

# Shin's Book List

(last updated 27 April 2020)

## **Business:**

Never split the difference by Chriss Voss & Tahl Raz

Influence by Cialdini

Principles by Ray Dalio

The Art of Seduction by Robert Greene

Models

Difficult Conversations: How to discuss what matters most

How to talk to anyone, anytime, anywhere: the secrets of good communication

Moonwalking with Einstein

Mindset by Carol Dweck

How children succeed by Paul Tough

Change by Design by Tim Brown

Only the Paranoid Survive

The Tao of Programming

The Innovator's Dilemma

The Lean Startup

How to win friends & influence people

The hard thing about hard things

Zero to one by Peter Thiel

Words that change minds

168 hours: you have more time than you think

Lost and Founder by Rash Fishkin

Thinking in bets

Built to last: successful habits of visionary companies

Memos from the chairman

Good to great by jim collins

The outsiders: eight unconventional ceos... by William N. Thorndike

The idea factory: bell labs and the great age of american innovation

Initiative: A proven method to bring your passions to life (and work)

Mythical man month

Nudge

Tools of titans

7 habits of highly effective people

That will never work (the netflix story)

Rebel ideas

Bad blood (Secrets and lies of silicon valley)

How to be right...in a world gone wrong

Business adventures: 12 classic tales from the world of wall street - John Brooks

The personal mba

Deep work

### **Science & General Knowledge:**

Stuff Matters

Deep learning by ian goodfellow et al

The Master Algorithm by Pedro Domingos

Physics of the impossible

Life 3.0 by Max Tegmark

Seven brief lessons on physics

What If?

### **Current Affairs & History:**

Homo Deus

AI Superpowers

The fourth industrial revolution

Collapse by Jared Diamond

The Magic of Reality by Richard Dawkins

The Myth of the strong leader by Archie Brown

How Asia Works

The Man who fed the world

Making the modern world by Vaclav Smil

Gulag Archipelago

The lessons of history

Merchants of doubt

Superintelligence by nick bostrom

The house of rothschild

A brief history of time

Upheaval how nations cope with crisis and change

### **Bibliography:**

What do you care what other people think? By Richard Feynman

Shoe Dog by Phil Knight

Einstein's Mistakes

My inventions: the autobiography of nikola tesla

Einstein by Isaac Walterson

### **Econs/Finance:**

Think and Grow Rich by Napoleon Hill

SuperFreakonomics

Mastering the market cycle

The little book of common sense investing

Where are the customer yachts?

The clash of cultures by John C. Bogle

Essays in persuasion by John Maynard Keynes

I Will Teach You To Be Rich by Ramit Sethi

A beginner's guide to investing: how to grow your money the smart and easy way

The Intelligent Investor

*Value Investing: From Graham to Buffett and Beyond* by Bruce Greenwald

**Fiction:**

Snow Crash

Atlas Shrugged by Ayn Rand

The Black Swan

The Hitchhiker's Guide to the Galaxy

The Foundation by Isaac Asimov

**Spiritual:**

Strength in Stillness