

Paras Sain

Girdharpur Sunarsi Chhapraula
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Professional Summary

Dynamic and results-oriented real estate professional with two years of experience in sales and customer relationship management. Proven track record in driving sales growth, building client relationships, and providing exceptional customer service. Strong communication, negotiation, and problem-solving skills with a commitment to achieving organizational goals.

Professional Experience

KW Group

Senior Executive - CRM
May 2023 – Present

- Manage and maintain relationships with key clients, ensuring high levels of customer satisfaction.
- Oversee CRM software to track and manage client interactions and data, ensuring accuracy and efficiency.
- Analyze customer feedback and provide insights for continuous improvement of services.
- Train and mentor junior staff on CRM processes and best practices.

Investors Clinic

Sales Executive
April 2022 – May 2023

- Achieved sales targets by identifying and converting potential clients into successful deals.
 - Conducted site visits to prospective buyers, highlighting key features and benefits.
 - Developed and maintained a strong network of clients and real estate professionals.
 - Provided post-sale support to clients, ensuring smooth property transactions and customer satisfaction.
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Skills

- Real Estate Sales
 - Customer Relationship Management (CRM)
 - Negotiation and Closing
 - Communication
 - Team Collaboration
 - Problem Solving
 - CRM Software (Pro Leaz)
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Education

CCS University

Bachelor's Degree in Commerce

Graduation Year: 2022

Additional Information

- Languages: Hindi & English