

# **Brainstorming - Idea Generation**

## **Problem Context:**

Most local garages still depend on manual paperwork for scheduling, billing, and customer management.

This results in inefficiency, poor customer service, and lack of data insights.

## **Opportunities:**

- Introduce a cloud-based solution using Salesforce CRM.
- Streamline service booking, repair tracking, and invoicing.
- Improve customer engagement via automated notifications.

## **Brainstorming Summary:**

Our brainstorming session identified three key stakeholders (Garage Owner, Mechanic, Customer) and focused on solving manual inefficiencies through digital automation.

## **Garage Management System - Brainstorming Map**

### **Garage Management System (GMS)**

#### **Customer Issues:**

- Delays
- Manual records
- No tracking

#### **Garage Issues:**

- Paper-based billing
- No scheduling
- Low efficiency

#### **Solutions:**

- Salesforce Automation
- Service Tracking
- Report Generation