Francois Myburg

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WHY ME?

"I am a dedicated, multi skilled person, that combines the disciplines of IT, accounting and auditing to produce the product / service that both your customers and their auditors are happy with."

1. Personal Information

FULL NAMES : Francois

SURNAME : Myburg

ID NUMBER : 8006085040086

GENDER : Male

NATIONALITY : South African

LANGUAGES : English: Fluent

Afrikaans: Fluent

HEALTH : Excellent

2. Educational Qualifications

Tertiary Education:

DEGREE : B. Com.Accounting (2002)

UNIVERSITY : University of the Free State (UOVS)

Secondary Education:

SCHOOL : Sentraal High School

ACADEMIC : Overall C-Aggregate

SUBJECTS : All Higher Grade

ADDITIONAL 7th SUBJECT : Computer Study (Turbo Pascal)

3. Work Experience

COMPANY : PricewaterhouseCoopers Inc.

JOB TITLE : Consultant 2

PART TIME : June 2002 to June 2004

DATE OF EMPLOYMENT : July 2004 to 31 December 2006

CAREER TO DATE

2002 - 2004 : APD (Association for Persons with Disabilities

and the Death); Non-profit organisation which

is a client of PricewaterhouseCoopers Inc. I

started here as a part-time accountant whilst

studying full-time.

2004 : Commenced Training Contract with PwC

Bloemfontein in July 2004 at Accountant level

1.

2005 : Second year of training contract, remained at

Accountant 1; Changed to SPA (Systems &

Process Assurance) division.

<u>2006</u> : Third year of training contract, promoted to

Consultant 2. Served as a system & process

assurance specialist (SPA) for all auditing

teams.

COMPANY : BluuBin (Pty) Ltd

JOB TITLE : Director & Founding Member

DATE OF EMPLOYMENT : 1 January 2007 to 31 December 2015

2007 - 2015 : I founded the company with 2 business

partners. In April 2007 I signed-up the first

client on the system. During 2014 I sold 50% of

the business to Afrihost (Pty) Ltd in an attempt

to grow the business substantially. In 2015 I sold all my shares to pursue other business

ventures.

COMPANY : Seven Lemons Design Studio

CURRENT JOB TITLE : Director & Co-owner

DATE OF EMPLOYMENT : June 2007 to current date

<u>January 2007 - date</u> : I joined Seven Lemons when the the company

was 6 months old. The business specialises in

PHP development, e-commerce, web-hosting,

Wordpress and graphic design.

Professional Development

MANAGEMENT SKILLS : Source and maintain client relations

: Lead, schedule & manage multiple teams

: Coach, delegate and supervise personnel

: Manage time and cost budgets

: Revision of the work of junior personnel

: Implementing financial internal controls

: Implementing IT general controls

: Liaise with clients on system requests &

changes

: Negotiate pricing and SLA terms with clients

TECHNICAL SKILLS : Audit financial statement line items in

terms of IFRS/SA GAAP.

: Audit of Controls

: Dealing with auditors

: Assist in the design and workflow of the various

systems designed by BluuBin & Seven Lemons

: Document system specifications &

requirements

: Assist developers in problem solving

: Testing & bug-identification of all systems

: Assist in the initial rollout and implementation

of systems

TAX : Calculating monthly VAT

: Calculating income tax payable and deferred

tax

: Submitting VAT, EMP201 and Provisional

Income tax returns on SARS e-filing

SYSTEMS EXPERIENCE : Pastel Evolution

: ACCPAC

: BluuBin Cloud Accounting

: Lotus Notes

: MyClient (auditing software)

: TeamMate (auditing software)

: Microsoft Office (Excel, Word, PowerPoint,

Outlook)

: cPanel & WHM

: Google Sheets & Google Docs

: CentOS

: Windows 3.1 to Windows 10

: Windows Server 2008 to Windows Server 2012

: Microsoft SQL Server (Limited Experience)

: MySQL (Intermediate Experience)

: Amazon Web Services

Clickatell

: MacOS High Sierra

: Microsoft Office for Mac

: GitHub

BitBucket

Source Tree

: Favro

: Webstorm

Wordpress

REPORTING EXPERIENCE : Weekly group reporting regarding revenue,

debtors and cash reserves

: Monthly cash flow forecasts

: Monthly Quick Profit Estimate/ Flash report

: Preparing all monthly balance sheet

reconciliations and supporting schedules

FORECASTING : Prepared quarterly updated forecasts

Monitoring of costs to ensure budget and

business plan targets are met

Client Exposure

PriceWaterHouseCoopers

TELECOMMUNICATIONS : Echotel Lesotho & TeleCom Lesotho

At Echotel Lesotho (GSM Network) & TelelCom Lesotho (Landline Network) I was responsible for the recalculation of the revenue of the company. The revenue started out in hexadecimal format (this was the call files that the switches produced), which I then converted to decimal data. This data was then used to recalculate the revenue through the means of a billing engine I co-developed in ACL (Audit Command Language). The results produced by this billing engine was then compared with the company's actual billing engine (which produced the invoices for each customer) for accuracy, completeness and validity.

I worked very closely with the IT department of both companies for 2.5 years. Here I developed the skill of "talking tech & IT". I served as the "layer / interpreter" between the audit team and the company's IT Department.

This was one of the most exciting audits / projects of my career. The combination of accounting, audit and IT skills that was involved to perform this audit every year propelled me towards software development.

PUBLIC SECTOR : Free State Development Corporation:

Mangaung Local Municipality

FORENSIC AUDIT : TeleCom Lesotho

BANKING : Standard Bank of Lesotho

Standard Bank Lesotho upgraded / changed their banking software. This was the shortest but most intense software audit ever. I was responsible for the comparing the figures of various reports between the "old" and "new" system as a check before the bank could go live on the new system. I spend almost 24 hours straight with the IT department of the bank to get this done.

NON-PROFIT ORGANISATIONS : Association for persons with disabilities

and the Death (APD)

I started at APD as a casual employee to gain more knowledge and experience of the accounting and auditing industry whilst still studying. It was during this time I was forced to study Pastel version 6.2 by myself. I went on to become quite handy with the report writer module of the software. Later on I managed to extract data from the various ledgers within the BTrieve Database for reporting purposes in Excel. (This was before the BI Module of Pastel became available). Fiddling with the internal workings of Pastel taught me how accounting and VAT was accounted for programmatically.

BluuBin (I founded the company in January 2007 - www.bluubin.co.za)

INTERNET SERVICE PROVIDERS : Afrihost (Pty) Ltd

I was initially looking for a hosting environment for BluuBin's Cloud Accounting system, when Afrihost asked me what does the system do. I ended up onboarding Afrihost onto BluuBin. This allowed for Afrihost's billing engine to communicate with BluuBin's API's, which in turn required me to assist them with their complete billing cycle.

Amongst other things I assisted with:

- their switching environment collections & refunds to clients
- 3 financial years' of revenue assurance calculations for their annual audits
- questions from their external auditors related to billing, payments & collections and how the afore mentioned are accounted and reflected in the accounting system

In 2013 I sold 50% of BluuBin to Afrihost. Unfortunately, Afrihost sold 51% of themselves to MTN at the same time, which resulted in BluuBin not getting the much needed strategic market exposure it needed at that time. I finally sold all my shares and left the company in 2015.

VARIOUS TYPES OF BUSINESSES IN SOUTH AFRICA

I personally presented and sold BluuBin to more than 500 clients all over South-Africa. During my time at BluuBin I gained vast experience in the requirements that SME's in South-Africa have when it comes to accounting, payments & collections. I assisted many clients to integrate their payments & collections from SagePay (then NetCash) into BluuBin.

Seven Lemons Design Studio (www.sevenlemons.net)

COLLECTIONS & PAYMENTS : FinGo (Pty) Ltd

 ${\it Collections~\&~Payments~on~a~host-to-host~level~with~Nedbank.~This~project~involved:}$

- developing a back-office module controlling client profiles
- bank surety calculations
- retention surety calculations
- billing engine
- mandate control & management
- Opt In / Opt Out SMS's

BANKING : Nedbank & FNB

I managed the integration of Seven Lemons internal business system integration into Nedbank & FNB for collections & payments.

BUSINESS WORKFLOW : Company Partners (Pty) Ltd

I was part of the team that developed the internal ERP system for Company Partners (www.companypartners.co.za) to manage all their orders coming through various marketing channels. This ERP system is currently being integrated with FinGo for payments & collections.

E-COMMERCE : The Distinct (Pty) Ltd & Pet

World (Pty) Ltd

The Distinct (<u>www.thedistinct.co.za</u>) is an online retailer for the brand: Douchebags. This online ordering system was integrated with PayFast.

PEER-TO-PEER RENTALS : GoGet Adventure (Pty) Ltd

GoGet (<u>www.goget.co.za</u>) is an online peer-to-peer rental platform for individuals. This online ordering system was integrated with PayFast & CompuScan.

4. Summary

- I understand what it takes to found, build and grow a business that utilises various types of technology to do so.
- I understand software developers and how they look at the world.
- I understand that business owners and entrepreneurs want to utilise technology to build and grow businesses not necessarily dive into all the details of it.
- Most importantly I understand that if the dev team does not code and produce the correct product at the correct time, which by the way your clients need to understand and get value from, you will not grow and have a sustainable business.

5. Additional Contact Details

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UNIVERSITY OF THE FREE STATE UNIVERSITEIT VAN DIE VRYSTAAT YUNIVESITHI YA FREISTATA

THIS IS TO CERTIFY THAT THE DEGREE

HIERMEE WORD VERKLAAR DAT DIE GRAAD

Baccalaureus Commercii (Accounting) Baccalaureus Commercii (Rekeningkunde) HAS BEEN CONFERRED UPON

TOEGEKEN IS AAN

MYBURG, Francois

At a graduation ceremony held on

Op 'n gradeplegtigheid gehou op

20 March/Maart 2002

IN ACCORDANCE WITH THE STATUTES AND REGULATIONS OF THE UNIVERSITY. NADAT AAN DIE STATUTE EN REGULASIES VAN DIE UNIVERSITEIT VOLDOEN IS.

SF COETZEE MJ CROUS VICE-CHANCELLOR/VISEKANSELIER DEAN/DEKAAN VF COLLETT REGISTRAR/REGISTRATEUR This is to certify that the above is a true copy of the original / Hiermee word bevestig dat bogemelde 'n ware weergawe van die oorspronklike dokument is SENIOR BIRECTOR: STUDENT ACADEMIC SERVICES p.REGISTRAR SENIOR DIREKTEUR: AKADEMIESE BLOEMFONTEIN 2011-08-05 1999327347 STUDENTEDIENSTE n.REGISTRATEUR