TE CMPN A Name : Saravana sundar Nadar Roll no. : 70

PID: 192072 SEM: V

INTERNET PROGRAMMING - Experiment 1

WEDDING PHOTOGRAPHY WEBPAGE

AIM: Implement a Web Page for a Wedding Photographer (Roll No: 61-71)

THEORY:

Details about all main **HTML & CSS** tags used in my webpage:

➤ HEAD

<html>: The <html> tag represents the root of an HTML document.
The <html> tag is the container for all other HTML elements.

- <meta>: The <meta> tag defines metadata about an HTML document. Metadata is data (information) about data. <meta> tags always go inside the <head> element, and are typically used to specify character set, page description, keywords, author of the document, and viewport settings.
- link>: The <link> tag defines the relationship between the current document and an external resource.

The <link> tag is most often used to link to external style sheets.

The k> element is an empty element, it contains attributes only.

- <title>: The <title> tag defines the title of the document. The title must be text-only, and it is shown in the browser's title bar or in the page's tab.
- <head>: The <head> element is a container for metadata (data about data) and is placed between the <html> tag and the <body> tag.

The following elements can go inside the <head> element:

<title> (required in every HTML document) <style> <base> <link> <meta> <script> <noscript>

<style>: Used for adding a internal styling element.

➢ BODY

<header>: The <header> element represents a container for introductory content or a set of navigational links.

A <header> element typically contains:

- one or more heading elements (<h1> <h6>)
- logo or icon
- authorship information
- <h1> <h6>: The <h1> to <h6> tags are used to define HTML headings.

<h1> defines the most important heading. <h6> defines the least important heading.

Note: Only use one <h1> per page - this should represent the main heading/subject for the whole page. Also, do not skip heading levels - start with <h1>, then use <h2>, and so on.

<div>: The <div> tag defines a division or a section in an HTML document.

The <div> tag is used as a container for HTML elements - which is then styled with CSS or manipulated with JavaScript.

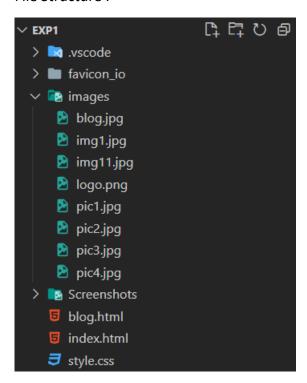
The <div> tag is easily styled by using the class or id attribute.

Any sort of content can be put inside the <div> tag!

- <nav>: The <nav> tag defines a set of navigation links.
 Notice that NOT all links of a document should be inside a <nav> element. The <nav> element is intended only for major block of navigation links.
- **, :** The tag defines an unordered (bulleted) list.
 The tag defines a list item.
- : The tag defines a paragraph.

CODE:

File Structure:



Index.html

```
<link rel="stylesheet" href="style.css">
 <title>Wedding Photography</title>
<header>
 <div class="heading">
     <h3>W P</h3>
 </div>
 <nav class="nav-bar">
    <a class="#" href="#heading">HOME</a>
    <a href="#images">PORTFOLIO</a>
    <a href="#mid">BLOG</a>
     <a href="#contact">CONTACT US</a>
   </header>
<div class="showcase">
 <div class="ptext">
   <h1>WP</h1>
   WEDDING PHOTOGRAPHY
 </div>
 <div class="about">
     Try our best photograpy
     (1i)(+91) 3563554972
     Weddingphotography@wp.co.in
   </div>
</div>
<div id="mid">
 <h1>BLOG</h1>
```

```
<strong> Workflow Tips to Streamline, Simplify and Optimize.</strong><br>
     After struggling to keep up with shooting 30 weddings a year, I realized pretty quic
kly that I had a photography workflow problem. There are 365 days...
   <a class="button" href="blog.html">Read more</a>
 </div>
 </div>
   <div id="images">
      CATALOG<br> SHOOT
      SWEET<br> OCTOBER
      CRUISE <br>WORKSHOP
      WEDDING <br>PHOTOGRAPHY
     </div>
 <div id="contact">
   <h1>CONTACT US</h1>
    <a href="blog.html">ONLINE SUPPORT</a>
    <a href="#">CALL US</a>
    <a href="#">EMAIL US</a>
     <a href="blog.html">COMMENT</a>
   </div>
/body>
 /html>
```

blog.html

```
<!DOCTYPE html>
<html lang="en">
    <meta charset="UTF-8">
    <meta http-equiv="X-UA-Compatible" content="IE=edge">
    <meta name="viewport" content="width=device-width, initial-scale=1.0">
    <title>BLOG</title>
    <style>
            background-color: blanchedalmond;
    </style>
cbody style="padding: 0;
             margin: 0;">
    <section id="heading">
        <h1 style="text-
align: center; ">Photography Workflow Tips to Streamline, Simplify and Optimize.
            <a href="https://www.rangefinderonline.com/news-features/tips-</pre>
techniques/simplify-photography-workflow/" style="text-
align: center;">[Blog Source]</a> </h1>
        <br><br><br>>
      <img src="images\blog.jpg" style="margin-left: 14%; margin-</pre>
right: 14%; width: 72%;">
      <br>
    </section>
    <div id="body" style="text-align: justify;</pre>
                          margin-left: 13%;
                          margin-right: 13%;
                          font-size: large;">
        weight: bolder;">After struggling to keep up with shooting 30 weddings a year, I realized
pretty quickly that I had a photography workflow problem. There are 365 days in a year, af
ter all! I am incredibly blessed to possess a skill that people are willing to pay a lot o
```

```
f money for, but I was limiting those opportunities because my time was filled doing tasks
I could have been paying a tiny fraction of that to get done for me. It made zero sense. <
/p>
So, I went on a campaign to streamline my photography workflow and take all tasks out o
f my hands that don't require me personally doing them. I now shoot over 100 weddings a ye
ar, deliver a ton of value to my couples, and I get to enjoy the days between weddings wit
h my family and pursuing other ventures.
Here are the steps I took to get there, as well as my best tips for improving your phot
ography workflow:
<h2 id="h-1-automate-your-client-journey-with-a-killer-crm-customer-relation-management-
photography-
workflow"><strong>1. Automate your client journey with a killer CRM (customer relation man
agement) photography workflow.</strong></h2>
On't leave your couples hanging out to dry in the tumbleweed zone after booking them.
Use an epic workflow to stay in touch, solve their problems before they occur, answer ques
tions before they have them, prevent headaches for yourself on the day and generally overd
eliver so they become raving fans before you even take your first photo.
<h2 id="h-2-have-a-va-handle-your-incoming-leads-and-
referrals">2. <strong>Have a VA handle your incoming leads and referrals.</strong></h2>
As your leads flow into your CRM, leave it to your VA (virtual assistant) to reply with
 the email template that matches wherever the couple is getting married. You can always do
 this step yourself to personalize the email further based on their lead form, but I've fo
und that my response converts extremely well without needing to do this.
For the weddings you're already booked for, your VA can ask your favorite photographers
 who is available before sending on that respective referral email template. I know this w
ill probably divide some of you, but if you find photographers whose work you admire, who
you know would be a great fit, and who are yet to establish the supply of leads you curren
tly possess, there are many who are willing to pay you in exchange for a wedding booked fr
om a referral. This is some of the easiest ongoing passive income I've ever made ,and both
 the photographers and the couples come out winning. You deserve the rewards for the hard
work in generating that lead, and it shouldn't count for nothing for not being able to sho
ot it.
<h2 id="h-3-hold-zoom-meetings">3. <strong>Hold Zoom meetings.</strong></h2>
```

```
One of the rare upsides of riding the 'Rona Coaster was the advent of Zoom meetings. I
used to spend around 8 to 10 hours a week on in-
person sales and client meetings, and they were always right around dinner time with my fa
mily, so I was losing more than just time.
Try switching to Zoom-only meetings and see if you notice any fall-
off on conversions. I certainly haven't. I use my CRM workflow to build further rapport an
d collect important cues on how to connect with my couples on their wedding day.
<h2 id="h-4-outsource-your-post-wedding-photography-</pre>
workflow">4. <strong>Outsource your post-wedding photography workflow.</strong></h2>
Imagine this: You come home from your wedding and use Lightroom to import your images,
back them up to two hard drives and create smart previews, all while you sleep. You have m
ade your Lightroom catalogue in Dropbox, and your editor has your calendar so they will be
 ready in the morning to start editing the next-
day previews while you stay in bed. Your editor then exports the next-
day previews (web versions can easily be built from the smart previews) and sends them to
your VA, who builds a beat-
matched slideshow, a gallery and a blog on your website that links to all the vendors. </p
Within 24 hours of their wedding, your couple will have received a beautifully presente
d gallery with 100-
150 images, ready to share with all their guests, which is great for your SEO. They will t
hen marvel at the Instagram highlight Story that appears the same day, tagging all of the
vendors with each page of the Story so they can easily share it to their audience with the
 click of a button. This blows the vendors away too-
how fast the turnaround was, the fact that you've delivered the previews to them and tagge
d them in your posts and included links in the blog. They'll be tripping over themselves t
o work with you again.
How on Earth did you get it all done? Weren't you shooting a wedding again the next day
? As for the couple, I wait to receive the email back from them after sharing the next-
day previews before sending them my request for a review template. I'm hitting them at the
 peak of their excitement, and after everything they've seen you just do for them, leaving
 a glowing review is the least they can do.
And all you did was upload the images to Lightroom.
<h2 id="h-5-schedule-posts-on-
instagram">5. <strong>Schedule posts on Instagram.</strong></h2>
```

```
Your VA can create a stunning carousel, upload it to your scheduling app, pre-
fill the caption with appropriate hashtags and tag all the vendors from the wedding so tha
t all you need to do is provide the caption.
Since this can still be a headache, I like to use the couple's own words and their own
story. Include a question in your next-
day previews email template asking about the highlight of their day or asking which moment
 they most see themselves smiling back on in 10 years. You can also ask the celebrant for
a copy of their ceremony script, as I've found these to be an amazing resource on their re
lationship.
<h2 id="h-6-outsource-your-editing">6. <strong>Outsource your editing.</strong></h2>
This should be obvious and is easily the biggest thing you can do to streamline your ph
otography workflow. What so many people may not realize until they start is the opportunit
y cost of not outsourcing your editing.
The amount of weddings you shoot will be directly hamstrung by the rate at which you ca
n edit them. Why forego the skill someone will pay you $500 per hour for in order to do so
mething you can pay someone $10 per hour for? By doing it yourself, you're effectively wor
king for their wage and costing yourself the income from shooting more weddings.
<h2 id="h-7-outsource-your-album-
design">7. <strong>Outsource your album design.</strong></h2>
I used to cringe every time I got an email from a couple asking to purchase an album. E
ven though I knew it was good money, it was just such a painful exercise.
You can automate the marketing of your albums in either your CRM or your client gallery
 and outsource the design for a fraction of the profits you'll still make on album sales-
and with none of the headaches.
    </div>
</body>
 /html>
```

style.css

```
padding: 0;
 margin: 0;
body {
 font-family: sans-serif helvatica;
/*heading*/
header {
 background-color: #303030;
 display: grid;
 grid-template-columns: 1fr 2fr;
 align-items: left;
 padding: 20px;
 border-bottom: 3px solid rgb(209, 117, 31);
.heading {
 background-image: url(images\logo.png);
 color: #dacda6;
 font-weight: lighter;
 font-size: 1.7em;
 text-align: left;
 float: left;
.nav-bar {
 color: #e6e3d2;
 text-align: center;
 float: right;
 padding-top: 10px;
.nav-bar {
  color: #cb7209;
```

```
.nav-bar a {
 text-decoration: none;
 text-transform: uppercase;
 color: rgb(219, 231, 218);
 font-size: 1.1em;
.nav-bar ul {
 margin: 0;
 padding: 0;
.nav-bar li {
 display: inline;
 padding: 0 15px 0 15px;
.nav-bar li :hover {
 padding: 1.8em;
 background-color: #f4f4f4;
 color: #cb7209;
.nav-bar li :active {
 padding: 1.8em;
 background-color: #f4f4f4;
 color: #cb7209;
.showcase {
 background-image: url(images/img11.jpg);
 background-size: cover;
 background-position: center;
 background-repeat: none;
 background-attachment: fixed;
 height: 100vh;
 padding-left: 10px;
```

```
padding-right: 10px;
 display: flex;
 flex-direction: column;
 justify-content: center;
 align-items: center;
.showcase .ptext {
 border-bottom: 3px solid #e7ceb1;
 border-top: 3px solid #e7ceb1;
 border-width: 3px;
 font-weight: bold;
 font-size: 1.2em;
 padding-bottom: 20px;
 padding-top: 20px;
.showcase .ptext h1 {
 color: #0c0e03;
 letter-spacing: 0.75em;
 text-align: center;
.showcase .ptext p {
 letter-spacing: 0.2em;
 color: #dacda6;
 text-align: center;
.showcase .about {
 color: white;
 text-align: center;
 text-transform: uppercase;
 padding-top: 5px;
.showcase .about ul {
 list-style: none;
```

```
.showcase .about li {
 padding: 5px;
#mid {
 background-color: #e7ceb1;
 padding: 70px;
 text-align: center;
 color: #0c0e03;
#mid h1 {
 font-size: 1.6em;
#mid p {
 padding: 20px;
#mid a {
 border: 1px #0c0e03 double;
 padding: 4px;
 text-decoration: none;
 color: #0c0e03;
/*images*/
#images ul {
 list-style: none;
 color: white;
#images .one {
 background-image: url(images/pic1.jpg);
 background-size: cover;
 background-position: center;
 background-repeat: none;
 opacity: 0.8;
```

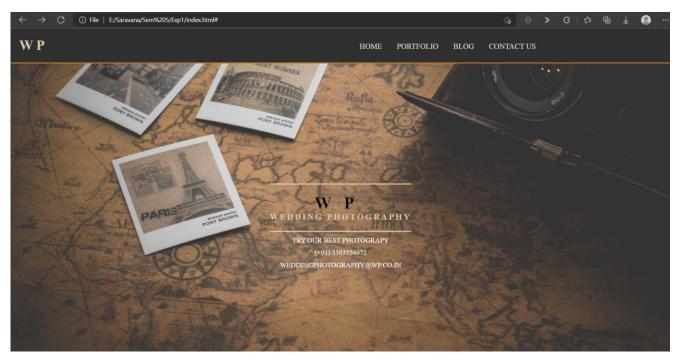
```
min-height: 200px;
 width: auto;
 display: grid;
  align-items: center;
 text-align: center;
 opacity: 0.7em;
 font-size: 1.8em;
#images .two {
 background-image: url(images/pic2.jpg);
 background-size: cover;
 background-position: center;
 background-repeat: none;
 opacity: 0.8;
 min-height: 200px;
 display: grid;
  align-items: center;
 text-align: center;
 font-size: 1.8em;
 color: #000;
#images .two :hover {
 width: 120%;
#images .three {
 background-image: url(images/pic3.jpg);
 background-size: cover;
 background-position: center;
 background-repeat: none;
 opacity: 0.8;
 min-height: 200px;
 width: auto;
 display: grid;
  align-items: center;
 text-align: center;
  font-size: 1.8em;
```

```
#images .four {
  background-image: url(images/pic4.jpg);
 background-size: cover;
 background-position: center;
 background-repeat: none;
 opacity: 0.8;
 min-height: 200px;
 width: auto;
 display: grid;
 align-items: center;
 text-align: center;
 color: black;
 font-size: 1.8em;
/*CONTACT*/
#contact {
 background-color: #222424;
 text-align: center;
#contact h1 {
 letter-spacing: 0.2em;
 color: white;
 padding-top: 50px;
 padding-bottom: 20px;
 border-bottom: 3px solid #cb7209;
#contact a {
 color: white;
 text-decoration: none;
#contact li {
 padding-top: 17px;
 padding-bottom: 12px;
```

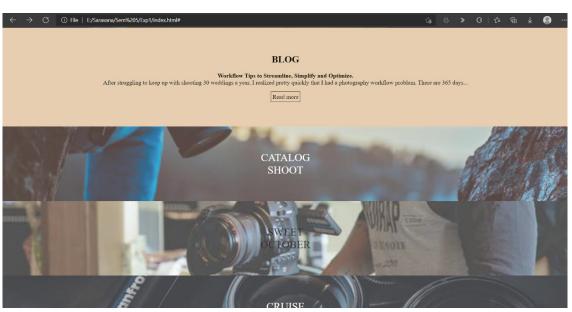
```
border-bottom: 1px solid #dacda6;
}
#contact li :hover {
  background-color: #dacda6;
  color: #0c0e03;
  padding: 1em;
}
```

OUTPUT:

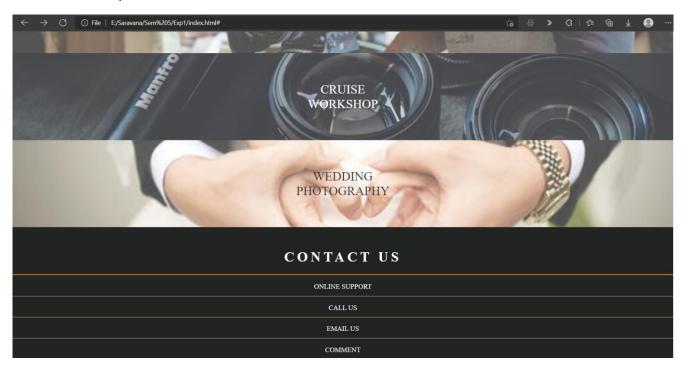
Home:



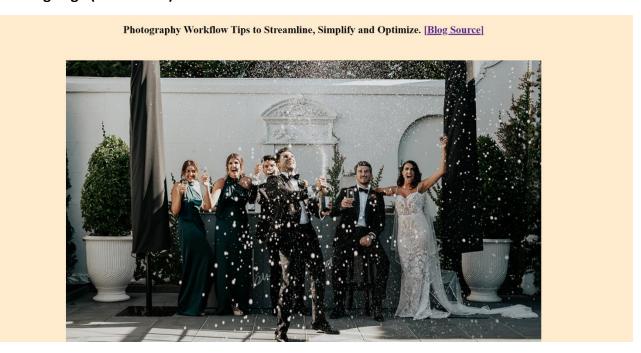
♣ Blog



Portfolio, Contact us :



Blog Page (Read More)





After struggling to keep up with shooting 30 weddings a year, I realized pretty quickly that I had a photography workflow problem. There are 365 days in a year, after all! I am incredibly blessed to possess a skill that people are willing to pay a lot of money for, but I was limiting those opportunities because my time was filled doing tasks I could have been paying a tiny fraction of that to get done for me. It made zero sense.

So, I went on a campaign to streamline my photography workflow and take all tasks out of my hands that don't require me personally doing them. I now shoot over 100 weddings a year, deliver a ton of value to my couples, and I get to enjoy the days between weddings with my family and pursuing other ventures.

Here are the steps I took to get there, as well as my best tips for improving your photography workflow:

1. Automate your client journey with a killer CRM (customer relation management) photography workflow.

Don't leave your couples hanging out to dry in the tumbleweed zone after booking them. Use an epic workflow to stay in touch, solve their problems before they occur, answer questions before they have them, prevent headaches for yourself on the day and generally overdeliver so they become raving fans before you even take your first photo.

2. Have a VA handle your incoming leads and referrals.

As your leads flow into your CRM, leave it to your VA (virtual assistant) to reply with the email template that matches wherever the couple is getting married. You can always do this step yourself to personalize the email further based on their lead form, but I've found that my response converts extremely well without needing to do this.

For the weddings you're already booked for, your VA can ask your favorite photographers who is available before sending on that respective referral email template. I know this will probably divide some of you, but if you find photographers whose work you admire, who you know would be a great fit, and who are yet to establish the supply of leads you currently possess, there are many who are willing to pay you in exchange for a wedding booked from a



3. Hold Zoom meetings.

One of the rare upsides of riding the 'Rona Coaster was the advent of Zoom meetings. I used to spend around 8 to 10 hours a week on in-person sales and client meetings, and they were always right around dinner time with my family, so I was losing more than just time.

Try switching to Zoom-only meetings and see if you notice any fall-off on conversions. I certainly haven't. I use my CRM workflow to build further rapport and collect important cues on how to connect with my couples on their wedding day.

4. Outsource your post-wedding photography workflow.

Imagine this: You come home from your wedding and use Lightroom to import your images, back them up to two hard drives and create smart previews, all while you sleep. You have made your Lightroom catalogue in Dropbox, and your editor has your calendar so they will be ready in the morning to start editing the next-day previews while you stay in bed. Your editor then exports the next-day previews (web versions can easily be built from the smart previews) and sends them to your VA, who builds a beat-matched slideshow, a gallery and a blog on your website that links to all the vendors.

Within 24 hours of their wedding, your couple will have received a beautifully presented gallery with 100-150 images, ready to share with all their guests, which is great for your SEO. They will then marvel at the Instagram highlight Story that appears the same day, tagging all of the vendors with each page of the Story so they can easily share it to their audience with the click of a button. This blows the vendors away too—how fast the turnaround was, the fact that you've delivered the previews to them and tagged them in your posts and included links in the blog. They'll be tripping over themselves to work with you again.

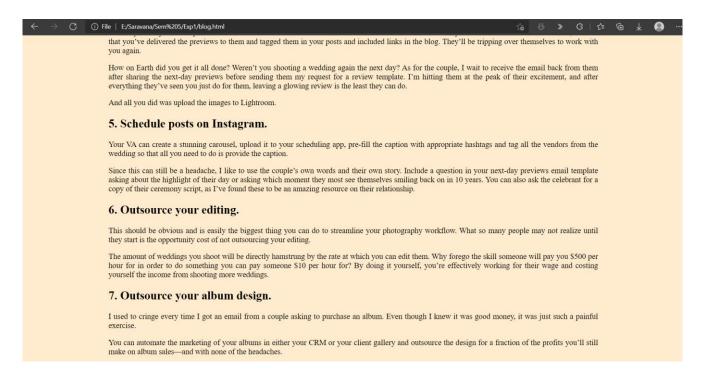
How on Earth did you get it all done? Weren't you shooting a wedding again the next day? As for the couple, I wait to receive the email back from them after sharing the next-day previews before sending them my request for a review template. I'm hitting them at the peak of their excitement, and after everything they've seen you just do for them, leaving a glowing review is the least they can do.

And all you did was upload the images to Lightroom.

5. Schedule posts on Instagram.

Your VA can create a stunning carousel, upload it to your scheduling app, pre-fill the caption with appropriate hashtags and tag all the vendors from the wedding so that all you need to do is provide the caption.

Since this can still be a headache, I like to use the couple's own words and their own story. Include a question in your next-day previews email template asking about the highlight of their day or asking which moment they most see themselves smiling back on in 10 years. You can also ask the celebrant for a



CONCLUSION: Hence, by this experiment we have implemented the basic HTML and CSS by creating this Webpage using various HTML & CSS tags.