18546	6606	1034	343	76	15	600	83	41	175	285	50	39	20	44814 Family clothing	29823	11678	2167	844	189	43	1091	328	79	293	518	172	121
21	4482 Shoe stores	12400	4288	717	234	38	12	432	20	21	49	113	18	42	22	451 Sporting goods, hobby, book, and music stores	27424	11008	1907	701	99	44	1063	165	119	169	392	99	224
23	452 General merchandise stores	132672	61898	13920	5396	689	1237	6598	269	150	424	2503	196	203	24	4521 Department stores	48579	23100	5140	1571	430	453	2686	737.1	469	229	886	172	178
25	452111 Department store	20683	10210	2236	640	592	366.1	1196	737.1	469	141	306	100	165															

## Activity1.1:Understandthedata

Data consists of 33 rows which correspond to 33 different business types and 29 columns that correspond to different operating expenses.

### Column Description of the Dataset:

Costs	BusinessTypes
Operating expenses	Total Operating expenses
Annual payroll	Total yearly payment

Employercost	Amount spent on employees
Employercosts health insurance	Amount spent on health insurance
Employercosts pension plans	Amount spent on pension plans for employees
Packaging materials and containers	Amount spent on packaging
Repairs and maintenance of equipment	Amount spent on repairs and maintenance

## Activity2: Connect Dataset with Tableau

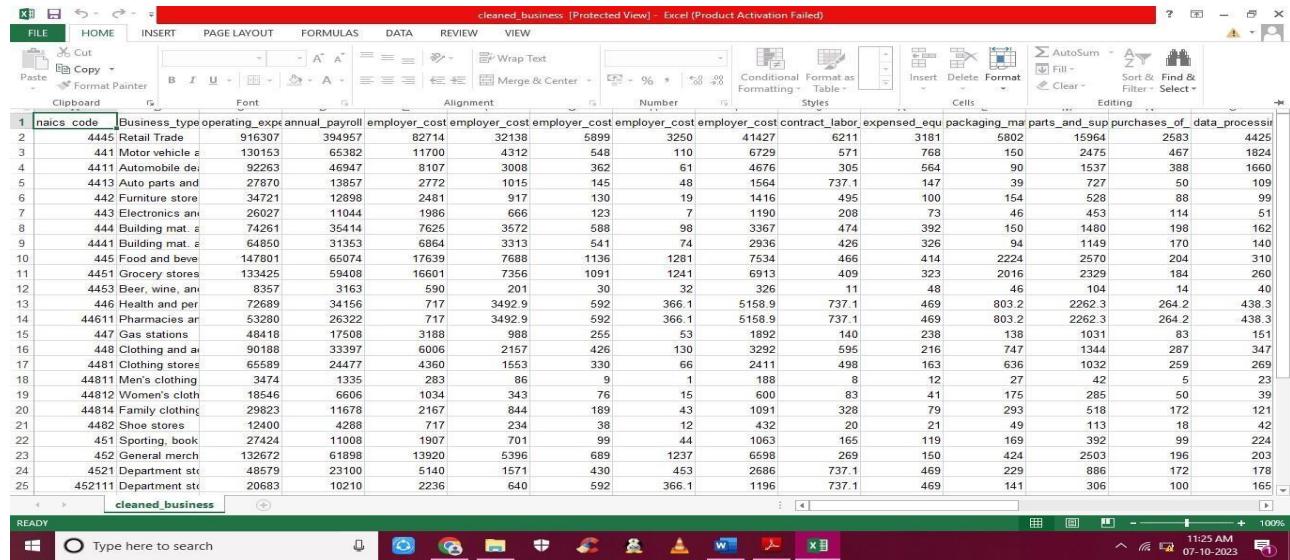
The screenshot shows the Tableau Public interface with the following details:

- Title Bar:** Tableau Public - Book1
- Menu Bar:** File, Data, Window, Help
- Connections Panel:**
  - Connections: cleaned\_business (Text file)
  - Add
  - Use Data Interpreter: A note says "Data Interpreter might be able to clean your Text file workbook."
  - cleaned\_business (1).csv
- Files Panel:**
  - New Union
  - New Table Extension
- Central View:**
  - Connections: cleaned\_business
  - File: cleaned\_business.csv
  - Name: cleaned\_business.csv
  - Fields:
 

Type	Field Name	Phys...	Rem...
#	Naics Code	cleane...	naics_...
Abc	Business types	cleane...	Busin...
#	Operating Expenses	cleane...	operat...
#	Annual Payroll	cleane...	annua...
#	Employer Cost	cleane...	emplo...
#	Employer Costs Health Insu...	cleane...	emplo...
#	Employer Costs Contributio...	cleane...	emplo...
#	Emolover Costs Pension Pla...	cleane...	emplo...
  - Data preview unavailable
- Bottom Navigation:** Data Source, Buildings, power Expenditure, Rental Payment for Machinery, Taxes & Licenses, Transportation and Warehousing, Dashboard 1, Dashboard 2, Dashboard 3, Story 1, Story 2, etc.
- Taskbar:** Type here to search, system icons, 11:34 AM, 07-10-2023

# Milestone3:DataPreparation

## Activity1:PreparetheDataforVisualization



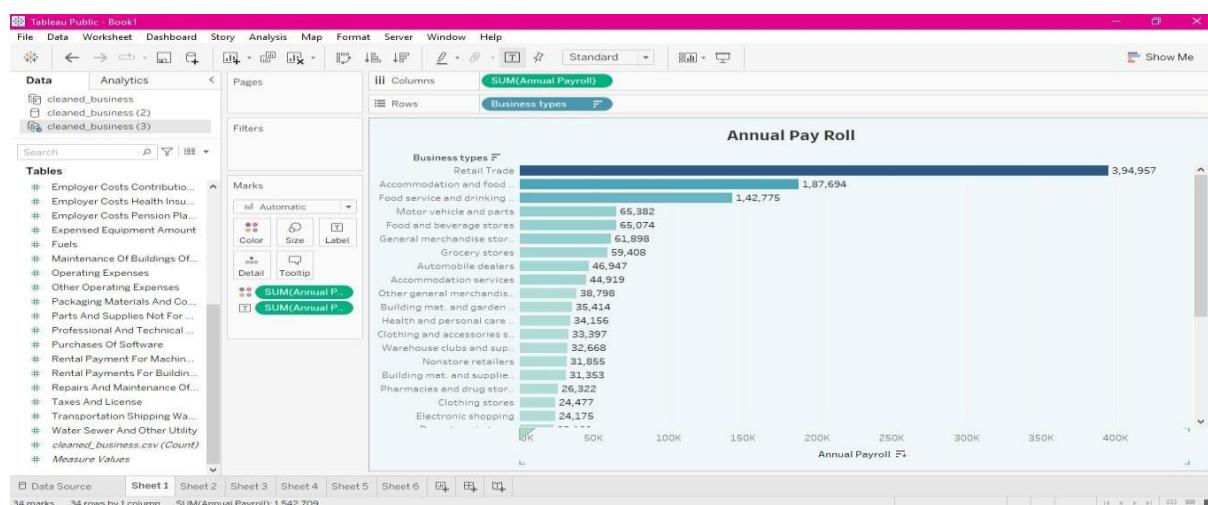
naics_code	Business_type	operating_expe	annual_payroll	employer_cost	employer_cost	employer_cost	employer_cost	contract_labor	expensed_eq	packaging_ma	parts_and_sup	purchases_of_data_processing	
2	4445 Retail Trade	916307	394957	82714	32138	5899	3250	41427	6211	3181	5802	15964	2583
3	441 Motor vehicle &	130153	65382	11700	4312	548	110	6729	571	768	150	2475	467
4	4411 Automobile de	92263	46947	8107	3008	362	61	4676	305	564	90	1537	388
5	4413 Auto parts and	27870	13857	2772	1015	145	48	1564	737.1	147	39	727	50
6	442 Furniture store	34721	12898	2481	917	130	19	1416	495	100	154	528	88
7	443 Electronics and	26027	11044	1986	666	123	7	1190	208	73	46	453	114
8	444 Building mat. &	74261	35414	7625	3572	588	98	3367	474	392	150	1480	198
9	4441 Building mat. &	64850	31353	6864	3313	541	74	2936	426	326	94	1149	170
10	445 Food and beve	147801	65074	17639	7688	1136	1281	7534	466	414	2224	2570	204
11	4451 Grocery stores	133425	59408	16601	7356	1091	1241	6913	409	323	2016	2329	184
12	4453 Beer, wine, ale	6357	3163	590	201	30	32	326	11	48	46	104	14
13	446 Health and per	72689	34156	717	3492.9	592	366.1	5158.9	737.1	469	803.2	2262.3	264.2
14	44611 Pharmacies an	53280	26322	717	3492.9	592	366.1	5158.9	737.1	469	803.2	2262.3	264.2
15	447 Gas stations	48418	17508	3188	986	255	53	1892	140	238	138	1031	83
16	448 Clothing and a	90188	33397	6006	2157	426	130	3292	595	216	747	1344	287
17	4481 Clothing stores	65589	24477	4360	1553	330	66	2411	498	163	636	1032	259
18	44811 Men's clothing	3474	1335	283	86	9	1	188	8	12	27	42	5
19	44812 Women's cloth	18546	6606	1034	343	76	15	600	83	41	175	285	50
20	44814 Family clothing	29823	11678	2167	844	189	43	1091	328	79	293	518	172
21	4482 Shoe stores	12400	4288	717	234	38	12	432	20	21	49	113	18
22	451 Sporting book	27424	11008	1907	701	99	44	1063	165	119	169	392	99
23	452 General merch	132672	61898	13920	5396	689	1237	6598	269	150	424	2503	196
24	4521 Department sto	48579	23100	5140	1571	430	453	2686	737.1	469	229	886	172
25	45211 Department sto	20683	10210	2236	640	592	366.1	1196	737.1	469	141	306	100

# Milestone4:DataVisualization

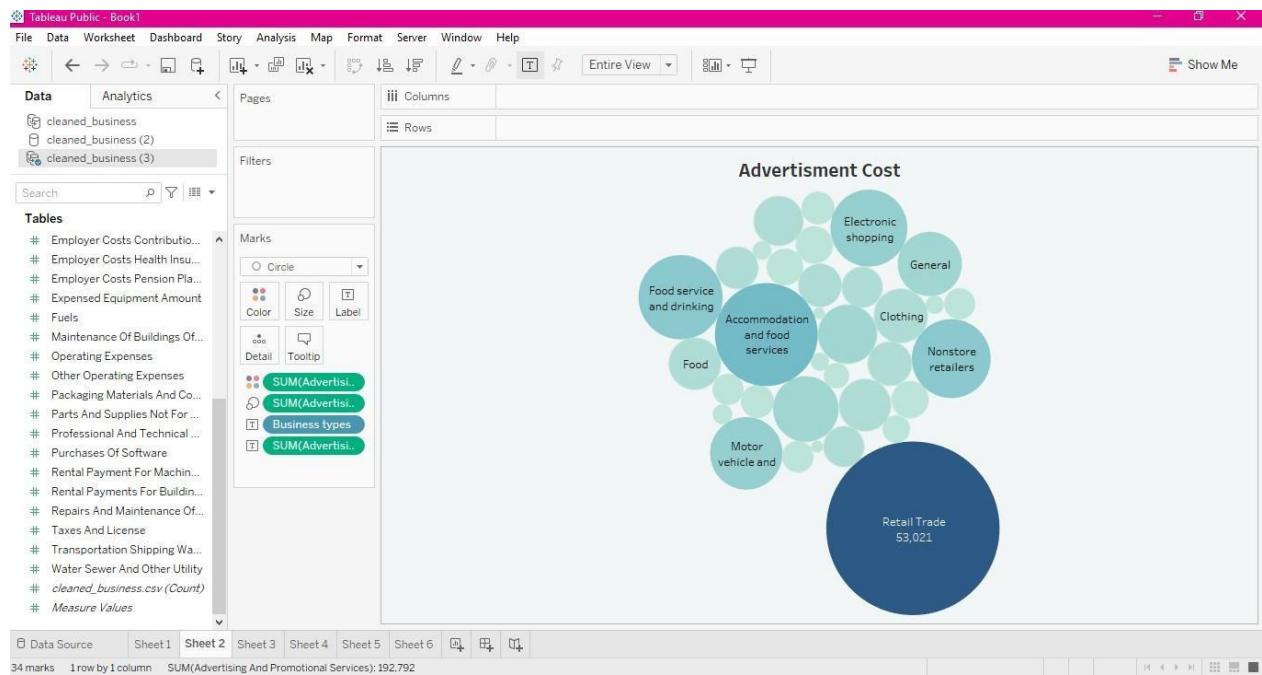
## Activity1:NoofUniqueVisualization

The number of unique visualization that can be created with a given dataset.

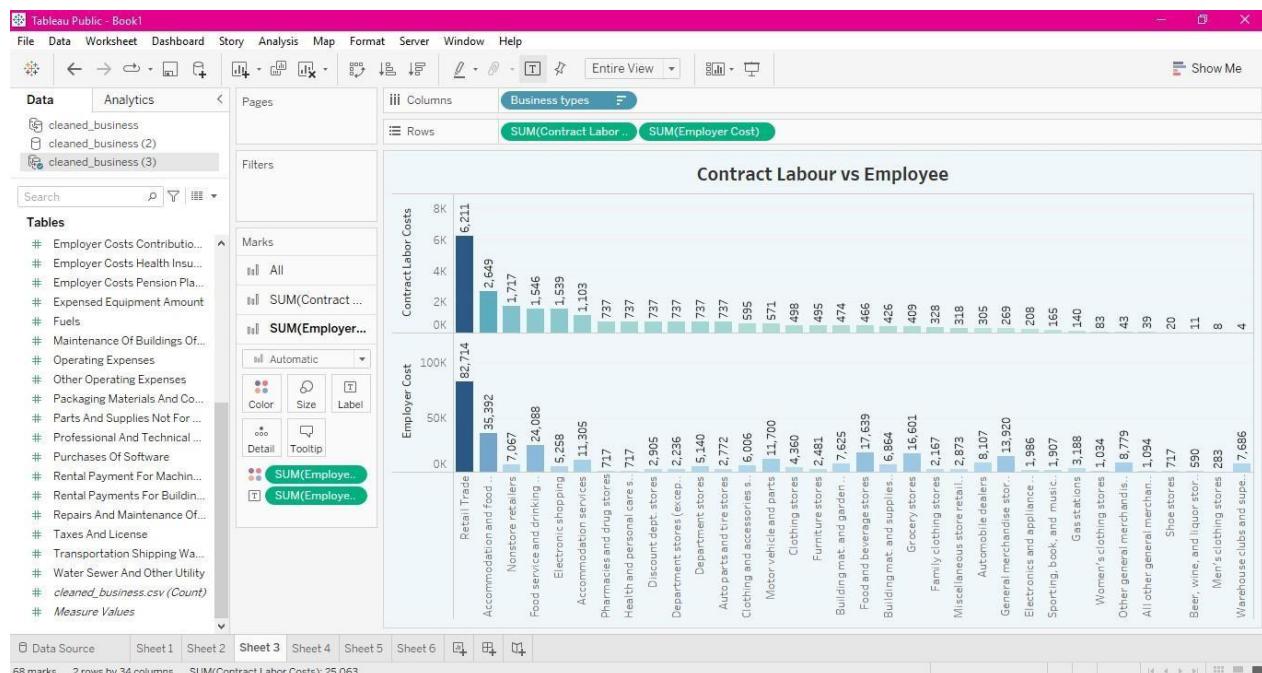
### Activity1.1:AnnualPayRoll



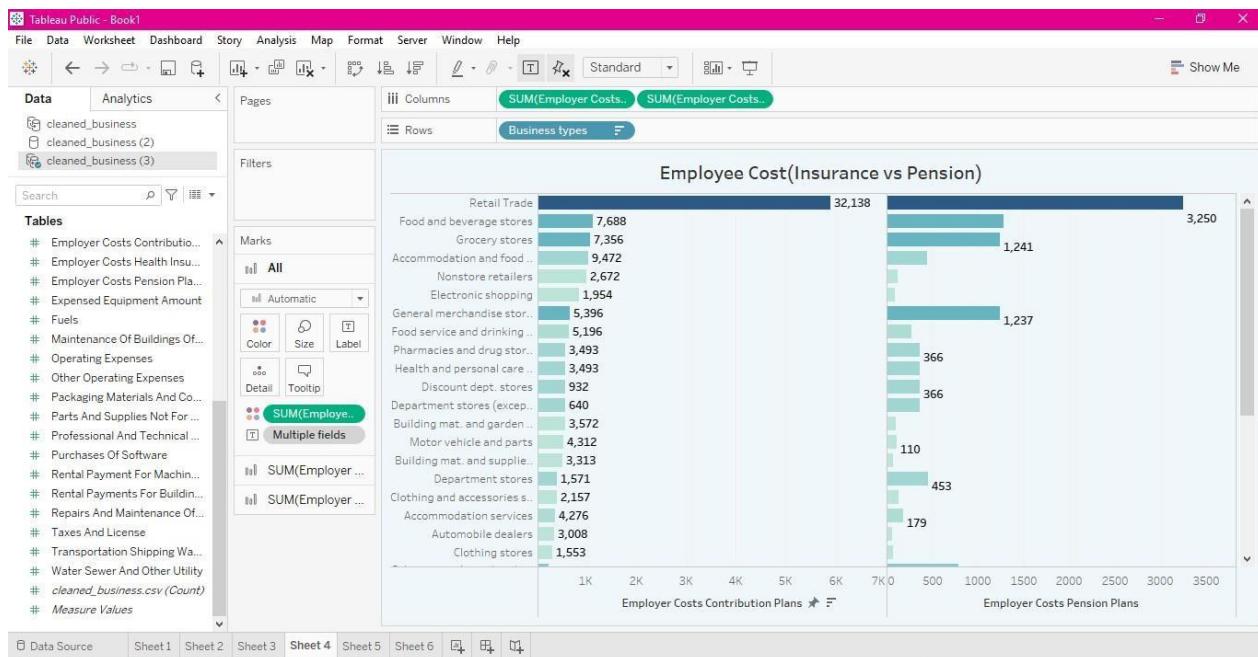
## Activity1.2:AdvertisementCost



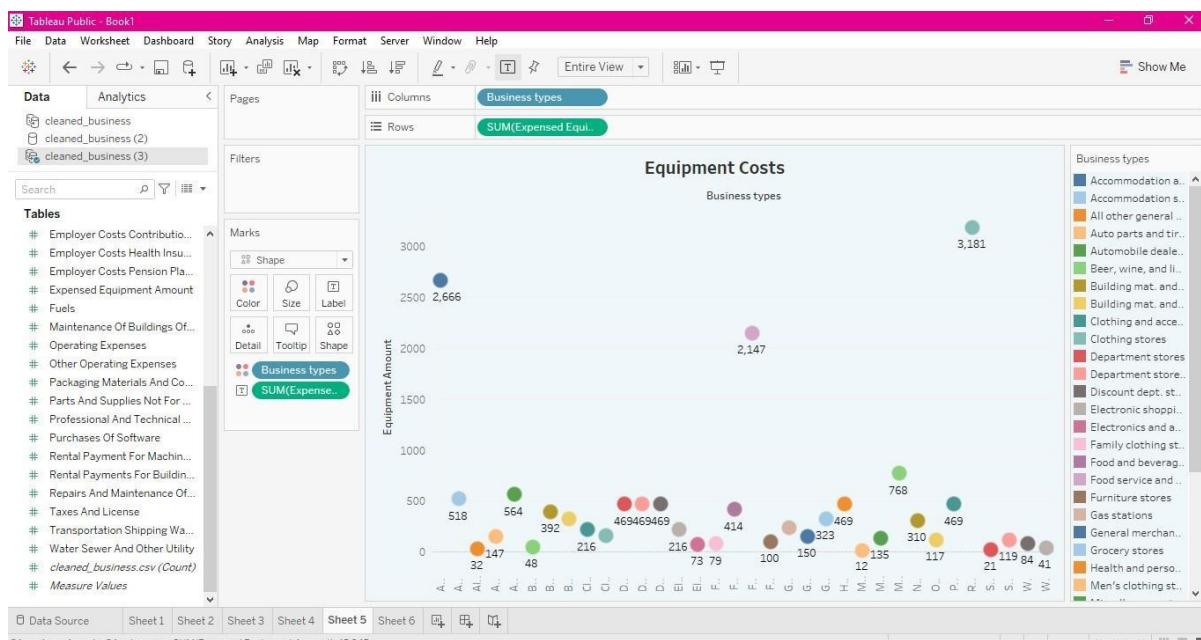
## Activity1.3:ContractLaborvsEmployee



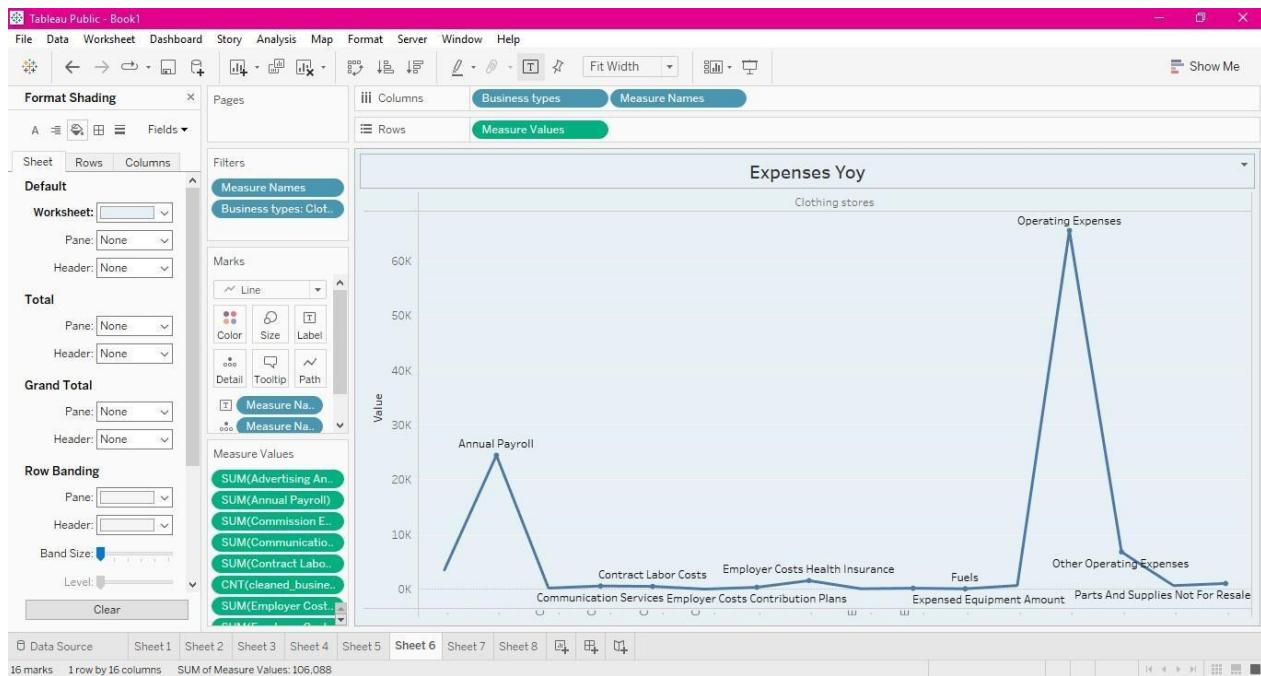
## Activity 1.4: Employee (Insurance vs pension)



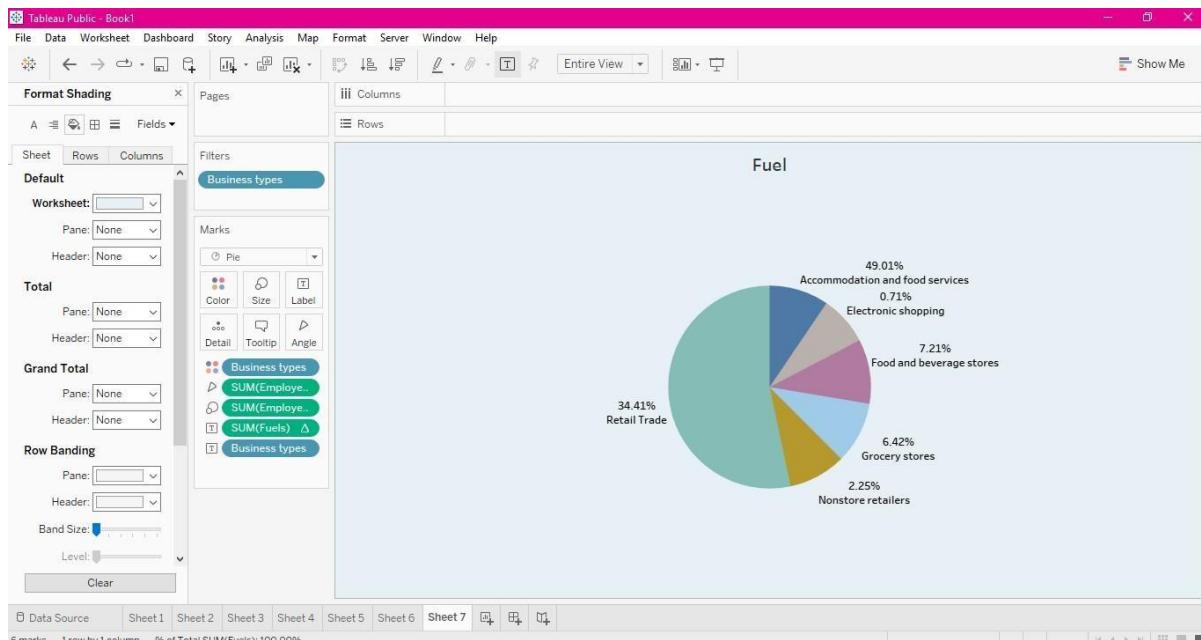
## Activity 1.5: Equipment Costs



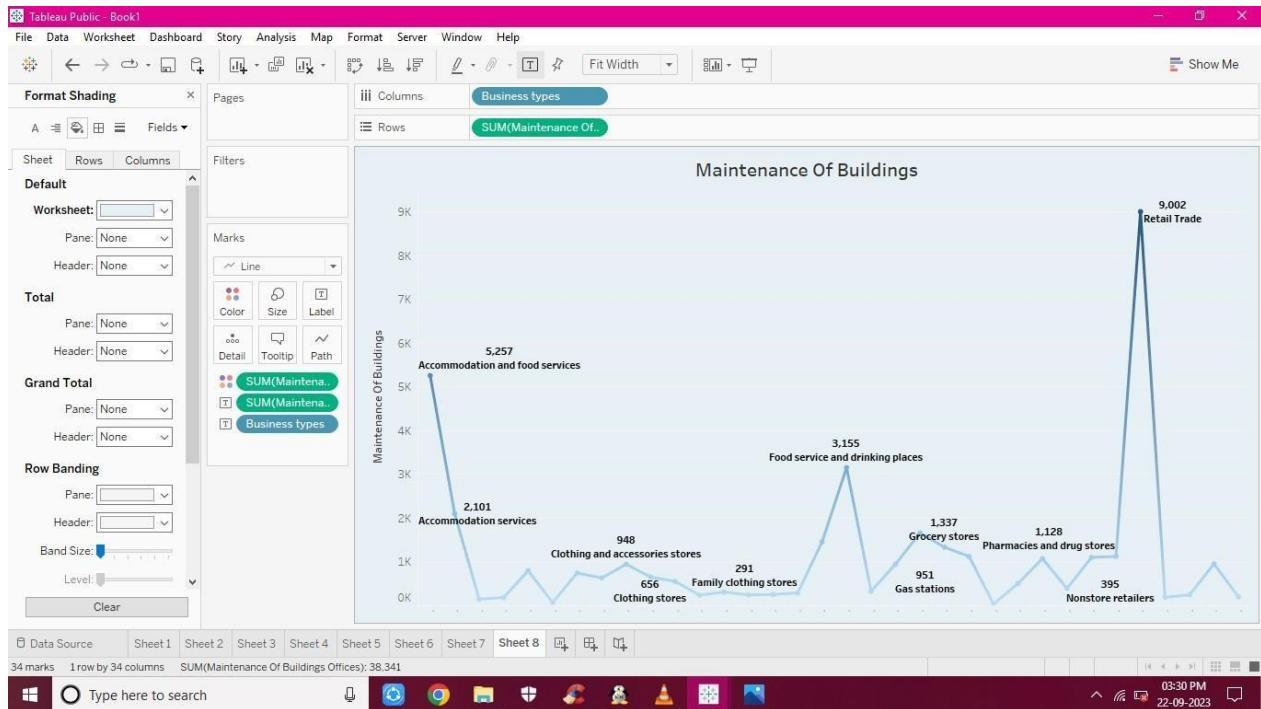
## Activity1.6:ExpensesYoY



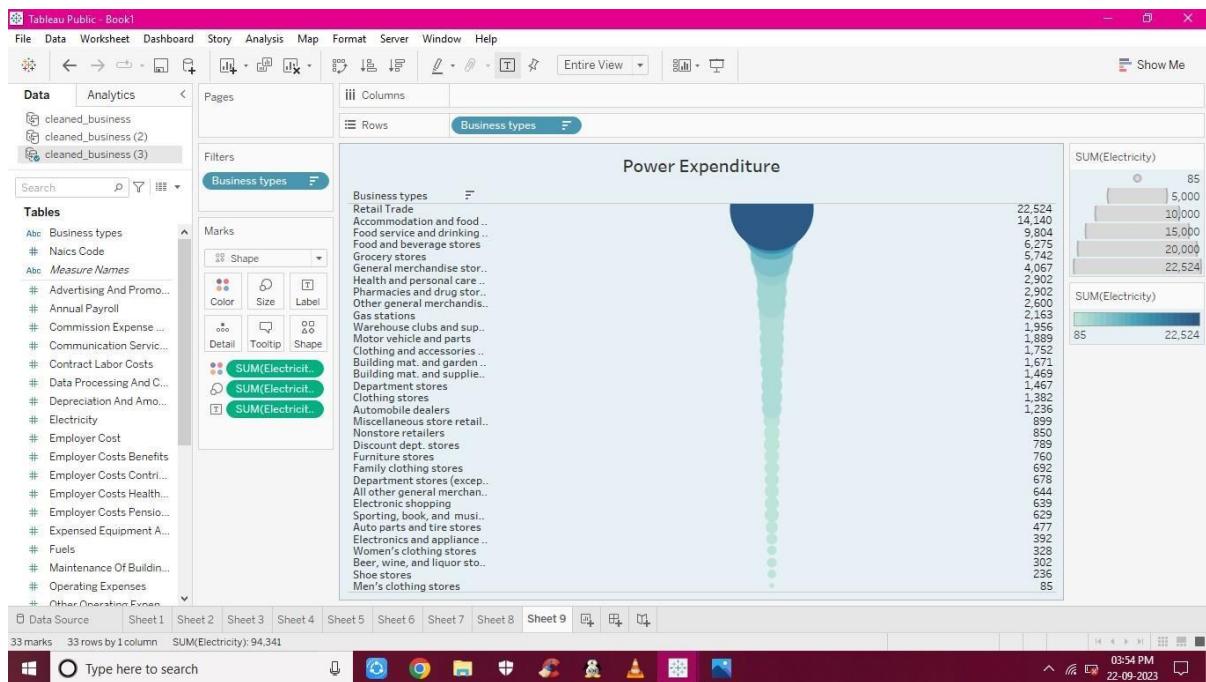
## Activity1.7:Fuel



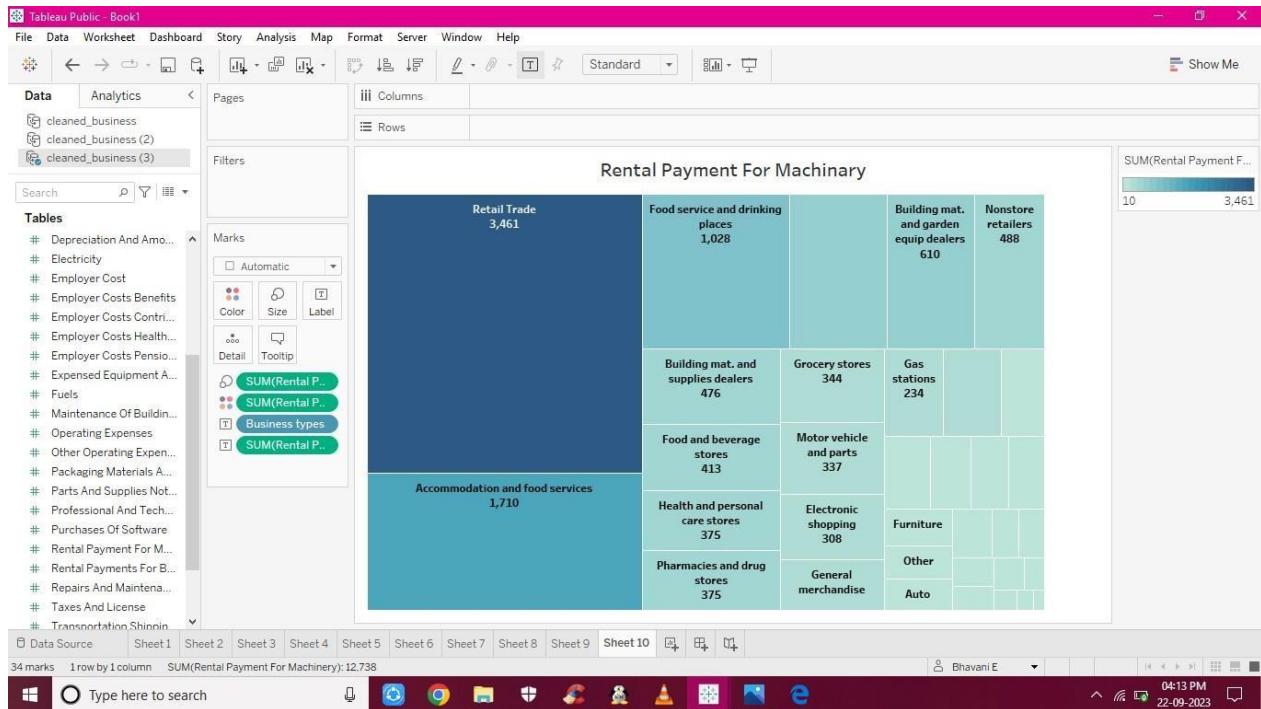
## Activity1.8: MaintenanceofBuildings



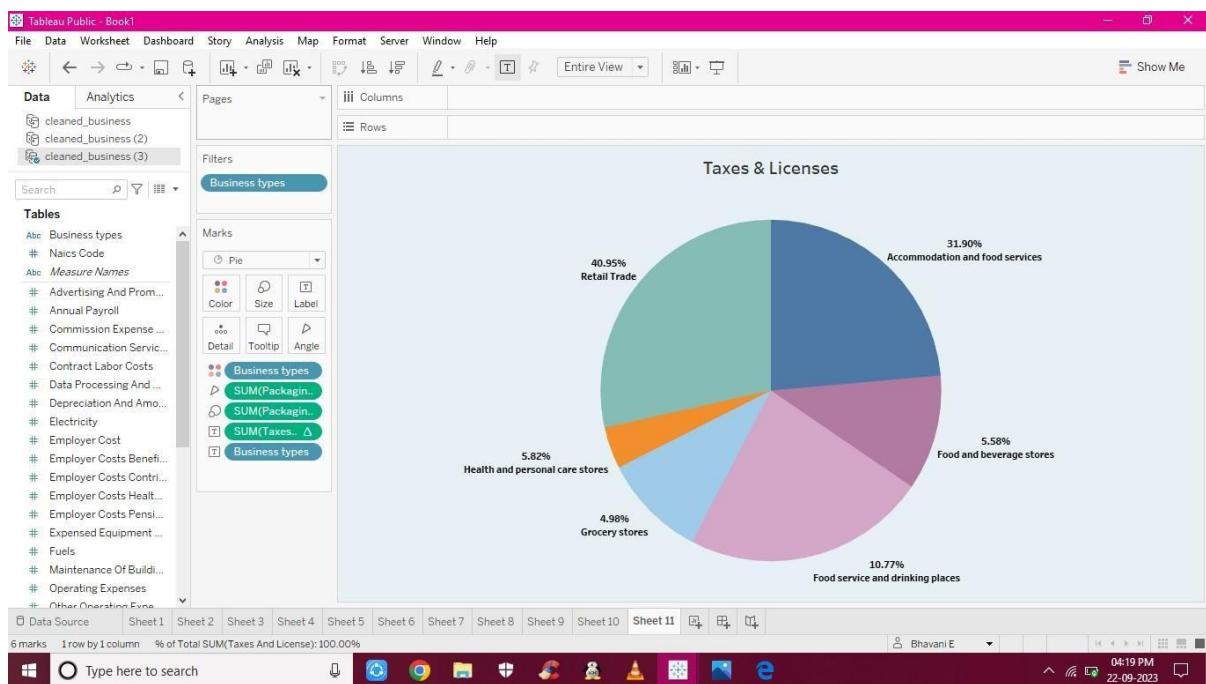
## Activity1.9: PowerExpenditure



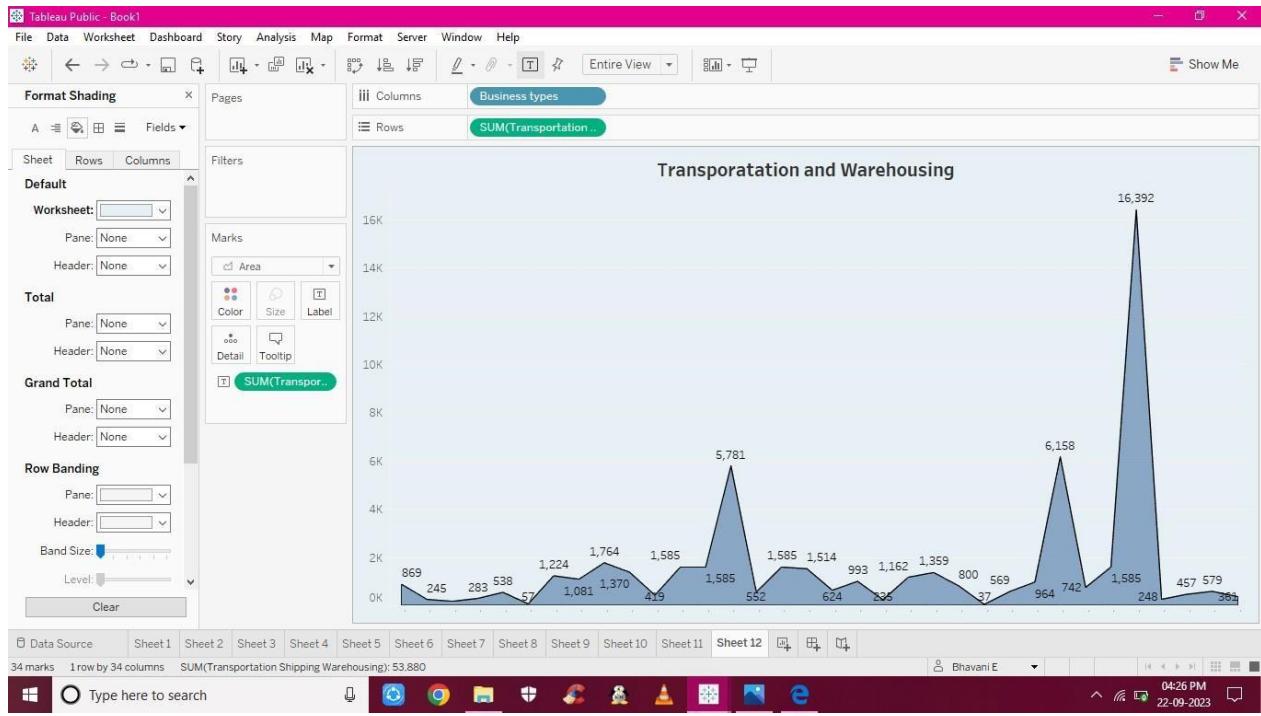
## Activity1.10:RentalPaymentMachinery



## Activity1.11:Taxes&Licenses



## Activity1.12:Transportation

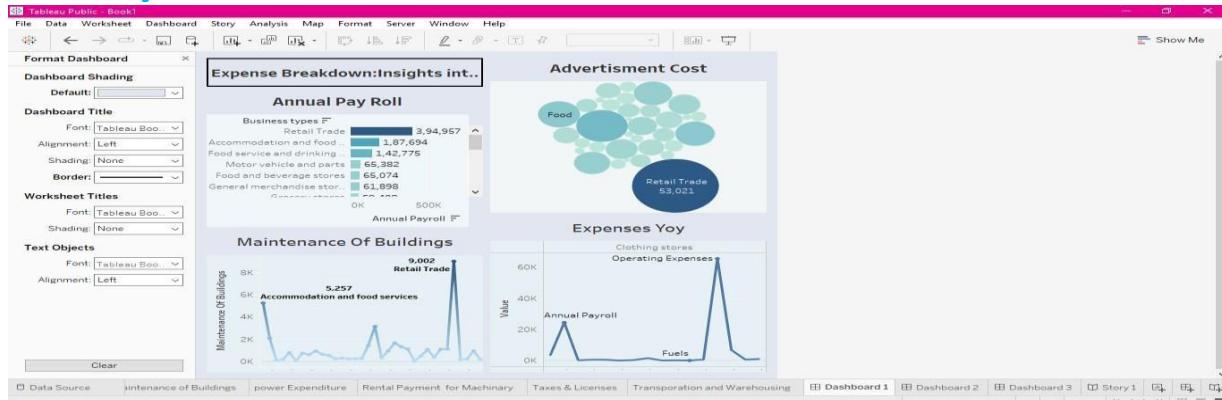


## Milestone5:Dashboard

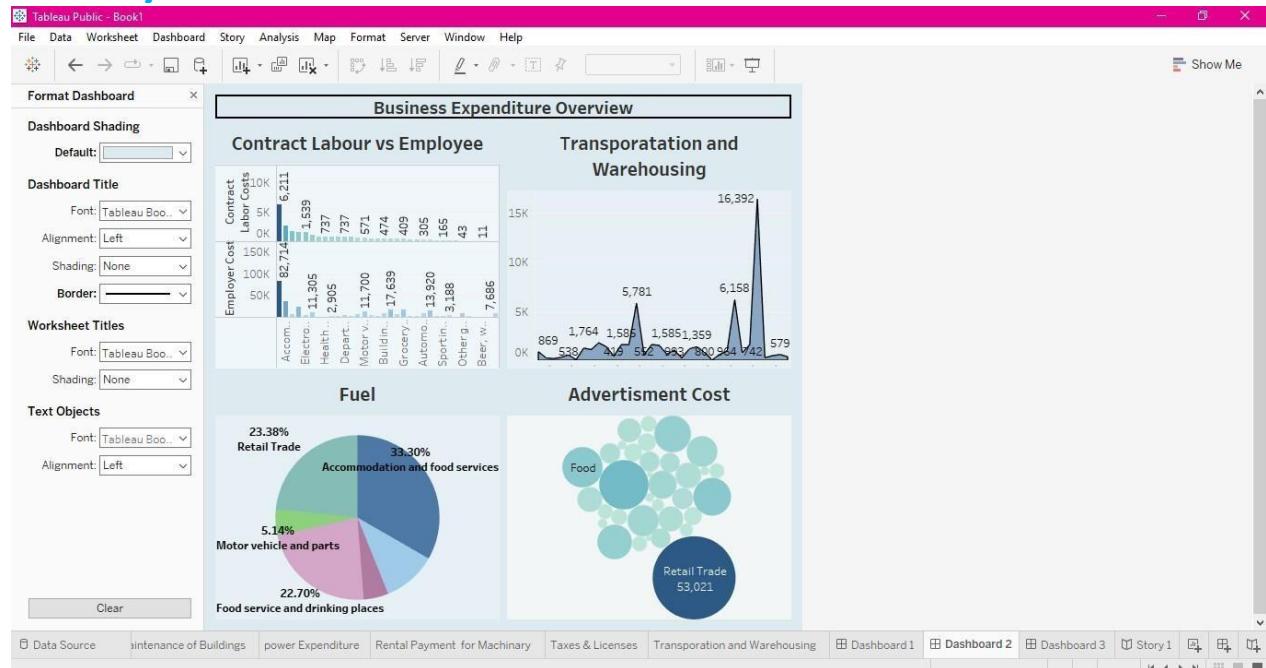
### Activity1:ResponsiveandDesignofdashboard

Once you have created views on different sheets in Tableau, you can pull them into a dashboard.

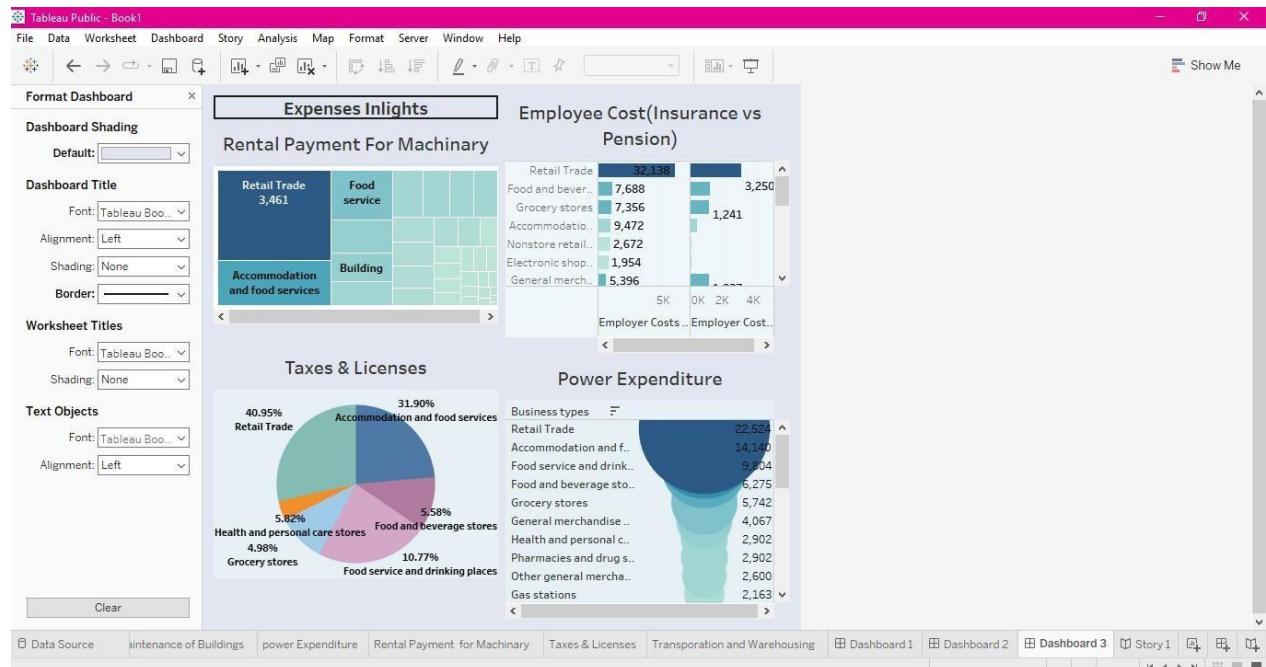
### Activity1.1:Dashboard1



## Activity1.2:Dashboard2



## Activity1.3:Dashboard3

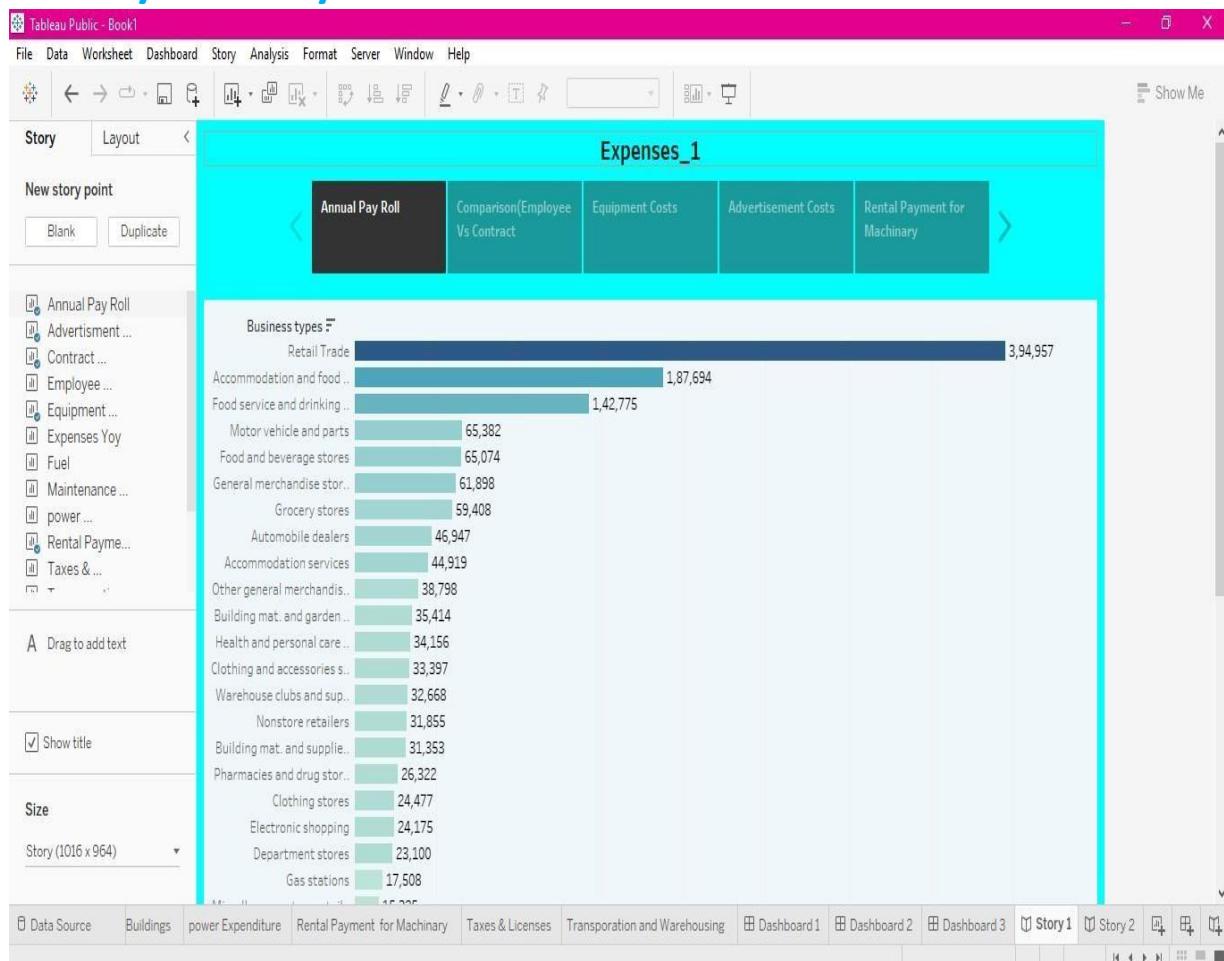


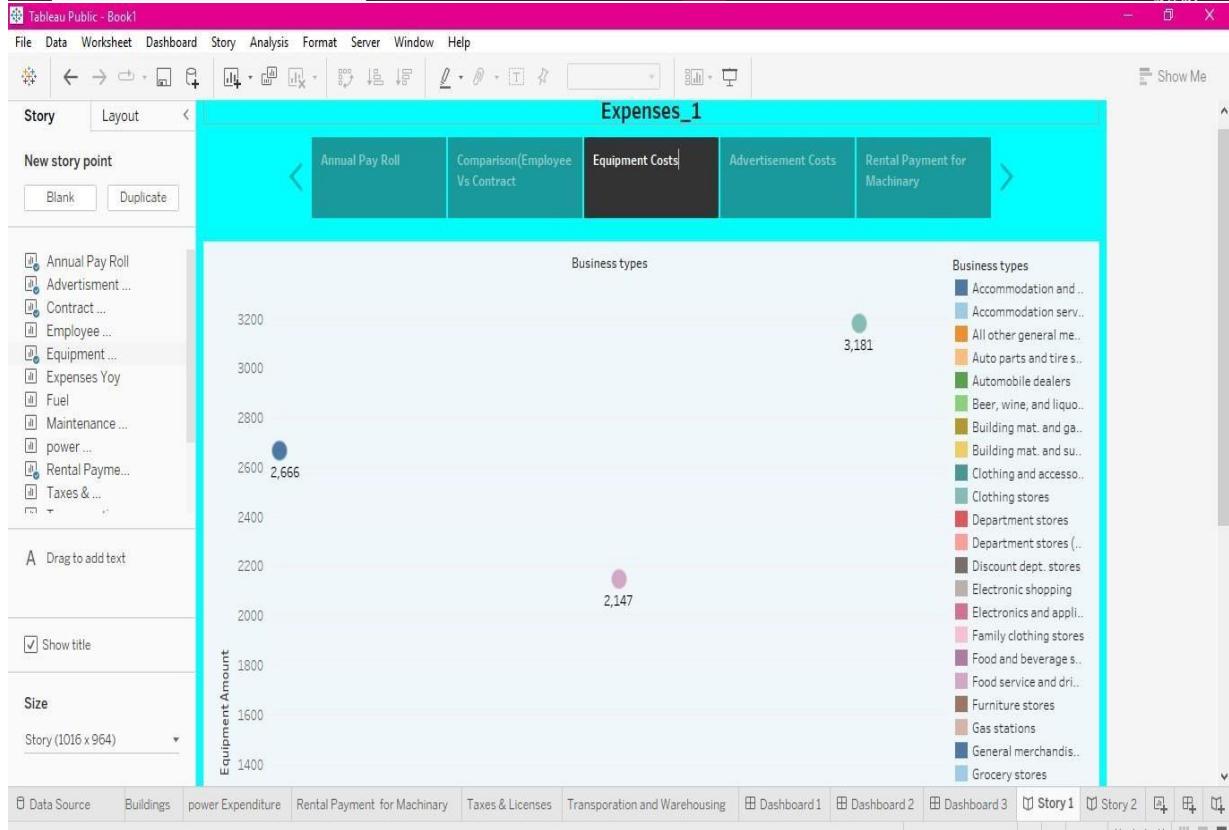
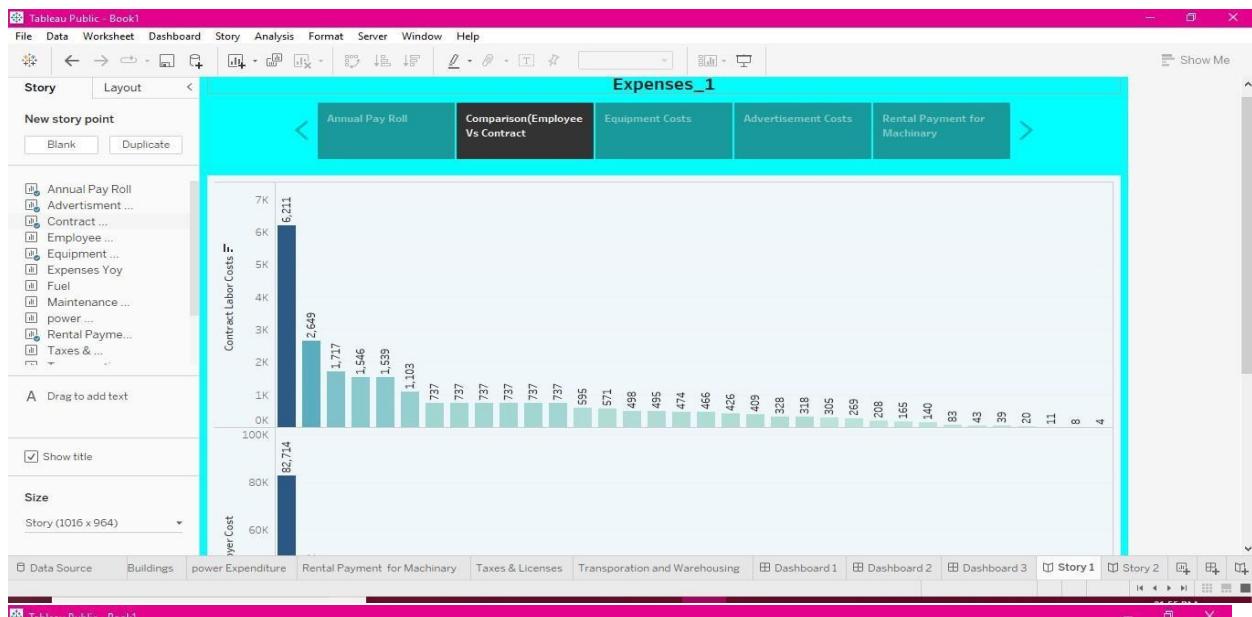
## Milestone6:Story

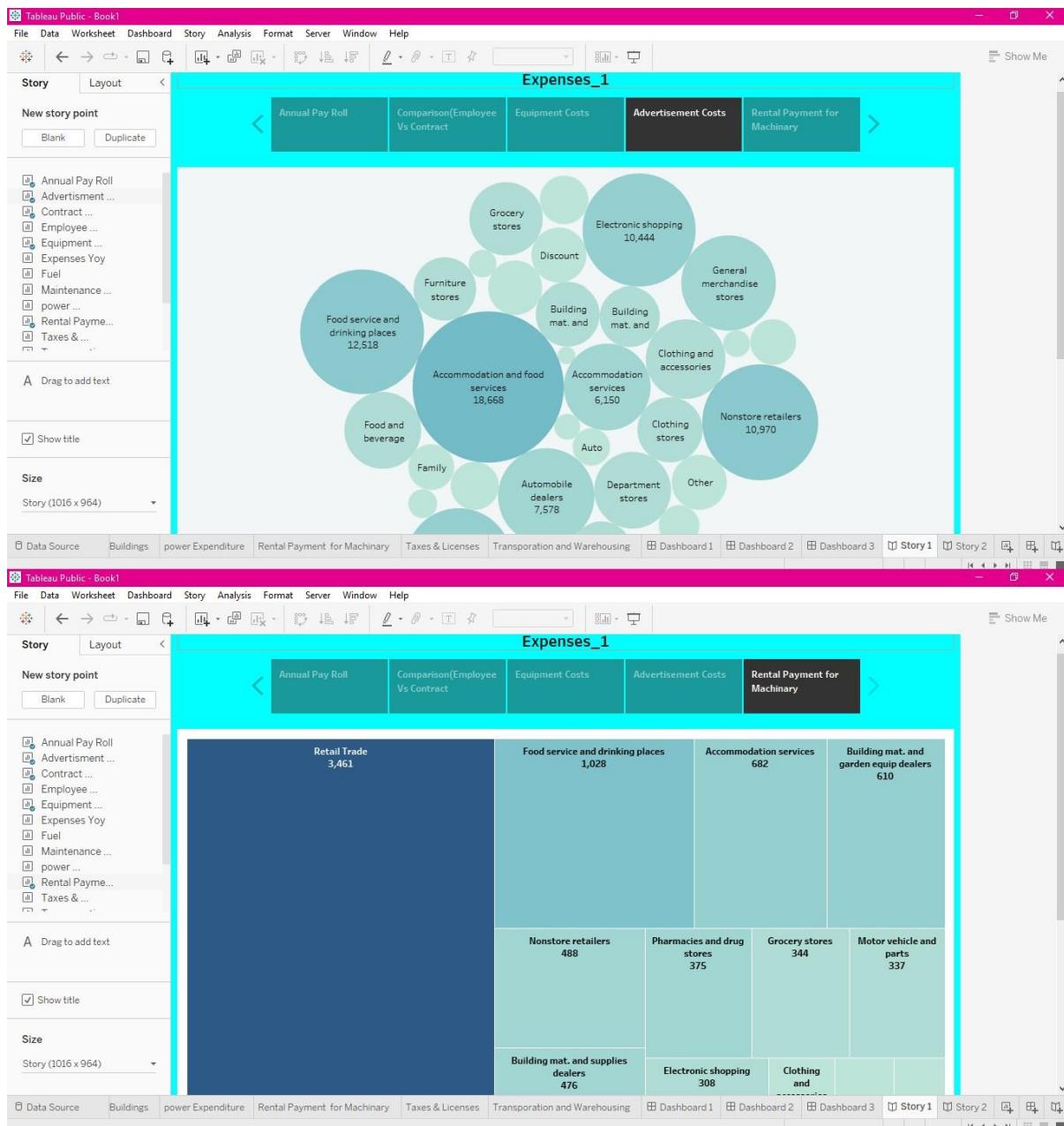
## Activity1: Number of scenes in a story

The Storyboard is a visual representation of the data analysis process and it breaks down the analysis into a series of steps or scenes.

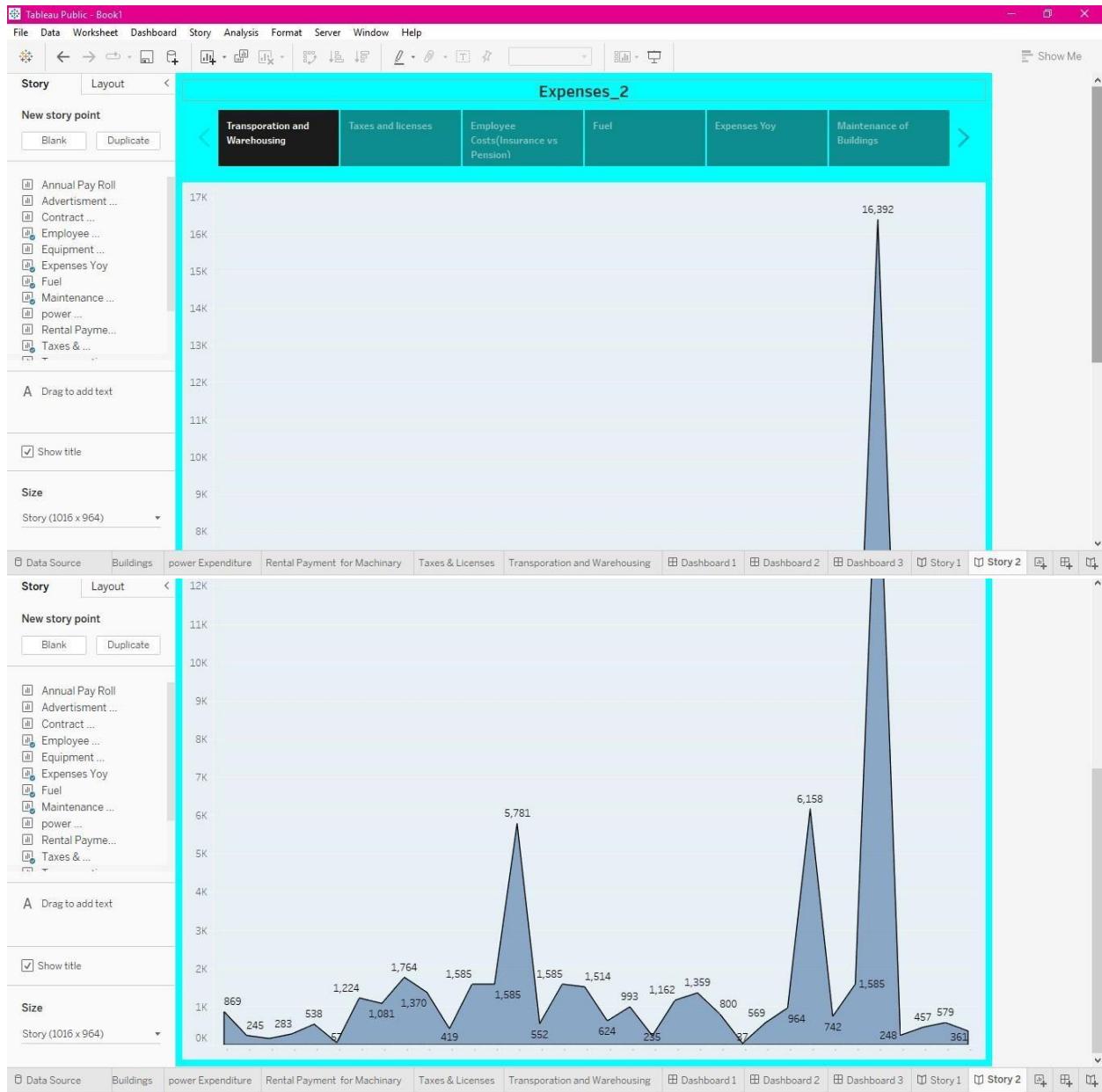
### Activity1.1: Story1

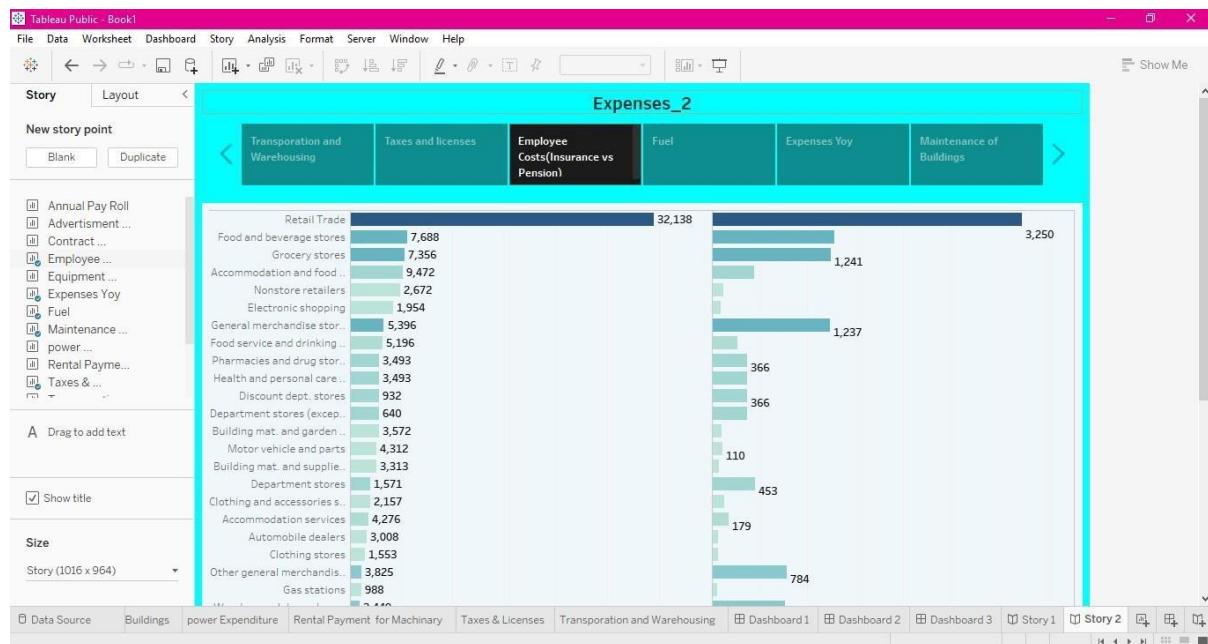
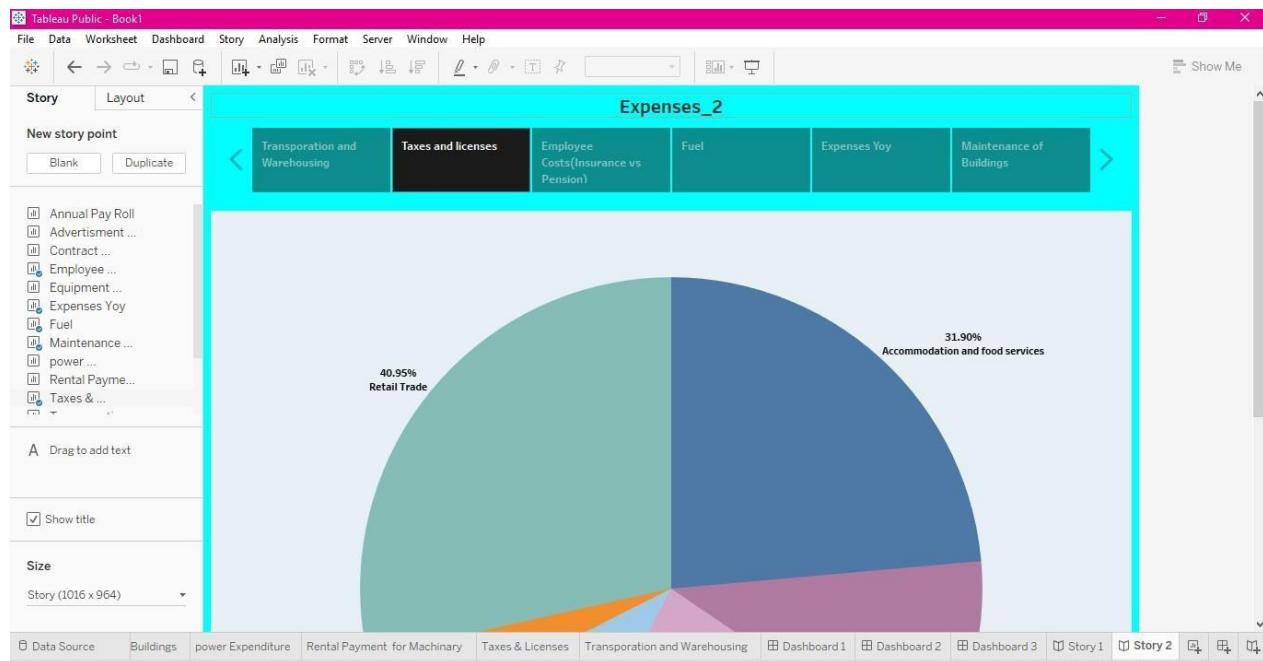


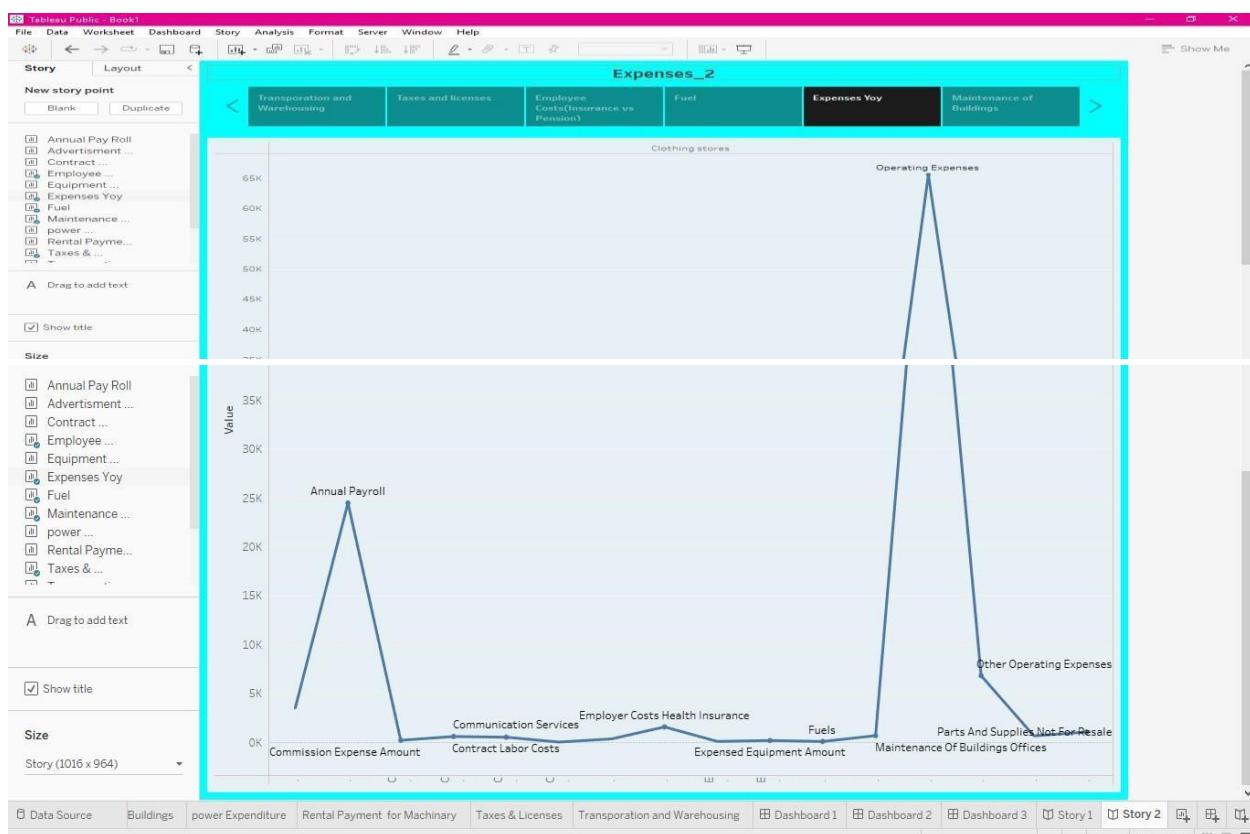
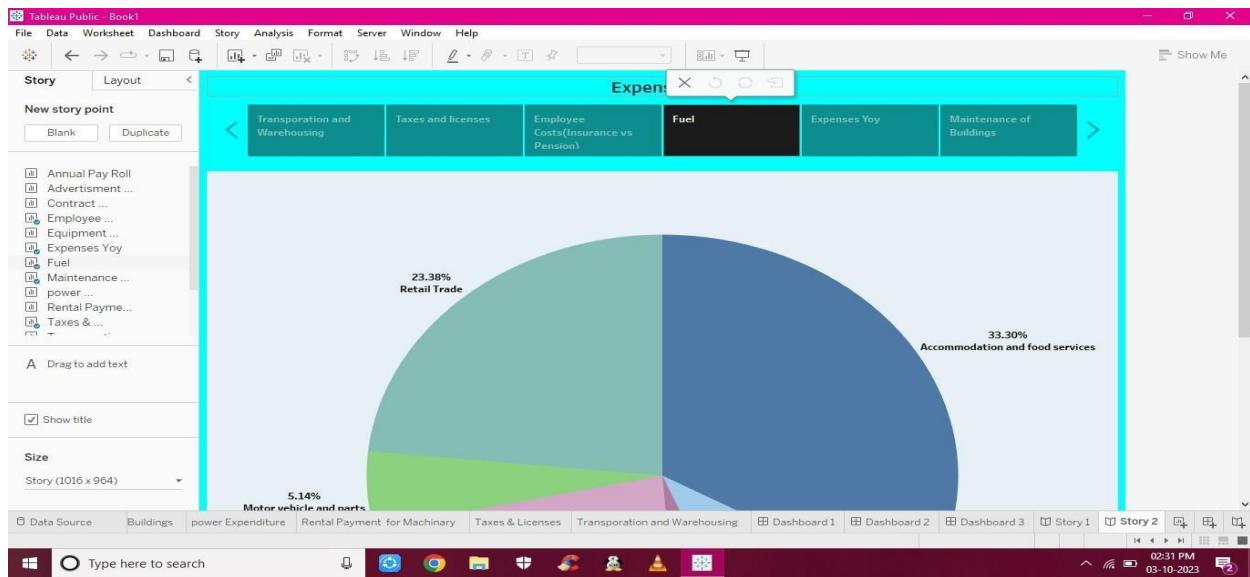


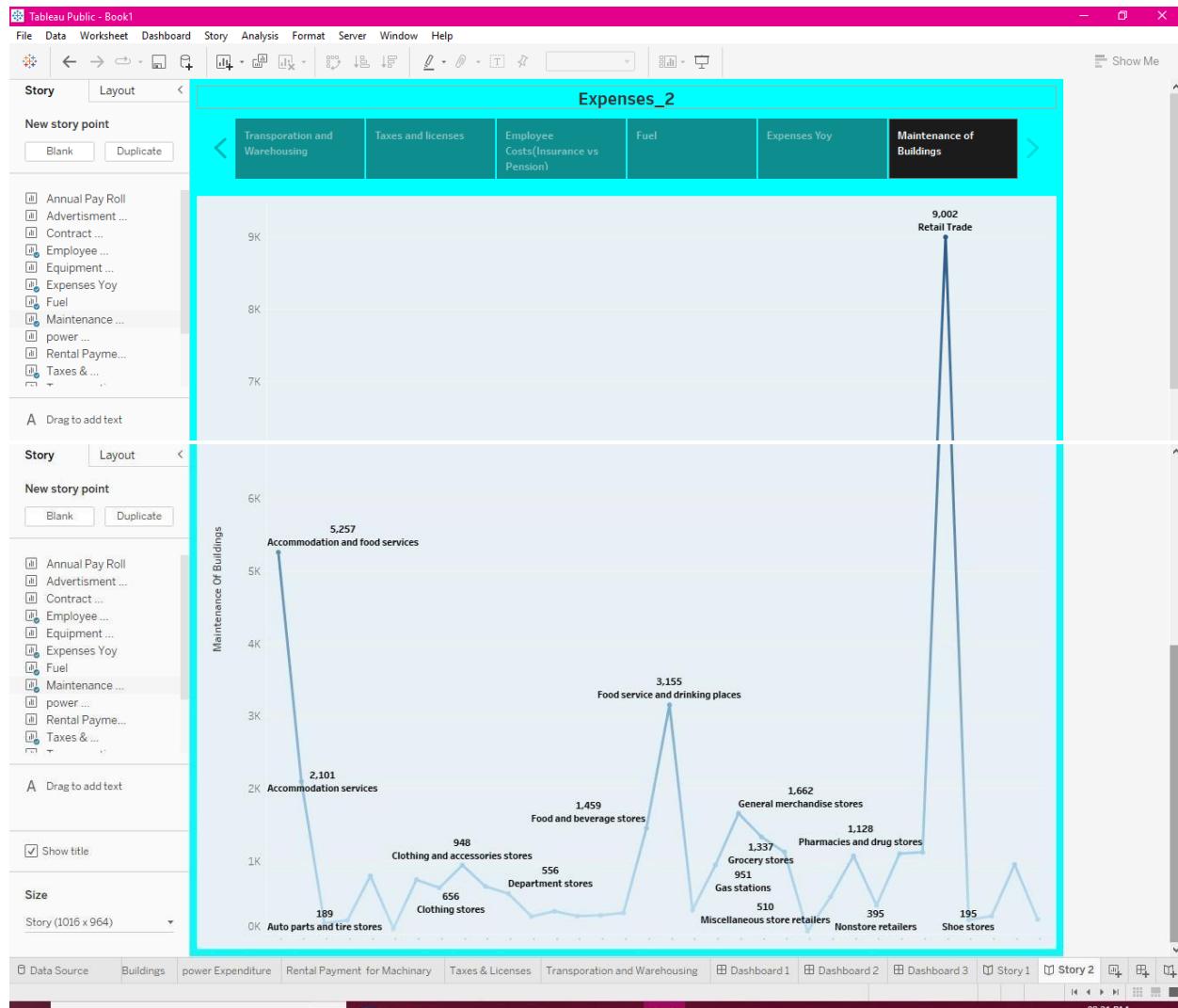


## Activity1.2:Story2



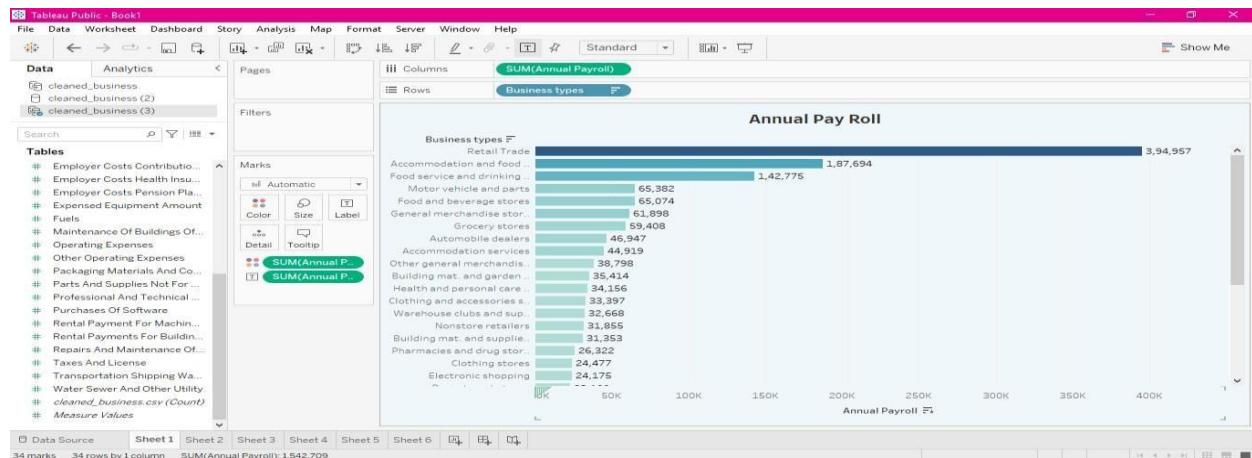


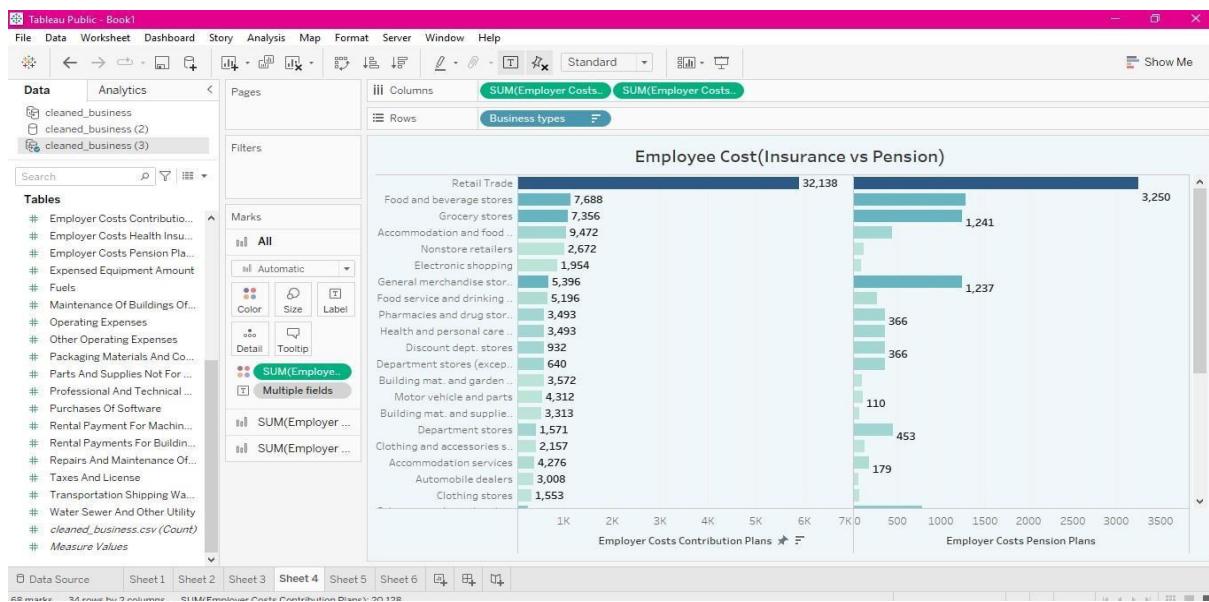
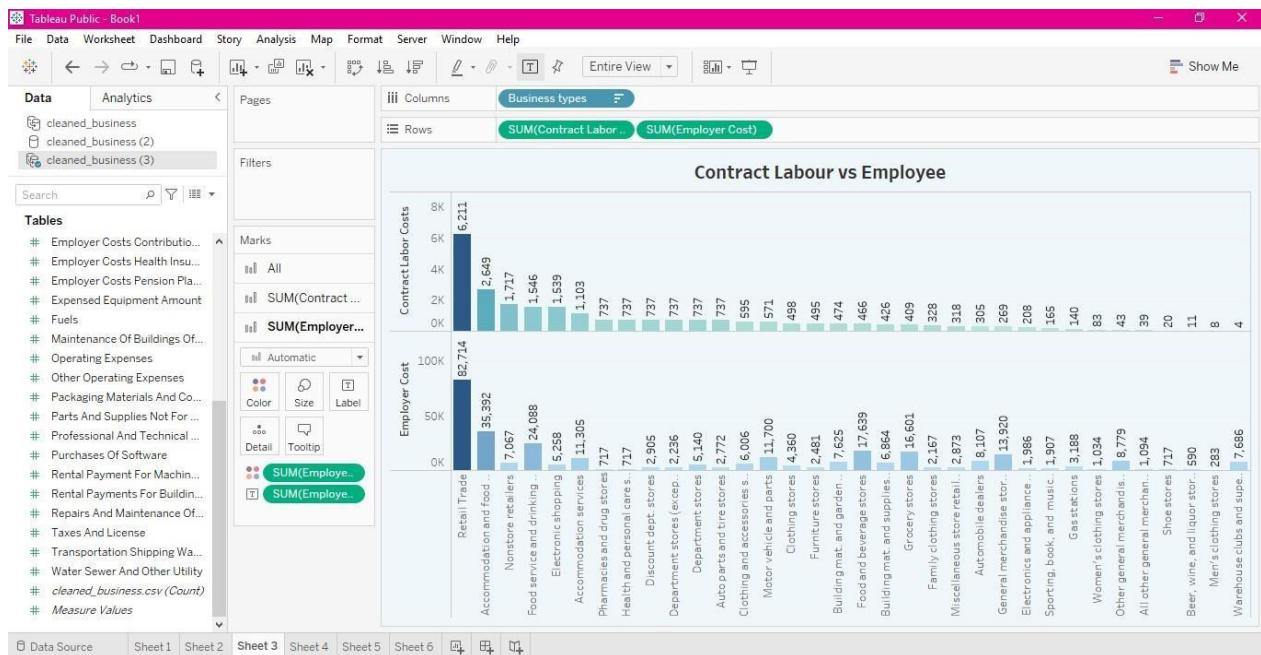




## Milestone7:PerformanceTesting

### Activity1:AmountofDataRenderedtoTableau





## Activity2: Number of calculation fields

The screenshot shows the Tableau Public interface with the title bar "Tableau Public - Book1". The menu bar includes "File", "Data", "Worksheet", and "Dashboard". The top navigation bar has icons for Home, Back, Forward, Refresh, and a plus sign. Below this is the "Data" tab, which is selected, and the "Analytics" tab. Under the Data tab, there is a list of three calculated fields: "cleaned\_business", "cleaned\_business (2)", and "cleaned\_business (3)". A search bar and a filter icon are also present. The main pane displays a list of tables under the heading "Tables", including "Business types", "Naics Code", and numerous "Measure Names" such as "Advertising And Promo...", "Annual Payroll", "Commission Expense ...", etc. At the bottom, it shows "Data Source: Annual Pay Rol", "4 marks", "34 rows by 1 column", and "SUM(A)". A search bar at the bottom right contains the placeholder "Type here to search".

## Activity3: Number of visualizations

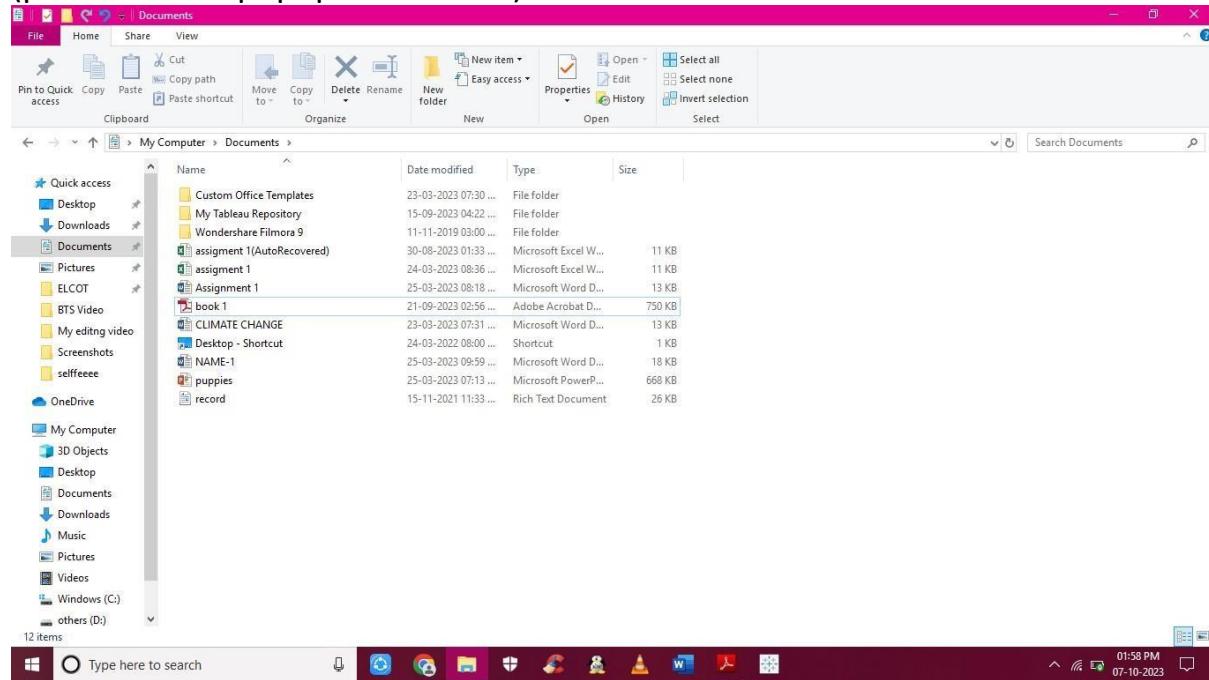
1. AnnualPayRoll
2. AdvertisementCost
3. ContractLaborvsEmployee
4. Employee(Insurancevspension)
5. EquipmentCosts
6. ExpensesYoY
7. Fuel
8. MaintenanceofBuildings

9. PowerExpenditure
10. RentalPaymentMachinery
11. Taxes&Licenses
12. Transportation

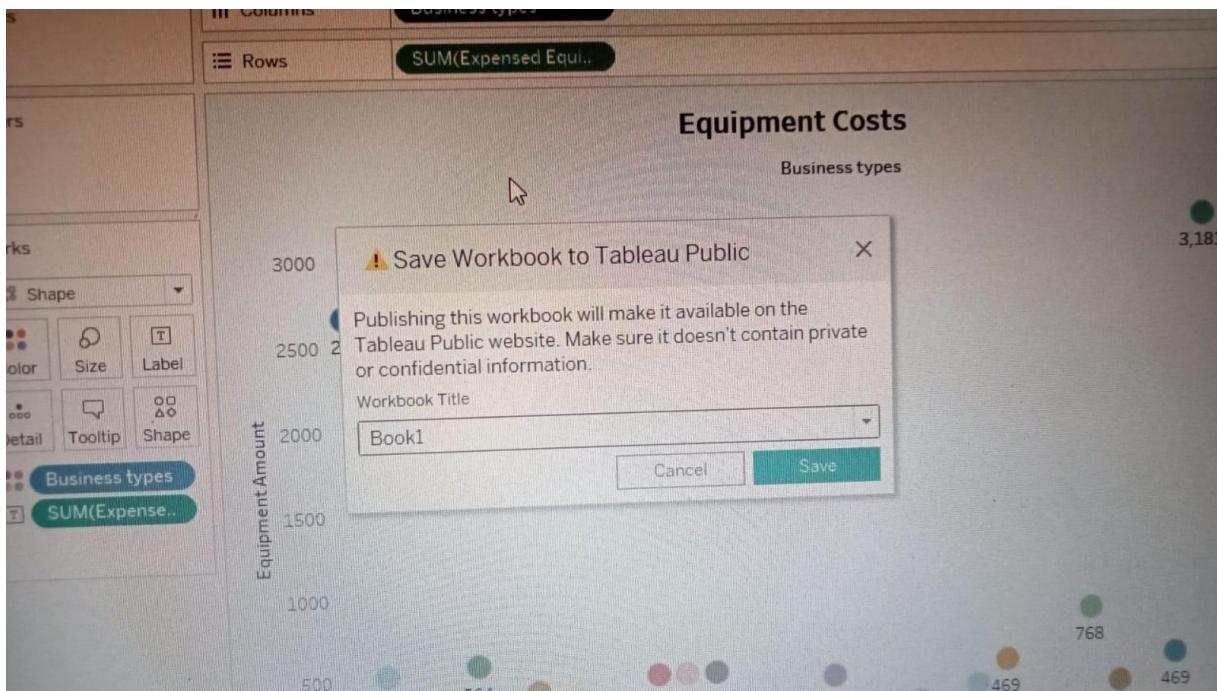
## Milestone8:Publishing

**Publishing dashboardandreports to tableau public**

**Step1:** GotodataSourceandSelectExtractssothathyperextensionfilesarecreatedand  
saveitayourdesktop.  
(please wait for popup offile to save)



**Step2:GotoDashboard/story,clickonsharebuttononthetopribbon**



# Activity1: Publishing dashboard and reports to tableau public

Estimation\_of\_business\_expenses (1) (1).pdf - Adobe Reader

File Edit View Window Help

Open

CostVisualizer A. Pawshie

Overview

Dashboard 1

Dashboard 2

Dashboard 3

Story

Visualizations

Overview

Home

Dashboard Stories Visualizations

3 2 12

Dashboard 1

Expense Breakdown: Insights into Diverse Business Costs

Annual Pay Roll

Category	Amount
Retail Trade	164,957
Accommodation and food	147,494
Food services and drinking	142,775
Motor vehicle and parts	65,382
Food and beverage stores	65,074
General merchandise store	61,889
Grocery stores	59,408
Automobile dealers	46,947
Administrative services	38,190
Other general merchandise	26,798
Building matl. and fixtures	35,404
Automobiles	34,596

Operating Expenses

Story 1

Expenses 1

Annual Pay Roll: This bar chart illustrates the annual payroll.

Comparison(Employees vs Contract Labor): This bubble chart visualizes the expenditure on employees and contractors.

Equipment Cost: This pie chart visualizes the expenditure on equipment.

Advertisement Cost: This pie chart visualizes the expenditure on advertising.

Retail(Machinery): This treemap illustrates the expenditure on retail machinery.

Power Consumption: This heat map visualizes the power consumption.

Category	Amount
Retail Trade	164,957
Accommodation and food	147,494
Food services and drinking	142,775
Motor vehicle and parts	65,382
Food and beverage stores	65,074
General merchandise store	61,889
Grocery stores	59,408
Automobile dealers	46,947
Administrative services	38,190
Other general merchandise	26,798
Building matl. and fixtures	35,404
Automobiles	34,596
Food and beverage stores	35,404
General merchandise store	34,596
Grocery stores	33,297
Automobile dealers	32,668
Administrative services	31,859
Building matl. and fixtures	31,353
Other general merchandise	26,798
Automobiles	24,477
Food and beverage stores	24,176
General merchandise store	23,100
Grocery stores	21,908
Administrative services	11,325
Miscellaneous store retail	10,847

---

## **Advantages:**

### **FLEXIBLE AREAS OF CALCULATION**

**Cost estimation models interpret costs.**

**Some use an array of algorithmic models to assign values to certain factors in order to compute costs.**

**Other models include an expert judgment model and an analogy estimation.**

### **EFFICIENCY AND COST CONTROL**

Efficiency refers to the ability to do a task quickly and accurately, saving the business both time and money. When the right type of model is chosen, the business can realize gains from efficiency by using cost estimation to quickly calculate expenses and make choices on funding projects, choosing suppliers and other activities.

### **SUBJECTIVITY**

**On the downside, cost estimation is somewhat subjective. Even with algorithmic models, it is usually up to the business to weight certain values over others and assign the correct values to factors. The other model options are even more subjective. This means that sometimes a manager can make mistakes just as easily when using a cost estimation model than when working without one.**

### **VARIABLE FACTORS**

In a perfect world, factors remain steady and cost estimation models always produce accurate results. Unfortunately, markets are in constant flux, prices change and technology is always moving onward. This leads to constant changes in price, which means that costs have to be frequently updated and values

changed to match. This can be a drain on time, especially in highly complex models.

### Disadvantages:

- It is costly to use as it involves experts.
- It is not effective for controlling many types of overhead costs.
- It is not easy to apply in non-manufacturing activities since relationship between cost and output cannot be determined.
- The estimate cannot communicate between labor and supervisor.
- Changing the method of estimation does not maintain the quality of the material.

### Futurescope:

**Cost estimation in project management is the process of forecasting the financial and other resources needed to complete a project within a defined scope**

**Cost estimation accounts for each element required for the project from materials to labor and calculates a total amount that determines a project's budget.**