

01

### **Job Seekers**

Looking to launch a career in an exploading market.

02

### **Employees**

Looking to increase their skill set to become a more valuable employee.

03

### **Business Owners**

Looking to grow their business through online marketing.

### **Course Outline:**

Module 1

# **Digital Marketing Basics**

- fundamentals of Digital Marketing
- **⊘** Digital Marketing step-by-step
- Search marketing- let the customers find your business!
- Search Query I keyword
- Search Engine marketing

- **⊘** Local Search results
- **⊗** SEO- organic Search results
- **⊘** Display advertising
- **⊘** Content marketing
- **⊘** Video Marketing
- **⊗** Email Marketing



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#### Module 2

# **Search Engine Optimisation**

- **⊘** Why SEO?
- **⊘** Google's search engine Algorithm
- ✓ 19 important SEO tips?
- Backlinks
- Mobile SEO

#### Module 4

## **Google Analytics**

- **⊘** Google Analytics measure your success
- **⊘** How to setup Google Analytics
- What needs to be measured
- **⊘** Google Analytics real Time reporting
- **⊘** Google Analytics Comparisons
- **⊘** Google Analytics Export and Share reports **⊘** Google Alerts
- Acquisition

#### Module 3

## **Google Adwords**

- Paid (or PPC, CPC) Ads
- **S** Keyword research
- **⊘** Applying keywords match options
- **Adwords** account Structure
- Things to remember while setting up PPC campaigns
- **⊗** Remarketing I Retargeting

#### Module 5

## **Social Media Basics**

- **⊗** Social Media marketing strategy
- Social Media networks
- **⊘** How to setup Social Media business pages?

- **⊘** Viral marketing

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