



21 Brutal Career Truths.

Learn Them To Accelerate In Your Career.

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Will McTighe

1

Your habits got you here. Change them to change your life.

- Your situation isn't from bad luck. It's from hundreds of tiny choices you make without thinking.
- Same habits = same results.
- Your daily choices shape your career—choose wisely.

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No one cares about your career as much as you.

- That perfect mentor or opportunity you're waiting for is a fantasy keeping you stuck.
- You have to take charge of your career.
- It all comes down to you.

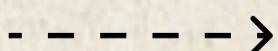
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3 | Learning to sell yourself is non-negotiable.

- If you don't promote yourself, no one else will.
- Quiet talent stays hidden—speak up.
- Share your wins and find a sponsor at work.



4

If you don't communicate, others will assume the worst.

- Your silence creates stories in other people's minds. And those stories are usually worse than the truth.
- Speak up, send updates and own your story.

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Every job is an experiment. Move on if it's not working.

- Your career is a lab, not a prison. Keep testing until you find what works.
- It's ok to move on quickly if a job clearly isn't a fit.
- You've only got one life. Do something worthwhile.

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You can't work smart until you've worked hard.

- Hard work builds the foundation for smart work.
- You have to pay for your ignorance.
- The only shortcut is learning from experts.

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One bad first impression can take years to undo.

- People make snap judgments. They won't take the time to get to know you.
- Avoid overpromising and underdelivering.
- Put in the work upfront to make it easier for yourself later.

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If it seems too good
to be true, it is.

- If something sounds unbelievable, there's usually a catch.
- There are no freebies without any strings attached.

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9 | You will not win by focusing on your weaknesses.

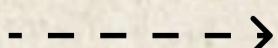
- The world rewards excellence in one thing more than mediocrity in everything.
- Stop trying to be good at what you hate.
- Be unstoppable at what you love and find partners who excel where you don't.

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10 | Get over your fear of mistakes.

- School teaches 100% accuracy, but that's not how the real world works.
- In business, you just need one big win and then you're made.
- Failure is where you learn!



11

If no one knows you,
you don't exist.

- The world only rewards genius it can see. Build your brand.
- Being visible builds influence. Educate people 2 steps behind you.
- And right now there isn't much competition (trust me)!

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12 | Big goals don't happen fast.

- Real change happens so slowly you almost quit ten times before you see it happen.
- Your impatience isn't the universe being slow - it's you not understanding the price.





13 | Action cures your anxiety.

- Worrying is just action without movement. Your mind spins because your body's still.
- Stop thinking about what could go wrong and start moving toward what could go right.



14

Blaming others won't solve your problems.

- Blaming others only hurts you, even if it's their fault.
- It gives away your power to make change.
- The more responsibility you take, the more control you have.

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15 | Not everyone's your friend.

- You'll make great friends in business but don't assume everyone is your friend.
- Be kind and respectful but don't be surprised if good faith isn't always reciprocated.





16 Choose the right opportunities.

- Hard work in the wrong place is wasted effort.
- Before committing years to something, assess if it's worthwhile.
- What you work on and who you work with matter just as much.



17 | Networking is a must.

- Your network is built on what you give, not what you take.
- Add value before asking for anything.
- Quality over quantity. Genuine relationships are your strongest asset.

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Your reputation is fragile.

- Your reputation walks into a room before you.
- You earn it through consistency.
- One misstep can cost you years of hard work. Be careful.

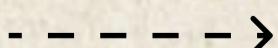
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19 | Be someone who gets things done.

- There are so many talkers out there.
- Ideas are worthless without action—be a go getter.



20

Visibility counts as much as performance.

- Your work matters, but so does who sees it.
- Don't assume people notice —provide regular updates.
- Build relationships with the decision-makers at work.

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21

Waiting till you're “ready” means it won't happen.

- Telling yourself “not yet” is a trap.
- The perfect timing just doesn’t exist. Take the leap.
- I promise you’ll figure it out.

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Repost to help your network
avoid these career mistakes.

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