



# 21 Brutal **Career** Truths.

*Learn Them To Accelerate In Your Career.*

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# **Your habits got you here. Change them to change your life.**

- Your situation isn't from bad luck. It's from hundreds of tiny choices you make without thinking.
- Same habits = same results.
- Your daily choices shape your career—choose wisely.

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**No one cares about  
your career as much  
as you.**

- That perfect mentor or opportunity you're waiting for is a fantasy keeping you stuck.
- You have to take charge of your career.
- It all comes down to you.

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# 3 | Learning to sell yourself is non-negotiable.

- If you don't promote yourself, no one else will.
- Quiet talent stays hidden—speaking up.
- Share your wins and find a sponsor at work.

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# **4 If you don't communicate, others will assume the worst.**

- Your silence creates stories in other people's minds. And those stories are usually worse than the truth.
- Speak up, send updates and own your story.

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## Every job is an experiment. Move on if it's not working.

- Your career is a lab, not a prison. Keep testing until you find what works.
- It's ok to move on quickly if a job clearly isn't a fit.
- You've only got one life. Do something worthwhile.

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**You can't work  
smart until you've  
worked hard.**

- Hard work builds the foundation for smart work.
- You have to pay for your ignorance.
- The only shortcut is learning from experts.

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# **7 One bad first impression can take years to undo.**

- People make snap judgments. They won't take the time to get to know you.
- Avoid overpromising and underdelivering.
- Put in the work upfront to make it easier for yourself later.

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# 8 | If it seems too good to be true, it is.

- If something sounds unbelievable, there's usually a catch.
- There are no freebies without any strings attached.

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## **You will not win by focusing on your weaknesses.**

- The world rewards excellence in one thing more than mediocrity in everything.
- Stop trying to be good at what you hate.
- Be unstoppable at what you love and find partners who excel where you don't.

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# 10 : Get over your fear of mistakes.

- School teaches 100% accuracy, but that's not how the real world works.
- In business, you just need one big win and then you're made.
- Failure is where you learn!

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# 11 **If no one knows you, you don't exist.**

- The world only rewards genius it can see. Build your brand.
- Being visible builds influence. Educate people 2 steps behind you.
- And right now there isn't much competition (trust me)!

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# 12 : **Big goals don't happen fast.**

- Real change happens so slowly you almost quit ten times before you see it happen.
- Your impatience isn't the universe being slow - it's you not understanding the price.

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# 13 : **Action cures your anxiety.**

- Worrying is just action without movement. Your mind spins because your body's still.
- Stop thinking about what could go wrong and start moving toward what could go right.

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# 14 : **Blaming others won't solve your problems.**

- Blaming others only hurts you, even if it's their fault.
- It gives away your power to make change.
- The more responsibility you take, the more control you have.

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# 15 : **Not everyone's your friend.**

- You'll make great friends in business but don't assume everyone is your friend.
- Be kind and respectful but don't be surprised if good faith isn't always reciprocated.

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# 16 Choose the right opportunities.

- Hard work in the wrong place is wasted effort.
- Before committing years to something, assess if it's worthwhile.
- What you work on and who you work with matter just as much.

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# 17 : **Networking is a must.**

- Your network is built on what you give, not what you take.
- Add value before asking for anything.
- Quality over quantity.  
Genuine relationships are your strongest asset.

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# 18 : **Your reputation is fragile.**

- Your reputation walks into a room before you.
- You earn it through consistency.
- One misstep can cost you years of hard work. Be careful.

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# 19 : **Be someone who gets things done.**

- There are so many talkers out there.
- Ideas are worthless without action—be a go getter.

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## **Visibility counts as much as performance.**

- Your work matters, but so does who sees it.
- Don't assume people notice —provide regular updates.
- Build relationships with the decision-makers at work.

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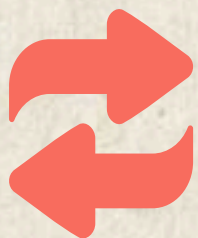
21

**Waiting till you're  
"ready" means it  
won't happen.**

- Telling yourself "not yet" is a trap.
- The perfect timing just doesn't exist. Take the leap.
- I promise you'll figure it out.

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**Repost** to help your network avoid these career mistakes.

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