**CURRICULUM – VITAE**

**Rahul Sharma**

Contact Details: +91 9560131011

Address: B - 98, Shivaji Colony

Meerut Cantt (U.P.) - 2500 01

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###### Career Objective:

Looking for an increasingly responsible position, where my experience and abilities could be used for improving organizational productivity and shouldering responsibilities.

Seeking a responsibility to lead a team and drove Sales growth for any Indian / MNC Organisation in north India.

## Working Experience: 14 years +

Experience in **Real Estate**, **Business Development** & Marketing.

**SUMMARY OF SKILLS AND EXPERIENCE**

* Experience of 14+ Year in Business Development.
* Experience in Sales and Marketing.
* Experience ins Franchisee Development
* Excellent Knowledge and understanding.
* Work planning with Team Member.
* I have always focused on good results and am ready to go that extra mile to achieve excellent on-ground performance.

**Current Employer:**

**Organization : SUPERTECH LIMITED**

**Duration :** Jun. 2017 to till date

**Designation :** Deputy Manager - Sales

**Reporting to :** Vice President

J***ob Profile:***

* Worked as Deputy Manager - Sales.
* Work planning with Team Member.
* Handling high-end customers, providing after sales service and giving presentations.
* Enhancing the Dealer network and Meeting sales target
* Following up inbound calls & SMS.
* Bring customer for investment / End-user.
* Participating in real estate exhibition.
* Recruiting property consultant and taking care of entire office, and sales reports.

**Previous Employers:**

**Organization : M/s GANPATI BUILDERS**

**Duration :** Jan.2010 to May. 2017

**Designation :** Sr. Manager - Sales & Marketing

**Reporting to :** Managing Director

J***ob Profile:***

* Worked as a Sr. Manager - Sales & Marketing.
* Work planning with Team Member.
* Taking care of upcoming new project.
* Handling high-end customers, providing after sales service and giving presentations.
* Enhancing the Dealer network and Meeting sales target
* Following up inbound calls & SMS.
* Bring customer for investment / End-user.
* Participating in real estate exhibition.
* Recovery and the collection of the EMI’s of the various Projects
* Recruiting property consultant and taking care of entire office, and sales reports.

**2). Organization** : **VIAN INFRASTRUCTURE LTD**

**Duration :** Sept. 2007 to Dec.2009

**Designation : Sr.** Executive Sales & Marketing

**Reporting to :** Sr. Manager Marketing

***Job Responsibility***

* Worked as a Sr. Marketing Executive.
* Work planning with Team Member.
* Taking care of upcoming new project.
* Bring customers for investment.
* Dealing with Franchisee Network.
* Participating in real estate exhibition.
* Taking Care of Collection Department as well as Recovery.
* Recovery and the collection of the EMI’s of the various Projects
* Recruiting property consultant and taking care of entire office, and sales reports.

**Professional Qualifications:-**

* Well versed with computers, especially with Ms-Office, Internet, and DCA from Sterlite Intuition Meerut.

**Educational Qualifications: -**

* Passed 10th from U.P. Board in year 2000.
* Passed 12th from U.P. Board in year 2002.
* Graduation from CCS University in year 2006
* M.A. from. CCS University in year 2008

**Personal Information: -**

Date of Birth 23 Aug 1983

Father’s name Lt. Sh. V. P. Sharma

Languages Known Hindi & English

Marital Status Married

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**Declaration**

I hereby declare that all the particulars furnished above are true and correct to the best of knowledge and belief.

Date: -

Place: - Rahul Sharma