Car Price Prediction

Problem Statement

A Chinese automobile company Geely Auto aspires to enter the US market by setting up their manufacturing unit there and producing cars locally to give competition to their US and European counterparts.

They have contracted an automobile consulting company to understand the factors on which the pricing of cars depends. Specifically, they want to understand the factors affecting the pricing of cars in the American market, since those may be very different from the Chinese market. The company wants to know:

- Which variables are significant in predicting the price of a car
- How well those variables describe the price of a car

Based on various market surveys, the consulting firm has gathered a large dataset of different types of cars across the Americal market.

Business Goal

You are required to model the price of cars with the available independent variables. It will be used by the management to understand how exactly the prices vary with the independent variables. They can accordingly manipulate the design of the cars, the business strategy etc. to meet certain price levels. Further, the model will be a good way for management to understand the pricing dynamics of a new market.

```
In [1]:
import warnings
warnings.filterwarnings('ignore')

#importing the Libraries
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
Step 1: Reading and Understanding the Data
```

Let's start with the following steps:

- 1. Importing data using the pandas library
- 2. Understanding the structure of the data

```
In [2]:
cars = pd.read_csv('../input/CarPrice_Assignment.csv')
cars.head()

In[3]
   cars.shape
   cars.describe()
   cars.info()
```

```
Step 2 : Data Cleaning and Preparation
In [4]:
#Splitting company name from CarName column
CompanyName = cars['CarName'].apply(lambda x : x.split(' ')[0])
cars.insert(3,"CompanyName",CompanyName)
cars.drop(['CarName'],axis=1,inplace=True)
cars.head()
In [5]:
cars.CompanyName.unique()
cars.CompanyName = cars.CompanyName.str.lower()
def replace name(a,b):
    cars.CompanyName.replace(a,b,inplace=True)
replace_name('maxda','mazda')
replace_name('porcshce','porsche')
replace_name('toyouta','toyota')
replace_name('vokswagen','volkswagen')
replace name('vw','volkswagen')
cars.CompanyName.unique()
in[6]#Checking for duplicates
cars.loc[cars.duplicated()]
cars.columns
Step 3: Visualizing the data
In [7]:
plt.figure(figsize=(20,8))
plt.subplot(1,2,1)
plt.title('Car Price Distribution Plot')
sns.distplot(cars.price)
plt.subplot(1,2,2)
plt.title('Car Price Spread')
sns.boxplot(y=cars.price)
plt.show()
In[8]
print(cars.price.describe(percentiles = [0.25,0.50,0.75,0.85,0.90,1]))
```

Inference:

1. The plot seemed to be right-skewed, meaning that the most prices in the dataset are low(Below 15,000).

- 2. There is a significant difference between the mean and the median of the price distribution.
- 3. The data points are far spread out from the mean, which indicates a high variance in the car prices.(85% of the prices are below 18,500, whereas the remaining 15% are between 18,500 and 45,400.)

```
Step 3.1: Visualising Categorical Data
```

- CompanyName
- Symboling
- fueltype
- enginetype
- carbody
- doornumber
- enginelocation
- fuelsystem
- cylindernumber
- aspiration
- drivewheel

```
In [13]:
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```
plt.figure(figsize=(25, 6))

plt.subplot(1,3,1)
plt1 = cars.CompanyName.value_counts().plot('bar')
plt.title('Companies Histogram')
plt1.set(xlabel = 'Car company', ylabel='Frequency of company')

plt.subplot(1,3,2)
plt1 = cars.fueltype.value_counts().plot('bar')
plt.title('Fuel Type Histogram')
plt1.set(xlabel = 'Fuel Type', ylabel='Frequency of fuel type')

plt.subplot(1,3,3)
plt1 = cars.carbody.value_counts().plot('bar')
plt.title('Car Type Histogram')
plt1.set(xlabel = 'Car Type', ylabel='Frequency of Car type')

plt.show()
```

Inference:

1. Toyota seemed to be favored car company.

- 2. Number of gas fueled cars are more than diesel.
- 3. sedan is the top car type prefered.

```
In [14]:
linkcode

plt.figure(figsize=(20,8))

plt.subplot(1,2,1)
plt.title('Symboling Histogram')
sns.countplot(cars.symboling, palette=("cubehelix"))

plt.subplot(1,2,2)
plt.title('Symboling vs Price')
sns.boxplot(x=cars.symboling, y=cars.price, palette=("cubehelix"))

plt.show()
```