

# SARA WEGMANN

## Software Engineer | Web Developer

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### **PROFILE**

Ambitious Software Developer with a passion for new ideas and new technologies. With over 5 years experience as a Project Manager, I bring a positive attitude to the team while bringing ideas to life and finding creative solutions to problems. Motivated by simplicity, I strive to write eloquent and efficient code to build something beautiful.

### **SKILLS**

**LANGUAGES & FRAMEWORKS:** JavaScript, React, Ruby, Ruby on Rails, Angular, jQuery, Node, Express, AJAX, HTML, CSS, Bootstrap, RailsAdmin

**MANAGEMENT & DEPLOYMENT:** Git, GitHub, Heroku, Command Line

**DATABASES:** SQL, PostgreSQL, MySQL, MongoDB

### **DEVELOPMENT EXPERIENCE**

**CasaKitchen** | <https://saraweggs.github.io/>

CasaKitchen is a recipe search application that allows you to search for various recipes using food that you may already have at home. CasaKitchen App was built using HTML, CSS, JavaScript and jQuery to manipulate the DOM. The app uses AJAX to make a request to the Edamam API.

**OOTD Inspo** | <https://ootd-app1.herokuapp.com/>

OOTD Inspo app is a full-stack application that allows users to view fashion items and gain inspiration for their own personal style. A user has the ability to view products, photos, or styles uploaded by other users and post their own items. OOTD Inspo app was built using **Node.js, Mongoose, Express, EJS, JavaScript, jQuery, and CSS**.

### **WORK EXPERIENCE**

**PROGRAM MANAGER, Frontier Communications**

10/2012 - 06/2018

- Benchmarking and analysis of data for Commercial Sales
- Bi-Weekly management and analysis of payroll audit
- Running and managing daily, weekly, and monthly reports of sensitive material for the Sales program
- Build, modify, and manage query activity using SQL and in Microsoft Access
- Partnered with IT to develop automated process, management and ROI tracking
- Support Region VPs to achieve success in sales program
- Conduct monthly sales training for Regional Sales Managers and Account Executives
- Strong partnership with Marketing team and responsible for designing, maintaining, and communicating incentives companywide
- Develop and maintain sales and revenue tracking reports in Salesforce
- Managing Product Promotion audits; regional and companywide
- Maintained a 50% or greater sales close rate month over month
- Generated \$50M+ year over year in revenue for Frontier Communications

**ASSISTANT STORE MANAGER, Sunglass Hut**

05/2011 - 09/2012

- Developed business plans to meet or exceed the stores weekly, monthly, and yearly sales goal
- Creating weekly staff schedule based on store trends and sales plan to support store volume each day
- Designed team building activities to help achieve higher sales and revenue for the company
- Recruited, trained and mentored a successful sales team
- Responsible for updating all product knowledge and using it towards driving sales

### **EDUCATION**

**West Virginia University, B.A.**

**General Assembly, Software Engineering Immersive**